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A SELECTIVE MICROFILM EDITION PART V (1911–1919)

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Thomas A. Edison Papers

Rutgers, The State University of New Jersey endorsed by National Historical Publications and Records Commission 18 June 1981

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The original documents in this edition are from the archives at the Edison National Historic Site at West Orange, New Jersey.

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EDISON GENERAL FILE SERIES

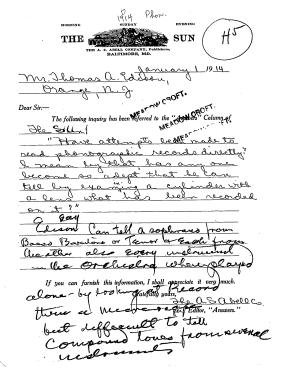
1914

Edison General File Series 1914. Phonograph - General (E-14-69)

This folder contains correspondence, interoffice communications, and other documents relating to the commercial and technical development of Edison's cylinder and disc phonograph. Included are letters pertaining to public demonstrations of the Diamond Disc Phonograph, the selection of talent and music for recording customer relations, and activities among Edison's agents and competitors. There are also production and accounting reports, along with a letter from the accounting firm of Lybrand Ross Bros. & Montgomery regarding a project to systematize operations in the Disc Department. In addition, there are numerous letters complaining about the musical quality and limited repertoire of Edison recordings. A letter from Gov. George H. Hodges of Kansas expresses disappointment "in the ordinary class of records that you are furnishing." A communication by Harry T. Shriver, a neighbor in Llewellyn Park, is one of several commenting on the need for more dance music. Other correspondents include Secretary of State William Jennings Bryan, who agreed to make a series of recordings for Edison; Thomas C. Ballard, an early phonograph promoter; newspaper publisher Arthur W. Brisbane: and radio and television pioneer Lee De Forest. Numerous undated items in Edison's hand, including evaluations of songs and artists, follow the dated documents. An incomplete set of the minutes of the Amusement Phonograph Committee appears at the end of the folder.

Approximately 25 percent of the documents have been selected. The material not selected includes unsolicited suggestions and inquiries from inventors and other unsolicited correspondence receiving no substantive reply from Edison. Also not selected are lists of phonograph dealers, letters of transmittal and acknowledgment, and daily and weekly reports concerning quality testing, sales, and other commercial matters.

Edison General File Series 1914. Phonograph - General (E-14-69) January-June



Mr. Edison:

I received a call this morning over the telephone from Mr. Paul Beckmith of 472 Benedict Avenue, Woodhaven, J. I. Wr. Beckwith is one of the engineers of the New York Telephone Company, and his office is at #15 Dey Street, Room 402.

It seems that last saturday he went to \$10 24fth aronus where Mr. Bolan demonstrated the jute phonograph to him and he decided to order a \$160 machine. Mr. Bolan look over his list and referred him to the Corf Sales Company, 250 Civith arenue, new York Civit Mr. Beckwith went there and our her one of their salesmen and bought a \$150-machine and asked that they send their man over to his house to unpack it and start it running.

The machine was received on methers and of this week and the man went over to Mr. Beckett he house and unpacked it and started it of the law of the machine was sorated it of the second hand strain the machine was sorated and looked that a second hand strain the finish was worn off and appeal of the second hand strain the law. He called the man's attention to this, and the man suggested that he have the training and conditions of the second hand strain the second hand of the second that we will be second to this well of this idea at all.

when he came to run the machine on mednesday night, are regularly to make the substitute of the unit that it would not run regularly to the unit that it would make 10 or 12 revolutions of the party of

Another matter he mentioned was that he ordered four records of the Cort Sales Company. They sent him only one of the four that he had ordered and sent three others that he had not ordered and and two of those were cracked.

for any outfour being treated in this way and promised that we would fix him up in good shape. He was very nice about the matter and enid he felt quite nure that this was not the kind of treatment you would have usedness receive.

1 Headowarofz

Jan. 3, 1914

ur. Hird:

Eru. Ediaon wishes terbays three A-250 makegany Mass Phonographs sent down to the Vocan's Club, Mast Grange, to be used on Monday night, January 5.

Please arrange to have three tested instruments sent down to hr, surbor not later than noon on Londay, the 5th Annt, so that they may be taken down and set up in cupie time for kennes, Mayes and Bolin to be sure that they are in proper condition for the evening.

Mr. Barber will note that one of these instruments is to go in the ball-room on the upper floor, one in the library, and one in the large room down-states.

HTL.BB

H. Y. Leoning

Copies to Messrs, Ackerman, Barbor, Rayon, Bolan

Copy to Mr. Mandoyferoft

MINUTES OF MEETING OF RECORD COMMITTEE

HELD JANUARY 5.1914/

MESSRS, MEHR: WURTH: PAYNE: HIRD: WATSON: MCCHESNEY: WEEER: KUHEA: BALDWIN:

BLUE AMB CAT.NO. 2210 2212 2218 2223 2224 2233	SERIAL OR OLD CAT. NO. 11803 11776 11642 11780	TITLE HALLELUJAH, CHRIST IS RISEN (Beatel Ant ALL ABOARD FOR DIXIELAND-"High Jinke" MY CHAIN OF MEMORIES LULLAEY I'M CRYNIG JUST FOR YOU I'M ON MY WAY TO MANDALAY	TALENT (hem)EDISON M.QUAR JONES &CUHO. EEULAH YOUNG GRACE C.EMBLER JONES MURRAY CAMPBELL-GILLETTE
2235	{	a) IN DE MORNIN' b) JES' GIB HIM ONE OF LINE THE DEAR OLD SONGS	E.S.WRIGHT OAKLAND & WHORUS

CONCERT

CONDUNT							
		MENUET OF VALSE BLUETTE (Violin)	PARLOW				
28192	10856		RAPPOLD				
28193	10344	LAST ROSE OF SUMMER					
			C.MILLER & CHO.				
28194	11744	THE LAWN SWING					
		TRIALS					

JAS. BURKE --- Not considered suitable forour use.

MR. VOELKMAN---" J.E. WALBANK --- Committee thought favorable of this artist and suggested that records be recorded.

The Victor February Supplement was listened to and it was the opinion of the Committee that the surface of these records is good but no improvement over last supplement of these competitive records It contained 20 twelve inch and 28 ten inch numbers. The following selections were regarded suitable for our cylinder product and recommended that they be recorded.

ROLL ALONG RIVER TENNESSEE COME INTO THE GARDEN MAUD

A. C. IRETON, Chairman.

COPIES TO MESSRS.EDISON: WILSON: DOLBERR:MILLER:CRONKHITE MAXWELL: STEVENS:

end-Note & Relum The Phonograph Co.

Exclusive Edison Distributers ... s. omeos . 220 So.Wabash Ave.

Mr. Wm.H.Meadowcroft, c/o Thos.A.Edison,Inc.

Orange, N. J.

My dear Mr. Meadowcroft,

By keeping at it perhaps we can accomplish something. The following list of Discrecords advertised and once on sale have suddenly ceased coming along. I have endeavored to impress Mr. Edison with the impentance of hastening their revival as available stock and now I write to you to say that if in the work you are doing incidental to records, you can boost any you would better fo it for this situation is rather desperate. Many of these stand-bys have been out of stock long enough to have made them over several times and our inquiring customers can't understand it at all. They can see how a record would be out of stock for a couple of weeks but when it is seven and eight weeks and, in the case of "Annie Laurie" three months, it is very hard for us to explain.

We have always made excellent use of any signed letters you sent us in regard to records and if you have your old time ingenuity in these matters you will frame up a letter that we can post up here in the Sales Department which will serve as a reason for records being out of stock so long.

I am sorry not to have seen you when I was down there

W.H.MEADOWCROFT #2.

the other day but I didn't have an opportunity to do half what I wanted to do.

With kind regards, I am

Sincerely yours,

crc/M

P.S. The new German benor records, #83016 and #83017, are beautifully sung but our friends are unable to see how you dare to let them come out at this late day with the surface that they have. Who imposes upon Mr. Edison by letting him publish star performances under such handicaps? These goods are unsaleable and as we never had heard them before last week and would be willing to get along without them until they were right we wonder what influence is at work in the plant to try to injure you by offering anything of this kind. Get out a couple of them and listen to them and see if you would give three dollars each for such results. When we tell the public that Mr. Edison has got it now and you send us smooth records like you did flor a while we get under great headway, but when you lower your standards for a few days and permit stuff to leave the plant that no one wants and each reproduction serves to set back the progress of the new machine some one ought to be guarding Mr. Edison's interests a little more closely. Some day, Old Man, I am going to tell you something very interesting about what actually hinged and was decided on these two German records.

[ATTACHMENT/ENCLOSURE]

E. GOODWIN, HALASER



The Phonograph Co.

Exclusive Edison Distributers

Salesrooms & Offices - 229 So. Wobush Ave.

Chicago

```
50060
         80061
                  82511
        80063/
50065
                   82516
50089
         80072
         80074
         80078
         80084
         80078
         80098
         80099
         80100
         80119
         80121
         80091
```

Jan,10, 1914

Mr. Edison:-

In regard to Goodwin's complaint that he cannot obtain some of the earlier selections listed, I append herewith remarks concerning the condition of the selections specified:

Cat.No.	Title	Serial No. R	emarks
50052	Apple Elossoms	runnin on han	lds now g.Small stock d. Apple ms discarded ntly.
	Flower Song	1.053) Making	up more moulds.
50060	Massa's in Cold Grou Old Folks at Home	nd 1035(Working 1077) Haster (1/13/14	will be finished
50065	Wedding of Winds On the High Alps	1256 Whe Hast 1282 Working about 1	er to plate 1/12 moulds ready 25/14
50089	La Zingana Kiss Waltz	2171(Stock on 2260(orders v (once.	hend. Canfill p to 275 at
80055	Carry me back, etc. O Promise Me	981 (Working m	oulds will 1/12/14
80061	Silver Threads Kiss Waltz	1098(Working 1326(be ready	moulds will 1/12/14
80063	Hear ife Norma La Paloma	1103(Who Maste 1196(Working r be read)	er plated 1/6. noulds will r about 1/17/14
80072	Bloom is on the Rye Rocked in the Cradle	1052(Sub Maste 1286(1/10/14 (moulds re	ers printed . Working endy 1/15/14.
80074	Dreams of Galilee Nearer My God to Thee	1288(Working 1277) 1/12/14	moulds ready

80078	Melody in F Humorésque	1309(Moulds running.Small 2063(stock on hand. Moulds (are discarded frequently. (Making upmore of Melody (in F.
80084	Serenade Hoszkowski Evening Star	2586(Working moulds ready 1021(1/15/14
80098	Call me your Darling Annie Laurie	g1298(Sub Masters printed 2173(1/7/14.Working moulds (ready about 1/18/14.
80099	Good-Bye Sweet Day In Old Hadrid	2314(Moulds running, Discarded 2122(frequently on In Old (Madrid, Making up nore (moulds.
801.00	The Rosary When the Robins Nest	2315(Sub Mesters printed 1./7/14 (Working moulds ready 21.15(1./18/14.
803.3.9	Depuis le jour	2463 (All working moulds discarded 1/9/14. Will make new prints from Master Mould 1/10/14. If cannot (repair will have to re- lease new Wh.Master.
801.21	On Yonder Rock Soldiers Chorus	2110(Moulds running.Small 2349(stock on hand. Discarded (frequently on On Yonder (Rock. New working moulds (completed 1/7/14
80091.	Harts & Flowers Genius Loci	2642(Sub Masters printed 1.263(1/6/14. Working moulds (ready about 1/17/14.
82033	Home SweetHome The Swallow	1.100 (Sub Masters printed 1/8. 1.308 (Working moulds ready about 1/20/14.
8251.1.	Ave Haria Sweet Spirit,Hear My Prayer	1331 (Sub Masters printed 1/5. (Working moulds ready 1097 (about 1/18/14.

Mr. Edison

#3.

82516 Anvil Chorus 1302 (Moulds running. Small stock 812 (on hand. Making up more of Misereri.

We have filled all his orders for No.50089 and

80099.

None on this list that need making over at present time, and your recent releases of White Masters complete the catalog.

v. W. Hita.

MEdisoro: Expect to see The New york manager of Hallet & Davis on locknesday 14 Thurs day From What the persond man told our man Silverman, it seems likely that we shall get those for Edwin exclusionly at their 45 " It Stirl The greater of the Handman & Orak branches will probably come up in a few days. Form Simbel is stalling until ofter inventory - Feb 1 5th As presented dept manager wants to put in the line at once -Expect to see Ginhel again dwing the livek . apparently he has decided to take on the line but for some heaven berhaps financial - wants to post pene the investment. Have heard that Ginhels present backers gray gin way to blaflin, but I do not think That Would interfere with no. Tring Sterne wrote that a postfund directors preeting would be here up Friday and Jam to see him next Griday br Saturday . Sant think be have duudled our but not prospects in exactly the night way, but in spate of that wave going to Set some of them

GRANT W. HARRINGTON, PRIVATE SECRETARY S.T. SEATON, EXECUTIVE & PARSON GLERK

STATE OF KANSAS

TO PEKA

78 January 13, 1914.

Mr. Thos. A. Edison, Orange, New Jersey.

My dear Mr. Edison:--

honographs from the Santa 7s "Match Company of Topoks, but I me very much disappointed, ranks in the instrument but in the ordinary class of records that you are turnishing. In fact, I find it impossible to get our desirable records, An instrument without high class records is useless. I would be pleased indeed to have soom information from you clong this line.

Very truly young

Clase of he will industry what

Kend of or type of records he

wants, most of the letters we seeme

together propular turns, tangers the

proleshing regular turns tanger class

proleshing regular high class

Yr. Thomas A. Seison

Saylor wand

Der Jerney. under of refords of

has been here with a but in the inear or your less lines or your less lines of the most of the inear of the most of the lines of the li

Jobiss to you for conviscion shown through your enjoyable agreem of miking known the first provided to note that it was to be the first provided to note that in giving this work to live. Tongon you have brunch twelve! These recitude are nurely laying up treasures for our in the hearts of a lost of people many of more will not first life of the your treasures. It is not to the first work to be the provided that they provided the your instrumental it they provided not your instrumental provided the provided that they release one of your instrumental.

really good Victor in connection with some

The August 1994 AND AUGUST AND AU

of the public services in my church, and have found it to be a most valuable adjunct but it does not begin to make it does not begin to make it does not begin to make with your supply a really liming to make the reproducing, the phonograph may yot be made of immeasureable value in church gatherings. Easy I be allowed to say that I believe that in connection with the preparation of the new repertory make accessor in layor late improvements, you got accessor in layor late improvements suitable for such services? Such records cannot be made by music hall or professional concert singers, but only by church solicits and choirs of acknowledged gifts in this special invection.

In speaking for my congregation in a general way, I wish to especially express the pleasure of my femily and mysolf.

Respectfully yours,

(Rev.) William Arthur Thomas

Pastor Pres. Church.

January 15th.1914

Phone.

Sanuary 18th, 1914

Mr. Walter Miller:

The London office advice forwarding cer s/s Lasitania, two cases containing a total of 40 10" Special Disc Masters as per master infor ation shoots horewith.

Fr. Hayer of the oneon office has instructed ue to advise you regarding this shipment. We will arrange to deliver these masters to Mr. Grines as usual, usless you advise us to the contrary.

> FOREIGH DESART SIM Por

PHF ERP

Inol.

Copies to Mr.

Bayon Edison.

~~<u>W</u>EADOV my Ediso Carl Jorn's - (es ex/ with the german with - Aure day et bry + gel-WHM!



The Phonograph Co.

Exclusive Edison Distributers
Salesrooms & Offices - 229 So. Wabash Avc.

Chicago Jan. 16, 1914.

Mr. Thomas A.Edison,

Orange, N. J.

My dear Mr. Edison,

I send you herewith our Tango "ad" of yesterday which runs in the "American" and the "Tribune" Sunday. I call your particular attention to the cuts being very well done for newspaper work.

Yours very truly,

CEG/M

P. B. Shaw Williamsport Pa

Jamery 19, 1914.

Perhaps your young

Mr. Thomas A. Edison.

Orange, N.J. faller Come on quee me

Dear Mr. Edison: Larry your done dut

I have been absent from my office for two weeks, which accounts for my not advising you of my conclusions regarding the phonograph dusiness for Philadelphia.

As you know, I have never had any training in a strictly commercial enterprise, and I common see how I could give the time and attention to the phonograph business to the oxclusion of my many other matters, and, therefore, I have concluded not to personally no into it.

I have, however, talked the matter over with a number of my friends, end I have interested a young man here who has had very large experience substantially on the same lines, end I have said to thin that if he would not not be a substantially on the same lines, end I have said to thin that if he would ness in good territory, such as Philadelphia, Baltimore or Washington. He saives me that he thinks he can raise the money, and wants to know what terms would be graduling and the same way to be a substantial to the same would be graduling the same would be graduling to the work of the same would be graduling to the same with a party having that much capital to start with, I will take the matter up with hia, and will advise your sales properties the sales Department if he succeeds in getting together the

I am sorry I do not feel that I can take it up personelly, as you know nothing would please me better than to again be associated with you and your enterprises. Perhaps later you will develop something with you will need a men with my experience, and in that relation to the same.

Very truly yours.

M. Than

Commonwealth of Pennsylvania Insurance Department

CHARLES JOHNSON
COMMISSIONER
S. W. MCCULLOCH
DEBUTY

Insurance Department

In the matter of the liquidation of the GOLAMBER SHORT OF THE GOLAMBER SHORT IN THE GOLA

Personal

Jan. 19,1914.

Thomas A. Edison, Esq., Sast Orange, New Jersey.

Dear Sir:-

I am sending to you one of the original tin foil phonograph records which you demonstrated at the Patent Office, April 19,1878, when my father was present. My father was somewhat of an antiquary. (He died in 1898; Thomas C. Donaldson). This in foil is in the original package where it has been since '78. (That year, by the way, was just two years after my birth).

the first public exhibition; that the Fatent Office examiners were present, with Carl Sohurz, Secretary of Internal. If I recall right my father once said that Mr. Depew was also present and talked French into the recorder.

This may be of interest to you. If not, return it and I'll give it to the Franklin Institute.

Yours truly,

Jana D. Sonlam

New Grand Hotel,

New York City,

Jan. 20, 1914.

Mr. W. H. Meadowcroft, c/o Thomas A. Edison, Orange, N. J. (P »(

Dear Sir:

Last spring, just as I was leaving for the West, I received a letter from Mr. Edison, inviting me over to see him. It was impossible at that time, but could come any time in the near future. I am the man who followed Col. Roosevelt through Africa, with two cowboys, roped and tied down all the vicious brutes over there. I am again on my road to French Congo, West Africa, for the purpose of roping and bringing anto captivity a full grown gorilla, and other wild heasts. It is a well-known fact that the gorilla has never been in captivity, and that he is a great lover of music. I have it in my mind to entice him into the open by giving him plenty of good music. The old man gorilla, is crazy after women and a record with some lady's voice would no doubt beguile him into our reach.

I am writing the narrative for the Sunday papers of the United States, six of the Hearst papers having already contracted for it, and it will be the most widely circulated bit of news that has come out in many years. I was of the opinion that Mr. Edison would like the free advertising for his new records, and also for the machine to take the roar of the animal. At any rate, I should be glad to talk it over with him, and give him such publicity as would a hundred times more than pay for the instruments that he might be willing to let us take along.

You can call me up at any time at the New Grand Hotel, 31st and Broadway, providing it is not later than this week.

Very respectfully yours,

Mr. Meadowordt
Re- Disc 80 with self contained mechanism. First model completed last week but too expensive & he array lew model ready to mechanism is assembled and test seems satisfactor will rum it to improve and turn it over to communing he for from Tell Mr. Edison the ide is undoubtelly O.K. and will greatly overcome our # 80 4 that 25 of new 400 are newly

completed Will give him testing quantity next week The new motor can



TREASURY DEPARTMENT

UNITED STATES
PUBLIC HEALTH SERVICE

Jan. 21, 1914.

Mr. Thomas A. Edison, Orange, New Jersey.

The last 15 from many such devices made & who duced

Dear Sir:

I am submitting to you becamit dopy of a major transed me on a device for playing cylinder recording of the catalysts of any make. Since the patent was published in the Scientific merican I have received many letters saking when she where the device could be obtained. I have not any letters saking when she where the device could be obtained. I have not as yet approached the Victor or Columbia Companies, believing that the invention would be of more interest to the Edison Company.

Very respectfully,

Corl Ramus

still up in The a There are appointment at 2.30 Thursday (Comonon) inch Louis and with Hallet & Danis at 2: 00 Friday be also have some theap beand houses on the Shring has I were no purhauta hung about them That a long ressen with Fring Stern last Thursday, He came down to 10 Fifth dre, and the disc completely kurcked his eye mt. He is a musician - or at least he says so the says the Eden is 1000 010 better than the Victor, He said that he would sign up then and there if we wouldn't give it to any other deportment Stre ordry goods stone, What worries he is that he dresn't want to do an installing business although he drew an open account him He wanted to know if we couldn't let him allow a card discount part I explained the Hystern to that. Sam bry my to make him smallow the eden of doing an installment business where accessary but not advertising the fast. He has an instrument up in his office and his secretary letething out to mine today that he was group to reach

decision this week Stold from land Thursday that we would give a serie of recitals in his store and would po of his chilige Customers; that we would thinselve whether the diamond Disc is it I be allempto to down this see Dee tackle him on as he thought britty well of that idea.

Leenling Micolai - Note this The Thing dow could it be better Klanding test of Cil stainer, with so lie on governor sleeve and plain lany points, assembled on a A 200 dise shanger This machine has been Charlet as to to they, 118 hours dritte dece very rover Cil being pertino generor hickon Show is still sufficient Oil in stainer to Kee of the disc bubicated, the Cil Coch. Clean and the gummer parts do not show arry olyno of disties. The playing segulation is good and has not covered any dines the machine Sist aut on test. executa feed in 83 R.P.M.

MrEdian : As far as & earlier discheereds - except for simple - should be as delable as the new med, Ithink the trentle is that dealers dint kum what to pay about a record to well it. In other ands they don't keem down to "fust to stockers" There asked Cummings to write from 10 to 15 words of selling talk about every disc people - the kind of talk a palesman and use to interest a customer in a reased before the record is put in the instrument, Cummings has acer and it is good puspey shift seems to have audent the idea exactly we will give this selling talk to all disc dealers - as many copiesas they need -Calcanin and sell avery number in the catalogue Hardman, Peck too, say the Abheme is a Good me and that their pales don't know what to pay about a reco in order to proof its sale Mascull

To Conan Doyle Di manud. Yhave Grunes Lemperature Taken under If Im Simuraday to not and may as well allandoned. The number on the white trasters by Matter mille but thise recorded Emoke numbered he wo. To take care of this we have set a block of numbers from 1300 to 2000 to be used for love on masters. This his la very convenient arrangement us as we dan tell immediately if al white master has been recorded in front work or Emoke. On all Loreign masters they only record two hence in mimbering same they should be A or B. nesterday there was one of 1426 - Dec alukanon O'Cl Paradies" by Itshow, but in the bath in numbering it the Dinunddie marked it 1426-D how as there was only two recened we wanted to know the reason of this but could get very little information It is either done through Clarroyant power some hower of decephoring codes. Some Edgar aller 100 or Conan Doyle.

The only way I can see that he can clairroyant power or some deciphering. some Edgar allan Por or Conan Doyle. Please let me know it we can't continu numbering the foreign masters in the old

New Grand Hotel, New York City, Jan. 22, 1914.

Mr. W. H. Meadowcroft,

Orange, N. J.

Dear Sir:

Yours of the 21st is here, and will say I will be here in the city next week and would be very much pleased to go over to your laboratory, and to have a few words with Mr. Edison. Monday or Tuesday would be more likely to find me with time at my disposal than later on.

Very respectfully yours,

......

mr. Edison. The foreign masters have always been numbered in the regular series as they arrived at the factory in lots of 10 or 20 or more. There are about 25 lots - 109 to 458 inclusive, 478 to 661 inclusive, 701 to 995 inclusive are foreign. all numbers between 458 and 478, and all numbers between 661 and 701 were recorded in new york. There has been no separate series of numbers and no need for any. When I assigned numbers to the 26 new selections just received from Europe, Tur. walter wille told me that his last number was 2745 and to start with 2746 and number them consecutively to 2771 and he would start again with 2772. all of the masters will be in one sinces of mumbers-assigned by mr. miller. There will be no gaps, and each master is accounted for in a book for the purpose which is kept in the vault, If the master in last or distroyed the second cannot be removed from the book in the banks its place in the book, but it would be an easy matter to remove a card from a eard file. all of the old masters will soon be plated and the active list will be very small.

While the serial numbers of the foreign masters are not put on in Europe, each can contains an information slip under the record. (see slips attached) back slip gives the selection, talent, date and a letter designating which particular master it is of this selection. This connects it with the notes made at the time of recording. Mr. Grimes prefers to ignore these letters and call their all A the it is the only mark to distinguish it from the other master of the same selection. When I was copper plating the gold plated masters, I plated 47 foreign masters all marked A. In several cases there were two of the same selection and both were marked A. 21 of the 46 should have been marked Bor C. In each case I put a memo on the card to the effect that it was marked wrong. I have explained it to crimes ad nauseam In some cases they apparently make three or four records, and discard one or two themselves for some reason, In eases the letters on the two markes receive may be B&C or A&A etc.

now, since I am numbering the records myself, I put the proper letters on them and there will be no further confusion. When I leave this master job there will be no divided responsibilities, and it will be an easy matter to trace and remedy a defect. I am not going to suggest any radical changes or any cumbersome system, or amything that is not plain business or unnescessary, and I know you will support me. I have had no clash or quarrel with Crimes and shall avoid anything of the kind. I know that he is jealous about my doing this master work, and has been so for some time, the I have carefully avoided treating on his toes. Moore and I have always been obstructed, in every indirect way possible, in our efforts to improve the processes in his department. I am always willing to help anyone for the good of the establishment and they are ivelcome to any credit they can get out of it, but he opposes what he knows to be an improvement for no other reason than that it does not originate with him.

This matter he brings up ammounts to nothing. If you tell him that you are holding me responsible for numbering the master records, and that you have no time to bother with it, it will probably not come up

In the last line on the information slip the word "code" was put there to fill a space that should have been left vacant, but the artistic style the man who made out the slip suggested that something should be in that space He thought the word "code looked good, and sounded like it might come fro the foreign department; and forgetin that this slip was a and likely to fall into the hands of some stone-headed Hibernian with no cross-fibres in the few convolutions of his brain, he put down the word "Code" in a spirit all of this is perfectly simple and inductive reasoning. Conan Doyle Dinwiddis

Igand for at Micolai-Mr. Edwar : law som Cil setaine on dice Gerender. a-150 to G-25 he find on the mer much a. 80 Motors by making a Slight Change the stand Constitue lever Batting, moring the late in which The full pirate of forward. Otherwise all Darts such les grammellise with stainer and Steene, Oullar, Shaft with roller and pior, Way prints with barners Slightly Sounded same as a 250 model. Oan la used. Model is ready for your in section

C. B. HAYNES & CO. EDISON PHONOGRAPHS 121 W. BROAD ST., RICHMOND, VA.

Jan. 28th, 1914.

Mr. Thomas A. Edison,

Orange, N. J.

WEADOW OROFT.

Dear Sir .-

I will arrive in Orange Monday morning together with Father Hanigan, who is quite a noted Priest of thic City, and who is an enthusiastic Phonograph man. He has bought both Diac and Cylinder of your machines and is talking of getting a Kinetoscope for his orphan schools. He has been a great help to us here, and is very desirous of meeting you, and I hope it will be convenient for you to give him a little of your valuable time on Monday.

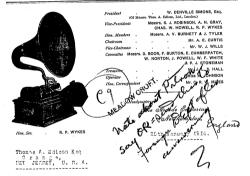
Thanking you, I am,

Yours very truly,

CB.Haysus-

свн/ѕ

Northants. Talking Machine Society.



Dear Mr Edison.

Doubtless you have heard of the above fooisty, also have read the rejects of our defined in the Trade Papers.

Figure 1 the rejects of our defined in the Trade Papers.

Figure 2 to ank if you would do us the great heard of the Papers, to ank if you would do us the great heard of our Patron, in which near, we should easter it a great privileg.

This being the thirt year of our adebance, we hopey to say, we are asking regular propers of and thanks to your late Sales immagnized the choice of the London Parish, who sales immagnized the thirty of the London Parish, who can be also the control of the London Parish, who can be also control of the Paul In Cornelin, your late Managing Director, such valuable and stance has been debined for those the excellent sentlemen.

your late Nanaging Pirestor, much valuants assistance has cert obtained from these two excellent gentless. On Nonday maxt, (Feb 2nd) our great "Annual EDIGON Machine Contest will be held, in compatition with the free opinions for the "failver Cup", when your "Concert" hatandard a "Piresland are to be entered, and the Compatitors are maxicular among the product of the

Full report will appear later.

I myself, have been a great enthusiactic Edison Bealer, for the past nine years, and have experienced good results.

I cally the latter and of last year, I may subseasful in selling an "Amberda" I. (40 Gainea hais true that I may always which have greater that I may always be a loyal property of much a well-known, and excellent Firm.

Toping that you will honour us by accepting the position our golden and provided the promition of the contract of the anthusiness and seaso of our Edison supporters, and to assist in hersing the Schick Plag (Mying here in Morthagelan supporters that I may always the for hoppiness and prospertry to your family,

I beg to remain, Dear Sir,

Yours very truly,

RP/fr/les

Mr. Meadowcroft-

- 1- Song- I used to think an awful lot of you"
 - N. G. sung by Miss Dunwoody- 1/28/14-
- 2- Song- Dear little forget-me-not-"
 - N. G. sung by Miss Durwoody- 1/28/24-
- 3- Song- "A Mational Call"
 - N. G. sung by Miss Dunwoody- 1/28/14-
- 4- Song- "Will you love me then as now"
 - N. G. sung by Miss Dunwoody- 1/28/14-
- 5- Watching and Waiting"
 - N. G. sung by Miss Dunwoody- 1/28/14
- 6- Dreams of Dreamland-
 - N. G. sung by Miss Dunwoody- 1/28/14-
- 7- The Titanic-H. G. sung by Miss Dunwoody- 1/28/14-
- 8- Little Thirty One
 - GOOD- sung by Miss Dunwoody- 1/28/14-
- 9- The Hymn of the West Virginians

FAIR- sung by Miss. Durwo ody- 1/28/14-

- 10-Little Sweetheart I'm so lonely
 - FAIR TO GOOD- sung by Miss Dunwoody 1/28/14-
- 11- In the Shadows- PASSED for disc- played by Bing- 1/28/14-
- 12- I hear you calling mo- Passed for disc- Sung by Hayes-128/14
- 13- Gregorian Music (see letter) heard on Victor records letter to Mr. Mondowcroft-
- 14- "In a clock store" passed for disc- heard Victor record (see cHayes file)

Hayes- 1/29/14-

Walter Willer I want to call your allention to what Helmhaly says have the Geats Fetwern the instrument + the voice when he attend the pitch slightly, Drawhis have a means of ahealens homself in the most decisive manner rom Experience. slight deviation from Correctness announced by a striking incident,

him to regulate the motion of him Laryny, and the tension of his vo fany part of afthe langua, ited for such a purpose

This is what Helmhaly sory I talk you that before het nothing came from to, If I remember right Vecame has some coul of our Organ in his orchestra, There is a Reason

downs a trumpels have

With the Enharmonic broto get will putch.

Suppose you get Calologue of organs - harge small ust intonation is the natural present temperad it was more convenent for players on the prais -He gays Parass ingliments vaturally ghely changed to bon not followation -

he sup that when at a public desformation the results are particularly Grantful at Greanise they inconsously when that many professor Volunt was t



Thomas A. Edison, Inc.

Edison Phonographs and Records. Edison Primary Batteries Edison Kinetoscopes and Motion Ficture Films Edison Hone Kinetoscopes and Motion Ficture Films Edison Dictating Machines. Edison Kinetophones Edison A.C.Rectifiers and Edison House Lighting Controllers THOMAS A EDISON,

THE PRESIDENT
TO PRESIDENT AND
TO PRESI

Dear Sir:

Mr. G. W. Hallowell has been appointed Manager of the Traveling Force in the Phonograph Sales Department, and I request your hearty co-operation with him.

Mr. Hallowell has spent the past two months here familiarizing himself with our business. He is not an old phonograph man, and will be able to approach our selling problems with an entirely fresh point of view. He will have our entire organization behind him and I am sure that we can count on your hearty support.

With best wishes for the New Year, I am

Yours very truly,

AU Us ou
Vice Pres. & Gen. Mgr.

OVIDE MUSIN
31 WAST THE STREET

SHOW YOUR MAN SH. Meadamereft Cerg.

John St. Men St. Meadamereft Cerg.

John St. Men St. Meadamereft Cerg.

John St. Men St. Meadamereft Cerg.

John Med St. Meadamereft Cerg.

John St. Meadamereft Cerg.

John Med St. Meadamereft Cerg.

John Med St. Meadamereft Cerg.

John Med St. Meadamereft Cerg.

John Meadamereft Cerg.

John St. Meadamereft

OFFICE--FEBRUARY 3-1914.

MR. WIT.SON:

Would respectfully advise that the Recital arranged for at Newark on Monday Evening, Pebruary 2nd, was wholly successful, we having an attendance of approximately 550, the capacity of the hall being a little over 800. The quality of the audience was all that could be desired, and there were about fifty persons who remained after the Recital, and crowded around the Instrument on the stage, asking numerous questions, and requesting that we play more Records, which we did until about ten thirty, or a half hour after the Recital was finished.

There were representatives from Bamberger's,
Hahne's, and the Lauter Company, together with several small local
dealers, present.

I feel quite certain that we can obtain some retail representation, which will in a measure be brought about by the Roottal in question.

Attached hereto are cards of invitation, and

copies of the program.

There are one or two matters regarding the

Newark situation which I would like to discuss with you as soon as you afford me an epportunity.

i. i. Dolber

Copies to Messrs. Edison, Maxwell, McChesney and Ireton. Hr. EdisonMFATON CROFT.

February 4, 1914

You will receive at almost any time, from Joseph Button, Hamati, a heliday coursir of some kind. Joseph Button, who is perhaps better known as Brother Dutton, was I think formor; as telegrapher at Mamphis, Tenn., and I believe that he wrote you personally some years ago. The correspondence was turned correct to his department and we have since kept in touch with him. As the content of the second of the se

If, upon the receipt of a souvenir from Brother Dutton, you could find it possible to write him even a few words in your own hendwriting I feel that he would be greatly pleased. Possibly you knew him in your days as a tolegrapher.

L. C. McChesney.

LCM:AMZ

191

TOWN & COUNTRY

THE STUYVESANT COMPANY

389 FIFTH AVENUE, NEW YORK FRANKLIN COE

Feb. 4, 1914.

Mr. Clarence B. Haves Edison Labratory, Orange, N.J.

Dear Mr. Hayes:-

Miss Fischer made three records this morning, one on the disc and two on the cylinder. The one trial that she made on the disc before she made the master record gave her only a slight idea of how the record could be perfected by stepping back the proper distance at the right time. However, I am sure this one is fine enough to show you the quality of her voice and what she can do after she is familiar with the machine. The same thing holds good with the cylinder records. The operator did not know the French songs so that twice she stepped back when she had pianissamo notes and once stood right where she was when she had the highest note in the piece, so that too great a contrast was made.

I believe I told you that Miss Fischer has a repertoire of about six hundred songs and of course could sing on call almost any thing that you would want. It seems to re the would make a good addition to your regular staff of a tiste and I hope Mr. E one Mr. Edison and Er. Meadoworoft will think the same

est Leand Dusc eny Ne They is it your ar Duch Very Very for the market Stuff that is disgue of entertaining - the o elever years Thane & twelve hundred, including the the animate records - but in startdard L. year Thave noticed the quality has been gradually on the Wane from good makers there are a number of your good makers fine, and the few good ones you have If have nothing to work with your Tety list is the lund, I have tried every one of them- and I would got take the wholf lot as a gift= Yours for better lust Feby 6-14 J.M. Ens. 1.

This Violinist who Violentes were masters according to travity mile you been him need saturday afterward

Dlace

February 10th, 1914.

Mr. C. H. Wilson:

Nr. Edison, re. Hrs. Hear's work, would respectfully advise, as you already know, she was engaged for the express purpose of taking up work in connection with recitals at women's clubs and other organizations of similar character throughout the country, and there was a distinct understanding that there was to be no commercial with connected with her particular work; in fact the part of the tree was very contribulg discussed before the was placed in the field.

hes been Misiting, we have endeavored to correspond street from this Cffice with the women's clubs in an endeavor to secure likely process which she follows up and eventually gives recitals from which she obtains entreed into other circles, and in the recital from which she obtains entreed into other circles, and in the recital from which she obtains entreed into other circles, and in the circle with that jobbers looked with the continuation of the circles, and the visited work with the women's clubs, by permitting anything that might be considered in the nature of advertising. For just as soon as we the up the commercial end with this feature of law, I always as we the past one on will that particular work have to be discontinued.

This is also true with Mr. Morgan, because in all of his correspondence with churches and other organizations he makes clear there is no commercial side to the recitale he is giving.

There is no reason if you so desire to entirely change the character of this work, but in my opinion the moment you do it will practically make it impossible to carry out the original idea in its entirety.

Before doing anything at all in connection with this matter I would like to receive your instructions regarding it.

Sportsta.

c/c to Mr. Edison

Other & Edison Eng Special Delwey Det Gen Viol Office Julio 101 de (Seal See , Many thank for sending Record of the Boathless Many". You Blue Andrew Records are in my openion for Guperior to other the Vichon & Columbia & Superior to bey no other . If I might (Seathles Army. offer a suggestion I would like to see Selections from yellist & Gullians Inchado added to your Estaborer also Mendels horis Wedding March & Chopins Funeral_ March & Handels (Soad March from Saul I am save they would sell well, again thanking you I remain (Loar Su' yours obed by Henry . D. Nohmad MEADOW GROFT. UZ have Chopuns Disc - He can go to William TEs Prane House of Toronbo & hear it The Desc is somewhat Getter than C Cout is more Expensive = WE are views to put a Lot of light Of

C.F.GODDWIN, HAMMER



The Phonograph Co.

Exclusive Edison Distributers

Salesrooms & Offices - 229 So. Wabash Ave.

F

Chiando

Chicago February 10.1914.

Mr.W.H.Meadpwcroft

Thos . A . Edison . Inc .

Orange.N.J.

The Edison Shop

MEADOW CHOFT

Dear Sir:-

I was very glad to receive your kind letter, and much elated over the fact that Mr.Edison took such interest in my criticisms.

On the whole you seem to agree with me, except that you leave yourself open for a splendid argument when you state that a singer is not always in good voice. This is self-ell known fact, and should always be taken into consideration, Hecords made on such occasions are not fair to the singer nor to the instrument.

There is no use making several records when you hear that the singer has not sufficient control over certain spots. They should be made to smooth them up. I know that this is not as easy as it sounds as I have been age singer myself and have seconded with medicians almost exclusively for the past mineral sound will not have much trouble however, when the singers middle how servicesly faithful our instrument is. Even my control is sufficiently in the singers and others are improving from the reports I have had of Mrs. Evans visit to orange, I judge that Mr. Edison is a very able critic.

When I say "our instrument" I wish to convey to you just what to be vindictive, but were made with a sincer the mere not intended to be vindictive, but were made with a sincer the winding to be anything undone that would help to 8000 series, and stated that Fine records I spoke of as faulty in are mostly rough; but well sungit was not the fault of a real remains are mostly rough; but well sungit was not considered that the surface land the cont dispose of them although people are clamoring or perfect records of the same selections, especially Martinell's and Sylva's.

Griegs, Mozarts and Wensens 'Lieder'. Christine Miller has several of the Brahm numbers as well as desirable excepts from Oratorio's in her repertoire, which, I am sure, would be very acceptable.

Bonel, who has been singing in Italy, has been very success

ful in his presentation of

C. E. GOODWIN, NAVABLER.



The Phonograph Co.

Exclusive Edison Distributers

Salesrooms & Offices - 229 So. Wabash Ave.

The Edison Shop

Chicago

(2)

'Un Ballo En Maschero'. This has been one of the most popular operam \$###.

during the past two massans both here and abroad, and we are having a
good many on the right track when he gives us such things as De Puis
Le Jour'. We need selections from the \$##### later french operam, also
more coloratura numbers, not blien Beach Yaws, however.

"Mattinaba" "Ben Boll" "A Dream" "The Rosary" "On Told "
"Mattinaba" "Ben Boll" "A Dream" "The Rosary" "On Dreams to Ben
and the "Avo Maria" These are so opposed the told the told to the told the told

Please do not take these criticisms amiss. We are all staunch champions and are proud of every word of praise we can get for the Edison Phonograph. The musicians here are all very enthusiastic about the entrument but are very severe in their criticisms of the records.

Now for a word of praise, The record of 'Selections from Pagliacoi and the Bohemian Girl Overture (SOJS1) is splendid. Let us have 'Mignon', La Boheme', Plaust', 'Narthat', 'Lohengrin' and the rest of the standard: operas the same way.

It is hard to make intelligent criticasms when, you donk know on the mountainter of resords. I hope to see that part of it to a see day. In the meantime please forgive me when I seemingly overlook the hurshing you have to contend with in trying to put out a perfect product.

With best wished for success, I remain

Very sincerely

Helin L. Essin

Concert Director.

1914 Phone: Wrote / Datter Willer How about Edyth Walker Delma Kung Is Talvaggini ted up for how long Hanry Vanden - Tuncula Dolbasi pawhim a he will sec um in nc/ + p When do cox get a succe with that Big orchesting afret you showed o Exput recens

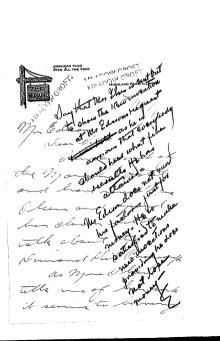
-

Be sure conte Tosi to always Reep her phono of 80 T wet repend too much on the Regulator

Thorn. Kissel Kinnicutt & C Phonographs Model "a" 24 ne herarly all of these orion of there throughout the Eilen record in attend Then does not appear to to are the fact of the record The orproduced tour is so brantiful that it is fully to have it marred by their one for. In some orcords also that receive a muding sound cedine some than in others. I suffice this sound course from the friction of the Disword friend in the hand record surfaces This sound in almost is pronounced as that furduced by the neidle as the Victoria washing I am writing their wetter in the loss that a received, why he found as in all other on is so far superior to the Victorala

New York Chicago The Rookery Captes History New York Chicago it is a fifty it can not be relieved of these flaws. Me Enjoy our reaching so much that I trust a very may be found for these malling to the End that gover machine may be as near perfect as it is possible to weake it. These defects alread to be in the records only. I appeared a list of the moords I have with notations No. 83003 suape stightly No. 82075 my slight cuspe 50096 Quales badly both aids a decideding very badly both side 9 50072 I trust you will receive this letter in the opinit which howeful it, which is not ver of facel fielding, but out to cell attention to and ormerly if passable the defects of me attendies perfect pleasure giving instrument. Van Inely

Kissel Kinnicutt & Ca



wonderful, slust as a club crown it is meens that ashand Lat I happen to know to (Izon Bray of the believe of delach Hotel infund then The liberty of that hotel, songe, le earld only look at him howk La comme Ostalhout a that she was

bably an adva ignaffor the Ama splick. Econ only ray ma Plen in man channing person to after dumen The guita flook in the place to han apour and instead of

to be granted ever puniley (thingfold which a come is for surjunger to the leftinger Buch in-Ham like Mille il commercialing is lin any way connected unth Ports Oleans nock it could not be lingert into the club. Denny Chamber

OTTO P. ANDERS

206 NORTH 65m STREET

HELMONT SOSD-X

рипловичил. Feb. the 17th 1014....

Mr Thomas A . Edison Se. Dear Sir.

Mr Earl Waldo Marshall or as he is known in the Opera world as Si. Garlo Marsiall made some records in your recording department last Dec. We have not heart about them sofar. Will you kindley advise me if such records are for sale as ther is at least 80 parties here in PhikAdelphia waiting for them to come out.

> Hoping to hear from you resp yours

Mor How do raise Mor P. Anches.

How do raise 1259

Mu Madowerst Vasa fetak - He cang the This man was a fetak - He cang the ludgue from laglinia in Bantone wire and the tenor solo from lagliance in tenor write.

Mor E says: (on)

It as lantone - Bull lantone auful wars and termolo as tenor not good for us-

Grange N. J. have just returned from Japan where I enjoyed myself very much. While there, I studied the different trades, commerce and industries as well as the psychology and needs of the Japanese. I found that if a perfected phonograph like the latest one of Mr. Edison is morterly introduced it will be a great success. So I new a plan which I would like to submit to you and IV. Edison and if approved I shall be pleased to put it into execution on my return to Japan in a couple of mouths.

I had a splendid tip; I met the ling of Staly, the Sultan of Johnse, the Emperor of Japan and many other Monarchs, and since I am in the It. S. for a short-time, I would like to meet Scanbor Root and Senator O Gorman of New-York State who are now in Washington D.C. of your grow stand to go on business. Will you kindly had be do not business. Will you kindly found to write use a line of limbolaction to each of these gentlemen?

To not know any one so well placed as you are to request this favor from W. Edison and I am sure that it will be granted to you. Thanking you both very much in advance, Ever sincerely yours. I. de St. Chamas 6 Poplar St: Brooklyn, N. Y. 7. S. I have not yet just into execution, my plan about a Japanese law, as I told you, but I will bear in mind your desire and shall not fail to address

you a photo as soon as the thing is accomplished. It. de St. C.



THE NATIONAL MAGAZINE February 19th, soston, mass. 1 9 1 4

Mr. Thomas A. Edison,

West Crange, New Jersey.
My dear Mr. Edison:--

I did want to get down and see you on your 67th birthday concerning my sketch for the readers of the NATIONAL.

Hope you are receiving the magazine regularly and that you have had time to look over the copy of "MEART SOUGE" I sent you, containing the selections of over 25,000 people. This is the kind of music people like to hear now and then on the Edison phonorruph.

With cordial best wishes, believe me,

MEADOW OHOPHI.

jmc-s

I have 5 Capies of your had head head some bound on the pert of the pert on the pert of th

CHARLES P. ADAMS Preddent and Manager PAUL A. LOVEWELL V. P. and Man'g Editor GUY D. ADAMS Secretary and Treasurer



THOROUGHLY COVERS THE GENERAL MERCHANDISE AND GROCERY TRADE OF KANSAS AND OXLAHOMA

Topeka, Kansas, February 23, 1914

Thomas A.Rdison

Orange, N.J.

Dany mir-After trying in various ways to obtain definite information would one of your entarprises, operating under the name of Thomas A.Kdivon, Inc., and meeting with evasive answers, I was adressing this letter to Mr. Rdison personally, is the hope that it may reach somenewho can give the desired information.

Your disc phonograph, Ar. Sdison, is the most perfect machine ever put on the market for the reproduction of sound, but why can we not get more disc recards for use in this machine?

Our local dealer assures his customers that to records are available. He is always "expecting a shipment next week." We, his customers want to buy records. He is the only agent in town. He seems to be growing in the dark--and so are we.

One of my acquainteness wrote to the Thomas A.Rdison corporation and asked why the local firms has no records (new records). The reply was evesive and unsatisfactory, vagualy promising new records soon.

Simply as a matter of pride in the splendid achievements of your life, Nr. Rdisen, it is worth a little of my time to write and ask you not to allow this wonderful invention of yours to be strangled by shortage of records. Your machine deserves the best and biggest collection of records the world can furnish. It desaws these not mere; from a business atandpoint, but as a matter of historical importance.

If there is some logical reason why we, your customers, should wait, we will wait as patiently as possible, because we prefer Rdison records. I know that great critists may be unavailable at present, but there are such vast numbers of important records which you could be proparing and presenting while waiting the time when these artists could be secured that there some no ground for delay on that acore. In fact, the great bulk of reard sales are probably those made by minor artists.

Where is the trouble? Is it in the management of the musical laboratory, the manufacturing plant, or the distribution system?

What is going to be the result of present conditions? I can tell you what it is with many people in this locality. They are growin tired of waiting for Rdison reords, and are purchasing one of the Victor reproducers, and stocking up on the infeior Victor records.

Personally, I dislike to do this. Is there a light ahead?

Yours respectfully,

M. Lorence

bloating wille any Else Hul los have voices. The demand is not in me Lawrord Every one wan

MORRISSON PLUMMER & COMPANY

believe

dechical

Brown

CHICAGO

Mr. Thos. A. Edison, Menlo Park, New Jersey.

25th.

Friend T.A.:-

A few day ego Er. Barnes called on the writer and showed his a letter from your regarding your birthday, which as I undorstand was on the 15th of the month. Whe writer certainly make glad to allow your signature. Knowing that your senory is 60d, you will perhaps remember the writer in connection with Ed. Johnson. He and I took the first heavy Gast Iron talking machine that you made on the road, I think in early 78 or the latter part of 77. You, then had a little office in New York City, think it was Church Street or W. Broadway. After the new Company was formed, the writer with an Irishman, by the name of McMahon, secured through Mr. James Redpath, the Boston Territory, bought a machine and the writer exhibited it to several hundred thousand people in Boston.

My partner being a shrewd Irishman, sold our interest to the Old South Church, but he kept the check of \$500.00, and the writer never saw any of it, but stayed with the Old South Church saw any or it, but stayed with the Old South Church for quite a while- then bought a new machine and brought it West, sold it in Indiana. In 1887 the writer was in Boston, went into the Old South Church and purchased the original machine as a relic, and a few weeks ago presented it to the Armour Institute of Chicago, who promised to give it a prominent place in their school.

The writer knows from newspaper reports that you have been very successful bringing out new inventions, the last one he has seen is the Edison Phonograph, which produces music without any interferance grand machine. It certainly is a

The writer would be glad to hear from you when you have a few minutes only to spare to write. He would also be pleased to know what has become of he would also be pleased to know what has become of Edijohnson. Understand that he become wealthy. The writer has been plofting along on a small salary for So years here in Ohicago. He being about six months older than yourself, his birthday being on the lat of September.

Wishing you a long life and more prosperity,

Respectfully,
Thomas & Ballon



Jours brief Jour Balland 1846 - 1914

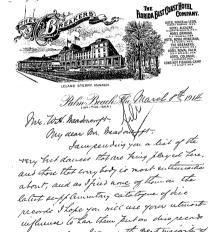
MORRISCH, HEIMTER & CV.,

Visit in the sets

Constitution of the

If my merrong serve me Light of me word a Hab liche merro in The 705 Comballand

Mildren Jam Jam Jours on Release that was absolutely Vulgar. "Frank Krys 5+111 tonight". · So I seur it down to Wilson with a memor suggesting that he can it as objectionated and level. It serus Junny such a record can get by our Equivalent to puing our a motion picture of menos of a Donny jourt. Huleh



fordamening. I know the peet majority of people who have there precess, and it nomine are to find they are not on the list. I am in the mish of the bast arrange proposentation and of propa in the ces down here, and they are the people who

can I will have phonographo, and I know that the most popular use for the phonograph to-day is to furnish mence for a people who saw for he punes the pune the paint dancing to the music they fan true dancing to this matter on the Edison phonograph, they will have aume mail I belling to More. Elison by this same mail I belling to I have sent you this last and mill out he to surp the Elison to have these pecans were. They your I have recent work. They your I have the hour there recents work.



Castle Waex.

Lamour. Christine.

A Benvel of Roses Chap.

Vailing draw Chesopeen Bay. Botsford.

The Marine.

Parcian Maxine Druggo. Magaret.

Brazilim Maxine. Costa.

The maxice particularly nice to the most popular dance this securior.

Day Letter March 9, 1914

Thomas a. Edworn

Fort Myers, I supplies in frame Breakers, Shriver, writes from Breakers, Shriver, writes from Breakers, Shriver, writes from Breakers, I almost a war discount on a live lundred and a one hundred fifty disc machines that he wants to present to priends. Nanto to know before fifteenth. Your memorandum, for Hayes about records has been delivered.

(1) II. Meadowwoodh

(y), U.

San Blyn

- 8078 - THI PORTLAND, MAINE. March 12/4 mydian Im Tonadoveros uply Dice heen stein's Tenlooly a good, me! Please

and should be glad to have them in time for the 211 st-I I hope broth hors meadways. I Twarch and you have been well this instee and that I shall have the pleasure of seeing you must-Town frames undle hope Smooth some all the lote gather the life fame down to the value fred Thanking you for helping me about these rends Inmain, yours surenel, Pada F. Gardhun. Pliase send thingh you agent Fuel C. Smith 7 562 Congress & Pontano maine

from you this morning, one containing your list of records passed and rejected; which I immediately turned over to Hages ... your mono for moore in regard to putting Dally in Hoffman's Dept. was received and landed to moore . He was mighty glad to get it and is putting it with effect at once. moore thinks the viscosity of the varnish, if kept low and constant will give batter results all through in printing , transferring and reprinting. He is going to keep track of it- in these places, viz. Cherical Room, Hoffman's Dept. and Flowing Room. He is having Luke make three special viscosity indicators for this purpose. you wice be glad to learn that the Transfers are going a little better today - They were about My To good yasterday moore says he expects the precentage will gradually come up as the Varnish is Rept steady in quality. As to the mamo. you soul me about the reprints, moore says they have been shown on the general report each day, but not exparalely. We are , liouvever , making arrangements to show it separately and later reports will give you more light on the subject. moore says that lately, while the Varnish has been running

so hard the reprints have turned out very badly, and they have gotten only a very small per contage of OK's from reprints. This, he hopes, wice unprove with the improvement in varnish. you wice see from report enclosed that we were almost back to 5000 delivered to slock yestaday. There may be a little fluctuation for a few days. Moore says that the Alean pressure has been very good since the last cold space. But he has knocked on wood, for luck. I hope you are well and having a proyally good time. alleh 12/14

THE REGRETARY OF STATE, MARHISTON, D.



DEPARTMENT OF STATE

March 12, 1914.

Mr. W. H. Miller, Recording Department, Thomas A. Edison, Inc., 79 Firth Avonuo, New York City, N. Y.

My dear Mr. Miller:

I am in receipt of your favor of February 20th, in which you say that Mr. Edison is quite willing to give me a royalty of two and one-half(.025) cents par record on all records sold, less the number of records which might be returned as unsulable or for breakage. This is satisfactory and I shall proceed to prepare five records. I believe that you told me you would need about six minutes for such record and that you desired non-partisan themes.

I have one on The Ideal Republic which will, I think, come within your requirements. I conclose a copy for your opinion. I can not sure, but you may have this already. I will-use Immortality for one; and another will be on The Bible's Challenge. Another will be on Mysteries, which will be a defense of religion. The 'fifth I can not yet isolided about, but it will be taken from one of my lectures, probably the Price of A Soul. However, they will all be submitted to you in writing before we arrange for speaking them into the phonograph.

We have the new Graphanola at our house, arranged for through a local company, and are very much pleased with the case.

We have not yet had an opportunity to use it, but we have used one quite similar and know that it is all right. As this is a disc phenograph, I wish you would send no your latest list of music which you have on the disc, and also let me know whether you will add to the number. We have not been able to find very many of the tunes we like on the discs - they are nearly all on the cylinders.

Very truly yours,

Enclosure.

The Ideal Republic.

I can conceive of a national destiny surpassing the glories of the present and the past - a destiny which meets the responsibilities of to-day and measures up to the possibilities of the future. Behold a republic, resting securely upon the foundation stones quarried by revolutionary patriots from the mountain of eternal truth - a republic applying in practice and proclaiming to the world the self-evident propositions that all men are created equal; that they are endowed by their Creator with inglienable rights; that governments are instituted emong men to secure these rights, and that governments derive their just powers from the consent of the governed. Behold a republic in which civil and religious liberty stimulate all to earnest endeavor and in which the law restrains every hand uplifted for a neighbor's injury - a republic in which every citizen is a sovereign, but in which no one cures or dares to wear a crown. Behold a republic standing erect while empires all around are bowed beneath the weight of their own armaments - a republic whose flug is loved while other flugs are only feared. Behold a republic increasing in population, in wealth, in strength and in influence, solving the problems of civilization and hastening the coming of an universal protherhood - a republic which shakes thrones and dissolves aristocracies by its silent example and gives light and inspiration to those who sit in darkness. Behold a republic gradually but sure-

ly becoming the supreme moral factor in the world's progress and the accepted arbiter of the world's disputes - a republic whose history, like the path of the just, "is as the shining light that Shineth more and more unto the perfect day."

M.X.

ALAGARA.LOCKPORTANS ONTARIO POWER CO.

Sony that we are so few control of the con

During the many years which I lived to week York was a member of Grace Church, on Broadway and tenth street, and I am still greatly interested in it, and always go there when I am in New York over Sunday.

The music there is exquisitely beautiful. It consists of an organ, a harp, and a choir of men and boys. During the offertory there is usually a solo by a boy twelve or thirteen years old. The boy soleist at present has such a large voice, that he easily commands \$500 a night for singing in a concert, whenever the organist Mr. Holfentein, allows him to sing.

The idea has occured to me, to put this music on disks of the same grade of excellence as the duet of Caruso and Farrar in "Madam Butterfly", or Eames's "Ave Maria"; with the idea that these disks may be sold under control of the Board of Missions for use in the missionsry work of the Episcopal Church in the far west, in China, in the Philippines and in South Africa - thus giving to the missionaries in these far distant lands, the opportunity of reproducing this beautiful music as a part of their church services.

In order that the music may be put on the disk

exactly as it is heard in Grace Church, it will be necessary that
the machiney for collecting the music, and transfering it to the disk,
should be brought to Grace Church. And in order that the disks shall
not be improperly or irrevently used or tampered with in any way, it is
essential that the manufacture and sale of the disks, should be unded
the control of the Board of Missions or Mr. Helfenstein, the director
of music at Grace Church.

Will you kindly have some one of your assistants advise me whether it is feasible to bring the machine to Grace Church for collecting the music there, and advise me with whom I should consult in a business way, with reference to the terms under which the diskscould be manufactured?

After hearing from you, I will, on the occassion of my next visit to New York in (April), confer with such person as you name.

Trusting that this matter will appeal to you personally,

I am,

Very sincerely yours,

eac/lk

C. H. UTLEY, 557 MAIN ST., BUFFALO, CO. SCHULER BROTHERS, 777 MAIN ST., BUFFALO,

Want 18/14 My dear Im meadown gt.

your farm of 17th

just whol. Pleanth you my much for sarding the "William Tell" The "Mulvely in F." is a standing indul and will you, please send it-face sion as it comes , ml-If you have an especially hantiful reard issued end you have me in mino land let me kum abut it - my friends are ar

anthusiastic about their machine - and in angines to hear it.

Thank you for your good works bank plat me my rach, with Jamy getting falMish rost without to with me. Me and yourself.

Miss Wand yourself.

Miss and J. Gardiner

Gardiner

To the Language and Language Line of Parish Barrier Language Langu

I have not applied for a restort, but morely had a proliminary sourch hade on this sclere, which I submit you, knowing full has a monetary value you will consider it.

in placing titles on discrept the advertising egets, the idea is a distinct increasement in placing titles on discrept in period introduction and the agent fact is stored. By idea is to have the title of fifty disc implication in the same time it is made, have there it is intensity in the facilitation and reading. These titles are to be placed, elsewheth and repeated, until they tree up the order of the control of the placed, elsewheth and repeated, until they tree up the intensity of the control of the control

the records a creat deal, the profits of the fourth was, or these polyascored by the records a creat deal, the profits of the record, associatly if there are no or to or for the record, associatly if there are the records of the re

The morth of the scheme or plan I suggest is apparent, when all that is necessary to find a record is to run the eye down the edges of the records and read name as orbinary puthing. The orbit of the calcular gates is also that, frequently there is an instrumental schection on one side and a vecal on the other, or a hand plece opposite say some sole or or whester plece on the other also make the plants of the puthing to indicate the selections according to wood, is truncated, band, otto, on the various cards and books which go with the calinates.

Origina both at my one home and at the various places where I have some the same trouble experience. The idea is strictly original with me, so far as I know. All you kindly consider it and if I has any value to you, ande so with you could done after fort. I have it some this lied to any other party.

Yours very truly,

5) Forhitame

Address-D. F. Whiteome,
[1611 Mc Caddon Place,

to Caddon Place, Hollywood, California.

Mar 24, 14

Mar 24

Mar 24

Mar 24, 14

Mar 24

Mar 24, 14

Mar 24

[ATTACHMENT/ENCLOSURE]

myson le to		BLUE AMBEROLS FO	
2		To be on sale April 25th	
2		REGULAR LIST	
3		50 cents each in the United States; 65 cents each	le Causala
Ϋ́			Edison Light Opera Co.
	2252	Favorite Airs from The Mascot, Andrea	and tenor
		You're Here and I'm Here—The Laughing Husband, Kern, Bari Ka In the Candlelight, Brown, Contralto and tenor Hel	thleen Kingston and Billy Murray on Clark and Emory B. Randolph
١.		P. Occasion Lanture	Editon Concert Band
1:	2256	When You're All Dressed Up and No Place to Go—The Beauty	
+:	2257	Ring on Sweet Bells, Nevis, Baritone and Tenor	Vernon Archibald and Royal Fish
- 1 :	2258	1 Miss You Most of All, Monece, Tenor	Manuel Romain
1 .	2270	Communica Consider Brilliant, Smith	Edison Concert Band (Reed only)
1.	2260	Won't You Come and Waltz With Me-The Girl on the Film, S	Carson and Harvey Hindermeyer
15	2261	Song of the Mill-The Girl on the Film, Bredschneider, Suprano	and chorus Elizabeth Spencer and Chorus
₹	2262	In Dreams, My Own, Vanderpool, Tenor	James E. Walbank Charles D'Almaine
١چ	2263	Peg o' My Heart, Fischer, Violin, harp accompaniment	
:5	2264	Love's Own Sweet Song-Sari, Kallenda, Soprano and Tenor E	Edison Mixed Quartet
ž.	2265	Softly and Tenderly, Thompson, Sacred	Walter Van Brunt
		My Hidden Treasure, Kalssar, Tenor	National Promenade Band
Ē	2267	Nights of Gladness-Waltz Boston, Auclife, For dancing	arthur Collins and Byron G. Harlan
40	2268		Donald Chalmers
_	2260	A Song of Steel, Sprass, Baritone Rebecca of Sunny-Brook Farm, Ganile, Tenors Alb	ert H. Campbell and Irving Gillette
	2270	Repects of Sulling Stroke Latting and the Property of the Prop	E-s denoine
	2272	An Afternoon in June, Belseou, Singing and whistling	Billy Murray and Joe Belmont Mede Tillotson
	2273	Let Me Dream Again, Sullivan, Contralto	Ada Jones and Byron G. Harlan
	2274	Hiram Tucker, Burt, Rube duet	Poerless Quartet
	2275	Don't Stop, I'sn Tilzer, Male voices	National Promenade Band
J	2276	All for the Girlies One-step, Gillert. For dancing I'm Getting Ready for My Mother-in-law, Norscorth, Comic so	
4			
ચ	2278	Moving Day at Punkin Center, Stewart, Talking	Cal Stewart
٤.	2279	Si Perkins' Barn Dance, Descriptive some	Ada Jones and Len Spencer
K		The Gift, Behrend, Tenor	Harrold Jarvis
7.		Mocalight on the Lake, Ir and, sales votes. Moving Day a Poulin Centers, Sensent, "Talking SI Peckins' Barn Dance, Descriptive scene The Gift, Rebrard, Tenor Songs of Soxtaind—Part II Socos, Wha Ita's m't Wallece Blot, Barns, Tenor Soog, of Soxtaind—Part II Socos, Wha Ita's m't Wallece Blot, Barns, Tenor	Edison Concert Band
_	2202	Songs of Scotland—Part II	Edison Concert Band
	G2284	Scots, Wha Ha'e wi' Wallace Bled, Burns, Tenor	Harrold Jarvis
	2285	Cantique de Noël, Adam, Tenor	Albert Quesne
		Hospins, Gresser, Tenor	Albert Querne
	- 2287	O Canada (National Song of the Dominion), Lapalite, Tenor	Irving Gillette and Mixed Chora Marie Narell
_	-2288	Bonnie Dundee, Scott, Soprano	14 1 11 11
		Dessie, The Flourer o' Dunblane, Soprano One of the most varied and popular lists	Attante Naren

[ATTACHMENT/ENCLOSURE]

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DISC AND CYLINDER CALIFORNIA Los Angeles—Southern California Music Co. San Francisco—Pacific Phonograph Co. COLORADO DENVER-Denver Dry Goods Co. CONNECTICUT
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VANCOUVEE—Kent Piano Co., Ltd.

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PENNSYLVANIA PENNSTEVANO IA—Louis Buehn. Penn Phonograph Co. H. A. Weymann & Son. . Ackerman & Co.

RHODE ISLAND PROVIDENCE-J. A. Foster Co. J. Samuels & Bro. TEXAS

EL PASO-W. G. Walz Co. San Antonio-H. C. Rees Optical Co. UTAH SALT LAKE CITY-Consolidated Music Co.

VERMONT orox-American Phonograph Co.

THOMAS A. EDISON Ltd Milan, March 27-1914 MILANO - Via Silvio Pellico, C Miller Eg Recording Deptalready have made verbal agreements with Basso at the conditional speci March 16 ult. to engage Korsof even cheaper than I expected willing to make records for us at \$40 each solo or concerted. paid her \$100 per record. all these artists agreed to stay in Italy at our disposal dulring the months of May & June without any expense ICs soon as I will receive your cable approving my letter of March U/6 ult., I will proceed to clobe the contracts approved.

Walter H. Miller Eg -2-MILANO - Via Silvio Pellico, 6 I realise I will have to overcome great difficulties to make all the concerted numbers Whired by Mr. Edison and do the work with artistic herfection and economy. The only artistes that we are hermitted to use are of different natio malities (French, German Alad Stalians and the repertoire is generally of the old school Italian composeds, I but I hope neverthe less O will surceed undertaking. I tribst to have everything ready to do the recording in Michy June next. sertrude Kunge-Col, Soprano- She is a comic opera artiste. She sings in German only and we will not be able to use her now in concerted numbers, as they are all in Station. If Mr. Edison wants her we can engage her for solor and concerted numbers in Germanto be recorded in the Seture. We should pay her about \$40 per second, 10 records yearly. This for one year, Option for 2 more years, 10 THOMAS A. EDISON LA UFFICED Walter H. Miller Esq. 3—
MILANO. IN SHIND POLICO, 6

MILAN

HENRY J. FULLER

NO.30 CHURCH STREET NEW YORK CITY, N.Y. March 27, 1914.

Mr. Wm. H. Mendowcroft, c/o Laboratory of Thos. A. Edison, Orange, N. J.

My dear sir;-I am in receipt of your favor of the

23rd inst., and appreciate very much what you have done with reference to appointment for Mme. Auld, Thanking you for your kindness in the matter. I am,

B. M. HARGER PREPIDENT G, C, SILZER

H. H. DLISH

H. H. BLIGH, JR. ABST. SEGRETARY



would be possible to got that record of Dr. Horgan that you had made up in the olyliner, whehe he has that coribury feading together with the lymn. When he has that coribury feading together with the lymn of the most atractive popular numbers that you could possibly put out at this time. In the Disc. It would be entirely different from anything that youhave sort of rited and insemmed as we have very few moorad of a seared character, it would fill in most admirably. We want too, a Banjo, a Harp and Hano colo qbw worst way.

Most barneatly hope that something may be forthcoming along these lines in the very near future.

That lest special list of Dance records and the few songs that accompanied it, have gone like wildfire. We had Mr. Chas. Daab in the store the other day and photographed his listening to one of his records. Had a long talk with his about his saking up some belt color and the long talk with his about traveling with the Bondur Company.

We have had quite a call lately too for these bell golos in the cylinder and a number of our quatomers who have heard them, have expressed a wish that same could be secured on the disc.

Trusting that some of these varied selections may be forth coming in the very near future and with kindest personal regards and best wishes, believe me to be,

Very respectfully yours,

HARGER & BLISH

Jone send

T.EDWARD ROSS
ADAM A.ROSS
ROBERT H.MONTOCHES
JOSEPH M. PUGH
WALTER A. STAUB

LYBRAND ROSS BROS. & MONTGOMERY CERTIFIED PUBLIC ACCOUNTANTS

SS LIBERTY STREET NEW YORK NEW YORK
PHILADELPHIA
CHICAGO
PITTSBURGH
SAN FRANCISCO
SCATTLE
LONDON

ir. Thomas A. Edison,

Care Seminole Lodge,

Fort Meyer, Florida.

Dear ..r. Edison:

You will countless be interested

31st Larch, 191

to learn what progress is sold; ande in the scatematining of the disc department. The daily reports of work done in the different departments, show the lines which we discussed with you, have been installed. The difficulties which may be expected to develop have been to a considerable extent distanced and you will chartly begin receiving these reports or a daily summary of these.

Data is now available for tracing soulds and locating these quickly. A plan in being worked out to some still sore effective use of this data and almost automatically attract attention to may failure of the two companion and for a record to keep pace with each other throughout the successive operations.

The initial steps for the gathering of cost data have also been taken. Wages are being reported as

. Mr. Thomas A. Edison - 2.

chargeable to different operations and a beginning has also been made with the charging of materials and supplies to the operations for which they are used. Costs will be figured out for the month of March and submitted to you at as early a date as feasible. Maturally the costs for the first several months will be ascertained comewhat later in the month than will be the case after everything is working smoothly.

When hr. Lybrand was at Grange recently hr. Eckert showed him a copy of the memorandum of harch 12th, 1914 on which you had noted for hr. Eckert's information that neither Moore or Dimwiddle are to be permanent in the disc manufacture. In this memorandum you also referred to the instructions given to us regarding the method of organizing the secounts.

There was no thought in sending out this acadonandum that it would either disturb the present factory organization or indicate that it is to be portainent. It seemed to be very desirable to separate the disc accounts on Ur. Eakert's books into a certain few divisions so that information respecting the costs as a whole would be available for you when you desired such information.

Lr. Thomas A. Edison - 3.

The best way to secure this information seemed to be to give a name to a department and in connection therewith mention the name of the one at present in charge so that he might be identified with that department, even though not intended to be its permanent head.

This memorandum will not in any way disturb the work which is being done along the lines desired by you, in fact, it is intended to bring the general books into harmony with that plan.

Very truly yours, June Am So ollowfor,

WML/BG

Summary March Rekase Bluz m Edisin Nº of Records-Bad Runouts Slight " noticate Bad Surface noticable Surfaces, i Bad Seketion Fair Bad Rudition Jair Plaster chipped Celluloid Ends cracked-(o/c surface) Rejections -Selections not so good as last month. 5urface Celluloid Szems defective. Runouts negligable Very little Dance Music This is a mistake when public want

Walter Miller-

Over a week ago I replied to your letter about Fleisch, to go ahead on basis you suggest-

Tosi- He can use De Muro as a tenor in concerted gieces-

The concerted pieces can be in French or Italian, I prefer Italian-

Tommansi not accepted, neither are any of the baritones he mentions-

Jaumes diction in Italian may be off but if would not hurt much in a concerted piece, although it might be bad in solo-Can you find out if Urluss sings in French or Italian-

He is a fine tenor-

Write Tosi for fear he has not understood that the several concerted numbers I marked to be sung by Anselmi and Labia each is to be considered as one of the 10 pieces we are to get from Anselmi each year-

I fear he may think we want these extra from Anselmi above the 10 per year-

I suppose Seymour and Hayes will do the music work at Milanlis important that you provide Hayes with the 100 thread device so he that he was a supposed to the set of the device of the thing the set records show he has then reheared 0 k, and not to spoil records by having too much volume to the instrumental music.

received

Copy Mr. Edison's memo to W. H. M. sent 4/2/14-

WESTERN UNION

LABORATORY.

44 CHARGE BLUE

APRIL 2, 1914. THOS A EDISON. FT MEYERS FLO. HAVE RECEIVED YOUR MEMORANDUM ABOUT MAKING LEAD PENCIL MARKS INSIDE ENVELOPE THIS WAS THE ONLY EVIDENCE AND CLEARS UP WHOLE THINGS HAVE STOPPED INVESTIGATION WE SENT FOURTY FOUR HUNDRED DISC TO STOCK YESTERDAY STUDIO MATTER IN GOOD SHAPE WILL SEND YOU EXPLANATION EXPLANATORY LETTER TODAY W. H. MEADWOCROFT.

The officers of the Battleship Wyoming have clubbed together tomy ar Disc machine. Immander Miller called me up to ascritain if you would make a reddetin of piece to them I them as the machine will be used solvery aboach ship. They sail in a faw days for moxics. 4/4/16

that I sent to you my "Kinefaphone Waltz", and I did not had the pleasure he hear it yet. Noveld like to know when this wally will be issue, because late of my friends they like heard to buy it soon will be heard for the first sime on your machine.

A express to you my had so when for Bucker Juma. and also to Mr. Edison. Stephing a prampt gettenkian I remain Respectfully your, Del Suyi Romano Music school 210 North St. New York.

April 8, 1914

Sig. Umberto F. Tosi, Milano, Italy.

Dear Sir:-

Wish to acknowledge your favor of the 16th ult. and I communicated the information you gave regarding the various artists to Er. Edison, and I have to-day cabled you as follows:

"Jaume - Korsoff satisfactory. Other propositions of 16th all right if Jaume - Korsoff can be secured. Deliuro satisfactory at Jaume figures."

Mr. Rdison's nemo. to me indicates that he is not particular about securing any of the minor artists unless he can be sure he can get Jaume and Korseoff, and I presume it is really not necessary to contract the minor people as you can probably ascure them whenever desired if they are located in Milan, but, you will have to guarantee a certain amount. If the propositions do not exceed those mentioned in your lotter there will be no objections.

In regard to making out contracts for these artists I would suggest that they be drawn out in the name of the Thomas A. Edison, Incorposated, Orange, N. J.

I am also in receipt today of your letter of the 27th, and I will communicate the information you have sent me in regard to Gertrude Runge to Mr. Edison.

I also note what you say in your letter of the 28th in regard to Annelmi, and that Mr? Edison does not wish to record Annelmi in Hilan, at least for the first year of his contract. In looking over the wardown that you will be a state of the street of the state of the street of the state of the street of the state of

-2-

or London, for the reason that if our Wilan plant is not running it would be much cheaper and better for us to have Anselmi come to London than it would be for us to ship all of our recording apparatus to Milan to record his records. I am quite sure that W. Milson will not object, if our recording plant in Milan is running satisfactory, to make his records there if we conclude an arrangement with that

Yours very truly,

Mgr. Redording Department



BOSTON, MASS.

April 9th, Doso he mean

Mr. Thomas A. Edison, Fort Meyer, Florida. Ada Rehan, who was

My dear Mr. Edison: formany years an actions

Deboer, President In talking with Mr. Joseph A.M. My COGRAM of Workels of the MATCHAL LIFE HESPANON COGRAM of Workels of the MATCHAL LIFE HESPANON COGRAM of the Workels of

and will send you proof. In shore or the sketch living _ was alterations or corprofe. If shore are any then, Am goding the keep on fixing this up until I am satisfied with it and am sure that it is that I am a start of the shore of the shore our readers and furnish them some of the inipiration I have had from our ittel on the start in place our readers and furnish them some of the impiration I have had from our little local.

beliove me,

With cordial best wishes.

Yours sincerely llapple

.imc-s

NEW YORK EVENING JOURNAL Office of A. BRISBANE

April 10th, 1914.

and operation

Thomas A. Edison, Esq., Orange, N. J. My dear Mr. Edison:-

I hear that for once in your life you are taking a rest of a few minutes and getting some fresh air. I am glad of it. I am ill in bed, talking into one of your phonographs with the lights turned out, attending to my mail just as well as though I had a scoretary here and all the lights going. By the time when I get up, tomorrow morning what I am writing now on your machine will be in type for me to correct. I have just written a letter to James Simpson, the head of Marshall Field, describing to him how your machine can be used in the dark, a quiet sorvant always at hand, It is a marvelous thing, and writing to him it occurred to me that I ought not to do less than to drop a line to you and thank you for what you have done to make busy men more efficient. You need not amewer this, of course.

Sincerely, A Brisbone Dear Sir

In reply to your letter of April 9th, referring to a letter which I addressed on the 7th inst. to Mr. Edison.

Adison should realize that my great interest in the music machine, was my reason for laddressing lit. Edition in the subject. I have never no my the son much pleasure rever no my one source, either yacht. I have had from that hand the most of the subject of the

With kind regards,

yours very truly.

Johnne Stewart H.

William H. Mandoweroft Beq.

Edison Laboratory T. J.

Orning T. J.

All Control of the Co

TELEBUONE: BIVERSING 4048

EMILIE FRANCES BAUER

LECTURER 251 WEST 9 TH STREET

NEW YORK CITY

April 15, 1914.

PORTLAND OREGONIAN

My Dear Mr. Meadowcroft:

Perhaps you will remember me infter our little trip to your labratories and my subsequent vimit, and you may therefore pardon the liberty I take in introducing to you Mr. Jaques Kasner, whose tone in violin playing is of peculiar power. I thought you might be glad to hear him or to have Mr. Edison hear him -- it will really be a pleasure for him and perhaps he might interest you in your record department.

Thanking you in advance for your arrangement of some sort of an interview with you or with those who adjust these things,

I am sincerely,

The Reserve of the server of t

Memo #170 Product:- BLUE AMBEROL RECORDS.

April 23, 1914.

Mr. W. H. Meadowcroft, Laboratory. SUBJECT: - Discussion of cost for week ending March 28th 1914.

Dear Sir:-

anuses of the increased coat of Blue Amberd, Records as indicated by the report for the week ending March 28th, 1914, allow me to report that the production in the Manufacturing Department, which makes up the principal cost of these records, was only 85000 for the entire week,

Messaurily, our organization and all the expenses incident thereto, are laid out on a scale sufficient to cover a much larger production than this. Hence when the cost of this layout for large scale production has to be distributed over so small a number of records as 80000 per week, the cost per record is every materially increased;

By reference to your previous cost reports, you will find that for some time past the production has been much larger than at present. As follows:--

0		ending		14th,	144000 183000
- 11	1) 11	. U	Feb.	7th, 28th, 21st,	139000 140000 134000
0	11 11	17 15 25	Jan.	14th, 7th, 31st.	103000 102000 127000

Secondly, if you will refer far enough back in these reports you will come across inclated cases wherein the production was almost as low as at present and the cost was about 11s.

This difference is explained by the fact that at the time Mr. Nohr took charge of the Blue Amerol Record Namufacturing, the expenses of this department were about 55% of the productive labor. Subsequently this percentage has increased gradually month by month, until the expenses expressed in terms of "Productive Labor", everage about 70%. Mr. Meadowcroft, April 23, 1914. Page -2-

This increased percentage of expense has been caused by the decrease in the productive labor as well as by actual expense increase.

Hevertheless, it has been necessary, in order to hold these weekly efficiency reports in agreement with the actual conditions in the shop to increase the charges in expenses as follows:--

DEPARTMENT.

Month	of	May	1913	42.4%
	11	June	1913	35,5%
II .	11	July	1913	31.3%
tr.	0	August	1913	39 %
	11	September	1913	67.1%
13	11	October	1913	58.4%
ta ta	ti .	November	1913	64.2%
. 11	11	December	1913	46.6%
13	ti	January	1914	781 %

B. B. MAMBERT M 4/29/14

SEM-LES.

EFFICIENCY ENGINEER.

m E Duy Trans offer man a me for granutes to buy to mores a wake & 7.4 Tak, from to

April 24, 1914.

Messrs. Ireton, Leeming, Maxwell, L.C. McChesney:

At a conference with the following 10 Disc jobbers:

H. H. Blish L. H. Lucker H. G. Stanton Walter H. Kipp

V. O. Pardee C. B. Haynes

C. B. Haynes Frank E. Bolwey, Sr. Frank E. Bolwey, Jr. E. W. Smith, of Cleveland

(The Phonograph Co.) I'r. Bloom.

who called on us Tuesday, April 21st, it was their unanimous decision that the following be adopted:

Adopt new design cabinets with cane grilles for the 150, 200 and 250 types, this change to take offect just the 150, 200 and 250 types, this change to take circot just as soon as possible, which will probably not be until about September 1st, because of our insbillty to get new design orbinets in sufficient quartities before that time.

- In our Fall catalogue continue showing the old style as well as new style ochinets, in order to enable the jobbers and dealers to dispose of such of the old style as they may have in stock, and with the understanding that as fast as our stock of the old style cabinets is disposed of we will advise the jobbers that no more of them can be furnished.
- 3. Adopt as soon as possible the tone modifier, having the lever come out at the side of the excinct instead of in front. Establish a list price (I told dien it would be about \$2 on these tone modifiers as extras, so that if customers who have already purchased disc machines desire one of them they can obtain it and equip it themselves. For und so, these only only outen it and equip it thesestres. For such mendines as the jobbers or dealers may have in stock, supply the tone medifier to them at jobbers' or dealers' parties, they to equip it themselves. For such mechines, we have in stock, packed, supply the tone modifier free of charge with sach medite ections. with each machine shipped, the jobber to equip these tone modifiers to the machines when he unpacks them. For all such machines as we have in stock not packed or as may be built after we are ready to supply the tone modifier, we will equip the tone modifier to them at no extra charge.
- Adopt new filing system as shown in the new design 250 cabinet.
 - Adopt new style cabinet cover stay arm.

for the research that in a great meny, if not the mejority of cases, they are never taken by the outcomer on account of their preferring some other style of album or some other method of filling records.

I am sending this memo. in order that we may all have a record of the matters discussed and the decision extracted at by the jobbers present, so that in case any dispute come up later on concerning the changes, we will be able to refer to this memorandum and advise the complainant that the changes were only made after they were fully approved by 10 of the leading jobbers, including the President and other officers of the Jobbers Association.

CEM/IVW C. FWW.

1914 Phoes.

STO E. BRICHER MIN.

SED E. BRICHER MIN.

L. W. WOOD ELASTIC WEB CO.

BLASTIC WEBS AND CORDS

BLASTIC WEBS AND CORDS

BLASTIC WEBS AND CORDS

GE EAST DIE ST.

STOUGHTON, MASS 4/27/14

Aug that we are now over trocking.

Mr Thomas Balaony Orange, ii J

Dear Str:

Dear Str:

L. W. WOOD ELASTIC WEB CO.

BLASTIC WE

I trust you will pardon of one of the first Diamond Point talking mach which came into use something over a year friends who have a Victor, I have had an to compare both machines. Anyone and clearness, your latest machine has all the advantage. the one thing that hurts is, there is very little choice in the records, that is, of the high class singers. The Victor has surely got us"beaten a block" as they say. Take this months records for illustration, there is not a single record of any great quality. If we could get more records of the type, "I Hear You Calling Me" it would be a source of great pleasure. I have thought seriously lately of trading my machine for a Victrola simply to get the higher class records. It may be possible for you to enlighten me, and you may have records that I know nothing of, but as I own a large number and have gone over the long list fairly carefully, I think I am right in saying the Edison has the best talking machine, but the Victor has the best records and I am sure thousands of your customers, in fact I know a great many personally, would welcome some high class records, if it was posdible to get them. Trust you will bekind enough to reply.

Yours truly, John Wwod

April 27th, 1914.

Mr. Thos. C. Ballard, # %Morrisson, Plummer & Co., 319-314 W. Washington St., Chicago, Illinois.

Dear Sir:

On my return from Florida, I find your favor of the 25th inetant among the mail that has been kept until I came back to the Laboratory.

I am glad to hear from you after so many years, also to learn that you have enjoyed my new Disc phonograph so much. As you were one of the pionoers in exhibiting the old tin foil machines in 1878 you will realize the development that has taken so many years of hard work.

With kind regards, I remain,

Yours very truly,

TOTAL PRODUCTION 15,000 DOZEN PAIR DAILY.

BE LEONARD ST NY

HOSIERY Chas. Chipman's Sons CHIPMAN KNITTING MILLS, EASTON, PA.
UNION HANDEG. CO., UNION POINT, GA.
HOLSTON MEG. CO., LENDIN CITY, TENN.
DAVIS HOSICRY MILLS, CHATANDODA, TENN.
CLIMAX HOSICRY MILLS, CHATANGA.
RICK KNITTING CO., RECORDED.

LOWELL HOSIERY CO. LOWELLMARS.
HARTFORD HOSIERY MILLS, MARMILETEN.
CHIPMAN-MOLTON KNITTING CO., HARTFORDH
HANES HOSIERY MILLS, WESTON STATEMENT,
FLAT ROCK HOSIERY MILLS, PILLS POEKIN, C.
GERHANIA HOSIERY MILLS, PILLS PILLS
PRISCILLA RITTING MILLS, LOWELLMASS.

Ley, the have hat of tune of tune April 20, 1924 Ley Born - Destin Martuell Your April 20, 1924 Ley Born - Destin Martuell Your April 20, 1924 Ley Born - Destin Martuell Your Born - CR 62 washestern on the Martuell Young of the Commission of the

A fow grounding and I was very much surprised and chaggined to
notice that hard the street of the st

the greatest supramo in tile world. The Munorcal world used to all a learner imagine how times singers could have left you - it surely

could not have been beginned the litter making better formaling their voices, as I have owned both mealthen, and would not specied a mixed to bear them on the Victor (since hearing them on yours). It must be, therefore, that the Victor people have given these a little better offer and they have probably fallen for a few paltry dollars. I am deeply hart about this in the first place, on account of your having lest these great singure, and in the second place, of the fact that with all their greatness these people could be so confoundedly stupid fact that with all their greatness these people could be so confoundedly stupid as not to know the difference between a real reproduction, and an artificial one.

AK/HEM

When are you going to make some new records? Havint seen anything for in weeks,



The Phonograph Co.

Exclusive Edison Distributors Salesrooms & Offices - 229 So. Wabash Ave.

Chicago April 30,1914.

Mr. Wm. Meadowcroft,

Thomas A.Edison, Inc., Orange .N.J.

Dear Mr. Meadowcroft.

Mr. Edward From Portunation

You get so many letters of complaint (not from me for several months back) that I thought perhaps a little word of praise might fit in with the kicks I know you are getting. I want to say that I am particularly pleased with the surfaces on #82037 and #82048 which came in in a shipment of yesterday.

With kind regards, I am

Were truly, Service of the condition of the condition of the charman and the service of the conditions of the conditions

out the second he speaks of is purely for advertising purposes, the Their business is built up by advertisin Celebrated Outust, Whose Jesputation is attained in meanly Every care from Their acting a personally + nat from their wice Their seconds of these artisto chow how poor their Waxwell-What are we doing in towns where only dealey pushes Victor Chouldn't we persistently hammed that town by siece Talo + get a good dealed Why wat & give these rialals X Reep of Itill Hopelas Guns

Mildiam: Mhoroughly believe the recital Deples ias Hallowelf is handlingit is the prof

Mr. Ireton:

May 1, 1914.

I am attaching copy of letter to Hayer & Blish relative to their becoming jobbers at Sioux City, which will explain itself.

Regarding our establishing a jober at Washington, it might be well to write Makee that we haw, had such a large and flattering proposition made us by another concern at that point to establish them as jobbers that we may consider it necessary to take some action in the matter, either in the way of telling them that we will accept their proposition or that we cannot do so because they (the McKee Company) had already approached us in the matter, end, while they preferred not starting just at this time they would do so rather than have someone else established there, and, in the case of our taking the latter attitude, it would of course be necessary for them (the McKee Co.) to declare themselves at once. Such a latter would probably force the issue with the McKee people and cause them to decide to become jobbers at Washington at once.

I realize that it is really not necessary to have two jobbers as close as Baltimore and Washington, also, that owing to the present record situation we are perhaps not in a position to establish any more jobbers, but as our business from already established jobbers has already and no doubt will continue to decrease, and as we are now accumulating quite a stock of certain types of mechines. I think it advisable to increase our sales all we can, by establishing new jobbers wherever we think it necessary or advisable to have them; but not, of course, to do so where they are not necessary or will conflict with jobbers already established or with any understanding we may have

Mr. Ireton- 2.

had with them concerning our not establishing additional jobbers within a certain redius or territory.

What progress is being made toward establishing a jobber at El Paso, 7exas? You will remember you had some correspondence from a party who desired to become a jobber there some two or three weeks ago.

What have you done relative to trying to dispose of the 150 or 200 type k-250 Disc ihonographs in weathered oak osbinots, concerning which I had a talk with you a week or ten days ago?

CHW/IWW

C. H. W.

(Copy to Mr. Edison)

FRANK J. SPRAGUE ISS BROADWAY HEW YORK

D 4)

Ly dear Edison:

I enclose letter received from Professor Vladimir Karapetoff of Cornell, for such action as seems best.

You, of course, know of him as a very brilliant and capable electrician and engineer, and what is rather unusual he is a pianist of great charm.

he makes be favorably entertained the results will be mutually satisfactory; and as piano records have been as a rule anything but satisfactory, he may be instrumental in making progress in this record.

Gincerely Vours.

Mr. Thos. A. Edison, Llewellyn Park,

ewellyn Park, -West Orange.

DEPARTMENT OF ELECTRICAL ENGINEERING

Visalimir Korapatoff, Professor In Charge of Department
Group B. Macomiro, Assistant Professor
Wilson D. (Bistore), Instructor
John P. H. Douglas, Instructor
John G. Pericky, Instructor
John G. Pericky, Instructor
Atomate

John F. M. Dougles, Instructor John G. Ferisch, Jr., Instructor Alexander C. Stevens, Instructor Robert L. Stevenson, Instructor Frank G. Tappan, Instructor George A. Cutigan, Machanislan SIBLEY COLLEGE OF MECHANICAL ENGINEERING AND THE MECHANIC ARTS

CORNELL UNIVERSITY

Mr. Frank J. Sprague, Consulting Engineer, 165 Broadway, Hay York City.

Ithnon, II. Y. April 29, 1914 2 descond does from that I descond to the format not be sent to put out Pranto pass sen yet as It. He though the Technique of the though the Technique of

My dear Mr. Sprague:

In mor Edison Phonograph with the diamond point, and I was impressed by the improvement in the readition of planch music. I should like very much that new machine, and I as the improvement in the readition for gloring music. I should like very much that new machine, and I am taking the large transfer of the case of the control of the control

him. Support of the state of th

you may send to man, where the the controlled to be the of ourse, I do not clein to make anywhere the tene tool-nique as the professional plannists of international reputation, but I have made a special study of the touch and the plane tone and it is for this reason that I expect to be able to produce successful records.

You understand, of course, that for me this is a matter of professional interest and not of pountary gain. Perhaps I could arrange to come to their factory for a few days during the summer, and work with them until I get a rich singing rome on the record. I have heard from several people that my plane tone is especially good, and, of course, this ought to tive a good record.

I would not take any very difficult piece, but some well known popular work, say of Chopin, and play it in a way in which it would appeal to the average buyer of phonograph records.

Perhaps the simplest way for you would be to forward this letter to Mr. Edison with such further comments as you may see fit to make.

With my best regards and hearty wishes to yourself and Mrs. Sprague in which Mrs. Karapetoff joins me, I am,

Very sincerely yours,

Messrs, Grimes, Briggs, Hoffman, Kircher:

RE DISC RECORD MANUFACTURE.

Disc Record Manufacturing Department and will have full cherge of the entire manufacture of Disc records, which includes supervision of foresen in the different manufacturing departments; the engaging and discharging of employees for the different manufacturing departments; the memor in which work in the different departments is to be handled; the instructions as to which particular moulds or to be operated; the matter of working over-time or operating out and placing in stock of commercial Disc records after plated white masters have been amproved by fig. Edicon.

Until Mr. Hird gets thoroughly acquainted and familiar with his work. Mr. Moore will co-operate with and render to him every assistance possible, after which Mr. Moore's duties will be only on the experimental and technical end.

The placing of Mr. Hird in this position gives him full power and makes him shoultedly responsible for the munifature, quality and production of Disc records, the only exception being where technical questions erial relating to the process and in such cases he is to refer the trouble to Mr. Edison for solution and instructions.

Until further advised or until different arrangements are made. Mr. Hird will also be responsible for soeing that such records as are required for shipping orders are given preference, information as to the catalogue numbers of these records required both furnished him by the Sales Department.

Disc records will continue to come under the supervision of Mr. Baldwin, he at all times conforming with Mr. Hird as to what the requirements are, how for wheal we should provide ourselves with stook, whether raw materials recorded are of the proper quality, etc.,

CHW/TWW

C. H. Wilson

Copies to Mesers, T. A. Edison, Chas. Edison, (Meadoworoft) Moore, Dinwiddie, Baldwin, Kuhnen, Maxwell, Ireton, Leeming, Micolad, Paine, W. Bokert, Hutchison.

My Edison Blue and past fundered testing no of Records 30 Bad Rungets noticalle Ramouto Bad Surface noticala .. Bad Silection Four only Sometime Bud Waster Kuf appearance Registions age Surface No of whole - rejections 10% The surface is caused by a poor force of critical of surface of later breakes of uniformly bills product than histofies. The physical appearance to there by barde 5/11/

That I droped Topical or petiers

The Discontinuous of the Discontinuous The Pirst Presbyterian thurch at Peekskill New York, was greatly pleased with the concert upon your mew dismond disc phonograph and you so kindly gave us on Priday might las), and a vote of thanks was unanimously given to yourself and also to irr. All the proposented you that evening, which you of thanks I now also we have a constant of the working of the disc mechine. disc machine. I had had some previous experience with the Victrola and it must be admitted that the Victrela records are exceedingly fine it must be admitted that the Viotrela records are exceedingly fine records and I do not know that the average person is discriminating enough to determine between the work of a good machine and a record by a great artist; but on the discriminating mind there is a great deal of different to be to whether a record is accompanied by the scratching cannot be any other than the scratching of the Viotrola or whether the tone is greatly plus and clear as it is in your machine. T had already observed that in your cylinder machine the tone was particularly clear as compared with the Victrola; and the same appears to agreater extent in the disc machine. I understand that in a few of the last disc machines even the mechanical sounds occasioned by friction and which I do not regard as impairing the quality of the tone have been obviated. If so it would seem that the last word had been said in respect to the phonograph.
I enjoyed Mr. Morgan's visit very much (I entertained him at dinner) and we talked extensively about your inventions. I was particularly interested in your work in respect to seeing people over performancy interesees anyone were in respect to seeing people the telephone as well as hearing them. I assume that this by the use of selenium. I have long wondered whether it would not be possible to magnify objects through some such method without this interposition of a lens? The difficulty of gather-without this interposition of a lens? I assume that this is ing sufficient light through an object glass of a telescope ing surious light through an object games of a telescope and a called the state of the glade that it seems to me that if we could substitute for the vibrations of light resolved from the object viewed, a therimore.intense artificial vibrations put in motion by the light emmanting from the object vibrations put in motion by the light emmanting from the object without the country of the object vibrations put in the object with the country of the object vibrations put in the object vibrations. the same as the vibrations of electricity of a telephone are put in motion by the human voice which is intensified by such viwe might be able to magnify in the way suggested and have an infinitely strong microscope or telescope according to the power used in reproducing the vibrations. & I move without the large theory of seas with ing my of the thest for the large three of the control of the co

TOTAL PRODUCTION 15.000 DOZEN PAIR DAILY.

HOSIERY

ONTHOLES UV

Ulus. Uliphun's Sons

Lechena Chiphe

88 Leonard St. N.Y.

CHIPMAN KNITTING HILLS, EASTON, PA UNION MANUFO, CO, UNION POINT, GA. HOLETON HPG, CO, LENGUE CHY, TENN, DAVIS HOSIERY HILLS, CHAPTANDOGA, TENN, CLIMAX HOSIERY HILLS, ATERE, GA. RIGK KNITTING CO, READING, PA. LOWELL MOSIERY CO., LOWELLMAGE.
HARTFORD MOSIERY MILLS, MAGNILLEZEN.
HIPHAN-MOCTON NINTTIN GO., MANISTONDHY.
HANGE MOSIERY MILLS, WAGNON BLECKLE.
FLAT SOCK HOBIERY HILLS, CHAT BOCK.
GERHANIA MOSIERY HILLS, PINLSCENGAR.
PRISCILLS HITTING MILLS, LOWELLMAGE.

NEW YORK May 6, 1914

Mr. Thomas A. Edison.

Orange, Lew Jersey.

Dear Sir:

I have yours of the lat, and wish to assure you right here that if all your singers left you it would not make any difference so long as you still had your orchestras, banks, and instruments left. Out of these on your machine I could get infinitely more enjoyment than from the best singers on other machines. This is no loose bumbast it is a cambid and homest expression of opinion.

I feel very keenly for you as no doubt it was a sad blow to find that these people leved art not for its own beautiful sake, but for the filliby lance they could get out of it. This is positively sickening, and makes me feel that I would somer hear a sylophone solo (a new tarborous instrument) than hear them.

Since writing you the other day I have heard these people on the vistor machine, and although I expected that there records would fail short to the ones that you made, and so prepared in a measure what to expect, I must say, even at that I was surprised at the poorness of these records. I prophesy that the day will come when these singure will be vary sorry for the action they have taken, and beg to be allowed to have you record their voices again.

Assuring you of my heartfelt interest in your machine, and trusting that you will give us plenty of Mozary Beethoven and Wagner music in the near future, I remain.

Yours very truly.

A. Kobb.

P.S. Please record Beethoven's Egmont Overture and Mozert's Don Juan, of which you made wash the article on your old cylinder machines.

As soow as I get things form I game to ent recording Bestlower Brakens + best cymplifus of chemises weeks

.....

May 7, 1914,

Mesers, Maxwell, Bergeren, Holden, Stovens, F. C. McCheshey, Cill Ireton, Durend, Redfesin, W. Shith, F. J. Zekort, Buden, Deridson, Rogers, Tomasna, Philipp, Cheshiro, Saldrin, Burnhes, Plimpton, L. W. McCheshoy, W. H. Miller, Wettel, M. Miller, J. S. Brown, Green, Sease, Exchison, Micolai, (Meseweroff) Louding.

Please be slythed that Hr. Thomas J. Leonard has been sypointed Assistant Sules Heneger of the Amassasht Phonograph Sales Department, effective Hey 4, 1914,
Hr. Leonard has been succeeded in the Distation

Machine Department by Mr. T. C. Brown.

C. H. W

CHW-AH

Copy to Mr. Edison.

a. Wurth:

Will you dend a Dample

of John Frederich who sung a

german Dong for us (not yet lust)

to Hayes to show Mr Edward

to Acc of the care o to use of

him on Dusa

Wo Howelle

A.C.I.

May 8, 1914

VM

Mr.Hird:-

Mr.Edison has selected the fifteen disc records shown on attached sheet to form fourth supplemental list.

The object in preparing an additional list at this time is to enable you to advunce the work as much as possible, but it is understood that the work on these numbers shall not interfere with producing regular stock records, or the third supplemental list.

A.G.Ireton.

C.Copes to Messrs. Edison, Wilson, Maxwell, McChesney.

ANTHOR OF STOCKS ON PEALMOOT CHURCH MUSIC STOCKS OF PEHRSTEVANIA ARTICLES ON HINHS AND TUNES

HISTORICAL POSITIVE OF PERKETLYANS PHILOSEOLON CLUB OF PERKETLYANS LIBRARY GLUB OF PERKETLYANSA

6200 Westminster Ave., Philadelphia

May 9th, 1914

W. H. Meadowcroft, Esq

Orange, N.J.

My dear Sir,

I was such obliged for your kind letter and have valued as you sugger ad. I now enclose herewith a letter to Mr edison which I think will put my ideas plainly before his.

you will see I do not wish to go headlong into the watter, in fact doing so would in my ominion spoil the whole affair; and if Mr gaison thinks wall of my proposition 7 think I could be of material assitance to him as my knowledge of sucio is very wide

Yours truly Jas: Warington OF BOOMS OF PERSONAL VANIS

STATE OF STREET

6200 Westminster Ave., Philadelphia May 9th, 1914

Thomas A. Edison, Esq Orange, N.J.

Dear Sir.

As I cannot very conveniently do to Orange at this time I will try to nut on maner the reasons which induce me to suddent a better class of music for the Phonograph

I very much regretted having the Overture to Samson clayed to you, as that niece of susic is not suited for the miano. In order to anneciate it, it should be played by a full probestra. On the piaco it sounds thin, and I hardly wonder at your not carire for it. On this ground that piece as played did not exemplify what I meant.

There is no doubt a large amount of trashy music is on the market, and equally there is medambidoubt it is bought; but my argument is that people would buy good music if offered, and that trash can only be sunnlanted by the offer of the good

That light and even trashy music must to some extent be supplied for the phonograph is undeniable, but I claim that if good music properly performed, be judiciously placed on the market there would soon be a sensible decrease in the other.

One dreat difficulty about the susic which I urge is that few know how it should be performed. Take the two best known specimens of this music- the Halleluish Chorus and the gargo, both by Handel; they are played much too fast not only on the Shonograph but also at concerts and the time marks in most music, ere wrong. In quite a number of cases where I have succeeded in getting them played properly, the admission has at once been made how much better they sound

My suggestion is that you employ me to select and supervise the performance of such music. This would not take all my time, and of course compensation could be proportionate, as I should not recommend any large number of pieces: at first, but that they be chosen with care, looking not only to good quality, but also to possibility of popularity. Each piece should be such as to appeal not only to the musically educated but also to those who are not. My experience has been been that good music is as enthusiastically enjoyed by the non-musical as by the gusical

As to my musical library, I do not see you would gain seek by owning it as there is such in it which would be of little use to you, but if you secured my services I should use such parts of it as would give what I want for your purposes An incident occurred a few days ago which forcibly illustrates sy point.

A young lady of my acquaitance has a phonograph which she much enjoys, and she has a good knowledge of music. Next door to her house a couple moved in who had a Player bisno on which the trashiest music was ratteld off much to her disgust. Talking with the wife my friend suggested some better music among other pieces Handel's largo. This was purchased and a few hints as to tempo given. As a result rag time music has been abandoned and good music rules. This is one instance

I cannot help the feeling that if the Shonograph be treated as ag. educational factor it has a such wider field that at present, and it is to field I should devote myself if you and I come to terms, as I think I may say without vanity I posses more knowledge on this point than wost

On the simple ground of practical business it seems to me there is much more profit in discs which will steadily sell for years than there is in those of temporary popularity

Yours truly

Jas: Warrington

Mr. William H. Meadowcroft, Thomas A. Edison Orange, N. J.

My dear Mr. Meadowcroft :-As you know on April 8th,

As you know on April 8th, 1914, I was placed (See enclosed letter). on the Biennial Program.

You may remember how delighted I was, and Mr. Edison received letters from Club women relative to my appearance on the April 29th, received communication from the Chairman of Musice that I would not be allowed to go on the Program, (see enclosed letter) owingtto the commercialistic nature of my work. After care reading of the excerpt from the Constitution of General Federation Women's Clubs, and knowing I did not come under it left my work in Detroit and strived in Cincinnati, April 30th to trace cause of change Detroit and strived in Cincinnati, April 30th to trace cause or commage and find out, if possible, what influence was at once, and in what way the commercialistic aspect had been given my work after being placed on the Program, for, as you know, both Mr. Edison and myself have rigorouslyy arolded commercialism. Early Friday morning, called on Mrs. Maxwell and found her very much distressed and helples, before a control whose names she didnot know. She was very glad of the control tended taking to resent most foroibly the imputation that I had used or intending using the platform of Women's Clubs for advertising She requested me to write her a letter, which commercialistic purposes. she could send to the Chairman of the Program Committee, stating that I stood for education and used the Phonograph as the educational factor. (See enclosed letter).

Saturday, went to Tiffin arriving there 9.30 P.M., having sent a long distance to ascertain if the Chairman of the Program Committee was at home. Had a conference with her Sunday morning. Almost the first words she said were "If we let you on our Platform, Almost the first words are said were in we set you out rastorm, most the Victor people will want to come on also as they are also doing commer distinct wark advertising. I think that before I let les and distinct war of the Laison's late of using justed her mind to the fact that it was not her Laison's lates of using Clubs through me for advertising purposes, and as he had revolutionized commercialism, so now he was revolutionizing education, the moving pictures and phonograph being the orincipal factorss Reached Cincinnati Sunday night and had another talk with Mrs. Maxwell Monday morning. She, in the meantime, wrote to the President of the Federation, and also suggested that I attend the May Festival, which was in then in session, appearing in her box in the course of the evening, and thereby getting in touch with some prominent musical people, who were in the city attending the festival. This seemed necessary as without a doubt some of the members of the Committee living in Cincinnati were to be there that evening and needless to say that my relations to Mrs. Maxwell were being watched, in order to give them a clue and they were taking their cues from that.

Saturday I was extremely busy making appointments, and having talks with Club women, the woman Dean of the University, Miss Law somptime the Board of Education, and various other people necessary to help somptime, if possible, to regain my place on the Program. Today, I left for Detroit

with this affair still unsettled, but as "Methods said" Even if I am through some powerful influence taken off the glatten, sink stould still consider me victorious, so never in the collab bowen from many States were a more interesting question arises, some of them expressing the keys data greatly interested equal form of advertising fire. Itsen was looking for that of the collab bowen from the keys data greatly interested equal form of advertising fire. Itsen was looking for the collaboration of the collabo

The woman Denn of the University, who is scheduled to appear on the same platform that I was, gave me an hour of her valuable that presented the same platform that I was, gave me an hour of her valuable that committee that she would be very proud to appear one of the most was med the Edison Diamond Disc, as she could be described to the most valuable educators in the world.

I show that the battle is wan. There is nothing to do now most year. I all have just finished a long letter to the President of the Baderation, and we all must await her decision.

Yours sincerely,

Hattland Still Your a representative

Ponchartrain Hotel, Detroit, Mich.

After all it is a matter of confrabilition that my work has assumed such soights at to under this influential assumed and

cincinnti, O. May 9/1914.

Mrs. Percy V. Pehhybacker,

Miss Poppenheim, Keystone Magazine,

Charleston, S.C.

My dear Mrs. Pennybacker:-

Over a hundred years ago John Hills, Pres. of the Pennsylvania University said, "Discourse, especially short discourse, whould be so obvious that every one could understand, and sore than that, it should be so clerily not that there could not be the slit truit that the left of the slit truit that this lefter will place the object of my work before you so clerily, that you will not misunderstand it.

Then Mrs. Lawrence Maxwell on April 8th placed me on her Biennial Program I was very happy until April 29th, when I received a

latter from her. (Copy enclosed).

Having federated two clube a number of years ago, and having presented the educational feature of the phonograph first to the Federated Clube of Weshington, D.C., you may realize my loyalty as a Club woman. Fnowing that the lines in quotation marks in no may applied woman. Fnowing that the lines in quotation marks in no may applied the control of the control

inturview. You want temeshar meeting we at the Washington Council lest Spring, but do not think that the work I was then doing is representative of what I me now engaged in, which has steadily grown in coducational strength and obstracter. [free Andrews and I were going over those Cirat days a comine of weeks ago in "schington, when I wo gladly told her I wan to appear on the Menvilla Program.

Thanking you for your kindly consideration, and trusting to hear from you at your enrilest convenience, regarding my place on the Program, I remain, Yours in all Sincerty, 6. O

My address will be, Hotel Pontchartrain, Detroit, Mich. for the next ten days.

DR III RICH HARDER ST. LOUIS, MO.

May 12, 1914.

Thomas A. Edison, Esq., Orange, N.J. Dear Sir:

A timely pointer:

If a man buys a gun, he takes
it for granted that he can obtain any time a new supply of ammunition for said gun. The same privilege I expected to enjoy when I enlivened my home with one of your Peerloss Diamond Disc Phonographs, equipped with a select number of records.

For a while I could replenish my repertoire from Hr.Silverstone's stock, but since the last three months a decided discord between demand and supply in the Disc market made itself noticeable, and even mernot made toest notices le, and even Mr. Silverstone's menorable birthday trip to Orange brought no relief. I grant that every one win is so happy as to possess one of your divine instruments is anxious to get new records from time to time and that it is hardly possible to full the enormous demand -- I say hardly, because to Thomas A. Edison nothing seems to be absolutely impossible.

I therefore move that you get a hump on yourself, Mr.Edison, and furnish the famished host of admirers of your celebrated phonograph with new charming records. The Tango fever has abated some-what; this leaves again room for classical music, of which there is surely enough in store with your orchestra and the illustrious company of soloists.

Most respectfully, I remain Yours very truly,

Dillerich Harder

MEADOW CROFT.

Thank him a vary we have have had an amfut time quelling own factory specesses right but we are getting near daylight aroom well be able to proof erose after in any consent, as a matter of Currosly What are the 4 beat rough of the best multimental your

OFFICE MAY 13-1914.

Just of

MR. MEADOWCROFT:

I have just made up lists of Jobbers to date for deek use of the officials and heads of Departments. Think ing Nr. Edison or you would like a copy, I am sending you one herewith. As you will notice where Jobbers are handling the Cylinder line only, the word "Cylr." appears to the left of the name and address; where the word "both" appears, it means that such Jobbers are handling both the Disc and Cylinder goods. There is only one Jobber handling the Disc line only--El Paso Phonograph Company, 308 San Antonio Street, El Paso, Texas, which concern has just been accepted by the Sales Department.

Of course, changes occur occasionally in the matter of Jobbers as to name of firm, address, or addition of new Jobber or the removal of Jobbers. If you wish us to adviss you as to these changes, we, of course, will be glad to do so, or if you prefer, you can send the list down occasionally to be checked up.

E. E. DAVIDSON.

yorkers, List... Max, 1914.

Superseding all Previous Lists.

RR. THOMAS A. EDISON.

LIST OF DISC AND CYLINDER JOBBERS.

Cylinder.....Cylinder Only. Both......Disc & Cylinder.

ALABAMA.

Cylr. BIRMINGHAM

Talking Machine Co.

1916 Third Ave.

MOBILE

W. H. Reynalds

167 Dauphin St.

CALIFORNIA.

Both LOS ANGELES

Southern California Music Co. 332 So. Broadway

SAN FRANCISCO

Pacific Phonograph Co. 140 Geary St.

COLORADO.

Both DENVER

Denver Dry Goods Co.

619 - 16th St.

Cylr.

Hext Music Co.

15th & California Sts.

CORNECTICUT.

Both NEW HAVEN Pardee-Ellenberger Co. Inc. 96 State St.

GEORGIA.

Cylr. ATLAHTA Atlanta Phonograph Co. 88 Ho. Pryor St.

WAYCROSS Youmans Jewelry Co.

ILLINOIS.

Both	CHICAGO	The Phonograph Co.	229 So. Wabash Ave.
Cylr.	u	Babson Brothers	2845 W. 19th St.
u	·	James I. Lyons	25 W. Lake St.
H-	PEORIA	Putnam-Page Co., Inc.	211 So. Adams St.
,,	u	Peoria Phonograph Co.	416 So. Adams St.
	QUINCY	Quincy Phonograph Co.	411 Hampshire St.

INDIANA.

Kipp-Link Phonograph Co. 345 Massachusetts Both INDIAMAPOLIS Avenue,

IOWA.

811 Walnut St. Harger & Blish Both DES MOINES

315 Court St. Harger & Blish SIOUX CITY Cylr.

MAINE.

84 Hammond St. Chandler & Co. Both BAHGOR

MARYLAND.

Cylr. BALTIMORE

E.F.Droop & Sons Co.

321 No. Howard St.

McKee Instrument Co. 310 No. Eutaw St. Both

MASSACHUSETTS.

Cylr. EGSTOM Eastern Talking Machine Co. 177 Tremont St.

" " Iver Johnson Sporting Goods Co. 165 Washington St.

Both " Pardee-Ellenberger Co. 66 Easterymarch St.

Cylr. LOWELL Thomas Wardell 111 Central St.

MICHIGAN.

Both EETROIT American Phonograph Co. 252 Woodward Ave.

MINNESOTA.

Both HIMMEAPOLIS Laurence H. Lucker 515 Harquette Ave.

Cylr. ST. PAUL W. J. Dyer & Bro. 21-23 W. 5th St.

" Koehler & Hinrichs 255 E. 3rd St.

MISSOURI.

Cylr.

The Phonograph Co. of Kansas City 1012 Grand Ave. KANSAS CITY Both Schmelzer Arms Co. 1214 Grand Ave.

1124 Olive St. Silverstone Music Co.

ST. LOUIS Both

MONTANA.

Montana Phono, Co. Parchen Drug Co. Propr. 108 Broadway HELENA

NEBRASKA.

1408 Farnam St. Shultz Bros. Both AHARO

NEW HAMPSHIRE,

809 Elm Street John B. Varick Co. MANCHESTER

NEW JERSEY.

James K. O'Dea

Eclipse Phonograph Co. 203 Washington St.

117 Ellison St.

Both

Cylr.

HOBOKEN

PATERSON

		WEA AOHK	
Poth	ALBANY	American Phonograph Co. (N.D. Griffin)	707 Broadway
Cylr.	II .	Finch & Hahn	402 Broadway
sı	BUFFALO	W. D. Andrews	632-34 Main St.
	11	Heal, Clark & Neal	645 Main St.
ıı	BLMIRA	Elmira Arms Co.	117 Main St.
	NEW YORK CITY	Blackman Talking Machine Co	.97 Chambers St.
и		John F. Blackman & Son	2737 - 3rd Ave.
	11	I. Davega, Jr., Inc.	125 W. 125th St.

$\underline{\text{MEW}}$ $\underline{\text{YORK}},..,\text{Continued},$

Cylr.	HEW YORK CITY	S. B. Davega Co.	831 Broadway
	11	Greenhut-Siegel-Cooper Co.	6th Ave. & 18th St.
Both	85	The Phonograph Corporation	of Manhattan 443 Broadway
Cylr,	ROCHESTER	Talking Machine Co.	97 Hain St. E.
**	SYRACUSE	W. D. Andrews Co.	216 E. Washington St
Both	u .	F. E. Bolway & Son	325 W. Payette St.
Cylr.	UTICA	Arthur F. Perriss	89 Washington St.
a	ш	William Harrison	312 Columbia St.
•			
		OHIO.	
Both	CINCINNATI	The Phonograph Co.	418 Main St.
**	CLEVELAND	The Phonograph Co.	1260 Huron Rd.
11	TOLEDO	Hayes Music Co.	422 Superior St.

Graves Music Co. 111 Fourth St.

OREGOH.

PORTLAND

Both

		PENNSYLVANIA.	•
Both	PHILADELPHIA	Girard Phonograph Co.	10th & Berks Sts.
Cylr.	a a	Louis Buehn	825 Arch St.
		Penn Phonograph Co.	17 S. 9th St.
и		H. A. Weymann & Son	1010 Chestnut St.
Both	PITTSBURGH	Buehn Phonograph Co.	713 Penn Ave.
Cylr.	SCRANTON	Ackerman & Co.	537 Linden St.
Uyir.		Technical Supply Co.	Wyoming Ave.
Both	WILLIAMSPORT	W. A. Myers	127-129 W. 3rd St.

RHODE ISLAND.

Cylr. PROVIDENCE J. A. Poster Co. Weybosset & Dorrance St.

" J. Samuels & Bro, 148 Weybosset St.

TENNESSEE.

Both MEMPHIS Atwood Phonograph Co. 62 So, Main St.

TEXAS.

Both DALLAS Southern Talking Machine Co. 1816 Main St.

Disc Only EL PASO El Paso Phonograph Co. 308 San Antonio St.

Cylr. EL PASO W. G. Welz Co.

Both FORT WORTH Texas-Oklahoma Phono. Co. 828 Monroe St.

" HOUSTON Houston Phono, Co. 1008 Walker Ave.

UTAH.

Both OGDEN Proudfit Sporting Goods Co. 351 - 24th St.

Cylr. SALT LAKE CITY Consolidated Music Co. 109 S. Main St.

VERMONT.

Cylr. BURLINGTON American Phonograph Co. 124 College St.

VIRGINIA.

Both RICHMOND C. B. Haynes & Co. 121 W. Broad St.

WASHINGTON.

Eoth SEATTLE Pacific Phono. Co., H. W. 311 Maritime Eldg.

" SPOKARE Graves Music Company 909 Riverside Ave.

WISCONSIN.

Both MILWAUKEE The Phono. Co. of Milwaukee 213-215 Second St.

CABADA.

Both	MONTREAL	R.S.Williams & Sons Co., Ltd., 59 St.Peter St.
Both	QUEBEC .	C. Robitaille, 320 Rue St. Joseph.
Both	ST.JOHN,N.B.,	W.H.Thorne & Co., Ltd., 42 Prince William St.
Both	TORONTO	R.S. Williams & Sons Co., Ltd., 143 Yonge St.
Both	VANCOUVER	Kent Piano Co, 558 Granville St.
Both	WINNIPEG	R.S. Williams & Sons Co., Ltd., 421 McDermott Ave.
Both	я	Babson Bros., 355 Portage Ave.
Both	CALGARY	R.S.Williams & Sons Co. Ltd., 308-11th Ave.E.

Jos angeles lacito MEADOW CROFT. Thomas a Edwar Day that Walt olaps put dut we not good dut our later dops are very May son: - Deveral months ago fur chased from a brook the also Model Blo disc hour graph Model (360 disc horis gra of a mechanical and friteriti remodeled the cabinet, at home my our ideas, making in a follier own home of which David very the the find been returned 90 /Chatthatil thinks of the fleasural out the observe with traisio, as I Consider it the disatest thorograph, and best mechanical music over flut on the market. However the object of my writing, is that) also made and histoleed in it, an automatic shut-off, which is, Gusidered by those who have seen It, a big improvement on the one which you show on it out higher forecod ma chines The features of it are that it is extremely simple, can be operated by a child, and can be adjusted to long and short discs and never fails. It is especially convenient when used for dancing Efter influring at music stores. I find that they do not use your shut off because it is too houch bother to set, and even then

it usually shuts off too soon. Everyone who has seen this Contrivance has advised me to write to you about it, and in so doing I am in I hopes you will become interested, to the extent of allowing, me to submit a drawing the same for your inspection, and that eventadely whe come a nutual benefit, as any additional frofit would be bery hellful to me. Englosed you will find a Godal fricture which Expension an idea of the Change made in the model 600 Drusting to hear from you concorning the above Dam your Encorely

1226 Crenshaw Bh.d.

Joss a H Williams



THE GULBRANDSEN-CALVERT LECTURE-RECITALS

MME. GULBRANDSEN-CALVERT-Contralto Soloist

BRUCE CALVERT-Lecturer

MADAME GULBRANDSEN-CALVERT

NORWEGIAN CONTRALTO

Notes - Folk - Songs MODERN FRENCH SONGS

GERMAN LIEDER Concert, Recital,

Chautouqua and Lyceum Programs



BRUCE CALVERT EDITOR

The Open Road

AUTHOR OF Patienal Education Science and Health

etc., etc. Secretary National Society

Ese The Permotion Of Dational Education nder & Presiden

WORLD'S LEAGUE FOR A SANE CHRISTMAS

379 Hancock Street, cor. Throop Ave.,

BROOKLYN, N. Y. ar. Telephone Bedford 7553-M

Mr. Thomas A. Edison My Dear Mr. Edison: --

Brange N.J.

Thank you for the opprtunity of making

kay 14 1914

records of my Morse songs for the Phonograph. I have made four records containing pine songs which I hope may prove so sa successful that you will soon need some more. I have the largest collection of Morse Jongs I believe now in this country. There are hundreds of Fork Songs and Lyrics just as beautiful as the ones I sung for records. I also made a sample record of an English song which Mr. Miller will send to you. I hope you will like all my songs when you hear them. I can sing English or German songs as well as Norse any time you need them.

Permit me also to express my appreciation of people in the the courtesy and efficiency of your recording department in New York.

And so I remain with all good wishes,

Sincerely, Gulbrandren-Calvert.

BM/G

[ATTACHMENT/ENCLOSURE]

MME GULBRANDSEN-CALVERT

The Gifted Norwegian Contralto

Modern French Songs
German Lieder

Norse Swedish German and Hungarian Folk Songs



The Songs of Schumann Schubert Dvorak Brahms Grieg Kjerulf Nordraak Sinding Ole Bull Franz Hugo Wolf Debussy MacDowell

NORSE FOLK SONG

The Picturesque Hardanger Costume $\frac{W \circ rin}{b_0 \text{ the}}$ Säter Jente or Peasant Girl of Norway.

To fice Chio May 14. 1914.
Michanias Coisan.
Of Comes you will be Supraced at-Signed to it, untill tell from that he is emballanced in Minde. and then As that Some herson with one of your Machines, is fingleing out all his Lodge and, other Secrets, and when he is Elor o they are rehered by them to Wasto of air on him he is agent Steady Hard working Man, and I the most his halo of love would write and tellhim that your prachines are Capable of no Desch thing, it help him I Enclose a Stamped Envelop, adver the letter to Ho and & will Deliver it to him

Mr Thro. Edison. Dear Dir. I am anthousts Know Atte Phones graphes that you then whatever and be west by Em sail tillowed freezon who pay have one in his Juscession, to terment his heighbore by renewsing the plates and though Cold or hot air on one at a greatdistance, Cam he linede out any Kenow Secret things through this bracking and Constanily all other timber when he is alone. Now Her addrson you will Conter a great foron on the by tellen me hankly about This matter shalfesholder fort believe mo when I till theyen that Thus things Can be drive with one of your Wir William Machines.

wictor Lalking Mas &

[ATTACHMENT/ENCLOSURE]

	This	i c	Celler	from
a Crank	é <u>a </u>	parlia	· lune	vic-
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May 14, 1914.

Messrs. Hird, Meadowcroft, Dickerson & File:

Sheets covering Disc Records are to be sent to Mr. Bird, and after their condition has been reported, they are to be sent direct to Mr. Meadowerett for Mr. Meison's parusal, and Mr. Meadowerett has promised to return them to me with as little daily as possible, so that the contener all in the kept maiting for credit, if oredit is to be allowed.

F. B. B.

THOMS EDISON.

CHANGE N. 15.

One Will Resident to the writer now connected with this firm was formerly specified to the change of the change

general nerchandism manager with the Cimble Bros. in New York: I have had the plasmare on several consactions in meeting you in the New York dished store and showing you through the Gibbel plant. You no doubt know that we are one of your agents here for the Edison Blasmod blass Honographs and am glad to say we are very much pleased with our should be thought and am class which we have the same of the plasmar with the construction is an handless and the please with our shelling machine department observation is an handless and the plasmar with the same place to the Edison Dissonable Blasmar with the plasmar with the same of the plasmar with the same of the plasmar with the plasm

by obtain an enemy for your finements, or a riend of much misson City, lows, and is connected with Davisson, exceptions, who are the only live succlaims in that town. There are only two objections are the only live succlaims in that town. There are only two objections are consequently and you have your machines, I believe with The Fallatier Country, in the city of the control of

I would spreciate a letter from you on this subject and assuring you that supthing I can do to help the Edison Disson Disson Dies Phonograph I will be only too glad to do so.

would also like to know when we may expect to get new records. We have every record you have so far gotten out but we could sell a great many more if we had now once and more of them.

Trusting you are enjoying the best of health, I am,

Yours very truly,

CIM/ADT

Very Special For Thursday

A Coat Sale

42 Coats at \$6.50

All the Coats in this sale Thursday are worth from \$17.50 to \$30.00. No C. O. D.'s, Exchanges or Approvals. It, is absolutely impossible for you to match our prices or fine grade of silk suits and dresses, biggest variety in the city to select from, every one of them new arrivals and new models, no left overs or old styles that were marked down. More than 500 suits and dresses just arrived, a special and extraordinary purchase which we are offering at

A Third to a Fourth Their Value

Dainty Silk Kimonos \$3.95, Usually Priced at \$5.00

New tone Silk Kimonos, in floral and Ori New song SHK (MIRIOGOS, IN ROTHS AND OFFICIALS) EMPIRE style ribbon trimmed. Some are of plain all in many and black. A splendlid assortment of light and dark colors. Specially priced at \$3.95.

Long Kimonos of heavy sails messaline, Empire sayle with wide border patters, in beautiful fixed selectic. Colors, blue, rose, Copenhagen, many and tan. Special for May Sale-at 39.95

Klosfit Petticoats \$5.00

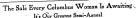
We usually not \$4.75 for these perfect fitting petiticoats. Made of Jersey or measualine in a variety of pretty new col-ors, including wisterie, purple, navy, brown, gold, peacock, Russian green and American Beauty. Priced at \$5.00. (Third Floor.)

Mrs Hattie Watkins

Is Now in Charge of the Beauty Parlors) in This Store

Mrs. Watkins is an expert in scalp treatments, manicuring, facial massage-and she is now located in the most complete Beauty Parlor in Central Ohio.

(Fourth Floor.)



Extraordinary Trimmed Hat Sale Coming just when Summer Millinthis sale will create a sensation fo

ery is foremost in "Milady's" mind,r value giving. We Will Sell 500 Trimmed Hats Thursday In order to do this we have reduced every hat to such a low price it should be sold between 9 A. M. and 12 M. If it is not, the price will be further reduced for the hours of 12 M. to 3 P. M., and if still here, another reduction for the hours of 3 to 5 P. M. Each hat bears a ticket similar to one illustrated here, showing prices for different hours on Thursday.

Every Stunning Trimmed Hat Goes in This Sale The best will quickly be chosen, therefore be here at 9 A. M. No hat can be laid aside or held for anyone, and no hat after being sold will be taken back. There is nothing reserved. Choose any hat in stock. Gorgeous Dress Hats trimmed with paradise, goura and ostrich plumes, smart Street or Tailored

Hats of fashionable shapes and trimmings, in fact, every modish design will be found here. Remember! This Sale for One Day Only

We expect the largest attendance of any millinery sale ever held in Columbus, so we advise those wanting the choicest selections to plan to be here promptly at 9 a. m. Window and pattern hats included. Columbus womenfolk know "The Home Store" carries only high-class millinery.

For Tomorrow---A Special Prepared Concert to Demonstrate the Superiority of the Edison Diamond Disc Phonograph

In the Edison Shop at 2 O'clock---Everyone is Cordially Invited---Bring Your Friends

PROGRAM

We expect the largest attendance of any millinery sale over held in Columbus, so we advise those want the choicest selections to plant to be here promptly a t 9 a. m. Window and pattern hats included. Columbus womenfolk know, "The Home Store" carries only high-class millinery.

For Tomorrow---A Special Prepared Concert to Demonstrate the Superiority for the Edison Diamond Disc Phonograph

In the Edison Shop at 2 O'clock---Everyone is Cordially Invited---Bring Your Friends

PROGRAM

1. Aisha Indian IntermezzoLindsay	6. Hungarian Rag	Y anchore
Brass Orchestra.	Brass O	rchestra.

- 2. When the Robins Nest Again... Howard Soprano and Chorus.
- 3. Ah, So Pure-"Martha"....Flotow Tenor Solo.
- 4. William Tell Overture.....Rossini
 Brass Orchestra.
 5. Lullahv trom Ermine. Tabbagashi
- 5. Lullaby, from Ermine.....Jakbowski
- Brass Orchestra.
 7. A Dream......Bart
- Contralto Solo.

 8. Geleste Arda.....Verdi
- Tenor Bouci.

 9. Sympathy Friml
- Sofirano and Tenor.
- 10. Polonaise in A. ... Wieniawski.

Would You Go Back?

To the key winding watch, when we have stem winders?

To the kerosene lamp, when we have gas and electric lights? To the horse cars, when we have electric cars?

Why buy a sound reproducing machine that requires a constant changing of needles?

· You might just as well go back to the above mentioned things.

[ATTACHMENT/ENCLOSURE]

This is the reproducer that Thomas A. Edison worked 34 years to produce. A reproducer that truly reproduces music as it should be, faithfully bringing out all the overtones or tone colors.

Anyone may acquire a \$60.00, \$80.00, \$150.00, \$200.00 or \$250.00 Edison Diamond Disc Phonograph on convenient terms. It will be worth your while to visit the Edison Shop.



Model A150, Price \$150

Hear Them All--Then Come to the Edison Shop and Hear the Edison Diamond Disc

You will agree there is no comparison. The beautiful tone qualities are to be found only in the Edison.

The first impression and the last impression you recieve from the new Edison is one of ransic. Music rightly played will continue to be your continuous thought.

The Records

Are made of entirely new material-being practically unbreakable-the chausadth esperalustion will be as perfect as the first.

The motor is stronger and more costly than any other motor with the result that the beautiful tone qualities are perfectly sustained at all times.

You Must Hear This Wonderful New Edison to Appreciate It

(The Edison Shop, Fourth Floor.)



Model A 200 Price \$200

*

Morehouse-Martens





ms.

Hr Thomas Edison

Dear Sir

I would like to ank you if in all Your expearmenting

if You ever tried to make Phonegraph Receres on glass, would

it be possible to make them on glass, and would it not do away

with all noises if it were possible, have just bought one of

TODION IN WE Edition to Manifeles from its Hight have at Ottora

TODION IN Your bear and the Manifeles and research you have

C.S. Moore

O.S. Moore

O.S. Moore

And Then Manifeles and the manifeles of the second of the se

Northreys
Hopewell, N. J., 429 20, 1914.

Mr. Thos. A. Edison,

East Orange,

N.J.

Dear Sir:

pour our way by brother and I, haritone and tanor, were given a trial in your laboratory three works ago. We were told that if we proved acceptable would hear from the Company in the works as we how you give your personal attention to every record as final both, we erreture to address you asking wherin we fulled, so final both, we erreture to address you asking wherin we fulled, so final both, we erreture to address you asking wherin we fulled, so

that we may strive to correct whatover the trouble is, and try again. I am sure you will arrow with ue, that it is but natural we should be anxious to know whatever our faults are, as we may profit by it.

We honed so fur favorable results from fur bearing with the company, we work under such disnovantance in a little country town, and with means so limited that we can ill afford a tuph to low York when possible to secure the promise of hearings, and it is doubly discouraging to young singers like us to be furned four and not know who

We are only too glad of any criticism from one who knows.

Yours very respectfully,

Now It northrup

. Form 2

mr Hayes

Runding Ceft cay-

tuals not good Eurongh

orer -

Haye

De Forest, Lee

TELEPHONE SID WORTH

RADIO TELEPHONE & TELEGRAPH CO.

NEW YORK

1391 Ledy with his my @

John hu. Idroin 79 Fix an un

good snort to qui hurs. destoret a typet of her rowie at the studio yestuday:

I certainly tope you will like this we was well sworgh to get them a clause proposedly, for the natural wie is of sneptimed quality:

and Lusstness.

Jewouled tells hike my thing"

Jewonder 's less him him him him him sing hime's song,

Recordery capt and Very Respectfully your

Europe to read on her him her could be comed to be comed

 $\sim \sim$

Messrs, Hehr-Wurth-Payne-Watson-McChesney-Weber-Kuhnen & Baldwin:-

A special meeting of the Record

Committee was held Thursday morning, May 21st, for the purpose of listening to eight Norwegian selections, and the following numbers were approved:

Hommer ### / Yaby - Wenetiansk Serenáde & Heppen var den ### / Yaby - Sidste Reis ### / Yaby - Signaves Bang ### / Yaby - Signaves Bang ### / Yaby - Rissam-Ifjor Ojaet-en Liten Out ### / Yaby - Rissam-Ifjor Ojaet-en Liten Out ### / Yaby - Ruldre Lok og Huldre an en Elland ### / Yaby - Ruldre Lok og Huldre an en Elland ### / Winter Ruldre Ruldre

A. C. IRETON.

CHAIRMAN,

Messrs. Edison-Wilson-Maxwell-Leonard-W.Miller-Cronkhite-Stevens.

B. M. HARGER G. C. SILZER HARGER & BLISH DISC PHONOGRAPHS CYLINDER PHONOGRAPHS WESTERN EDISON Thomas A. Edison, Inc. Orange, N.J. Gentlemen: -We are badly in need of some openialties in Disc records and more especially famjorecords (accordion soles), patriotic vocal soles with quarteyte chorus and whiteting sole GCS/LLM THE NEW DIAMOND REPRODUCER HAS REVOLUTIONIZED TONE REPRODUCTION ROWAN, JONES, SOMMERVILLE, NEWMAN & HATTIN
BARRISTERS SOLICIONE, ETC.

TORONTO, CANADA

TOR

near Sirs .-

I am President of a Club which has recently purchased one of your new Diamond Diso Machines and I trust you will consider favorably my suggestion that you provide a Record with portion of the Protestent Episcopal Service upon it. I am quite certain that if you had it delivered by some Clergyman with a fine musical voice a Record could be produced which would be very greatly in demand especially for summer use at watering places when it might serve as a very agreeable substitute for Clerical assistance.

Jasidemend Jones

MUSIC DEPARTMENT-

Mey 25th/14-

Mr. Thomas P. Westendorf Bartlett-Term.

Dear sir;-

Hr. Edison has passed your selection "I'll talm you home goth lean" and it will appear in a future list of our disc selections. Will also add that it will be sung by a good singer.

Yery truly yours

Immie Dept. Lab.

SEPTEMBER SUPPLEMENT

MINUTES OF MEETING OF RECORD COMMITTEE HELD HAY 25, 1914.

MESSRS. NEHR-WURTH-PAYNE-BROWN-WATSON-MCCHESNEY-WEHER-KUHNEN-BALDWIN:

BLUE AMB CAT NO.	SERIAL OR OLD CAT. NO	l. TITLE	TALENT
2385			
2386		MARY YOU'RE A LITTLE BIT OLD FASHIONED	VAN BRUNT
2387			
2388			
2389		GRAND VALSE DE CONCERT	EDISON CONCERT BAND
2390		EVERY ONE LOVES MY GIRL	KAUFMAN
2391		IF THEY D ONLY MOVE OLD IRELAND OVER HERE	FAVOR & CHORUS
2392		A CONTRACTOR OF THE CONTRACTOR	
2393			
2394		TWAS IN SEPTEMBER	Jones & Murray
2395		WHEN YOU PLAY IN THE GAME OF LOVE	ROMAIN
2396		THE BLUEJAY AND THE THRUSH	HARLAN & BELMONT
2397		THIS IS THE LIFE-MEDLEY TURKEY TROT	NAT. PROM. BAND
2398		IN THE PALACE OF DREAMS	CLARK & RANDOLPH
2399		KENTUCKY BABE	MANHATTAN QUARTET
2400			
2401			
2402	:	OVER THE ALPINE MOUNTAINS	CAMPBELL-GILLETTE
2403		THE WANDERER	FRED MARTIN
2404		At the state of th	
2405	i	HUMORESQUE (VIOLIN)	SAMUEL GARDNER
2406		A CONTRACTOR OF THE CONTRACTOR	
2407	,	CASTLE HOUSE RAG ONE-STEP (FOR DANCING)	
2408	3	MOOTCHING ALONG	UOLLINS-HARLAN
240	102	HEDTIME AT THE ZOO	ADA JONES

BLUE SERIAL AMB. CAT. OR OLD CAT. NO.

TITLE

TALBUT

GILLETTE CAMPBELL BY THE DEAR OLD RIVER RHINE 2410 872 AMER. STD. ORCHESTRA 2411 426 PATROL COMIQUE MARCH OF THE INLAND TRIBES 2412

SUFFRAGETTES MARCH 2413 LA MIA SPERANZA VALSE 2414

LIBERATI'S BAND

APPROVED FOR FUTURE USE

ROYAL AUSTRALIAN NAVY MARCH

N. Y. MILITARY BAND

HEAR IN BLUE AT NEXT MEETING

BONNIE SWEET BESSIE 585

MARIE NARELLE

RECESSIONAL (SACRED)

EDISON MIX. QUARTET

HEARTS & FLOWERS (AMERICAN STANDARD ORCHESTRA SHOULD BE CHANGED TO VENITIAN (INSTRUMENTAL QUARTET IF PASSED BY COMMITTEE

TRAVATORE-MISERE-ANNA CASE" PAUL ALTHOUSE & MALE CHORUS

DISCARDED

I DREAMT THAT I DWELT IN MARBLE HALLS EMMA LOEFFLER (Poor rendition)

1116 SCARF DANCE, (PIANO)
(Bad tone)

KARL BONDAM

JOHN YOUNG 22 DADDY (Discarded on Account of announcement)

TITLES

TALENT

SAXAPHONE SEXTETTE (Committee decided to give them a trial)

TWO SELECTIONS BY THE PENNA, UNIVERSITY QUARTET (Committee decided to have this quartet make two records)

VOCAL SELECTION BY M. K. ROSE. (Not suitable for our use)

A. C. IRETON

CHAIRMAN.

COPIES TO MESSRS. EDISON-WILSON-MILLER-CRONKHITE-MAXWELL-STEVENS-LEONARD.

String Halt, 109 Ent 14th It.

Now york City, May 26th 14

We for Coward College.

Mr. Thomas de String Coward

Could be for we for a fortish

My down My Solding.

My down on Back of fortish

Jenselmon on Back of fortish

My down of propagation record

made, I would replain to purpose,

and the sine of intended aimiles

lessons on standard teaching prices

in follows: - Or many gimentuches you home by " Wand of Month alone, leaving it to the incidental servicefolious of the good during his arcalled " Practicing hour and Rayboard experimunitation to evolve a tonal concept that will seem to conform to the improsion obtained from the tracker's wibel adminitions and corrections. The tacker must wont to and method, would because he count find sufficient time for keeping up his an playing position, - and Di

try t repoder mapped out pictur, might surround what secondly so the oracy anction of very gray oracin states are made for the materials of the points of marine of It maintacht, bring a stant tenha may and play land or wifty as indicated, but there Book, Buthom, Chym or Gring! It is there but groundited himentines of all brees 3 to hicken to who would

It (Bed jumbur Beke)

Still will be ong much ladding
something countried transle making!

The gives sound real and convining!

It is here that it student with musical instinct will either experience for himself mital her finder what sounds must any only one the appropriate, or if he has not amongh originally, more the open to day of the real immer from the day of the composition, he will continuely cross to have it played, so I shall be glaged, some if it would not go through one though one of it is well mugh.

mist on the adventage of original effort one that which is quicked by imitation of patien, but after all, origination consists musty in juggling abouty wisting impurious into new combinations. Therefor, first of all are must gother are ediquete supply of first impressions before on com he regeted to he much that is original and of walne . - For often how isolately working niquel minds tringfully - ne distanced something abouty long in

a stepmen, a Reducedte at fobillowith ply the simple of or brantiful smalle pieces within for group students by the great matter?

Then have shall then attribute arguin court first impressione regarding the appropriate shiftmen, mulatic and hermanic interpretation of the better along of munic? Hering the all providing Registeries, temperominic in the smalled minimity the among Vendrille propriate, small definitely them.! The time when to apply all being growth impressions and to they would, as would as provided

The (Back jims home Rokes)

The modelisted or believes ones, is when

the mind in going, employment plants.

I have found in my organise

a tracker, during 36 years over, that

must people will people to have good

eleminate, or the host of the highelms

must have former, if once their

appreciation and otherwise, if once their

appreciation and otherwise for its and

hearty and deeper significant has here

workland and Kielled. But to do.

This it is meaning to jon a CAS

officient and of coming remple, storing for much music should comed. To such Teacher then who, through lack of prectice find themsolar anable to give to this populo on adequate musical illustrative of the living affect of mind expression, - and for the students who try to bean this mine from tost books or from correspondence lumme - feling often the med of on

in played though with flushed and finish. To strate only the med with flushed and finish. To strate the them, after a while ye one the boson so a whole ye, after a while start married at about the paint of the menting dit when the finished guiperment before, young on the desired superstation with complet attention so of the we have liked yet of the careful attention, but with well more superstation, but will with and the first and the country to detail, and with well to the world separate has difficulty in pating hard of the true opinion has difficulty in pating hard of the true print of the amount of this provide of the married of the amount of this plane. I would supplied to the true of the married of the amount of this plane.

IV (Grow on Back - Backer) mell be given this instruction and reproduction from by collaboration of a tracker of high antherity, who might plan out The exploration ste, and an execution artist of highest rank, art would then illustrate in The most profest muniquelle, in setiland in completion all the just to which the tude had called attention. And brown would of course he of inestimable value to all tutate of minie. I a similar wied literature, or and anyth often by our oursers ametices, would be applied with short talks by amount misel critics or hoterers, salling otherton to the anot opposite in interesting joints, or to such as would other in

I likely be ourlooked. How much and I have in appreciation can help towards musical author is well known by those who here experienced counting of the Rind. The sums to be a wide sugge for such omisially and intilligantly elasidated records of standard instruction works, thou stated to many thousands of graphs all over the world, and perbolly still more or for the similarly treated amateur proords" - In some cases the same second could be made to sure both the cornect executive student and the appreciator of music . - Each could use or omit as much of the total diste surface as might be meded a dwied . -

and another portroument. I am some though that is a good condition and more being to the acquired with the quantizer conditions and another and another and the second of the second of the second of the second or the frame of the proportion. Asking you kindly to help of the graposition. Asking you kindly to help of the graposition. Asking you kindly to help on the graposition of the principle of the graposition. Asking you kindly to help to the graposition of t

WALT MASON EMPORIAKANSAS

NAV 26

Dear Mr. Edison: Your kind letter received and I appreciate your courtesy. It am mending you two of my books of prose poems, hoping they may assue you during appre minutes now and them. In the book estitled. Touriness Prome Poems you will find a reference, to yourself on page 71, showing the industrial wave for you.

Those you will allow nothing to interfere with your good resolution to issue some of the old sough. I shall look forward to then with angebras, and I know that sultitudes of people will be delighted. Please that while solutions as you can.

Yes, II have heard the disc machine and think it a marvel, and as soon as I get into a mer house I as now building I shall buy one. If have a prejudice sqainst double-faced disc records, however, one has to buy so many records he doesn't mant, in order to get the ones he does mant. If have always liked the oplinior records heat, and as probably have more of these than any individual in the west.

Thanking you for your kind letter, and hoping you won't forget the old mongs, I remain

Sincerely Yours,

West mason



Thomas A. Edison, Inc.

Edison Phonographs and Records. Edison Primary Batteries Edison Kinetoscopes and Motion Picture Films Edison Home Kinetoscopes and Motion Picture Films Edison Dictating Machines. Edison Kinetophones Edison AC. Rectifiers and Edison House Lighting Controllers THOMAS A.EDISON.

C.H.WILGON.

YIGE PRESIDENT AWAY

GERMAN ANADEL

SCORE VICE PREMISENT

E. J.BERGGREN.

SCORE AND TRESIDERE

LONDON. BERLIN. PARIS.

SYNNEY. BUENOS AIRES.

CABLE ADDRESS

CABLE ADDRESS

TO EDISON DISC PHONOGRAPH JOBBERS AND DEALERS:

Our attention has been called to a circular issued by the Victor Talking Backine Co., under date of May 20th, 1914, and addressed discovered to the Charlessed to the Charless

We wish to assure the trade that a caroful examination of these three patents has been made by our Patent Cornel and the season of our appearates. Jobbers and Dealers should not be alared of our appearates. Jobbers and Dealers should not be alared or misled by any circularies distances to of these or of any and in case of any sait being a large of the season of th

Yours very truly,

THOMAS A. EDISON, INCORPORATED,

CHWUlson,

Orange, N. J., May 26th, 1914.

May 28th, 1914.

Mr. Leeming:

Mr. Edison would like you to have figured out for him the total number of diso phonographs shipped by us from the time that we commenced shipping them up to Satunday of last week. Then he wishes to have a manarandour to come the same that we come to have a continuous to the continuous continuous to the continuous that week. This memorandum should be put upon the report for the end of the week.

He does not wish to know the number of the different models shipped, but only the aggregate number, all the is, that he wants to keep informed as to the teal the shades of the state of th

When this information is ready will you kindly send it to me.

W. H. Meadowcroft.

CC to Messrs. Wilson, Irston, Montgomery.

May 23-1914 is 27032

Ó,

[ATTACHMENT/ENCLOSURE]

Mu Edwar Segares who made records of Rafael Begares who made records for our mexican track, he is now in K. y. could propally get him for 30 00 or less her sofgs

Mr. Edison:-

I would suggest a letter, somewhat along the follow-

"some of our dealers have acted upon the advice we gave to all, sometime ago, and have greatly augmented their sales by going to the public with the Edison Diamond Disc, instead of tacidly awaiting a visit in their stores. The results achieved by these aggressive ones, over the results of dealers in equally valuable territory who did not conduct such a campaign, aptly proves the wisdom of this suggestion.

"It seems to be a time-honored custom, on the part of the phonograph trade, to rest on their laurels during the Summer months, because it is an admitted fact that such months are very poor sale closing ones.

"As a matter of fact, these dull months can be turned to excellent account, if you will but take our advise, or follow the lead of those who have already demonstrated the practicability of this scheme. Manylil send you a list of these successful ones, if you so desire.

"The following suggestions embrace a few of the plans which have been carried out very successfully. You will, no doubt, be able to make up many more.

"1. Offer to the management of hotels in your vicinity, nightly or bi-weekly recitals of the Edison Diamond Disc, on their verandas or in the foyers. Employ a competent, refined, pretty girl to take charge of each

machine - one who can answer questions and adroitly distribute printed matter to those who ask such questions.

- *2. Incidentally, demonstrate to the hotel management the value and superiority of the machine for furnishing music for small dances. The changes are greatly in your favor to effect a sale for this purpose.
- "3. Offer to lend a machine and a competent operator to any of the socially prominent ones in your locality, for afternoon teas or other home entertainment. Be sure to send along some of the modern dance records, because "all roads lead to Rome" thesedays. Such an entertainment is very apt to be followed by a dance. Dancers are very partial to the Edison Diamond Disc, because its tone is so loud and clear, end it fills a comparatively large hall as satisfactorily assa mail orchestra.
- "4. Church fairs are usually susceptible of considerable and a Diamond Disc is more than welcome as an entertainer.
- "5. Pionic parties seem to have departed from the old-frahioned "getting closer to nature" regime. They are now held within a reasonable distance of a dancing pavilion or some large veranda, and an Edison Dismond Disc always makes a good impression by its presence.
- *6. The owners of private yachts are especially susceptible, because an Edison Diamond Disc helps to while away the long evenings. These people are usually persons of refinement and outture the class among which the Edison Diamond Disc is exceedingly popular. The use of the machine

and a few records on a short cruise is all that is necess-

*7. The owners and captains of excursion boats do not object, and in fact, are more than glad to have recitals given on the decks of their stemmers. This always attracts large crowds around the machine, and an excellent opportunity is presented for missionary work.

#8. (As many more leads as we can think up)

"The phenominal growth in the sales of automobiles is largely due to the fact that manufacturers and dealers have always followed the policy of giving free demonstrations. If automobiles were unknown today, and someone sudgenly announced he had perfected such a device, he would have to demonstrate the machine before anyone would take his statement seriously. After such demonstration, the newspapers throughout the Country would herald him as a great genius. But notwithstanding all such printed advertisement, he would have to demonstrate that machine to every individual to whom he wished to sell, before he could make a sale.

"It costs considerable money to demonstrate an automobile - money for tires, gasoline, wear and tire, chauffeur,
etc. Yet just let it become known that you are in the market, or think that you will be in the market for an automobile, and you can spend all your spare time for the next
mobile riding around in the demonstration cars of the various
agents in this vicinity.

"You will notice that the automobile manufacturers bring out their new sales compaigns during the Summer months.

The 1915 models of cars will appear about July or August. It is not that the manufacturers expect to affect a large number of sales during these months, but the placing of the new models in the hands of the agents at such time, gives the agents an opportunity to demonstrate to prospective customers and to get a line on the number of cars he will be able to take during the coming year. In other words, these agents gramp the opportunity presented during the vacation period to do aggressive work for the coming year.

"In the early days of the automobile business, o great many persons evinced an antipathy for them, because of the evil odor, stiff aprings, noise and lack of dependability. This feeling has passed away, for the reason that today an automobile salesman can insure clean, comfortable, quiet, uninterrupted rides, with the exception of a puncture now and then. Eventually, even this difficulty will be overcome.

"A great many persons today have an antipathy for anything in the talking machine family, because they retain, in their minds, the wheezy, seratching, unsatisfactory sound reproduction inherent with all such machines, before the introduction of the Edison Dissend Disc Phonograph. A few demonstrations in their own homes, will overcome this antipathy because the superior tone quality and the faithful reproduction of the overtones places the Edison Biamond Disc Phonograph far ahead of any talking machines in existence today.

"You can have, for the asking, personal interviews and

demonstration opportunities which, in other lines of business, people pay to have opened to them. For instance, in England, if a man is introduced to a capitalist who takes up his invention or proposition, there is a law which compels an inventor to pay a commission to the man who does the introducing. A commission, simply for the opportunity of meeting sumb people, is often paid.

"On the other hand, our dealers have the vast musicloving public, to the most exclusive homes of whom they can have entre.

"We thus urge upon you the necessity for active, aggressive demonstration work during the Summer months. You will surely reap your requard during the Fall and Winter."

The above for your criticism.

M. R. HUTCHISCN.



(hicago, June 9, 1914.

Mr. Thomas A. Edison, Orange, M.J.

Dear Br. Edison:-

made special note of the two names given me and on my brip Tost come time this Summer, vill stup off at bul the set of places and have a talk with the purties Two to Tale I know vill be sore at Karachevy than to unite them.

I am always looking for good, bright and energetic fellows and I wish to thank you for the information given regarding these men.

Yours very truly,

7KB.150.

PUBLIC LEDGER-PHILADELPHIA, May 3, 1914.

Bach's "God's time is the Best" was the most satisfactory work of the chorus because of the really beautiful quality of the troble voices and the excellent work of the control of the con

MUSICAL COURIER, May 6, 1914.

In Elizabeth Bomier was revealed a phenomenal voice, the resonant, of marvelous range and marrier order a fit, resonant, of marvelous range and marrier order a fit massiana and orities who were present. She stood alone as one born to sing", and swept the audience by storm with the magic of her glorious voice.

THE STAR-WILMINGTON, June 24, 1913.

Miss Bonner sang with ease and expression that pleased immonely. Her voice is one of unmanal power and beauty and her register complete. Her solo numbers were well salented and demonstrated the true value of her voice. Salter! "The CTy of Rachael," was guite tragic and dramatically given. In direct contrast to this was Hildach's "Spring" which showed the beauty of her voice in lighter work.

PUBLIC LEDGER-PHILADELPHIA, April 26, 1914.

Elizabeth C. Bonner, who has a most beautiful contralto voice, and who really interpreted songs by Teohaikowski, Strauss and Harriet Ware. It was not surprising that one encore song did not satisfy the audience, who insisted upon its repetition, and would gladly have heard more and more.

THE STAR-WILMINGTON, April 19, 1914.

Miss Bonner's exceptional combination of a magnificant voice, strong stage presence and marked dramatic ability, made her supporting part fully as strong as the leading part of Patience. Her solo--"Silvered is the Raven Hair"-brought four encores.

PUBLIC LEDGER-PHILADELPHIA, April 26, 1914.

The sharms was extremely happy in its selection of assisting solicist, for in Slicabeth O. Bonner, sourcato, nothing was left to be desired. Miss Bonner's voice is unusual for its wealth of rich, vibrant tone, and the beauty of her voice was heard to particular advantage in the Aria, "Lemd Ms Your life" from "Sanson and Bollich,"

due or in the water as on which the good of the water of blight (Mrs. 7. 1912) Mr. If I Meadowing Dear line Kindly ghranger of possible, a date for me to signing a trial record this coming Sat. urday (June 13th) afternoon, if not then; some afternoon following at your convenience. How is It That I can't sing in N. Y. it would be so much handies, I trust we may get together this time as previous engagements have miscarried. yours truly Jay Harren Knapp (TENOR)



with Secret Order work. For instance the Masonic Fraternity has over 600 Lodges in the State of Iowa. There are twelve Musical numbers that are used in this work, four especially of which are very necessary. Them I brok out test as us the get We are confident that most every Lodge in Iowa could be

sold an Edison Disc Phonogram., were it possible to supply the

sold an Edison Disc Phonogram, were it possible to supply the necessary selections with the instrument.

The low Grand Lodge is nolding its annual communication or convention, nerv in the city of Des Moines are principal degree, an Edison #7550 Can an east beautiful was used in the work. The area of the city of the played and insemuch seathers was also have also have as work during the course of the as there was also : Male Quartette work during the course of the evening, there was an opportunity for splendid comparison and there seemed to be universal sentiment that the Edison much more satisfactorily fulfilled the requirements than did the actual singing & a Male Quartette.

There were over 800 men in the room at the time and we feel confident that the sentiment created by means of that experiment will bring us numerous inquiries from all over the state of Iowa, from Masters of Lodges who will undoubtedly have in mind the installation of such outfits in their own home Lodges.

What co-operation may we expect? A matter of a year ago, we were promised in a letter by Mr. Dolbeer, that at some future time, such records as would be necessary for this kind of work would be forth coming, out we believe that owing to the unusually large field from a sales point of view, that something ought to

LINA MASSER

O. C. BLYCES

OLIVER SHOULD SHO

be done at once.

Would make for this upropes, wouldn't necessarily have to be laceled by thise are pose, wouldn't necessarily have to be laceled by titles so as to confine their sale to the Masonic purposes, as the selections necessary could be given their proper titles and enter into your regular catalog. "Measar My proper titles and enter into your regular catalog as a could have a sale in the regular catalog sell as Couldance to selection "Solemn trikes the Therail Hours. and at the

Very truly yours,

HARGER & BLISH

GCS/LLM

Vice President

TELEPHONE BRYANT 5685 CABLE ADDRESS: "ANTONINA" Antonia Sawyer MANAGER Distinguished Artists and Concert Tours MEADOW OR OF PROADWAY METROPOLITAN OPERA HOUSE BUILDING NEW YORK, June 11th. 1914. Mr. Thomas Edison, 79 Fifth Avenue, New York City. My dear Mr. Edison: -As you will see by the above stationery, I am a Manager of Artists and I would rike a personal interview with you very, very much. not keep you but a moment. I shall consider it a great favor. Very sincerely yours, A.S. :J.

Mr. Edwin

Have delived 2 moslins of

"Sevenade Melan Sholyve" # 3085

Violin Solo ky Kasner

by your approve them he
was to be faid for them

WHM.

COPY

New York City, June 14, 1914.

Thomas A. Edison, Esq., Orange, N. J.

You do not need to be told that the record situation is very troublesome and in a desperate condition. The jobbers Executive Committee assembled in New York June 14th, have met in a spirit to help and cooperate with you.

It was thought perhaps, if you had a better understanding how jobbers were ordering records now, you could make up your catalogue faster and with more confidence. The jobbers are ordering very carefully and conservatively on each disc record and they want to be assured that the records they are now ordering are sold for good and for all, according to the terms of your present contract; and with this thorough understanding they request that you submit a sample, or at least a list of titles that you hope to supply, with the price (numbers not required at all) and they will send in definite orders in advance, that you can count upon as actual sales.

Further, they will guarantee to take at least <u>six new records</u>
a week in the quantities ordered, and as many more up to fifty
per month, as you can possibly get out between new and Christmas.

Further, they will be glad to take those which you find it easiest to manufacture, as long as they are reasonably varied in character.

Further, the Trade does not require the present printed advance list, such as June list, July list, etc. Out of these advance orders they send you, please make up a sufficient quantity to cover the orders of each selection wanted, and as fast as you make <u>six records</u> complete on the Jobbers' orders, stack them in boxes and start them on their way to the Jobbers, with the cheapest and quickest printed matter available therein enclosed. The jobbers have worked out a plan among themselves to announce the records to dealers by States: every jobber shipping dealers in the same State will appoint a Monitor, who will be informed by each of the jobbers interested when their records arrive. When all shipping into a given state have received their records, the Monitor will wire the day and hour for mailing the printed lists to the dealers for their orders in that state, delivering to the dealers as fast as the orders come in.

This plan will leave you free to make that which you can manufacture the easiest, and should result in a continuous flow of new things. The very nature of this distribution will tend to keep up a necessary interest and enthusiam.

If your later process makes it easier to work with entirely new selections, we would rather you would drop the old numbers that give you so much trouble until such time as they can be made over by your latest methods.

It is absolutely necessary to keep up the appearance of magrowing list, to satisfy the public that have already purchased instrumbtes. The present owners of the new Disc instruments have been promised and disappointed so often, that we are losing the invaluable asset of their personal boost, without which a business of this kind is too expensive to promote.

(Signed) H. H. Blish, Chairman, C. E. Goodwin H. G. Stanton, C. B. Haynes B. W. Smith F. R. Silliman L. H. Luckor.

JumeacQWACROFT

Massrs (Edison, Treton, McChesney, Maxwell, Hallowell, Hird,

Acting on the suggestions shown in copy of minutes hereto attached of the Excentive Committee of the Disc Jobbers' Association held in New York City June 14th, it has been deadled to adopt the following method for listing, shipping and marketing new Disc Records:

- 1. After the third list already issued is completed, discontinue the present method of issuing records in lists of from 10 to 15 each.
- 2. Instead of insuing the proposed fourth list of 15 selections on diffit list of 18 selections as clired, make up by us, have printed at once, without giving the ostalogue numbers a combined list of 50 seconds (100 selections), adding to the 5s above monitioned if additional once, that list of diffic the time of the selections, areas of the selections, prices of the selections, and the selections, in the selections of the selections.
- tions) to all obsers with the request that het jumediately send us their orders for the quantity of each selection they desire stiped them as a first order; those lists to be sent to jobbers often the lists to be sent to jobbers often the lists to be sent to jobbers often the lists, as Eresidant of the Jobbers' Association, has written a letter to each jobber advising of the sociation, has written a letter to each jobber advising of the sociation, has the Executive Committee and explaining to them the new plan outlined herein and the mescestly of their planing orders as requested by us end in all other ways cooperating to make the new method a muccess.
- 4. The lists of probable mer selections eart to jobbers from time to time must be considered absolutely confidential se between the jobbers and ourselves, and no jobber will be permitted under eny consideration or for any reason to dirulge the outself of these lists to any of their deleges or customers until they have cottally received their shipments of the records or a printed list from us shouldny what the mark list of six records will consist of.
- 5. Of the 50 records (100 celections) listed, we are to go shead with the ones farthest advanced so firs a working moulds and successful menufacture are concerned, and just as soon as we have menufactured enough to complete the Orders received from Jobbers, elipment of the first list of 5 is to be made, and thereafter we are to ship, if possible, six new records weekly, following out the same plan as with the first list of 5.
 - to get out supplements of solutions that he will be able to get out supplement as he list of a coords to the supplement of the supplements of the

get out printed lists to circularize their dealers with.

- 7. It now looks as though the jobbers' orders for the third list of 9 selections would be completed by June 25th at the latest, therefore it is believed this new method of shipping 6 records weekly can begin with the first week in July and continue weekly thereaftor.
- impossible of course, understood that we say faind it impossible to continue regularly rich the 6 records per week, and if such is the case, we are to issue the 6 records st just as short intervals es possible, and if in some cases we faind it necessary to run over to ten days to get out one lot of 6, we should resume the next week with an additional 6 just the same. In other words, the following out of the elipsent of 6 weekly is not compalisory on the companion of the elipsent of 6 weekly is not compalisory on the contract of the course of the contract of the course o
- 9. A circular letter is to be sent to the entire Disc trade advising them of the proposed new plan and the issuing of smaller lists at more frequent intervals.
- present estalegue and supplements, which for some reason or other we have been unable to supply for several months, the Jobers requested, and we have spread, to notify the trade that these particular solections are temporarily withdrawn and that as soon as we asked to furnish then they will be properly advised and they see able to furnish then they will be properly advised and they see them send us in new orders for them, which of a records each issued used to the same manner as their adville made just as soon as we have lasted used to the send of the second send that the send of the sen

established or set date of sale adopted for monitor burded States, but instead the records wisele adopted for kentire Burted States, but instead the records with the sale in all the different states on such dates of the louding interested in those particular states on such that the burter appointed by the jobbers for those states that they may be released.

Cooperate to all our havellens C. H. WILSON Thomas A. Edison, Inc. Trace of the Orange N.J. Leave to Dear Sirs:-Dear Sirs:-Since I bought one of your "A-200" disc instrument last February I have become completely convinced of the great possibilities of this musical instrument. possibilities of this musical institution. Some moths ago I gave a recital with at the Schenley hotel here for the benefit of the faculty of the Carnegie Institute, and all were delighted; and in my home it is a source of much pleasure to all of us. I have an excellent "Victorial" which I no longer play except to exhibit the superiority of tone of the Edison. You will not think me hyper critical then if I speak of some of the imperfections in my instrument, or rather in the records. I find it difficult to get records of even the best singers, Christine Miller for instance, in which some of the higher or louder notes do not "blast" - I dont know what other term to use; and this blasting is very painful to the ear.

I have a collection of some sixty of the best records I have been able to get from the S. Hamilton Co.

One mechanical fault is serious in some of the very
purest-tone records: The record is suit of true, not concentric
with the center hole. This, of course, causes a painful change of tone. To correct this, I bored out the discs that were faulty in this respect, and put a device on the reproducer; and finally recentered the discs, all as illustrated below. Another fault in some of the records that would otherwise be good to listen to is a scouring noise - not an even surface noise, but louder during one half of a revolution them the other. Now, with regard to the instrument, I fancy the spring needs graphite: I detect a change of speed sometimes unless I wind up for every tune. Should I wind for every tune? I have been unable to get records that I want, because S. Hamilton Co. have no stock of them. This company has been promising new records for so long that I get a little impatient. In closing I just want to say that in my home we are all lovers of good music, nothing is too good; we hever buy ragtime, dence music, or comic songs. I am trying to get a collection of the best selections.

Duy Junes Lay that I have morestigated the Eccentricity of our records. Afind about I percent run out deve to hole, This is due to Carlennes on the point of the Operative ou Coulerin to 4 will be corrected Eccularity is concluded due to warping I The Beaumy noise or Run dut as we call it is due to an uneven weld between the blank & the vener, the Continuous surface social is braken up to strong a weak WE and a Constantly unperoung our techniqued wither respect & well Y pape producable remove to The new muchine brungs out all the defeats centile dinger at feart wor Wought acus

	2.		
not The westrum to a very the Ear of Cleanley	decomposition de la tre contra	the record	cy ahe it come with the wife
	6	>	

H. H. BLISH, Ja. G. C. SILZER HARGER & BLISH CYLINDER DISC PHONOGRAPHS WESTERN PHONOGRAPHS EDISON DISTRIBUTORS DUBUQUE DES MOINES SIOUX CITY Thomas A. Edison, Personal Orange, New Jersey Dear Sir:-Answering your personal latter of June 15th, we would advise that we have referred your letter direct to the Grand Master of the Masonic Ordys in the State of Iowa with whom it nappens we are personally sequainted and will secure the information that will enable for to imediate because when records as can be used in Sention Personal Secure Control of the Control o on to you. erytruly yours,

GCS/LLM

Vice President

June 23rd, 1914.

Product:- Blue Amberol Records.
Departments:- Manufacturing Department #86.
Record Inspection Dep't. #18.
Subject:- Discussion of cost for week ending June 6,'14.

The cost of Blue Amberol Records as delivered to stock is 12.09/1000 per record, a decrease of 1-11/1000 per record under the previous week's cost.

This not only a decrease under the previous week's cost, but it is also a decrease under the normal cost for the week ending May loth, when we had a production of 82000 records per week, whereas our present production is only 55000 records per week,

This goes to show that in harmonizing the organization with the small production, we have not only curtailed same proportional to the decreased production, but have curtailed same more than the decreased production, which is a very feworable sign.



14

June 26, 1914.

Mr. Edison:

I seem to have given you the impression that I am not very strong for our traveling men giving recitals. If I am not misteken, I was responsible for the first recitals given by our traveling men, for in the summer of 1912 then we worked up a sales menual for the traveling men, before they first went out with Diamoni-Disc samples men, before they first went out with Diamoni-Disc samples own to the hotel and hear the instrument prominent people to come to the hotel and hear the instrument of voltivated people. Also, In because, 1912, I started the ides of giving recitals at vonce? a clubs, as you will note from the attached.

of the details) which were precised to plen (working out all of the details) which were precised so successfully at Philadelphia, and which was followed during the winter and spring as our method of getting new disc representation. I find that recently this plan has not been worked very hard because of the esacon and the expense involved, but as I understand it, Mr. Hallowell is going to have the mon return to the demonstration method immediately. I have suggested to lir. Hallowell cortain modification has promised to incorporate home in a letter to the traveling men which I believe to how you before sending it out.

Mr. aseració

HA-MW

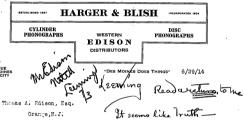
MISS SCHOLDER

Her interpretation seems to 62 good
has no lick on change of Gow,
has a nerve tremoto, which will stope
when she is less nervolus
Think she will make a pretty good
second offer she is told what is
wanted—
good wrapid work—
Thin player has occurredly any false

Extra sounds.

B. M. HARGER

G. C. SILZER VICE-PRESIDENT H. H. BLISH SECRETARY AND TREASURER H. H. DLISH, JR. ABST. SECRETAR



Dear Mr: Edison:-

The enclosed letter from one of the oldest, biggest and best barrows contains interesting information that we know you will want to see.

Ir. Filson's recent letter to the trade containing a fac-simile of one of your famous yellow memorandums, would indicate that you have "your ear to the ground" and want to know.

Very truly yours,

GCS/GH

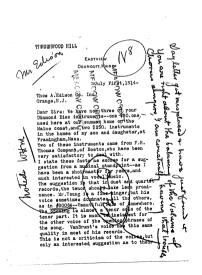
Vice President.

1344 17 File Blevh Letter
dager & Blish
permit we to very that Mic Coalertos letter Confeens Sith of bruth that is good for
themag will impressed Continued all crown -
With further to Complaints
weak points

Edison General File Series

1914. Phonograph - General (E-14-69)

July-December



modification in duet and quartet, so as not to have the tenor userp the soprano part or swamp it.

Everything sung by Elizabeth Spencer is a delight. Her voice is simply divine. It is an inspiration.

While some of the records of your list are commosplace, many of these are fine, and their reproduction is marvelous. It is the human voice at the best, and the insertment seem to voice at the best, and the insertment seem to in most singers. We cannot harbor the word "shonograph" as applied to such a miracle as this instrument. We always speak of it as "The Stionan"—and under that condensed and illustrations are such as the seem of th

ours very truly,___

An (231

Sometimes the Tenor again the Scaphrand well blast out well twee the Valume it whould give I am starting a lat of af against to stap it

OFFICERS

DR. FRANK W. PATCH, President Mas. E. F. BOWDITCH, Vice President F. B. HORNE, Vice President GEO. C. SCOTT, Treasurer F. A. KENDALL, Secretary

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HENRY R. SCOTT, Chairman EDITORIAL: (Publicity.)
F. A. WHITING, Chelyman

A Personal Wend. Honing faith in the Power of Publishing as a weara of great and of prographic; the edjects suggested by this little vectors, the whoteringand such significant control of the substraing and work such as the substraing of the substrained when the substrained with the telephone of the substrained as the substrained of the substrained with the substrained of the substrained of

THE

FRAMINGHAM IMPROVEMENT ASSOCIATION

. . . " If eyes were made for seeing, Then Beauty is its own excuse for being,"

THE BY-LAWS OF THE FRAM-INGHAM IMPROVEMENT
INGHAM IMPROVEMENT
ASSOCIATION state that the purpose of the organization is: "To sid in perpetuing the higher innecess of Framingham," and that "any person who is interested in the objects of the Association is eligible to membership."
This is surely a platform broad enough for all

good citizens to stand upon.
"The ligher interests of Framingham" means not only what is usually understood by village improvement, but includes the best civic life attainable.

Peanoxat. If you are interested in these objects, you can further them by at once jing the Association. With membership may come the husphration to active co-operation. The deas are, for adults, one dollar; between the ages of fourteen and twenty-one, fifty cents; under fourteen, twenty-one, fifty cents; under fourteen, twenty-five cents; "Contributing" members, \$5,00; "Life" members, \$5

HERE are some of the objects for which the Association stands:

To encourage the beautifying of private places, however limited in extent.

The betterment of parks and other public grounds.

The proper naming of species and readways.

The proper naming of streets and roadways. Street and roadside planting.

Improving street signs, poles, lights, etc.
The removal of unsightly fences and buildings,
or concealing them by vines and shrubbery.
The regulating or removing of offensive bill
hoards.

Regulating or limiting public dumping places. The preservation of groves and other natural features.

To provide opportunity for the public discussion of all important questions, the solution of which may affect the vital interests of our community.

Finally: To not only create "a more beautiful Framingham," but to promote "all the higher interests" of our Town.

w. s. BURLIN ALASON WORK
R POWER, HEATING VERY FRU 12 week) WEST LAKE STREET CHICAGO Orange, N. J. of the 12" well 6% Thomas A. Edison, These arother love Dear Sir: -I consider moself very formation in On entertaining friends have had uses inquiries.
On asking your representatives here, have been returned to you. The questions are, when will you put your Ainch records on the market, and when will you put on sale, records with our National Airs? I already have somewhere a if we can expect 12 inch records soon do not want to load up with any more of the 10 inch. I have heard a great deal of comment on the absence of any records containing our National del the Waloud auro Now you will confer a great favor on the majority Airs. of your patrons as well as myself by letting us know what we can expect in regards to these two inquiries. Thanking you in advance for and early reply, I remain, Yours very truly, St. S. Buslin. Dic.WSB/VN

ALL ORDERS FILLED COMPLETE SAME DAY RECEIVED

AND LARGEST JOBBERS IN INDIANA (2)

OF EDISON PHONOGRAPHS RECORDS AND SUPPLIES 345 MASS.AVE., INDIANAPOLIS. LVD. July 8th 1914

you can bet or sure they are not more opinions but one bucked up Thos. A. Edison. Orange, N. J.

Doar Sir:

Knowing that you are the master of the ARMYLING THAT YOU are the MAUSEY OI the situation in regard to the new disc records that are going to be preduced. I thought I might be valued to offer some suggestions on the next group of disc records that you will forward to your

wolcome to cords that you will forward to your solutions to cords that you will forward to your solutions under this more grangement.

I want to be a support to the solution of secret electrons and the solution and patrictic solutions, and I think by all means, that you shad to live a solution and the solution of solutions to the solution of the so

trying to convey to you the average demandation of common to monograph owners. I am not saying anything about the better known standard soloctions, mayshard modus and network standard sciotions, or the popular numbers, believing that you fully intend to take care of them anyway. If, however, secred scietions, patriotic numbers, and a fow never is the way of male quariettee and semething new numbers and a saddled to the list the next time, numbers can possibly be added to the list the next time. I am sure that they will be happily received.

Hoping I have not over-stepped my bounds in offering these suggestions, and extending to you again my deepest appreciation for the many kindnesses shown me, and assuring you also that I fully intend to make good as far as possible in this territory, I remain Yours truly,

WEX-D

You have asserted that "There're on their way to Hexico" is a popular selection, I have heard this statement made about different tunes so many times that I have concluded to run this down, you will therefore please state in writing with full details giving exact facts upon which you have your assertion. Please give this your careful attention and send me your statement as soon as convenient. Simed- T. A. Edison-July 10th/14- Nehr Theoclare not facts of your own knowledge can you give Ed any data hat you at outing know yourself that it is proved to Sopering, from the point that it is keing Deen generally, also most shet murie stars are advertising this, the record as a whole to dethins and wellink dansing (as step) a Gand Relation should Rell

Their or their way to here Walter Miller -You have asserted that is a papelar selection, I have heard this stalement made about different tunes so wany times that I have Concluded to run this docon you will therefore please state in worting with full details giving Exact facts upon which your 6 ase your cesserlion, Dlease of we this your Careful allenton sens me your statement as soon as Convenient

CADITAL \$1,200,000

Crescent Portland Cement Co.

CRESCENT PORTLAND CEMENT BLACK DIAMOND LUMP LIME GROUND LIME

POSTOFFICE: WAMPUM, PA. OFFICE AND WORKS: CRESCENTUALE STATION, PA. CNE MILE SOUTH OF WAMPUN, PA PENNSYLVANIA CO. TRAINS

CAPACITY (BARRELS) 1.000,000

WAMPUM, PA.

Mr. Thomas A. Enison,

UM, PA., TT, TO, TO, GC 4 TRUNK LINES 4 TRUNK LINES TE EXCHANGE TO ALL DEFTS.

Orango, N. J.

Dear Sh :

GINGINNATI, July 1114, 1914 dandar Contract with Victor of we cannot get them till it Expering

Please parcon the liberty I take in addressing you, but as I am the owner of one of your disc phonogramma I feel that this prescaption is not too great. I purchased on of your Model A 250 magnifies last Documber and ever pines then It has been a constant source of ongopable onto tainment.

A good many of my friends of Wictor machines but I would not trade my machine for a hundred victorals and their entire library of records. However, there are a great many records on the victoria that I admire, among them, those of the inimitable Harry Lauder. I wish you would make some Lauder records. If you anticipate making any of thuse, would be glad to have you advise me as I am considering buying an attackment that will play these records on my machine.

Thanking you in advance for a reply at your convenience, I am

#29 Lakewood Ave.,

Cincinnati, 0.

Level of the later of the later and the later machine in the later machi

reproducer made to five a louder sound on the disc machine to be used for dancing it have just lost a good sale because it was not lost enough for the hall.

i have been with the Graves Music for a bout five years in the phonograph devartment an would like very much to - busy

how to over coemthis, i have also got some thin g good fof the scracking noise that the discommobine makes it takes all

the noise from the machine thave the names of five prominent men in spokane to prove this that have the dison disc trusting to you will let me hear from you in regards to this matter i remain

yours

truly MR Nathaniel Durphy

with Graves Music CO

Layer Hack the July 13, 1914.

Mr. Edison:

In reply to your memorandum of July 10th, regarding the song "They're on their way to Lexico" being a popular selection:

Flease note that on the evening of July 10th I went to How York and made it a point to stop at each one of the small stores on Broad-market to the state of the small street of the small street of the small street of the small small small street of the small small

H. T. Leeming.

HTL.RM

Phinol resin Ile. alco. Dissolve risen & In in aborhol. but chuse cloth into strips of 11%" wide . Then sook in var for a few minutes, and out in lingths of 8' take at 120° 7. for 1 hr. I man can Grepare 27 olds in 13/ hrs. I man can make I gal of lai huser. I gal of vian. to 27 ydo of chase cloth. Varioshing haher I gal of Reg. var. will down 30 of J. Kraft paper 10 /2" wide. With paper in var and let drain, then hang up and let air dry for 3 hrs. Bake at 200 4 for 2 hrs 220° 7 " 1 hr. 2 min can prepare afore in 45 minutes

Brookfield Center, Conn. July 15



My dear Mr. Edison:-Mr. Percy F. Morgan and his assistant

Mr. Zink have just been through our town with your wonderful new Diamond Disc Phonograph. \ They gave to a goodly audience in our church a delightful evening of good music. Mr. Morgan tells us that he is doing this work purely because you desire to have the people of the country enjoy this splendid new instrument with you. If that is true, you have shown not only the great genius and a capacity for immense labor and concentration, with which all Americans associate your name, but a kindly human heart which will make your memory dear when the more spectacular phases of your life may have been forgotten. Especially thoughtful it has been in you to send your representative out into the rural districts, where every bit of good music is eagerly heard and every chance for culture greedily seized. Let me thank you warmly for our share

With very best wishes for your continued good health and many years of activity, I am

in your kindness, adding the hope that your good deed may bring you as much of real heart satisfaction as it has us

Very sincerely yours,

Thomas A. Edison Esq. Orange, N. J.

of pleasure.

HAMILTON HOPKINS STUDIOS
FINE ARTS BUILDING
CHICAGO

July 15th, 1914.

Mr. Thos. Raison, MF. NCON GROFT.
Orange, N.J.
My Dear Mr. Edison:--

As Mr. Victor Herbert is a very into mate friend of mine, I am taking the liberty of writing you to see if you cannot arrange to hear Mrs. Hopkine sing, personally yourself, during the month of August. If so, we will make a run up there at any time that suits your convenience. I think, Mr. Edison, that Mrs. Hopkins will certainly make good on your machines as the quality of her voice is so pure and beautiful. Glen Dillard Gunn, critic of the Chicago Tribune, is most enthusiastic about her. Her repertoire is quite large and I trust you will grant me the favor of hearing her yourself during the month of August or the first of September.

Jami Clon Hop Kuis

Mr. Edison:

In regard to your memo. of July 10, 1914, referring to "popular selections" and the sone: "They're on Their Way to Mexico." The Record Committee approved this selection for the catalog, but outside of being a part of that action I do not recollect having asserted it to be a popular tune. It is certain I have not considered it one, therefore I am unable to reply to your memo. Just as you request. Popular selections is an uncertain subject to state facts about, but perhaps a few charvestions will do under the foircumentances:

The writer of "They're on Their Way to Mexico" wrote in anticipation of an event that never happened. The song sold pretty well while the interest in its subject lasted, but it never was a popular song if the true sense. What it might have become had there been wir with Mexico need not be considered now. The fact is the song died.

The term "popular selection" is very often erroneously used. It generally needs qualifications if exactness of statement is intended.

I prefer to yerm a selection "popular" (irrespective of its grade) when it is in demand and is sure and enjoyed by the general public of a locality. A song may be popular in turn at different localities. It may have had its day in the cities and may still flourish in the outlying districts.

For record cataloging, a song reaches its greatest commercial value in a locality just before it becomes common, or too well known. The policy of endeavoring to anticipate the popularity of selections has been thought essential, especially during the period when the release of a record was far removed from the date of its recording. Some good guesses have been made, also some bad ones.

Publishers help along the popularity of a song a great deal, though they sometimes seem to proceed as if it were not what the public want, but only what the song publishers want the public to have. However, it is quite certain that a popular song is generally a good song and well written, no matter how it is classed.

In a locality when a song is of recent passed popularity it is unsafe to figure on it for present commercial results. For the present that public has had enough of it.

The foregoing is doubtless rather irrelevant to the references in your memo., but I cannot think of much else to say.

W. H. A. Cronkhite

7-16-14

TOTAL PRODUCTION 18,000 DOZEN PAIR DAILY

HOSIERY

Chus. Chipment's Soits

CHIPMAN KNITTING MILLS, EASTON, PA.
UNION MANUFS, CO. UNION POINT, GA.
HOLSTON MFG. CO., LENON C IVITEN,
DAVIS HOSIERY MILLS, CHATTAMODA JEAN
CLIMAX HOSIERY MILLS, ATHENS, GA.

RICK KNITTING CO., READINO, PA.
HARTFORD HOSERY MILLS, NASWILL, TEHN,
CHIPMAN-HOLTON KNITTING CO., HAMITOHONHANGS HOSIERY MILLS, WASTENDSACEMAC.
FLAT ROCK HOSIERY MILLS, E. FLAY ROCK, N. C.

. C. CHIPMAN, - FFECT HARRES

liesers. Thomas A. Edison, inc.,

orange, new Jersey.

he land peagers to the

MILLS

allow me to make the following suggestions regulating your

Brass Band pisc records:

Gentlemen:

In that part of these records where the entire band plays the sound

is anything but musical. The sole purts of he record, as for inatquee - the horn introduction in the "Invitation to the water" is nothing, short of perfect, when the band plays emasses, however, the plant produced opened to be music; and sounds more, not to speak it posteredy, like flitting the head of an empty harred with a stick, how, I think that the is a chused by an excess of vertones, and the trouble glap to officineted in any opinion at notices.

In the first place 1 think that your bend has less the players in it; if it were augmented by a few more players, and extreme, that played a wind instrument would play a little more moderately, or lither be seated a little further away from the recording horn the more retained which cause the excess of over-tones, and in consequence a randoms sound, would be eliminated, as each instrument would retain it's identity.

jour orchestral resords, solo instruments, and nearly all vocal records are perfect - if you would only get some out. Since the last of March; i have been able to get only two or three records, and have now come that the solution of your ever getting out a goodly supply of trusting you will not take offence of my suggestions, I remain,

yours very truly,

My Mrs. a Edian Be of your a last. you otherwise to hour Meriden " Poston Romandery March Stave bosh matching for it potenting for it down seem to materialize. I mand way much during my View have to must over and she your factory and incidentally to must you Am having lots of enjoyment with yo When it is playing " Prach of Cain muce my Educa light are Turned off excepting on red bulb and with mance thurning my aparlments are transformed july the atmosfation of the Kay East when I have Traveled my-And harving you down like agente. I will cut out that feature in the fu What time in the day would I but make the duit Gourtruly, Lilbert Elchandler Mr. Edison:

Hayes, of London, has fritten to me under date of July 15th, that he is mending a trial of Claudio Muzio, the Soprano who has made a big occess in the Covent Garden opera house. He states that he feels certain that he will be much sort after by other companies. If you would like any records by her we should get busy at once.

W. H. Miller

7-24-14

JUL 28 1914

JUL 28 1914

ANS.

C. H. WILSON.

July 25, 1914.

Dear Mr. Edison:

I went to lean "Naughty.
Marietta" as the Cope Theatre this affencion, and archee programme. Florence
Mebber is a very fine ligh soprano and very propular.

Mad do you think the

Mas do you think the Columbia Phono people tell auguiners in Portland? They say that the Petison disc phono was found to be 1. G. and was rotageted to the discuss & years of this statement was more yesterday to a friend of our. I am completeling some the lies

around dora I think I have several

With Mead Locals

[ATTACHMENT/ENCLOSURE]

NEW CAPE THEATRE

WEEK OF JULY 20TH.

MATINEES - TUESDAY, THURSDAY AND SATURDAY

THE ROYSTER-DUDLEY CO. PRESENTS MISS FLORENCE WEBBER (herself)

Her Recent Successfull Starring Vehicle.

Book by Rida Johnson Young, Music by Victor Herbert.

All productions staged under personal direction of Mr. Frederic A. Bishop.

Captain Richard Warrington, an American commonding a frontier company, and a company of the comp amplichtes Mr. Harry Edwards Largetta Mr. Pank Grandel Infects. Onescens D'Altens Gastless and the period. Green production below. Ledicated Gastless and the period. Green price, planters, exception, the period of the period o

SYNOPSIS OF MUSICAL NUMBERS. Orchestra and Musical Direction in charge of Mr. Eugene Speyer.

ACT I. Opening. "Come For The Morning is Breaking." Extended "Application Dicks to but Infantry." Company Information The Morning is Breaking. "Casquette Morida Marietta "Mangithy Marietta" Casquette Morida Marietta "Nangithy Marietta" Marietta and Coprisio Dick Dicks. "Marietta and Coprisio Dicks Dicks." With 19 was Anyshood Elies But Me" Siles and Lizzetta Lizian Street Song. Marietta and Company Marietta and Company Company Marietta and Company Marie Opening Ven Murry A Marionette" Rudolfo and Muricuta Water You Murry A Marionette" Marionette Marinette Marinette Murry A Marionette Marinette Mar

ACT I.-Le Place D'Armes, a public squave ACT 11.—(Scene 1.) The Marionette Theatre on the Rue Carondelet.
(Scene 2.) The ball room of the Jeunesse Dorre Club
(Night of the Quadroon Ball)

The Action Takes Pixels in New Orleans, Ferries of Yillo

ACTION AND ACTION OF THE ACT

Next Week---"HE CAME FROM MILWAUKEE"

30275525

seletino: Tambana - Heil Brigh aboute (2 3121) ed voices and in preaces for made voices alone) Redemption - Untold Je Pantalo (2#2131) (Change for mixed rojus only) There are pretty big grambers, but it may be their interpreness are not too promiums considering the number of voices required and the added strain of trumper parrages that are an important and booked for part of the Composition They engly to be thorough to you by this hime Cronchite

Street & Finney Inc Advertising

Mr. Thomas A. Ediano
West Office and the second sec

I believe that if you were to have a rich-voiced actor that the masterpieces of the great authors into your new phonograph and make records thereof, you would be able to sell your new phonograph in large quantities.

I can imagine people sitting around the fireside, of an evening, listening to Miscrables, Cliver Twist, Hamlet, Lear or Othello, where, if asked to read these books, they would never think of doing it.

I can imagine communities buying four new phonograph and these records and holding meetings one evening each week in the country schoolhouse to hear the reading of a great masterpices.

I believe there are enough Chatauqua people in the country, or rather people of that type to make these records a great success, and I further believe that your new phonograph and these records would be taken up by homes that never thought of reading great books.

Of course, there are mechanical difficulties to be overcome on account of the length of the records and it night be necessary to work circulating libraries.

But the main thing is that the Edison phonograph needs some big nerohandising ideas to get it going.

You undoubtedly have the best phonograph now, but are shy on records, or at least people think you are shy on records.

I believe we have an idea for selling your new phonograph even with your present records and would like to discuss the matter with you or whoever has charge of your business management.

Thanking you for your courteous attention, I am

Front Troiser

104

July 30, 1914.

Mr. Edison:-

I am in receipt of the following letter this morning, addressed to Mr. Hutchison by Henry A. Taylor, our Recording man in Vienna:

"July 16th, 1914.

"I very much regret to my that I have this P. M. received a letter from AIT between, stating that thehate theirment a letter from AIT statement, that the AIT their statement will not remedy the defective records, I shall immediately look into the trouble, which, of course, realise that the masses that it does not depend on the quality of productions and the statement of the success, which means that I will no long apparatus, and by their man working nights of the statement of t

"I have had a very busy week as the apparatus arrived from Bome Yonday in bad shape, due to rough handling, and in my estimation, cheap transportation, it was two weeks on the way. Slow freight. This was done to save money - penny wise and poum foolish.

"We have only made one record since we returned from Eerlin (Xylophone Solo Which I wrote you about) as most everybody is away in Summer, but as I understand from now on, they expect to make quite a number of pictures and records.

"The last letters I have received from my people, they tell me it is reported I me on my may hook, and mm fired, and since receiving letter of above complaint, was wondering if it received to do with report. I am sending you so elipping from a Vienna newspaper of July 13th, the glat of which is (when translated into English) as follows:

"Heard from reliable source business not satisfactory. Enthusiasm dying out. Invention now judged more soberly. Too much money demanded by inventor. Too many high-salaried nonproducers in European Company. Origins Vienna Company and American house now engaged in law suit."!
"Will write you again after I have seen Mr. Gall.

Yours sincerely,
HENRY A. TAYLOR."

The foregoing for your information.

A. B. MESERA

Copies to Messrs. Wilson, Maxwell, Stevens and L. W. McChesney

Mr. Maxwell:

Aug. 5. 1914.

As I am trying to get away the last of this week for a little vacation and rest, you will please investigate the complaint made by Tibbals Piano House, Baker, Ore., as shown in attached letter from them, and, as requested in Er. Edison's memo. attached to this letter, efter the investigation is made advise him why other dealers were established in the City of Baker, also what reply you make to letters of this kind.

CHW/IWW

Enc-

(Copy to Mr. Edison)

Note Mr. E. ison's remarks attached to reports from selessen Retfield concerning dealers in Moneton and other towns in the Province of New Brunswick.

Follow Hatfield up on the large concern he expects to get interested in the Disc product in the various towns where they have branches, and also exrenge with all selemen so that wherever it is possible deconstructions will be given to the owner or principal member of the Mirm when endeavoring to interest a new concern as a dealer.

CHT/INT

C. H. W.

Enc-

7WZ

Marrier (21.1.12 5000

INTERSTATE LIGHT & POWER CO.

H. M. BYLLESBY & CO. CHICAGO, ILL.

⁾⁸¹⁰ WOJABNI

GALENA, ILLINOIS, Aug. 17, 1914.

THORO WOOD ATA

+ he Geller compare his with the Victor houself

Mr. Thomas A. Edison.

East Orange, New Jersey.

Dear Sir: --

There one for your \$250.00 1 enjoy

I wish to inform you that Edison machines which is giving very good satisfaction. the music very much better than that of the Victrola. Many of my friends, however, who understand music better than I do seem to favor the Victrola, and therefore I am of the opinion that some of the tones on the Victrola are better rendered than by the Edison.

I understand that on the Edison records the indentations are made on the side of the groove, and on the Victorial records the indentations are on the bottom of the groove. I wish to write you therefore that, if you made a double record; nemely, one with the same apparatus with which you now make the Edison records and one with apparatus such as the Victrola people use, that you would have the combined good qualities of both the Edison and Victrola records. Should you be able to make such a record, it would, of records. Should you be sole to make should record the course, be necessary to have the two needles some observed appart; on the when the record is being played, it would should be necessary to end when the record is being played, it would should be precessary to sadjust the distance between the Edison point. so that the same tones would be played simultaneously.

It is possible and very likely probable that this idea had already occurred to you, and if it is a new one, I hope that you will experiment along the lines suggested, in order to make the Edison machine more perfect than it is at present.

Yours very truly,

FHR-VTB.

17 K. Rente

August 20, 1914.

Mr. Webb, Advertising Department.

Attention is called to Mr. Edison's comment in regard to the attached general letter and list of records.

I notice that while bulletine are printed on the chesp eleter heads, general letters are printed on the regular letter heads. Horsetter, all general letters as well as all bulletine should be printed on the chesp peper.

With reference to the record list attached, the pointed out by Mr. Rison that if the record numbers had been put on single space, the list of records an electric could both here been personant to the country of the record numbers in the future that the country of the record of the rich to using the smallest possible quantity of paper.

Some time ago I made inquiry as to what saving could be effected by supplying the various departments with half sheet letter heads for short letters, but it seemed to be the opinion at that time that no very great saving could be accomplished by this. I am however, that you would take this up with hr. lorggran again and let me have a report.

HA-MW

Marion

C. C. to Messrs. Edison, Wilson, Berggren and Charles Edison.

THE DELAWARE, LACKAWANNA & WESTERN RAILROAD COMPANY,

OFFICE OF ASSISTANT TO PRESIDENT,

T. E. CLARKE,
Assistant to Prosident.

SCRANTON, PA.

August 26, 1914.

"Life offers no joy like a friend; Fulfillment and prophecy blend In the throb of a heart with its own, -A heart where we know and are known."

Dear Mr. Edison,

Duly received at my home several days ago, but during my absence, a splendid Edison Disc Phonograph, bringing joy to my household and renewing our youth!

I do not find words at my command to adequately convey my appreciation of your gracious compliment and the distinction it

"Rude am I in speech, And therefore little can I grace my cause In speaking for myself" -

and I will ask you to accept the will for the deed.

The instrument has high intrinsic value to me, as it is a suitable companion to my small but priceless Edisonia collection, including an autograph-photograph, two volumes of the de luxe dition of Edison's Life and Advantures, and a certain scrap of paper on which is drawn in pencil a "lay-out" for an improved method of shifting cars in terminal yards, which I am keeping in mind for the future, as well as tightly in hand.

As we shall listen to the attractive and pleasing features produced by this worderful phonograph, we cannot be unnindful of the great genius, the principis, to whom the world is so much indebted for its genuine happiness and luxurious mode of existing. Hor can we fell to appreciate how far above the common plane TAE - 8-26-14.

2.

is the real value of this gift, coming, as it does, directly from your hands.

I thank you with all my heart.

Most sincerely yours,

Thomas A. Edison, Esq.,

Llewellyn Park,

Orange, New Jersey.

C-G

ILLINOIS CENTRAL RAILROAD COMPANY.

Anna, Ill. 8/ 26-I4.

Edison Phonograph Co.,

Orange, N.J.

I have been anxiously watching your weekly supplements to see "Ballet Music " from "William Tell" and Soldiers Chorus" Band. Also "Il Trovatore", Band.

If you do not wish to use both sides of the disc for II Trovatore". according to my judgment, an exceptionally fine record could be made by using the "Ballet Music" for one side and a good selection from 71 Trovatore" on the other.

I am in hopes that I may have the pleasure of possessing one or both of these in the near future.

Thanking you and remaining.

Respectfully.your patron.

Passed - in hands of recording Out

July Green Lucker wants violen releards by "Ozarwonsky" who is The Leading kiddled in The Thinneapoles Lymphony/ Croh. - the claims this Charp has a following in that section and Three or brown of this received would help discuss Led Phonois. - Nattly Mictor Days he made Trial which you did not approve -Hays, has Ked dangers -3 hours heard the trials tul in they shaw rainer good that you contridor Lucher's Commercial biew of the matter - watter Jags the man is mor waitable is you decide to the nime

[ATTACHMENT/ENCLOSURE]

· Waller Mickey
How much does he
want for & Records
of ocer Eclection, -
Czerwonoky
Mennapalis Lymphy One
He wut a star but better
He unt a star but better than Peurlow -

With reference to the recent requests for patriotic selections I yield to sail your attention to our having the August Serial No. 3055
which you have accepted as being O. K.

This time is the same as "dod Save the King" and
I would signify that you not only list this selection as
"Marrior" but that you also have another label made-and give it another number and sell it as "God Save the King."

W.H. Miller

9-1-14

Copy to Mr. Hayes

give delaid Costs of my friends and repres, bring greatly intrested in the recording process on records, have had, for a good while one of your home recordmaking outfits, he have had a good deal of fun and at the same time have found that we have Men abbe, by constant peached to make some very good records. But of course, as

you prov. These Hank voices for the fulne, lux records carnot de glayed would be willing to pay Very many lunes without a good piece Tur. Edison, wrang out so I took it for the extending of such upon houself to with and a favor or your part, if you thought that you ask you if by any possible means you could be able ened do it. Hoping to hear from to take a few of our for on the matter in the recordings, and Transfere inclosed otamped envelope Them no to your Blue amberol" material. James V Traindal Our reason for asking this of you is 169 Rughy Road breame we would like to Brooklyn, permanently prevent a n.4. kew records of on our

[ATTACHMENT/ENCLOSURE]

Sury would be Jacob L Costs to marke a come or Spi 20 make orineard, look handadistain for one word 325. Low as a communical record 3.

Hr. Wilson-

I attach Mr. Minon's meno regarding the of tooled letter. Will you kindly return all papers after answering and also a copy of your answer to Mr. Stoddard-

C. B. Hoyes- 9/3/14-

--> ('C')

[ATTACHMENT/ENCLOSURE

Aug we will put
the Prand prece The dark
a anather our by a
premost on a Live
were it in Catalogy

days goe me list of BALTIMORE. Morally forsale 9/5/14 you Thomas a. Edwan, Cerange, my. Dear Friend', of I intude a few connercul lack upon you lossy minutes, it is for the ultimate fucces of you works as well as the felessure of my family & many others. Buffy, I am amozed at the lock I newser, and the went of up to datues, as well as the book musical taste of your makers of records for your new Diamond Disc Graphophine Chargoph. I work glade hay one of these to despine my Victora and olso to love the war of Some 500 odd Victor records, of your man had want any up to Aste donce mise which Walter, (me - Stops, togoes, but fodoes, and

GÓNÍULTATION HOURE 6 TO B EVENINGE

DR. LEONARD KEENE HIRSHBERG

BALTIMORE, MD.,

6

the like, they are issuing Such last year!
Staff as "Too much husband", "La Poven", and Similar out as soo more more on a voen, and shular things that employing is then of t which are things that no more erm by done hel bands. Thuych no more erm by done hel bands. I want a found the institut. as soon as the old mes white I don't he important. as soon as the old mes white I make the new mes!", are all make the new mes! This is a pathetic admission of inefficient so well as musical ignorance. For by the time you man make what is now new, newer Though will be me in use, + those of to-day well be state. Better is it to make the newest hits first of them work in those which has become durable classics, I not the Ephemeral walzes of me steps of last season With all good inches Sweely yours Dr LIKI Hershberg

Mr. Edison:

Mr. Goodwin is on from Chicago, and says they are anythous to heat out the Victor with a new dance. It seems that there is a new dance which is already being taught in New York, and which was introduced by the Imperial Dancing Teachers Congress in London, called the "Rouli-Rouli." Goodwin has procured a copy of the music for the "Rouli-Rouli" dance and says that if we can rush through a record of it they want to use it in connection with a dancing demonstration which they are going to try out in their store. This is the second call we have had for this as per attached letter. To verify the actual adoption of the "Rouli-Rouli" in New York Mr. Goodwin called at the Chali Normal School of Dancing this morning (this is where they teach the dancing teachers the new dances) to find out if the recommendation of the Dancing Teachers in London was to be adopted here and he found the "Rouli-Rouli" was going to he the new dance.

I think we ought to have it and have it quick if we are going to have it at all.

W. H. Miller

9-5-14

Copy to Hayes

Austrian Tam great believe in all conference of the way of the conference of the con

doyes

Thos. A. Edison, Inc. Orange. New Jersey, le me aleunt lines

I have been a great admirer of your phonographs for years and formerly used one of your Standard Models, with the cylinder records however. I have passed that machine up for the more recent Diamond Disc Thomograph, and cannot express my opinion too haghly of it.

My purpose in writing you at this time, is to offer a few suggestions, which although I have no reason to believe you will adopt, I do think that a suggestion coming from an old customer will have its weight.

In the production of your Diamond Disc Records, I can find no fault, and am hoping that you will produce some of my suggestion, hence my effort. I would like to see a record produced containing the Feer Guint Suite, which would probably necessitate one similar to The William Fell Overture, and Ident's Sungariam Rhapsody.

Another record that I would like to have is with The Irish Patrol, on one side, and The Soctch Fatrol, on the other side. The first mentioned number was written by George Puerner, while the latter was written by A.G.Sharpe, This latter production was played last season with great success by Comway's Bend.

Another record that I suggest, is another Foster, record similar to the one now on sale containing: Old Folks At Home, and Massa's In The Cold Cold Ground, For this record I would suggest, Old Balck Joe, and My Old Kentucky Home.

Another band record containing The Demnation of Faust. One containing The Song of The Hightingale, as played by Mr. Alexander Saclarsky, and Mr George Barrere. I heard this selection played by these artists in connection with the New York Symphony Orchestra, last season and I would like to have it reproduced on the Edison.

Another record with the Cello solo, Pas Pied, by Gillet, as played by Bernard Altschuler, with the Russian Symphony Orchestra, and still one more a Violin solo, Hartje Karji, by Hubay, as played by Maxmillian Pilset, with The Russian Symphony Orchestra.

These are some of the more desirable selections that I am very anxious to add to my already large collection. Too much sannot be said in praise of the selections that I have already purchased, but I am so thoroughly imbued with the desire to possess these numbers I have mentioned that I have taken the liberty to write you this letter and ask you to secure these productions, which are bound to sell and frathermore would receive all the advertising that standard numbers like these always receive.

You have produced Home Sweet Home The World Over, by Lampe, which I have purchased. Lampe wrote a better one, Songs of Scotland, which would sell itself. Get it out and I will buy.

I trust that you will give my desires due consideration, I have brought about the sale of a number of your new Diamond Disc Phonographs, without hope of reward; may I hope to see these records I have asked for on the market this season? Hoping that the time is not long distant. I remain

Very truly yours,

G. L. Mosey

Harrisburg, Pa.

[ATTACHMENT/ENCLOSURE]

Calaloque Lawlet showing have low Tell ouch of I think Liszt Rapsady - + ask hum to copy his dealer did not keep them - say that we will hook up like other time he wenter See of cos have Inuly scatch fathal fact Hayes to get bloom cox old Ry home in Calalogus Tall Hayes to letue hear ald black Joz second again

Wr. Edison:

I expect Anna Case to arrive within the next week or 10 days from Europe and I wish you would let me know at once which ones of the last three numbers you would like hiss Case to sing over and have Hayes send me the samples so that I can show them to her.

Your reports show that Serial No. 3174 Musetta Waltz is not satisfactory, but I am not sure about serial No. 3172, the Boheme selection.

W. H. Miller

9-8-14

Amstita Geaff - (Bokeni)
De Chiamano Drimi (Bokeni)

Messrs. Durand, Ireton and Hallowell:

1914

I am keeping a scrapbook of newspaper and tradepaper reports showing business conditions throughout the It is intended to use the good news as a basis for frequent prosperity letters to our traveling men-such as the Still more important, the colone sent down to you recently. lection of this information will show us from time to time particular cities and localities that are enjoying more than This information should be utilized in usual prosperity. This information should be utilized in three ways: First, as far as practicable we should concentrate our efforts on prosperous localities; second, to stimulate our dealers and distributors in those localities; third, as a means of showing our interest in their local affairs, we ought to write them expressing our gratification at the good news from their locality and mentioning specifically any noteworthy incident that bears on the prosperity of their to n or locality.

As an exemple, let us take Youngstown, Ohio. From trade paper items it would appear that conditions are improving very rapidly at Youngatown. Last week practically all of the plants of the Republic Iron & Steel Co. in Youngatown were very rapidly at Youngstown. reported in full operation; the twenty-inch bar mill that had reported in Iuli Operation; who eventy-inch has mail shar and been dide for about five months was put in operation on Soptember let, with considerable orders shead; the Youngstown Sheat & Tube Co. reports that it is operating its black and galvanized sheet on. espects one is a spectraing its slace and gairenized sheel mills to practically full capacity; the Carnegie Steel Co. Tougatown, is operating to about 85% of capacity, ten of its twolve open-hearth furnaces are running- a larger number than for some time. On a situation like this I think that the Amusement Phonograph Department should write all the Youngstown desiors, commenting missently on the improved situation in Youngstown, and reiterating our various special plans for the promotion of business and urging Youngstown dealers to carry out The town files should be examined to see whether any how representation is meded, and if so, our advance oir-oularizing shead of our traseling am should be pervaged with the boom spirit. Cories of the boom letters should be sent to the jobber and the traveling men in that territory- these regardless of whether we are seeking new dealers in the town or locality in question. Please bear in mind that we not only of locality in question. Also see that in mans only we not only desire to direct increased selling effort sgainst the localities where prosperty esists, but we also wish to create an optimistic where prospericy wishes, one we also wish to case on optimissing spirit on the part of our jobbers and traveling men, and this spirit on be done better by taking up specific instances of prosperous conditions in their respective territories than by general letters, although the latter will be continued.

I do not know that Youngstown furnishes a particularly good field for the sale of Dictating Machines, but I certainly think that the Dictating Machine Department should call the attention of its distributor to conditions in Youngstown.

In writing lotters based on reports that we get here, there is always a possibility that the reports are erronouss or not of as much significance as we asoribe to them. There fore comments on specific reports should have combined with them enough general optimism to make it clear that we do not rely on a single incident in reaching our belief in the approach of a period of unusual prosperity.

My Sorap-books will be indexed by towns as well as by topics, and reference to the scrap-books a few minutes each week will enable you to post yourselves concerning contitions in any of the towns touched on in the reports I receive.

From time to time there will be itsus that it is imprecticable to paste in the sortp-book, and these I will pass around to be noted and returned. Attuched hereto are itsus from various localities showing machinery purchases and industrial building. Will you please make note of ony of the items that you think can be utilized in the manner above suggested and return the shoets to me.

Particular attention should at the present time be paid to New England. According to the last Agricultural Bulletin, crops are got an every New England State, The boot at the state of the

ount of had sound tions. Speaking in a general way, the outtongrowing states do not at present justify any special selling effort, and there are conseional towns even in the most presperous sections of the East that are previously to absolutely skip these to contain a section of the section of the section of the section of the East that are previously to absolutely skip these to contain a section of the section of the section of the working such towns.

Bulletin I will have on file in my office the August 22nd be September Bulletin comes out will have it. Those are the two most important bulletins of the year and should be studied correfully.

WM/IWW

win.

Copies to Messrs Edison and Wilson.



We are wondering who is the gentlemen that has the mommental nerve to stand for the 0. K. ing of the list of Diso records which have been coming out on the supplement lists. We started out to ordering all of these records to the word of the property of the list of these records to the last our stock began to fill up with a lot of unsaleable records this has been stopped in a hurry. We are wondering if Thomas A. is every on his vacation and the children are deciding on just what records they happen to like without any thought to what is going to sell. Our stock is complete on the old standard pieces and the "pathetic" balleds, now give us senething that has a little steam to then. If you don't know what we mean take a glence at your best sellers in your monthly lists on the Edison cylinder. We're

Yours truly,

You forget that we are "the full and and Calabogues and must put in the after attend and Calabogues and must put in a last of 50 Recent of the stand of the Recent of the stand of the sections are a last of the sections are the devices are now recent on the work we are the sections and the sections are the secti



The Phonograph Co.

Exclusive Edison Distributers

Salesrooms & Offices - 229 So. Wabash Ave.

Chicago Sept.14.

Mr. Walter Miller,

79 Fifth Avenue,

Quartet from "Rigolletto".

New York City.

Dear Walter,

Our Overtures have been criticised for leaving out some of the well-known passages. Partic

is this true in the Rienzi Overture.

Our customers are still begging for "Cavallient and the Cavallient and

Then, too, we must have some children's songs.

"The Star beaughed Baume" and "American" have been suggested. For Ciristias we must have "The Toynaker's Snop", from Babes in Toyland", an imitation of a railroad train. "A Child's Prayer", "No Candle Was There and No Fire" and the recitation, "The Birthday of a King".

Belive me, this is not born of my own imagination, but there is a demand for these things right along.

There is a criticism that you will hop into the theme through your instrumental music without a

Hayso & doom will ma & doom #2-

proper introduction. This is noticeable in Strauss' waltzes. If you have a readon for this please reply to this paragraph so that when the parties who chided us about it call we shall know what to say to them.

Yours very truly,

CEG: M

September 16, 1914.

Mr. Hallowell:

Please note Mr. Edison's comment on the attached report from Thomas in which the latter says that people ask why we don't get some new dance music. This is not the first time that Mr. Thomas has commented on this, and I believe that Mr. Silliman cance or twice made a similar report. Some few days ago I requested you to get in touch with the jobbers and see that their 50-50 men carry the same records that our own men carry - including all of the new dance music and other new popular selections. Will you please let me have a report on this and in particular let me know what records

HA_MW

C. C. to Messrs. Edison, Wilson and Ireton.

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The Phonograph Co.

Exclusive Edison Distributers

Salesmons & Offices - 229 So. Wabash Ave.

MEATOW CHOFT MEADOWIGROF MEATION CROFE WE ALLOW CHOSE WEATON OROFT Exchelon OROFT Exchelon OROFT MEATON OROFT Exchelon MEATON OROFT Exchelon MEATON OROFT Exchelon OR by herian Wiesike blasts on every reproducer we selection of "Jerusalem" by Benjamin Berry is i rough, blasts, and he sings it as though he was straining for every note.

days detuc hear THEPHON Cons

Ernie - Report outhis

is a weak on produdes blaston Wieske has sung other records but I twend them down our account of the good Extra sounds in some of her notes Do not assume that surgers have perfect voices + jump on the Phone, when you hear defeats of Times out of 10 Years preave that it is the singer by comparing the same note in other songs -Theing in Jernortism Ger Parry - Take word thousand this is not a blast I is absolutely as berry away I it is sharp a held the bell his overtines + pater industry good transfo Complain of the singer when defeats Come up anot the phone on account of defeats in Berrys voice coe are not cescup him sow - why do Try catch on

September 17, 1914.

Mr. Ireton:

Attached find carbon copy of letter Mr.

Edison is today writing to Mr. John Wensenkor in reply to
a letter from the letter, stating that he will be in Now

York on Tuceday next and will be pleased to hear the Diasond

Dies at that time. I chall let you know as soon as the appointment proposed by Mr. Edison is definitely made. You should hold
yourself in readiness to be on the ground Tuceday morning, so
that any business details resulting from the interview between

Mr. Edison and Mr. Wensenker can be taken up by you with Mr.

Wensenkor's sesistants.

I also attach carbon copy of self-explanatory memorandum to Mr. McKeon.

kr. Edison will propers a list of the records to be played at the demonstration to Mr. Wanamakor.

WM-AH

Syracuse, N.Y., Gen'l. Del., Sept. 17, 1914.

Mr. Thomas A. Edison, Menlo Park, Orange, N.J.

My dear Mr. Edison,

Please permit me to say that I have just had the pleasure of listening several times to one of your recent pets- The Diamond Disk. Incidentally I may also remark that heard Mrs. Ilsen's very high grade address in presenting her subject. In firectiveness she is second to no speaker I heard at the State Fair, for which she came to this city.

The Commissioners of the Fair gave me permission also, to speak daily, which I did with some gratification to myself for the oportunity.

Now for the combination. Wy audiences sang daily from cards, which I presented containing our own words written to popular tunes. Now Mr. Edison, I would like very much, for giving education on this subject and I beleive it would be for your profit, if you could produce some of those songs on your records for the Diamond Disk, or the Needle Disk, according as they are in use in one place or another, in schools or in homes, or elsewhere. Please note also that I have been asked for films presenting, inscenario, the essence or the material of my message. I am confident here is a field mostly unworked, and greatly in need of developing, both for the producer and the consumer.

Hoping for your favorable consideration, I am,

eneing your Manfred P.Willeton

[ON BACK OF PREVIOUS DOCUMENT]

	"SAVE THE BOY"
	Anti-Cigarette League of America
	Successor to "The Anti-Cigarette League," Incorporated 1899, and "The National Anti-Cigarette League," Incorporated 1992
	Alm: A crussde against the use of cigarettes and tobacco by the young. SUPPORT: From the public which the League serves
	METHOD: EDUCATION — LEGISLATION — LAW-ENFORCEMENT
j	General Headquarters, 1119 Woman's Temple, Chicago
The second second second	PROOF THE MENT YOUNG COUNTERS CONTROLL THE PROOF THE PROOF THE PROOF THE PROOF THE COUNTERS CONTROLL THE PROOF THE
	My Dean Since you are concerned in the children and youth of our land, and in our work for them, and have kindly aided in supporting that work, please let rue inform you of my return from Western New York and readment to speak again in this section. Supprintendents of Sanday' and Public Schools, Principals of Grade and High Schools, Heads of
	Private Schools, Secretaries of the Y. M. C. A. and several Physicians who heard it, gave cordial welcome and emphatic approval to my message. Business men Employers, and Large Firms add their commendation.
	Special mention is made of U. S. Commissioner of Education in Washington, of favor shown by the supt. of Education in Syracuse, in Rochester, in Jamestown, by New York Fire Commissioners, and

suce meany armine, among universal, enhance me on peace two universal, enhance me and guided 18th, in 15 cities and towns. Indeed just this wise approval and spirit of cooperation perv opporation for 72 shaderess, in 4 states and 46 cities and towns, during 24-42, years, while in this position. Many enagements now) under consideration and waiting, point to larger fields of service in coming months.

The general sense of need and pleasing approval for our work is especially gratifying, makes needless any word of defense, and is unable justification.

letters. Nece also the allied Civic Secieties of Eric (Pa.), Womens: Federated Clabs of Ithue, Business Colleges, Spracuse University, Plobart Cellege and the coordinated Wm. Smith College for Women, and the Ediphoro, Pa. State Normal, Rechester Normal Training, George Jr. Republic, and similar Schools, in and near New York.

Such Iriendy stribed, a pinous universal, ambelle me: to speak 190 times since August 18th, in 15 cities.

This informal letter invites a date front any now in correspondence or from any to whom our work is new. It will also encourage and justing tifts for its support from all who have, and those who have not yet contributed it is your work in every sense, even if immediate and hating benefits were not for you. But they are. Join us then in this work for the individual and for the race, for to-sky and tomorrow.

Send checks to Mr. WARREN, Invitations to SPEAK, to MR. WELCHER.

	Tour tely respectionly,
/ /22	nta a serie di tanàna dia dia dia dia dia dia dia dia dia di
WM. W. J. WARREN,	MANFRED P. WELCHER
Treasurer	Field Secretary
	General Delivery
	Lyracuse, n. /2

C. B. HAYNES & CO. CABINETS GRAPHITE HORNS RECORD TRAYS WHOLESALE AND RETAIL NEEDLES CHIP BRUSHES CARRYING CYLINDER SOUTHERN DISC HODS CARPR CONNECTIONS RECORD **PHONOGRAPHS** EDISON **PHONOGRAPHS** ALBUMS NYOH. end ENVELOPES RECORDS PARTS AND SUPPLIES RECORDS DISTRIBUTORS 121 WEST BROAD STREET RICHMOND, VA. Sept. 19th, 1914. Recording Dept., T. A. E. Inc., 16th St. & Fifth Ave., New York, N. Y. Dear Sir, -Below please find a list of some Disc re-cords that we wish we had. We don't understand why you don't make some nore would be seen with hand will blis instrumental pieces to last the next ten years, We have every day calls for; "I Hear You Calling Me", "A Little Love A Little Kins", "You are Here and I'm Here" and several more such pieces, but for the Lord sake don't let Reed Miller sing "A Little Love A Litttle Kiss". I want to thank you for making "Precious Mame" in the Blue Amberol. Wight as well thank you, as we never expect to get it. Yours very truly, C. B. Haynes & Co. MEACON CAPETON CHOFT. MEATOW CROFT. CBH/S Every terms you wenton but
Every terms you wenton but
we can't put count Everything
was a Walch Talue Com
but hereoffer heepers

do almost exceelly then and he has been at work on it fix that a month as rapidly so printile he is taking up each town and deciding whether the representation we have there is grit and sufficient or whether it isnt. He marks each tom on the reporth a took Juin colored tack have various propressions. The tacks he a green less tong will show conditions it a Stance; the torms to which we have representation; which kind it is; and the times in which we has so representation, In the way he is able to sinte the presintallineally between it is Tony to take some time to come the entire Iles, in this manner But withen three or for months I think he can show you maps that will till it a glave just war the book is most needed. Und in the meantime Hallowell is availing himself of the information as he digs it not and is working the men accordingly Itare und the Depter have found it very processful

Mr. Ireton:

From the letters I have been receiving here lately it seems there is quite a demand for patriotic selections and also a demand for "Fox-trots," a new dance which has recently become popular. Would like to know if it would be advisable to get out an advance list of Blue Amberols of the following selection:

GOD SAVE THE KING Sor Cit SOLDIEGS OF THE KING COLE CUT
MARESILLAISE NOT SELET
VACOUT AN INSTEE NOT SELET
VACOUT AND INSTEE NOT SELET
VACOUT TO GO BACK TO MICHIGAN FOX-TROT Nor SeleT
BALLIN' YEE JACK FOX-TROT

"God Save the King," "Marseillaise" and "Wacht Am Bhein" have elrendy been listed and will appear on the November Supplement, but it would do no harm to call public' attention to these selections twice. There is also a list of Eritish patrictic selections which Mr. Stevens is arranging to put out en the Emplish market which might be added to this list. If you consider this matter favorably, kindly let me hear from you.

W. H. Miller

9-22-14 Copies to Messrs. Edison and Wilson

DO THE PUNNY FOX TROT

Mr. Edrain:

Well your please reconsider, Blees Band record California Commandery Marich, which your rejected some few days ago, I till your why.

We were going to give them a write up in our morthly paper + show a plurwagnorth of them, it seem foolish to do this is the Credmone record by them to which is the Credmone march "which your passed " reach" which your fassed I to a good to have different organization of this desired for us, as it helps to been up interest of the public.

wir am Phonographo, I will agree that the record you rejected is not as good as the "Greedman march", the one you rejected being a shade shouper due to the melody being high in some places on the clarinets, but I think in this case we could strain a point

file

Cotmula

I favor issuing special lists of patriotic and wlinder records. Think we should go right Fox-trots, cylimic resources. Think we should go right sheed with the selections enumerated by Walter Hiller, am put them on the market just as soon as the records are ready for stipment. The British patrictic selections made up for in: Stovens should be included as they will meet with ready sale in Canada. If you favor this plan, please let me know end I will issue a bulletin to the trade

announcing these specials and advising when ready for

AB.

shipment.

J. KELLESTINE

ART BELL PIANOS AND ORGANS, MUSICAL INSTRUMENTS,
SHEET MUSIC AND ALL KINDS OF

Thos. A. Edison (Inc.)

owen Sound, Ont. Sept. 25/14 The aukhum - Lays all the

Gentlemen: -, Campile County of Titles Flooring

In reference to the output of Enison Diac Records, I

In reference to the output of Elison Disc neutral, take the liberty of making a few suggestions, as But the liberty of making a few suggestions, as But the liberty of selesctions, called for her with the records you are sending out are undoubty, 5004

The records you are genants the content of the grade and the canadian trade. For instance, just at present there is a heavy demand for Patriotic records, that is British & 50 Canadian ones, there are a few of these of the Blue Amburol but none on the Disc. Rule Brittania, is one that is called for, also 0 Canada, and that Irish marching about 10 a long road to Tipperary.

We also have quite a demand for more sacred records and a few more of the populars, comics, and old Pavorite songs. There seems to be rather a dearth of vocal must that is in the moderate priced records) in comparison with the instrumental.

Hoping you will take these suggestions in the spirit in which they are offered, so as to help be Canalian trade.

Sincerely Yours

J. Kellestine

of pass them In Edward Law listeness to the following make Com and they are 6K no clauses fitte the ingunals. 3 vg & Lady Eon (Var Cumt Von) 3x79 c Baby Rox (Van Bunt thous) 3774-c kass is in de cold cold grome 34910 Home Suret Home (model Quartet) 3rgq-c East Rose of Summi (The Falmery) 3495-C Banardle (Pales of Hoffman (Cirl)-302-C Brantys Eyes (Ho. Chalmers)-Hazer 9/8

CABINETS HOUSE NEEDLES CARRYING RECORD ALBUMS ENVELOPES C. B. HAYNES & CO.

WHOLESALE AND RETAIL

SOUTHERN

CYLINDER PHONOGRAPHS RECORDS

EDISON DISTRIBUTORS

DISC PHONOGRAPHS

GRAPHITE RECORD TRAYS CHIP BRUSHES CONNECTIONS SYOU. PARTS AND SUPPLIES

RECORDS 121 WEST BROAD STREET

were at

RICHMOND, VA. Sept. 28th, 1914.

Mr. Thomas A. Edison, Orange, N. J.

Dear Sir .-

Your favor of the 23rd inst. received and noted, and we are very glad to know that the records that we called Walter Miller's attention to has been made, and we certainly hope that you will be able to put them out soon. We are going to watch the Blue Amberol records as you mention. We think the sale on these has been hurt on account of their roughness and untrueness. Some of them warble on the cylinder awfully.

The writer is going to be at the factory Monday next, and I want you to let me know at that time, how many bales of cotton you will buy to help out your Dealers through the South. It will cost you low per pound and it will only be a question of time be one of the greatest advertisements we can put We only want to distribute the purchases through dur customers and one bale each. Average cost is about \$50.00 per bale. At different points they are forming these clubs, and we will only use them where we have customers handling your product. We have bought one bale at Bennettsville, S. C. through our Dealer, Sam J. Pearson, and he bought this bale of cotton from a farmer who bought an Edison Diamond Disc.

Now please let me have your answer on this when I see you, and oblige,

Yours very truly,

PB. Hayous

CBH/S

30

Knights of Columbus

September 29, 1914. Carbon

Wm. H. Meadoworoft, Esq., Laboratory of Thomas A. Edison,

Orange, N. J.

Dear Sir:

I have your letter of September 25th, and regret very much indeed that under the rules I am not permitted to furnish the Directory of Subordinate Councils of our Order, as requested.

Very truly yours, William J. mc ginley

#JH(C)S

They abject of oblaining the Directory was to be able to correspond with the authorised afficers Regarding the giving a misreal receited with my new Diamond Disc phonographita show that I am able to record and. reproduce music as perfect as the original I am sending out Ten men from the

Laboratory to make these suce talo

Had some you that His the members

will be highly pleased with the

rescelts, The only Commercial

tringe in the transaction

is that I want to Established

the suspended on of the

mobile messessed + midenday obtain

come for myself—

> ars. Dowker und returned from wiciesitudes earlier in the worth - starting from Vienna (where the Edison Cafe is still in operation) at the time of the declaration of war, spending three weeks of pleasant skile in Smitzerland, passing through a Paris as silent and desorted as dead Twenty-third Street or lower broadway on a Jewish wolliday, and leaving Southmapton between lines of buttlethips guard-ing a from the Mines. "Before the war" I made quite a study of the gramophone situation in surope, beginning in Russia, and also later in London, partly from the consumer's point of view, but somewhat from the manufacturer's and dealer's, just as I used to study the cleatrical situation throughout Europe whom I had the Illuminating Company on my hands. In my Misen days I was in fact not a little interested in the phonograph, and somewhere I have a memorandum which I made than of possible uses of the phonograph, some of which have since been worked out in practice. I am now proposing to interest ayealf in that line of davelopment, and naturally some first of all to the Chief of surlier days. Ly present business plans cover relationship with other interests such as I have with the DeLaval Companies, which do not take time and force so much us originative and consultative work. I believe especially in the development of the lick machine, recurring to your original invention and I see in it possibilities in several directions shich are for the most still unworked. While in Berlin I looked up the manufacturplof the "paper thin" records, mounted on card, and in London investigated the Roncophone both of them having clements of promise imperfectly worked If you and your people are so minded, I should be out.

OFFICE OF PUBLISHERS WEEKLY BOOK REVIEW LIBRARY JOURNAL AMERLUBRARY ANNUAL TRADE LIST ANNUAL

R. R. BOWKER CO. 241 WEST 37th STREET NEW YORK

T.A.Edicon -8-September 30

glad to take up with you or with the working exenting of your changing, all company yours work relationship with it, wefore miniming of anguing in this field also where it would be a great satisfaction to as to mean into boom with two Chief Lapin, and I have a notice but I would wall to to too tide line of wallings found of the could wall to to too tide line of wallings found of the chie old, old days before an girets friends expected to you gain to be one. In our one could wall to you gain the lap in an order to come into many directionary work in any executive relation, or attempt invention, but wither application and development of inventions on unworked lines — and us I relyed the PITth world by the problem of the country of th

With the best of good wishes.

Truly yours.

QQ. Bombu

Thomas A. Edison, Esq., Llewellyn Park, V. Orange, A. J. Magaza John

Soptember 30, 1914.

Mr. Hallowell:

You received a copy of my memorandum of contember 26th, addressed to hr. Ediron and relating to the recttal work that in to be done under the supervision of lr. Ediey. hr. Edison states that he wants this work kept emtirely separate from the vork of the Sales Department, but states that when you desire recitals given in certain clubs, churches, etc., as an aid to your efforts to get dealers in the large cities where ir. Edicy's men will work, there is no objection to taking the matter up with hr. Edicy - thus svoiding duplication of recital work by his men and your travaling men.

TM-AH

C. C. to Mossre. Edicon, Wilson, Mondoworoft and Ireton.

ADVERTISING FOR 1914-15

It is my belief that an advertising compaign in a least a limited number of nationally distributed publications is vitally mooseary for the number encourage of our phonograph business. It is mooseary chiefly, to show the trade that we believe in the future of the Edison thonograph; that car absence from the advertising pages of publications has been temporary and not permanent.

In these days of national advantising the dealer looks upon the advantising of manifecturers as representing the latter's attitude toward their goods. If the manifecturer persistently and consistently advantises his product he wine the consistently advantage and the product he wine the consistency of the results of the product he wine the consistency of the consistency of

If we hope to build up our phonograph business we must advortise nationally, beginning with the largest amount we can afford to spend and continuing it with increased appropriations as the growth of the business marrants. The advortising, too, must be done according to a definite, well-chought out plan, which, when adopted, should be consistently followed, in season and out.

I ask your favorable consideration to the expenditure of approximately \$80,000 per most for mational advertising, this to begin with the october publications and continue at that rate for eight months; then dropping to smaller space or fewer mediums for June, June 100 and in the team of the second of the properties of the second of the properties of th

I am willing to admit that the business for the year beginning may do chose may not show a profit proportionate to this advertising expenditure, because we have lost much ground with cylinder dealors, and the record situation will. I this organization will make the proposition of the profit of the profit of the part of the part

In addition to saking for the above appropriation, I want your consent and on-portaion in sponding it with advortisements that shall, for a year at least, advortise the cylinder and dies olines on as near equal terms as possible. This, in my opinion, is vitel. We must do what we can to stead back of the cylinder line. It is too good a product to let drift, and affit it will unless we advortise, and otherwise

The future of the cylinder line would not be such a serious matter if we could do an equal, or greater amount, of business with the disc to replace it, but this now seems impossible. Consequently we must guest the cylinder.

I am submitting two leyouts of an advortisement designed to show how we may edwortise both types of phonographs on an oqual basis, and without disparanting one or the other. These layouts are submitted move for the purpose of illustration than for adoption in exactly their present form.

I admit that on advertisement of this kind is not as good as one that would advertise one or the other lines, but we are confronted with n practical and not an ideal condition, and must work accordingly. We must advertise both practuces until conditions make semething different advisable. I strongly urpe that this be dome.

In asking for this advertising I have in mind the calor more than the public. Seven-tenths of the value of the advertising will be in its effect upon the dealer, and the cylinder dealer will be incitoclarly impressed. He will look at our now cylinder line from a different angle and in a few months will believe that it is a good and not an besides product. It was the contract of the con-

As an evidence of the present less dealer interest in the cylinder product is no cite can instance. To recently received reports from a jobber selling only received reports from a jobber selling only received the selling collection of the collect

You may be disposed to criticist the selection of the Saturday Evening Pack, Collier's, Novyhody's, Gemopaltum, icclire's, Numer's, American, 1ctro-politam, inde Bock, Contury, Sorthwork and Harper's Magazines as being above the present small town and country for since the present small town and country for right. It is probably true that Comfort's two million circulation reaches more small town and country poorle than the Saturday Protaing Poet, but the surrage dealer knows the North and Country poorle than the Saturday Protaing North March 1998 and the Saturday Protaing the North March 1998 and the Saturday Protaing the North March 1999 and the Saturday Protaing the North March 1999 and the Saturday Protaing the North March 1999 and t

Under these conditions we can make a much greater noise in telling dealors shout our advertising plans than would be possible with a lot of lessor known publications. We want to make other noise part as soon as you decide to begin satewriting in the fall robe public boil dealors when we are point to begin seal on all of the conditions to be able to be considered to the condition of the conditions of the c

[ATTACHMENT/ENCLOSURE]

EXHIBIT A

The following schedule suggests the use of the Saturday Evening Fest and Coller's case in each month, and having Geomopolitam, Jumes's Mctropolitam, Contury and Hurper's alternate with Evryphody's, McUlrur's, Accordican, Rad Lock and Soribor's. Other publications say be substituted or a different method of alternation adopted.

OCTOBER, 1914

,000
525 500 300 250

NOVEMBER, 1914

Saturday Evening Fost Collier's Commopolitan Munsey's (?) Metropolitan (?)	Page 1/2 page Page Page 2 Cols. Page	5,000 1,200 1,000 400 600 225
Century Harper's	Page Page	225 225

DECEMBER, 1914

88	ame :	October.	1914	\$8,37	75
8.8	ame :	Oĉtober,	1914	₹8,3	

JANUARY, 1915

Same as November, 1914 \$8,650

FEBRUARY, 1915

Same as October, 1914 \$8,375

MARCH, 1915

Same as November, 1914 \$8,650

AFRIL, 1915

Same as October, 1914 \$6,375

MAY, 1915

Same as November, 1914 \$8,650

[ATTACHMENT/ENCLOSURE]

•

JUNE, 1915

Hediums and space to be determined - about \$5,000

JULY, 1915

Mediums and space to be determined - about \$5,000

AUGUST, 1915

Mediums and space to be determined - about \$5,000

SEPTEMBER, 1915

Mediums and space to be determined - about \$5,000

When business conditions made it possible I would suggest the addition of \$5,000 a month for eight months in farm papers, and etill later about the same amount for advortising in typical small town publications like the Ladies Torl 4.

Tast Jednoklaj ", bulcart and wiedl, who ure handling the mairon planond line fhousprob exclusively in Failucelphia, visited the factor, at trange and and a thole du, is ession if him, filed, mr. Fardon, mr. Railocall, fr. fothsaney, and mr. Phillips regarding advertising in Failuage has compared to come un

The were, to say the least, disappointed to suppose out for this sty. To were fold that all that was expected to be done has in the may of restall the was expected to be done has in the may of restall the way these would not begin until late in the say and that years yet here would not begin until late in the sail of party interference of the chartery. The little made mantion of the fact that the Jacksty, I'm little made

mention of the fact that fr. your managers of Telladelphia and come of his mercedies, but the partition of the fact of the fac

have extreme confidence in you and your products and it they were only mare of the fact that you mand actured a Ditter bhonograph, the cales of same would increase materially.

We, as I stated, handle nothing but the Edison Disc and consequently must depend upon its sale for our

000

There is just one way to sell the new please - that by exactals it is at least ten troces more Department of the Interior,
Topographical Surveys Brunch.
Ollawa; Cumulu. 2na oca 300
Orango
II.J., U.S.A.

Gentlemen. -

I lately purchased one of your disk machines from it. James, your local agent, and was very sorty of the thirty you have not yet added the name of Edith Holdin to your first. Of artists. I have heard lies Helene's Victor Yeografor of Corollome" from Rigolotto", and also some other observed records, and I think any records you would a year him while be true musical troats.

I think Edison patrons are very fortunated in the list of records they have to choose from, but it seems to be a little short in sacred music. Would there not be a good demand by selections from some of the best Cratorics, such as Elijah and Massiah, when sung by some of the best artists?

Yours truly,

G. M. Dodge

Hochort & Blake



Bell Phone Walnut 1589

Blake and Burkart Edison Damend Disc Monographs Wildert Strik Stildadsfilia Gn October 7th, 1914,

occomer ven, vera.

Recording Department, Thomas A. Edison, inc., Few York City,

Gentlemen: -

Will you kindly write us a letter exclaining what is being done, if anything, towards removing the grinding sound from the records.

Te appreciate the fact that records are coming through much clairer and emother than in the past, but record are less esting more critical along this line and we cuild like to have some authority work from you are to what in. Saison or his associates home to accomplish along this line in the mair atture. It would hely us greatly in satisfying that clae of people,

Yours very truly,

MEADOW CROFT.

r. BLAKE & BUHTAN

The impressionals in the conference will conteme a with surely descriptions



Blake, and Burkart Edison Diamond Disc Phonographs

Walnutrat Elesenth Street

uctober 7th, 1914. Philadelphia, Pad ews in

necording Department, Thomas A. Edison, Inc., New Yrok City,

Gentlemen: -

Will you kindly advise us if it would be possible to put through a block of grand opera records only, in the very near future.

The music season starts here very soon and as you know very little in the vay of Grand Opera records have been issued during the summer. We are having numerous requests from our customers for new Grand Opera records and we do not know that to tell them,

Kindly let us bear from you.

MEADOW CROFT.

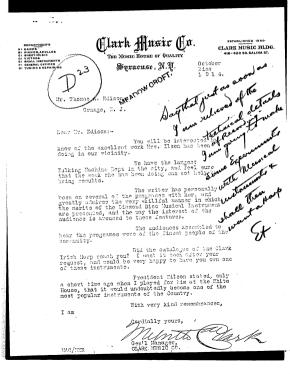
Yours very truly,

B/B

7 Burkarl-

I have had recorded meanly every goe grand Opera second by the pres Opera artist we every city in Europe + hours liveacon their out, there is branche one in a hemolical that have a casable voices, The public rufer that their

desputation a due to Clien vaices cohereces to almostly Enterale do to their deating, the voice boun Secondary and very unnatural expectagly trained to give large volumento fice the large andetoremen beet whenheard on the Concert stage welliant any stage sweepenskergs out the phono are generally about & secheaubour = y aball pect on all that do not produce dudicantoes results,



My Edward Markers St. of and to one who was to one of the work of the wore of the work of

Messrs. Edison and Wilson:

No.

You will recall that a year or more ago we entered into an agreement to lease a building that was to be exceed for our second at Scho Square, Iondon; this building to be devoted entirely to the use of our Iondon Office. The building found that in excetage this building it interfered with the light of the adjoining property. As a come-useme, the builder was obliged to modify the plans of the building to such an extent as to make it entirely unsafted to our use and we refused to accept some.

Some time afterward, Mr. Vagner entered into negotiations with an idea of taking over an entire building on wardour Street, these premises being well adapted to our purposes. Mr. Vagner's idea was to sub-let a portion of this building. When it was decided to discontine the London Recording Plant, which would necessitate our decupying only a small portion of the building and sub-letting the balance, Mr. Vagner discontinued negotiating the lease, preferring rather to lease a portion of the building. Another film concern (the J.D.Falker Company) finally resiste the entire building, and Mr. Vagner decided that it would be ubwise to rent a portion of the building from the Talker people, as the pilon Company would lose its identity by so doing.

In a letter just received from Mr. Wagner, dated October End, which you will find at tacked, he advised as having found a building next to the malker premises, which he believes will be splendidly suited to Messrs, Edison and Wilson - #2.

10/10/14.

our needs, as per particulars given in his letter.

We have just received the following cablegram from Mr. Wagner:

"Refor my letter second mer projection bardour premises, lave agreed with handlord terms lease satisfactory our solicitors and myself, but lease must beer directors signatures and company seal. As mailing monfficial copy lease today, Please sable your approval immediately received so we cancellant landlord's consent begin preparation readiness occupancy whits final lease copied here and completed by you. Minisum terms seven years option extention further seven."

When the copy of the proposed lease which Mr. Wagner advises in his cablegram he is sending today is received, and you approve seme, we can than cable such approval to Mr. Wagner as per his request,

By referring to ir. Wagner's letter, you will note that he does not anticipate any trouble in consection with the Soho Bailding, as it is reported that the bailding has been let to a picture theatre syndicate.

WALTER STEVENS.

Encl

Q+ 12 1914.

The attacked is -12 program

Since by Mrs. Graham at Dunbergess. St was a great success
after eting 500 teaple or the
Capacity of Mundeterm

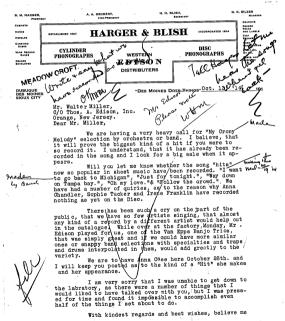
you will not the Munders

Worked to try the stant

so an experiment. She oapas do we all - that voices
should not be mixed with
the flower reple but -1 at
pians and interpreture during
all materials to the program.

O TO TO THE OWN OF

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Ġ	1444		Ŕ
		CONCERT	****
		FRIDAY, OCTOBER 9TH,	1
		MISS GRACE NORTHRUP - SOPRANO MR. NORMAN JOLLIFFE - BARTONE MISS ETHEL TOZIER - PIANIST Also Classic Dancer and New Records of the Edison Diamond Disc Instrument.	depotation to
i		Edison Diamond Disc Instrument.	1
		PROGRAM	Ħ
	1.	OVERTURE "William Tell" Rossimi Edison Diamond Diss Record No. 80128	++++
	2.	TENOR "Ah Non Credevi" (Mignon) "Thomas Ginespee Aneslimi—Edison Dismond Disc Record No. 83015	1
	3.	VIOLONCELLO "Traumerer" Paulo Gruppe-Edison Diamond Disc Record No. 00071 Classic Dencing	1111111
	4.	Ware Wind and Lyre The Rosary of Spring Miss Northrep	-
	5.	PIANO D Flat Etude G Minor Prelude Min Toiler Rachmaninoff	And de April 1845
1	6.	Hearts and Flowers Edison Diamond Disc Record No. 50091 Classic Dancer	
ļ	7.	CONTRALTO "Ah! Mon File" (Le Prophete) Meyerbeer Marie Delna—Editon Diamond Disc Record No. 83019	
4	8.	VIOLIN Souvenir of Moscow (Ruseian Airs) . Wiestiawski Albert Spalding—Edison Diamond Disa Record No. 80071	1
4-	9.	BARITONE Here on the Brue Banjo Song The Ringers Mr. Jelliffe Mr. Jelliffe	
-	10.	SOPRANO "Charmant Oiseau" Anna Case—Edison Diamond Diss Record No. 80120	-
1	11.	A Flat, Polonnisc Min Tooler Chopin	1
1	12.	Rondo Capricioso Edison Démond Disc Recard No. 82043 Classic Dancing	
1		GONGERT ARRANGED BY MRS. ROBERT S. GRAHAM Next Concert, Wednesday, October 14th.	



Very truly yours.
HARGER & BLISH.

THE LARGEST EDISON PHONOGRAPH JOBBERS BETWEEN PITTSBURGH AND SAN FRANCISCO

Mr Edison Good Start West-10/14/14 be in a position to repost pield porces Demonstrators sust Clary work - Kuge Success 28 futuro Recitato being, arranges for as pollows Brosky Privatero. an in 3-3-Couls Galles Tigle Donce. Jang Lore/-Tolaf-IS Broken Mada first class internen with Mir Maxwell Supp Board of Education- Hen York City, wholis very favorable inclined to grant persulation pol a Recital ils even Public Solloof within Greater new york - Os considering & nilladise within a penday - This looker good to kip

rusdy had an interview with to Redox The Bantor Mission Jociety of america - 14 has alseady cortsellited to hary 1700 Recition given in their Wissions all Haring out the United States - Will with letter relative To same to nen, yosh office within a week as two - How desires some all leteraturo Baldelli will conduct & Recital Tues -10/30/14 at 9-9-M-30 Minus at Chilo Manuel High School Halsey SV 1 Northand My Blelyn Pastor Rusself of Bantos Temper has arranged part Recital tomiss. Thurs 10/15-14 at 3.20 3. 111-Columbia Height Fry Telym. por all Baptort Churches in Greater nen 2 I think you will agree my can consider it a fine state Riling

AND INVESTORS NRABSON'S STATISTICAL ORGANIZATION ROGER W. BABSON, PRES. WELLEBLEY HILLS, MASS. Oct Thomas A. Edison, Esq., Orange, Hew Jersey, Dear Mr. Edison: I believe you could make a grand coup d' etat for the Edison Disc Phonograph by sending some one to Burope and getting a personal message to the American people from the crowned heads, relative to the war. I believe that a bright fellow with experience in obtaining interviews could get records from King George, the President of France, Emperor William, the Czar of Russia, and all the rest. Furthermore, I believe these records would be splendid sellers.

PERSONAL

Every family would went one or two, and many would buy the entire set. Think it over. I speak on the European situation at the Technology Club, 17 Gramercy Park, next Tuesday night,

and if you wish to see me, I can come over Wednesday evening on my way to Philadelphia, where I speak on Thursday.

> Sincerely yours, Roger W. Babeon

FOR HERCHANTS, BANKERS

RIB/K.

igh obtained from sources believed to be accurate, our reports and opinions are not they are proon to strict confinence for the use of subscribers only.

,863 St Nicholas auc Ofar Dir. Pardon me for toes passing on of The Valuable few moments time but I went to speak to You am a thing very dear to me and I also think very dear to ym. You remember me Thope as introduced to you by Middler and who you of you remember Daid this is must loose it is dill Daft I don't like you a wont vate for you" I menty mentione This

so that perhaps of a might-Kins who I am aming your many. aguantances. The Mr Edison Jam me of your quatest-adminers as the inventor of the greatest of all Phono graph. Vis The auterda" for that machine stands without a pur. now to be brief and to the point am writing to ask you to please mit let this machine fact out of existance as it ensely will June Mr Miller continues to fact on the market such records as he is now doing, and has been doney for a long trine. This mouth he Cut the number down to 20 Reads and not me of them were of any real beauty Deproductions of only old reards are what he put not must of the time Since adout that

a few records we fine & up to date. We nant none of that Class, Cam me of your largest buyers as I run Showse rues 4,000 f you dands in my callection, But him Vound Jet spore that 6 a 8 a mind that me of tasto & cueture would have Im did at me time put out some being fine records, & then I now in The habit of taking meanly the tutive list. I kum Wor Edison that This now disc machine is being feel forward as the best but fundow me if I cannot agree with you-The anherda is the finest on Earth and should not be relegated to the back ground. Hen Mr Edison please unt you came your Mr. Ireton to have My Miller at not come better records than he has been I love The amherola & don't want to see

it keeled. I do mut know him. to express anguly to show you What a fity it is to let this. Grand Thomograph die for The nant of good records. To keep up the ment of its former, While if Carries were to cing for the Machine there uned be nothing like it in Earth, or even such singers as his Class, Then there is a singer Evan Welliams by dame The first grand singer that Mr Miller put in was last month. Dam Bedae by name run he is as good as Williams It amy hody else a you can never get any live But he only has sung ma Let me by Jym to my & have This thing attend for one of your greater adminiers. Respectfully

October 22, 1914

Mr. Edison, Mr. Wilson, Mr. Herwell, Mr. Freten, Mr. Berggron: 704

Following is a list of the publications selected for the Disc Phonograph advertising for December:

ablication Sp		
IcClure's Pa		525.00
Cosmogolitan Ps		840.00 400.00
	to Co	600.00
	Ke Ro	250.00
	ge e	650.00
	go :	5,000.00
Literary Digest 22	4 lines	392.00
Life 2	4 lines	336.00

L. C. McChesney

LCM:ALZ

1.0

Mr. Hayes to my down have you must have Miss Case's report up I cannot find it. Wyfelleadownor Cc1 23/14 /allaction

Oct. 26, 1914.

Messrs. Ireton, Leonard, Redfearn, Eckert, Smith, L.C. McChesney:

We frequently receive letters from individuals who a disc record made of some of their family or friends and as the producing of a single record is not only very expensive, but also interrupts our regular work, it has been decided to charge the following prices:

For the making of master record and necessary moulds from which to make a commercial record, \$50.00 for each selection.

For the commercial records, \$5.00 each.

In cases where several selections are desired made and a large number of commercial records of each selection would be required, the price above quoted would not necessarily apply but on the contrary special prices should be quoted, dependent on the number of selections to be made and the number of commercial records to be taken. These special prices can only be arrived at by considering each request individually.

CHW/IWW

C. H. W.

Copies to Messrs. Edison, Maxwell and Chas. Edison.

Ford Motor Company Automobile Manufacturer TELEGRAM

RECEIVED AT Jil.

19 AB RQ 28 RUSH 2:2790

Ornige NJ Oct 26th 14

This. A. Edison

care Henry Ford Retroit, Hich.

Thought you would be interested to know results NewYork recital scheme one hundred forty eight recitals arranged thirty two given to date.

Meadoworoft.

Mr. E. J. Berggren:

Now that the affairs of the Douglas Phonograph Company have been wound up, I hand you by bearer a package outsining books, etc., which I have been holding in my possession for some time as Secretary of the Douglas Phonograph Company.

This package contains the following:

- 3 Bank Books; one containing theok \$3040, arean to the order of the New Jersey Patent Company, amounting to \$1,791.54, to close the account with the Germania Bank.
- 1 Book "Bills Receivable".
- 1 Fidelity Trust Company Check Book. Stock Book and Stock Ledger.
- Share Certificate Books.
- Time and Pay-Roll Books. Envelope containing correspondence, drafts of minutes, etc.
- 1 Douglas Phonograph Company Seal.

. Kindly acknowledge receipt.

WALTER STEVENS.

Copy to Mr. Edison and Mr. Wilson,

Day we are working out a praposition and thing like yours (blooky we frehand old washing like yours) (blooky we frehand old washing for new ones, his can out out of working the done by automation washing luoring for any like of the working washing the new washing as out of orange, it. I charactering the washing the washing the proposition for it would be to our margal integer the caubact records

pid it sor, course to you the large summand fixion machines of the standard, home, silveside type that are not become used. Perhaps you are in a better position to know about that part of it then I am; but Iam taking a two community for example where I can count at least thirty machines at in use here and if t the same condition prevails all over the states the amount of machines not in use would be appelling. The reason is that they allook dinky and old fashionad in comparison with the latter machines by idea will overcome this; and people can't see their way clear to purchase new machines when they all ready own one thatplays the music well; but the fact is they don't use tham because they don't like the looks. The music rendered is very oreditable.

I handled the Edison line here for three years "and done some business too, as Eilers house will agree." Therefore it is nothing more than second nature that I should be very scalous to boost the Edison line. I was the Edison dealer here when the new horn and the four minute ettachment came out and I sell resulber the boost it give thereord sales, most salesmen live on these little new improvements their concern puts into the line.

I am going to be very frunk and Lay a projection before you that I think will make a big improvement in the old machines, as well as to cause one of the largest sales of Edison records that anyone has ever seen.

Hy plan is to make cabinets to place the old machine in, which will give a hornless type of machine and a more modern appearance. One might think cabinets would be to expensive

and that the original value of the machine would not warrant such an additional expenditure; but the cubinot must be made of western wood and stained . grained . or stippled. They must be confind to the mission, straight line type so as to not to conflact with the sale of the later. high priced hardwood cased machines. I have produced models and plans of cabinets that do the work perfectly involving some original! features into them The cost of these models has been three to three and one half dollars each including new horn attachment and all, complete. So you can see that by factory and quantity production they could be placed in homes at from ten to twelve dollars . A price which many . have paid for record cabinets alone; and a price by which dealers could place countless numbers of them : Thereby bringing into use a great number of phonagraphs that are stored away in a garret just for the want of a new feature wich would act as a great stimulant to the record sales which wouldbe of course the sole sime.

I could go shead and describe indetail my plan but I think I have said enough to give you ankides of what such an improvement would do if put into effect as well as the real nead of the improvement for the dealer and owner of these machines. I don't want to forget in passing to state that I have worked on this proposition for a long time and that I have very thing worked out to the slightest detail; as well as that the change can be made in the machines by any one in five minute.

There is no unessymess on my part thatt I will not be remunerated for my pains and thoughtfulness even though I have taken no means to protect myself I only he hope that I have succeeded in showing you the usefulness of my idea.

Yours Truly Wigil Grant

P.S. Please answer quickly.



<u> Victor Halking Muchine Company</u>

CABLE ADDRESS

CAMDEN, N.J., U.S. AOctober 29, 1914.

Newspaper Advertising for November.

To Victor Dealers:-

Pive times during the month of November the newspapeks of your city will carry a big victor advertisement, which, coming at the psychologic moment, will result in a great quantity of business in your town.

We know, and you know, the enormous amount of business which materializes every year through our national magazine advertising. It benefits all Victor Dealers everywher with this newspaper advertising is another matter. It creates a specific deemand in a specific locality - yours.

The business resulting from this adverting will be secured by you and by the other Dealers in your city and it seems to us that you will not be giving yourself a square deal if you don't make the strongest possible but your mans of the strongest possible will not be a supply the public needs, as vigorously as we advertise the need and the pleasures of having A Victor.

Young very truly

NOTOR TAILING MACHINE COUNTY

Herbert & Blake

Blake and Burkart

Edison Diamond Disc Phonographs Walnutrat Closenth Street

Shiladelphia, Sac November 3rd, 1914.

Bell Phone Walnut 1589

Recording Department, Thomas A. Edison, Inc., New York City. Gentlemen: -

Swim W. Burkert

Will you kindly advise us when any more

of the Anna Case records will be issued and if possible what selections she has recorded for us.

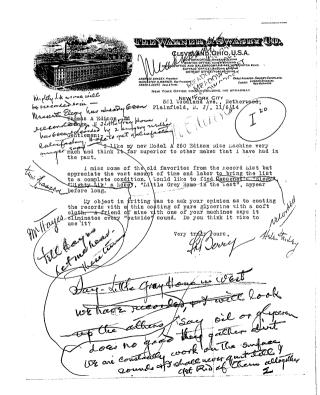
We have made a campaign of advertising here in Philadelphia to popularize Miss Case's name and are having big demands for more of her records. Would appreciate what information you

can give us.

Yours very truly,

B/E

BLAKE & BURKART



The hour 950 Murray Hill

Mr Thomas A. Milison, West Orange, How Jersey.

My Dear Sir;-

hile - The but to soll a BENNING playor One of my sales piano to Mrs J.A.Kolly of this city tells me this morning that Mrs Kelly is plane to IES standard of while day solds as will believe that that you had told her that no playorpiane was worth while. Westernal was the playorpiane was worth while.

I know that you must have a high ideal regarding tone, as evidenced by you made have a migh admit regarding come, as evidenced by you meet disc phonograph, of which the wither is a grant admirer, and I think perhaps that your idea of all playerpiano that have been formed by hearing those that did not have the propositional touch, or perhaps by HOT having heard the BEHNING.

When you are next in our vicinity, why not state in and allow the writer to demonstrate to you that there is at least one player piano that has the HUMAN touch, just as there is one phonograph that has the HULLAN voice ?

This firm manufactures their player complete in their own factory under exclusive patents owned by thomselves and I am enclosing a small booklet which I have presumed to mark in order to call your attention to the mochanical reasons for HEHILIG superiority.

Trusting that you will receive this letter in the spirit with which it is written I am, sir,

Very truly you

MET BEHNING PIANO COMPANY

GAS.





Some months ago you wrote me over wour out signature, promising that you would see that before very long, special records would be issued that could be used by the masonic order in their ritualistic work.

lodge in Towa last June and are again addressing a letter to the Hasters of each lodge, enclosing a facilities the copy, we hand you herewith, of a letter respective of the Lodge Hasters towaits us, as to how indispendent

One of the stumbling blocks to selling to the however, is the fact that there are no special records Masonic records listed by you.

I hand you herewith, a piece of literative this the Victor Company got out about a year ago without hours you what they are listing in their catalogs. Whelever that if you could have four such recorded the and mesuce very soon that it rould surifice you as to the young the business that would come from all your the country social from Masonic Parties.

the paisonInstrument is beautifully into the light work and the only thing lacking is the special geodys.

Fill you kindly good this memoral dam of the second with the second second with the second second with the second second second with the second sec

THE NEW DIAMOND REPRODUCER HAS REVOLUTIONIZED TONE REPRODUCE

this kind into the hands of the trade at as early a date as possible. $\ensuremath{\mathbf{L}}$

Yours very truly

Vice President.

GOS/GH.

[ATTACHMENT/ENCLOSURE]

The Edison Fills a Place in the Lodge Room



Waterloo Lodge No. 105 A. F. and A. M.

Waterico, Issue, Jame 29 , 1914 - 191

Harger & Plich, For Moizes, In. Contlemen:

I had the pleasure of attenting CRAID LODG a few days ago in hes Daines and of visiting Capital Lodge in their beautiful new home and enjoying the third, no it was no shly exemplified. The idea that occurres to no was that Capital Lodge had onlyed one of the greatest problems of the flow ward, GOOD MUNIO.

The Edison Disc Discongraph used that evening made a leating inpression on me and I came beso determined that interface lodge Alco chould beautit by what I had incomed. Ascertispily we had an Edison intabled in the Eart. It was a great nucesan from the start and you could not recent that beautiful instrument from our lodge room now.

This instrument fills a long full went in our ledge soid I ince I voice the opinion of all kineters who are marious to gut on good work when I say that the must hen been four chief problem. For if any of the Creat here the oblitty and time to furnish if for the ledge and when wanted are generally about.

The Edison Diament Phonograph fills the bill completely and in a way that only a fine orchestra and a trained quartette could. Every Loige in the State should have one.

I am mailing you a picture of our lodge showing the pateon on the job. It's even better than it looks.

Sinscrely and Fraternally Yours,

m 6 Colum

[ATTACHMENT/ENCLOSURE]

Victor Records

for exemplifying the work of

Entered Apprentice, Fellow Craft Master Mason Degrees

J. & A. M.



10-inch Double-Faced Records, 75c Each

Entered Apprentice Degree, F. and A. M., No. 1—Reception Anthon—
"In Heavenly Love Aiding" (Thalberg) (Organ acceptations)
"The Computation of the Computation of the

Entered Apprentice Degree, F. and A. M., No. 3—Feramidation—
"Behold How Good and Hear Pleasart" (Organ ecompanism)

Metropolitan Quartet

Entered Apprentice Degree, F. and A. M., No. 4—Obligation—"So Help Us Ger"

[29] (Organ ecompanism)

(Entered Apprentice Degree, F. and A. M.—"Bakeld How Pleasant and How Good" (Als., "Asid Long Sgns.") (Onjan occompositions)

Methods:

Market Co. M. P. Company Co. M. Co

[Master Mason Degree, F, and A. M.—"Let Us Remember in Our Youth"

[Alt, "Bante Deen"] (Organ accompanisment) Metropolitan Quartet

[17260 [Master Mason Degree, F, and A. M.—Dirge—"Solom Siries the

[17260 [Organ accompanisment]]



S(n-1-44-1)



The Phonograph Co.

Exclusive Edison Distributors Proprietors

The Edison Shop

Salesrooms & Offices-229 So.Wabash Ave.

Chicago November 11,1914.

Mr.Thos.A.Edison,

Thos.A.Edison.Inc. Orange, N. J.

Say we have 1/2 day Auna Course ed and all at once, we have

Dear Sir:-

so more than 15 aller Ortists

Mr. Goodwin has asked me to give you the ex-fully become uccede the pression of our public regarding the new Disc records, particularly the dollar and a half list of popular

selections. We find that our patrons, take the recor

then return them in whole blocks, saying "Very nice inof music with records by Blizabeth ipencer, Walter Van Brun My have the gards of and Thomas Chalmers, much as it like their voices. We gard Can would get a Char

have a wider selection, and different We feel that our answer to our argument will

that these voices record so perfectly. That is also our answer to our public, and is freely admitted by all realize the difficulties under which you are laboring at the present time, but we do hope that more singers with as fine voices will be forthcoming.

They are clamoring for more records sung by

Anna Case.

Mr.T.A.Edison.

They also ask for some simple songs, and string orchestras, among the dollar records.

Since the Schubert "Ave Maria" went on sale we have been besieged with requests for plano soles. Everyone considers the recording of both violin and plano most wonderful.

Mext on our "Request List" appear "Bell Solos."
Wherever the bells are used in our present records, the
tones are so rich and deep that they give promise of being
most successful when recorded as solos.

Everyone out here is so tremendously enthusiastic about your Diamond Disc Phonograph, and so intensely jealous of its reputation, both artistically and commercially, that we simply can not bear to see the other "talking machines" chosen, or our patrons dis-satisfied, because of our lack of repertoire and artists.

Yours very truly,

THE PHONOGRAPH COMPANY.

Miss Louise B. Trow. In Charge Retail Record Department.

LBT:L



Great Southern Song

"Mammy, How I Miss You"

Lyric and Music by MRS. JEANNETTE ROBINSON MURPHY

On Sale by C. H. Ditson & Co., 10 E. 34th St., New York City, or by the Composer, 401 E. Concord Ave., Orlando, Fla. PRICE 30 Cents

WHAT IS BEING SAID ABOUT THE SONG

Extract from Letter by Rev. Dr. Wil-liam Sheafe Chase, Roctor Christ Church, Brooklyn, New York, Dear Mrs. Murphy:

sones. Most cordially yours,

William Sheafe Chase.

Fram an Editorial in The New York Evening World.

She had the soul of the true utisto-crat, had old Black Manny. He standard of "quality" viz the very highest. The gentlemen and ladies were the "real under her guardinatally were the "real under her guardinatally were the "real table of the dignity pride, and hone of the family thin were her "white folias" themselves. Seek it she Back Manny when a Southers lady been and been a large that the seek of the seek of the property of the seek of the seek of the property of the seek of the seek of the property of the seek o in song:

"And when yo' chillun come along, She'll be der Mammy too-It's funny how dey'll lub her best.

in spite ob all yer do. An' she'll tell 'em rabbit stories, Lik she used for tell for you, Dat's what de Mammy good for."

From the Reporter-Star, Orlando, Fla. ruosi tie teporter-Stat, Orlando, Fia.
"Mannny How I Miss You." is a true Southern song, being written and composed by Mira, Jeannotte Robinson Murphy, herself the granddaughter of a Confederate surgeon, of Louisville, Kentucky.

"The tong, like Foster's famous songs, its writes, in the soft, splantive sorger dialect. Some of Stephen Foster, and the sound of Stephen Foster, and the sound of the sound The tong, like Foster's famous than the poem or more descriptive of the virtues of every devoted and faith-ful colored "Mammy"?

Kentucky Song Writer. From the Sunshine Bulletin, New

Vork An ardent Sunghiner, Mrs. J. Robin-son Murphy has written the lyric and the music of a song, which appeals to every true Soutnern heart. As Mrs. every true Southeris heart. As Mrs. Murphy was been and brought up in Louisville, Kentsecky, it is but natural that she should write a typical Southern song. It bids fair now to become the favorite song of the many clapters of the United Daughters of the Confederacy and of the Sons of Confederate Veterans.

The Conductor of one of New York's The Conductor of one of New York's largest Military bands declares that this "Mammy, How I Miss Yon," is one of the prettlest songs he has played since the days when Pester gave to the world his immortal "Old Kentucky Home."

Home. Mrs. Murphy has succeeded in making the maste characteristic of the large the maste characteristic of the work of the master of Mrs. Murphy has succeeded in makhy the Negro shaves in Georgia in their vocal performances. With the neute discormment of a true artist, she remarks that when listoning to their songs, it always made her wish that none great composer could hear them With very little skilful adaptation and instrumentation, I think one or two barburic chants and choruses subject be evoked from them that would make the fortune of an opera."

or street sout term text.

"Manumy, New 1 Miss Vont" is bound to live for many remoins. First, the south of live for the south of the s

MAMMY, HOW I MISS YOU.

Act for can'd to bettle young on when it's invalve how the creeby. Aft our kine to bettle property, when day refuse for per weep; Aft our kine to be the property, when day refuse for the weep; Aft of the Admining pool for the third was a factor of the control of the Admining pool for the control of the co

When it come ser fryls' chicken, bestire blicuit, as' "Pillean," and "e-l'ipopin John," and "daily Jesser" was heere, and it is et al. I have been a server of the server

ENCORE VERSE

ENOME VERIES

When ye' meney gran as 'let' ye', any 'ye feeling majaky hie Any ye' in da deepest recuble, any 'ye feeling majaky hie Any ye' in da deepest recuble, any 'ye' demm white ye'.

Sa's hangle's mars an' mean an' linkle, you neelher are her (revn. Sa's hangle's mars an' mean an' linkle, you neelher are her (revn. Sa's hangle's mars an' mean an' linkle, you neelher are her (revn. Sa's hangle's mars an' mean an' linkle, you neelher are her (revn. Sa's hangle's mars an' mean an' linkle, you neelher are her (revn. Sa's hangle's hang

Oh! Mammy how I lub you, Mammy how I miss you, When I reach de golden shore; Yo'll rock me on yo' bres', An' dar I'll happy res', An' heah yo' lullables for obber more,



MILLIAM BRUNS, PRESIDENT AND SEC M. C. KIMBALL, VICE-PRES, AND TREAT

> Ar. Thomas A. Edison Orange, N.J.

Day some of the records do Hast but some of the blast one

Your now or the 10th Matthin this I am truly grateful that you should give this small matter your personal attention.

Having ind a somewhat oxtended shop experience, I can to some water realize the difficulties which you must experience

to going account regulate the difficulties which you make experience in bringing out along machine and in building up and maintaining a record library Ar same. It is much a splendid musical instrument however, that I think your patrons can be maintain in waiting or records. I am very glad, however, to be able to get my much desired selections; and have ordered from my dealer today, showing him your letter. I am also much pleased to note that other new records which I have long dealered are coming through.

In writing, would have be liberty to make two suggestions concerning by machine. It is an enuch bettyr them? I had ever supposed a photograph could be made, that I now would like to see it porpoot. The attention to top on the 1130.00 marline works splendidly and is a great convenience, but in order to play tirough my longer robords I have to put by with a very unplaneant coratching be fore, it stops the machine on the shorter unplaneant coratching be fore, it stops the machine on the shorter than claim to be able to be attricted by the machine, the would be more enjoyable for "comourt" work. Another thing, some of singer or instrument being too mean the machine, it would be more only to be able to be the singer or instrument being too mean the mochanism when producing the proper term for the metal form shaped piece unfer the revolving. I have been supposed to the producing the proper term for the metal form shaped piece unfer the revolving tendency for atthir blare and that implements the allow the training the late of the producing the shaped of the producing the proper term for the metal form shaped piece unfer the revolving.

Again thanking you, and assuring you of the real pleasure which my entire family, as well as myself, secure from this instrument; I am , Yours were truly, Summet Wow

OUGTATIONS ON OUR REBUILT MOTORS ARE SUBJECT TO PRIOR SALE. WE THERREFORE REC. AT OUR EXPENSE TO HOLD FOR YOU THE MOTOR WHICH YOU SELECT, FOLLOWING WITH

YOU WIRE

We had so much brouble with one suger we had to stop making her seconds, one of her notes Clasted on Every second, algorys the same nate + for a long time we thought it was the shonogh - las to the stap Unfortunally when was stooled meeking records we had no slop When we got a stop these sucords troubled us, but later ones well be

MILANO 12th Rovember 191/

Walter Miller Ack Tooi of he

To the Messrs. Thomas Edison.

Knows these people

We have had occasion to see here in than one of your Apparatus at to hear some of the Disco of the Italian Repetoir, and we hove been surprised with the perfection of this opparatus ond still more with the disco in a way that we are writing you this lefter.

We have a perfect knowledge of this article a its commerce in itely a Colonies, having been in the business for some meny years a also knowing the importance of our market, we are making the formal domand to know if your estemed House would be absposed to give us the Exclusive Agency for Itely a its volonies for your Phonografical Products.

If you think it nomible to onter into negotiations we bog you to communicate with us us to the confittons which you would concede this to us, allowing us to mention that all goods will be being by useh in Tay which you best desire, as we chould be glight to forward you our business references and governation.

Our firm intention would be to open a big Showroom of the importance of our city and in the best position and to have with this a pepceit to enable to supply our clients in all itsely. We are cortain that you will fevent us in this propitious moment which offers epecial accessoms for American industries, and we can assure you that from now that we will do all that is possible to obtain the absolute supremency to your articles and guaranteing a big turnover.

At the same time we would exteem it a favour if you would kindly forward us your General Gatalogues.

Awaiting your esteemed reply,

We bog to remain,

rours faithfully.

Russelin

Alboanettes.

н. н. вывн

H. H. BLISH, JK.

HARGER & BLISH CYLINDER DISC WESTERN PHONOGRAPHS PHONOGRAPHS EDISON DISTRIBUTORS

DES MOINES

Walter F. Miller, 79-83 5th Ave. T. A. E. Recording Dept. New York City, N. Y.

Firing Line, sometimes hate to put orneives on record thusiass at one considerable interest of the construction at the considerable constructs as complaint and when the constructs as complaint and when the constructs as complaint and we are markets as complaint and we are markets as complaint and we are markets and constructs as complaint and we are markets and constructs as complaint and constructs as complaint and constructs as complaint and constructs are constructed as complaint and constructs and constructs are constructed as complaints.

thing that we address you at any time, is inspired only by enthusiasm and a desire for the good of the business.

Along the lines of your suggestion, we would say, that the Trade have been hammering us on the back for he longest time for something in the on the back for he longest time for something in the way of <u>ppecialy's</u>. Wr. Hileh, partly took it up with you in his letter of the 30th, but the writer wishes to dwell, on the subject of some Records that we know have been through the Recording Department for a long time. For instance, I heard some Pimon Records and the Harp Records, when I was at Orange at Pabruary. We hant the same identification to the the three would be have had promises from time to time that these would be issued, but they don't come through.

Piano Records that I heard and those Hamp Accords just one double combination of each, that we would be justified in sending in three times the order for a fire shipsent of any quantity that we usually order.

#2 W.F. M.

The Trate are just cray for numething of a Special Nature as a Plano Record on Marp Record would be, that will bring out the beauty of the Edison in a way that would be apparent to any person, no matter how sadly lacking they might be as Numberl Ortice.

Yours very truly,

GCS.ES.

HARGHE & BLISH.

Per Vice Pres.

Yeart believe Y passed I-



Mr. Thomas A.Edison. I Thomas A.Edison, Inc.

Orange. N.J.

I am the happy owner of an Edison Phonograph and would not part with it for any amount of money if I could not get another

In-close find wood partition taken out of my cabinet on it I have attached an index which I think would be quiet an inprovement for finds the right record one would like, the index could be made of colloid or paper and tacks could be used in place of paper fastners which I have used.

Kindly let me know if you think the index is practicable and if you could consider the use of them on your machine.

Thanking you for a reply I beg to remain.

Returned by ment

Mr. Micolai:

Copies to Hesers. Hird. Moore, Hoffman, Baldwin:

We have received several complaints recently from our trade that Disc records are arriving at destination covered with dust which the trade believes gets into our shipping cases in transit.

Investigation of this condition points to the trouble being caused by the dust from Er. Hoffman's grinding operation drifting through the door into the Disc Record Stockroom and settling on the records while in stock. Subsequently these records when shipped chafe in their envelopes and undoubtedly many of the reports we receive of scratched records are attributable to this dust getting on thom.

I want you to immediately arrange to have the deer between lir. Her fann's department and the Disc Record Stockroom kept of slowd and allables records conting from the limitation ring Deep 's continued to the black of the slow of the black of the slowest lie amount of the limit Record Stockroom first the slowest lie amount in the limit Record Stockroom and up to the Disc Record Stockroom first limit and lir. Buildwin's departments, except on very rare consistent and lir. Buildwin's departments, except on very rare consistent for the deep should not be locked on second control and link any the slowest limit of the based on the other maxt department should do so by way of the basedment. of the basement.

It might also be advisable for you to arrange for an air tube at the table in the Disc Rocord Stockroom where orders are made up so that as the numbers of the records are checked in making up an order the rubber tube can be directed at the record and blow off any dust that has settled on it. Assortain whether this is pruced if so put it into effect. Ascortain whether this is practical

HTL.BB

H. T. Leoming

Copy to Mr. Edison

The Savolainen Company ed to our foreign population, we say blocked advisedly, for without a variation the prospective purchaser want to hear how it reproduces

his mother tongue, were he even as fluent with the language he has learned by his own efforts. Why not get out some foreign records, we certainly as

dealers, need them and know there is a market for them.

If you were in a position to get out some Finnish records we know it could help materially our machine sales.

Very truly yours

The Savolainen Company ner Cleix Clavalaine

Nov. 19, 1914

Messrs. Hird, Baldwin:

The Disc records that become defective on account of cracked varnish are mostly traceable to blanks that have been repaired by dipping or brushing.

Mr. Edison would like to have the records that are made from repaired blanks kept in stock for about one month and then given an eye impection before being shipped, but sait would be valid itself to maintain the identity of these records, Mr. Hird will start immediately to use repaired before considering the result of the property of the start immediately to use repaired before supplied that the start immediately to use the start immediately to use the start in the start of the sta

Mr. Beldwin should make it a point to see that every record taken out for shipping order is removed from its envelope and given an eye inspection before it is shipped.

At the same time the eye inspection is given the dust could be removed from the record by the air current which Mr. Micolai is arranging to provide.

HTL. BB

H. T. Leeming

Copies to Messrs. Edison, Wilson, Moore, Nicolai

A. J. Greene, Attorney-at-Law

Jay Sallipolis, Ohio, Lov. 19 1914

Ask What Kenn of a phone she has seen that ever phone she has seen that ever we experient to get and at

we have one of your Phonographs, and will play in our favorite records last evening, there successly one to me an idea, and I made to my holby, what do you think? I've got an improvement on IMMIGHTS.

Phonograph. His reply was a laugh, and You write him it was have.

I explained my idea to him, and he thought it pood, so that is why I have node to do to write you.

I have always noticed, and heard many persons complain of that all a five disagreeable whirring, grateing noise BEFORE the needle strikes the multiplew.

How my idea is to overcome this, and it seems to me that it can be done.

Here in my idea: When the awa that holds the needle, is publice have to the left as far as it will go. The record slipped on, and the machine started, it should immediately rithout Love than one revolution, communer playing the inside. To accomplish this, all records should be of the came diameter limite, which would hele good of the cylinders as well. Machines already out, could be equipped with a set sorew stoy attachment. I hope to hear from you.

Very truly,

una J. Greene

November 20th, 1914. Here is another place where the church is seldom pened to outside entertainers, unless they be of approvopened to outside entertainers, unless they be or approv-ed quality. Our concert osme under their regular concert course, and the instrument's position upon this course in-volves an unusually high compliment to it. The town is noted for its musical ability. There are a number of performers, instrumentally and vocally; a large number studying music many teachers and a number of opera subscrib-ra, where many teachers and a number of opera subscrib-ers, kearly all were present, and our concert almost occ-pitely depopulated the motion picture theater. There-yes many geople from the Helliday (Call Bordon) estate, nd the audience all through was a "top-notch" assemblage. Sach selection had to go on its merits, and it wont, to the great delight of a packed church. It was a gratification to present our quality before such a musically discriminating audience. From a comparison of phonographs, as voiced by the people, we won hands down. We were judged and approved from a strict musical standpoint, and the museage sent to Er. Edison by these people was: "Tell him tonight we have heard real music". Everybody was greatly pleased.

MANUFACTURING PRWELERS HEPRST WATCH SEPAIRES STEISTEISTEIMONE REAND OPTOM November 21st. nds saleable in one parts Thos. A. Raison, Inc. Country were Attention of Mgr. of Recording Debt. Orange, N. J. We ere just in receipt of the Sixteenth list Centlemen: -would like to file a good strong protest against this kind of records.

If your catalog consisted of two thousend selections, the proportion of Tangos you have already given us would be a fair proportion for this large a criatolog. What we must aim was to have got to have if we are going to satisfy our customers, what we have got to have if we are going to satisfy our customers, demand is more ragtime coon songs and popular songs.

Everyone who buys an Edison machine don't went Tangos and nothing else. We have sold since the Edison machine came out over two hundred machines and there is not one of these customers but what are complaining and demanding more ragtime coon songs. I don't believe there are twelve good coon songs in the entire catalog. That is to say, late popular ragines coon songs and this is wirt we want. We hope we have seen the last Tango record and the last Band record we will have for at least a few months.

Give us Coon songs in Ragtime and don't sing them in solos but give them to us in either duets or chorus. We hope to hear from you in regard to this subject.

With kind regards, we are

Sincerely yours, SANTA DE WARM COMPANY Mgr.

AST-MM

from all over the Cocentry- from against pulling on Rag & Co hets don't ack I a Daketa Ken went Bands this is true of Southern Oher Key 9 Converseles & all these dema one backed up by parente Letters, all a cohect are

General Productions A. Edison,

Dear Sir:

I was favored with a letter from you dated July 22nd.

having particular reference to Edison Disc records being later of the programment of the production of the programme that the programme t

80135: Hungarian Hanpoody #2:Parts 1 and 2...... Band.
80136: Toreador Song - Carmen, Barttone, Thomas Onalmers.
80163: Parte as Snow, Instrumental Quartet.
80163: Parte as Snow and Encome Duet, Elizabeth Spencer and 20134: When The Roses Bloom - Duet, Elizabeth Spencer and Emory B. Randolf.

Examory B. Manaoir.

82803: Ave Maria, Violin with piane accompaniment, Cerl Flesch.
82810: O That We Two Were Maying, Duet, Spencer and Chalmers.
82030: Even Eravest Heart - Faust, Thomas Chalmers.

Those are very satisfactory records, I bhink you make too few records of what I will call mentals gens, summer years at these, or player and actiests. Records, to be permanent acties, or player they are so perfectly reproduced as to the permanent provided as the perfect of th

machine a "new musical instrument" it is far more than that: It is an almost perfect repair of every form of true music. It is not more than that: It is an almost perfect repair of every form of true music. In the control will with an Edison in the house) is a peculiar form of musical instrument; it makes sweet sounds, and gives us a sort of echo of the real thing, the "top" of it as it were, without either volume, depth, true tone, or overtones.

We pray, as it were, for more musical gems by real artists :

Yours very truly

George S. Foceour

Voices that count of outles stages when there are lowge Oraleston able how of the anderson a the Documents mornoument chan up glaning defects in Voice when put In sphore, many sengers break on some nates or give a bluving Chattering Sound + the singer is calibrated the shows of the blams -



Dear Mr. Edison; --

You know, If you seep harmering a fut long enough ash hard enough, you're bound to orack it, in time.

For months, we've been diseased at the falling off it.

For months we've been dismayed at the falling off walls of the Grinder line-in spite of the splendid product was now have. A preduct that stands head and shoulders shead of the Victor.
We've lain wanke nights trying to find the needful

etimulant- or hypodermic to inject-- hopeless!

This summer, on my trip east, I visited Detroit-Cleveland- Boston Jobbers to discuss the Cylinder question. They told me it would be "love's labor lost"to try to revive it.

Even at the factory they smiled a sad sort of smile as tho! they pitied my mis-applied enthusiasm. The only fellow who warmed up at all and seemed to believe I know what I was talking about was your son Charles.

We've done well with the Disc I knor- but the Cylinder should continue to be our "Bread and butter" line as me 95 % of our lows towns have less than 500 population-Splendid for the Cylinder line—too small to warrant a Disc investment.

Well-I think I've worked out a plan that will winshall commence at once and wage the most relentless campaign I ever undertook- until March 18th. Will you just quietly watch our Cylinder purchases-to see if we make good.

Ordinarly it would be policy to go ahead and tell you about it afterwards, if I made good. That's just why I'm doing the reverse-you know that a follow just hate arfully to "eat crow"—well, now that I've committed myself, I've simply 00T to make good-set;

6x unperoced Werdines also - Several Relling plans are being tried out in spots some dealers afer doing a fine kenseness + have been doing so right along but They have different glams which we are mostly along I am our that with queally; imporovas occordo quiarehan 30 to 60 dellars - Allien Disc 240 Etc Ulittle prosperty for the voorkween which we never has

The scheme involves unremitting toil and effort- but I know it will pay.

Will you extend me your confidence by personally wishing me success? It we make it winn in Iowa-- then it will be up to the other 47 States to do likewise-

Were it not forr the fact that such a request would obligate me to tell all about it, I'd almost be tempted to ask you to instruct No Chesney to allow us a thousand dollar appropriation—to be charged to the sales promotion account.

Very truly yours,

Harger & B218h

Vice President.

Mr. Edison. suport of the works Engueed - - In connection with their record index I find that this style of wooden separator in dise cabinet drawers is no longer used. They have been descontinued because -1. Scratched records. 2. Occupy too much space. mand warps making records fit tight 4. Expense. 5. Stain comes of on records and peoples Jungus. Their has been substituted system of card separators mich index numbers, and a filing card.

The drawers are now divided into the parts by means of word separtors Each part holds ten records mit 10 indexed separators. The new system shows the following advantages. ". Each separator has an index sumber which is not ! with to break off. 2. The drawers hold 15 more records. 3. It is cheaper. 4. To trouble from scratching a warping. 5. no tight fits. 6. Large Jiling card removable for changing and passing around if desired. 7. Has hen found my catisfactory.

[Novimber 24, 191]

. Yours of the - at hand -

Of wedown crotices with bemour of not Hense Vary in an extraording mennin Records salar tole in New Loging are unsalable in Your !

To he fact that if violens played in spect time give the Effect of one violen of larger tome to beautie of come violen of larger tome to beautie the server countries they there are if violens. We have 24 mecen our tand the from the Philhamponic The Symphany of Met Of Hocker traditions indicates the symphany of Met Of Hocker traditions indicates they gray

the fewer there appear, hi a luciación pacent de vices is correct best commenciales a mestalec, is preclably The Victor type of orchedra might please up to the deaths action allowant with miles

DEC 1 1914

New York City November 25, 1915.

Mr. John NB: Rilev

eneral Manager of Demonstra of Demonstrators,

West Orange. N.

Dear Sir:-

A matter has been brought to would like to ask you advise upon.

For the past three or four weeks I ha complaints not only from all of the demonstrators but from the dealers from whom we borrow machines as well, regarding the conditions of these machines after the have been habdled a couple of times by the cart went doing your hauling.

answer of you ear do t

The writer has investigated these complaints in serson and has found that in many cases the legs are broken or site; oplit and the case so badly mutilted that it renders it unsalab and this of course means that we have to fix them up sgain and in many cases this means that the instruments have to be and in many dases this means that the the transfer as a half a day going brought in here and Mr. Keley spend as much as a half a day going over them and putting them in shape again. The most prevelent over them and putting them in shape again. The most prevelent source of trouble and complaint is not so much the met case as In many cases those motors have it is to the motor and horn. been so badly damaged that it has taken the demonstrator as much as two hours to put the motor back in shape for the recital and h the horn in a couple of cases was so badly bent that it was necess ary to put a block of wood under it and bend it in place. The writer has watched the present cattmen load and unled these instruments and in his opinion they are about as careful as any cartmen would be, he has of course spoken to them se oral times and them have promised to do better but the complaints still come in and the machines are getting worse every day, all the cartmen use a heavy pad on the bottom of the wagons but it must be due to the way that they are taken in o the halls that damages them.

It has occurred to the writer that if we could get a light care we could do the delivering ourselves in both New York and Brooklyn at a muchly reduced rate and with a less damaged to the instruments. That of course would meed far more efficiency on part offchbeekamonatrators as well as better pleased dealers and a considerably smaller cartage bill. The writer has taken it man and the state of the writer has taken it man. good deal more satisfaction to all parties concerned and far The writer has taken it upon himself to investigate this matter and has found that our weekly cattage bill averages about Ninety Dollars a week in addition to the time that the men spend in getting the machines in shape after they have been banged up. He also found that a small light our may a ford sould be stored for shout \$25,000 a month including all necessary attention and he immagines that we could secure a driver and a helper for about twenty fire dollars as week for the two. Makying. a total monthly expense of about one Hundred and Twenty live Dollars against the present three funder and Twenty live Dollars against the present three funder and would be much safer riding and the men being under our jurisdiction we would be able to see that the machine were properly hundled.

Then again there have been covered cases lately in this which the catena handling our treating have not gotten the insurement of the places on time regardless of the fact that late catena we return or charm each in the mental in the morning and they always say that they will be there in time. In two cases these machines were not delivered until late that night when the recital was in the afternoon and this necessitated the getting of another machine root the nearest dealor saft numbing it over three special.

The writer truets that he has done nothing contrary to your sinks in this matter in investigating this matter but this service has been so poor that this other occurred to him and he thought he would take the matter up with your as our own delivery service would make things easier and change all around voice and the service when the service with the matter of the service with the service, I am or filledney. Ambiting which matter is the service without the service with the service, I am or the service with the service of the service with the service of the service with the service of the service with the service with

Very truly yours,

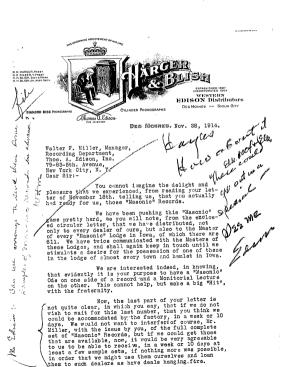
Mr Meadoncroft, 13/14
1 Mr Meadoncroft, his report is

14 trouble that occurs daily
Attached is carting lill far Weep

Nor 13/14- without four clealers tills

nov yel rendered - He our own

maduric -



Walter F. Miller, N.Y.

Noines, we have a deal pending, that will mean the sale of at least four (250.00 Diez Phonograhs. There are aix "Masonio" bodless meeting in our Temple; that is,—the Commandry, the Council, the Chapter, the Each Star and two Slue Lodges, and different bodless to have a madified by the Commandry of the different bodless to have an additional 500 Diez Phonograph owned, by each of the Slue Lodges, Chapter and Commandry.

have been working herd. If you can, send us at least one set of what you have ready. We certainly will appreciate it, and it will make it possible for us to close the deal we now have on, for these four.

Very truly yours. HARGER & BLISH.

Vice Pres.

GCS/MEE

Day we hepat. So cable to get Oakland in myed voices again.

Spyrouth, Wash. November 30 1914.

Thomas A.Edison, Orange, New Jersey. MENTOW GROFT.

Dear Sir:

Why do you not issue a few records

for your disc phonograph, sung by Will Oakland?For instance;
When You and I Were Young Maggie, I Will Remember You Love
in My Prayers, etc. As long as I do not have a few
selections by him, I feel that my collection of
records is fir from complete. It seems as though an old
friend to mtening, I know I am putting myself in the "crank"
class when I write this; but I've waited and waited hoping
you would issue some records sung by him. Every supplement
you have issued, the first thing I looked for was to see
if there was any records sung by him.

Yours truly.

470

Of H Bul

ttle Ulm. Worso. 74 Lacy we have many for adjusting the Edison but the public don't Ediron Sulphreast I arm improvement that many he megative. in the automatic stop wind on chines. The post enild be left round The step is attached: and a scripe attached to the stop a grove being out in deport to receive the paint of the receive, enabling one to easily and quely to adjust the flip to record of sarying lengths a swang mil of the way when removing the motor without lefting the post. I also think it would be better if that fortion of the hon within the machine could be made stationary; the tone arm being con nected to the horn by a joint similar to that used on explinder machiner. The tone arm and reproducer being raised and lowered by a level arknow at at the riar. The start an stop livers

being left in the same porition as al present or a solve could be arranged for immedially in front of the tone arm. To which an automatic sty is allacked similar to that weed on say linder machine. The latter would leave an unrivitive sed favore through the tone arm. Unimorating the rook shring the center whice would be messerary in the farmer. I too think you are ming to much motorial in your records I believe the five material now weld to make three records would make at least fire and still leave them strong enough to stand any shock they are likely to receive. I am only an orderary to bour and my indeed many to the articles of fit are through I should be not the should say its solve many be the more than the product of the at through I should make them known to you.

520 St. 74 th St. Sauce Washington

C November 30,1914]

MEADOW CROFT Dilge -That boy of more in his Edison chap in Orange sold I shongrouphs last week 2 for which were extended Outside + store recitals did the 617 They have given as high as 3 subside suctalo outside a store recetal in one day Do no advertise I have 16 recitat men un Mybrik City average allandenar dealers are full of preospects stales are swelling.

My Exby

one of the state o

mber 1st.

December 1s

Harger & Blish,
Des Moines,
Dear Mr. Blish:--

Attention of Mr. Blisk

we have received the new hise and Cylinder record gards—

logs. It makes mene med, in: High, to look at times capitalogs
that I make the trust myself to write the Edifon Gammay
direct for I would be affauld they would have me arrandor or ut me
off the dealers' list, so to relieve myself I at writing you.

Have you noticed these catalogs? Have you tried to wait on a retail record customer and tried to find a record in this book? If you have, you will agree with the that if this cetalog was gotten up with the direct purpose in view of handlangning us as much as possible in selling records they coundn't have done a better job and if they have gottem it up to sell records by they coundn't do a worse job.

For instance, today a oustomer came in for cylinder at least of this artist's records could lor several at least of this artist's records. Could lor sayone in this house wait on her? Not in a thousend years from the catalogy was all of our records are labelled on the cutsides thousand ocommence at the first shelf and run throughout the could record are labelled on the could be thousand or more records we have in stood and in this worth call wait on our austomer in a way. Another customer wanted as comic talks. For the love of God how would you expect us to find KKK.them?

Every catalog we have might just as well go in the waste basket for all the good they are inselling records. No one can sell Stison records, wither Disc or Cylinder, without first learning by memory the title of every record they make.

as big as the picton any understending to figure out how a factory as big as the picton and it is ean at the head of it that ought of know their set all. If they have no criginal ideas, why in Beaven's name don't they copy the Victor or Oclumbial We simply in the set of the pictor, and they have no critically a set of the set of

One IMI other thing: I hope the man that is responsible for the black unreadable labels on the hier records has to eeme day wait in trade in the other yrecord booth. They would then know highly and inconvenience this present method of known the word in numbering is. It seems to me like the Falson Company instead of helping us to sell their produce seally and quickly, do everything in their power to make it as hard as possible.

Knowing that you are identified prominently withthe Jobber's association, I thought it might do some good to call your attention to these matters.

With kind regards, I am

Yours respectfully,

name out

Keller's Theatre Kigh Class Life Motion Pictures, Clean Baudeville An Thomas Ol. Colison Wen Sin: & am maine four Triumph Phonograph playing your Edicion auteral 4 minute. records in my Theatre; in in a large Theatre and when filled with people the music in not land enough now 2 want you to make a large reprodución on Dound boy; as large as the Columbia grafonda Round book: 4 on 5 Time as lenge as the reproducer on my edison Triumph and make of

Do & can use it on my Edison Primmph machine To fly the 4 minute records. let me Know which it will Cook me, and how doon 2 Can get M, you Can Aurah melle a larger neproducer for the Triumphi The Morach of the refundacion will have to be larger of Course; but & Can Cut a short piece of the Amall and of my horn 20 as to mich wh sit the langer Maroch of like enlarged neproducer, Janas Very 9 muly Wm Keller

[ATTACHMENT/ENCLOSURE]

Junea the size of VEry Stronge to You will fend that The last mouths second chand get a lange Longer hor = Have Drawon Disc to louler Very time, Combean tunhays

Organized 1882 Incorporated under the Saw, of Massachusetts 1884.

BIGE & TOCKMOOD THRBER COMPANIX

Wholesale Sumber

ANK C. RICE, PREST. IMES W. HUBBARD, VICE UTER F. RICE, TREAS. INFRT C. PEPPER, SECY.

HomeOffice27309kooniaBailding: GjeringfieldtMass

NEW YORK OFFICE. Grand Central Termin

F3

Springfield, Mass December 2, 1914.

Mr. Thomas A. Edison, Orange, N.J.

I wish to take this opportunity to congratulate you on the increased activity of your Edison Disc Record department as I notice you have been lately getting out several very fine records after a day which has been very disappointing to owners of your splendid machine.

What I want to call your attention to especially at this time is the deplorable lack of records which you have in one of the time is the deplorable lack of records which you have in one of the most interesting branches of music, viz. STRING QUARTERS, vividing solo numbers I consider among your very best, and your sphendid instrument has succeeded in giving a fine rendition of the two brief String Quartets in your repertoire especially in the delightful record where the air is first given as played by the band and then given in the style of Hayden and then Besthoven. These last two movements were simply superb and several of my friends have remarked.

"Why don't they get out more of those beautiful String

Quartets."

Now your records are long enough to reproduce a movement of most any of the quartets of Beethoven, Mozart or Hayden, perment of most any of the quarters of sectioners, Mozart or hayars, perhaps with a slight out, and I beg of you to get out one or two of these numbers which will show more that in any other way the superiority of the Edison over the others. If these prove too classical periority of the Emison over the others. If these prove too classify for the general public who demand move dance must one music-lovers will have to wait is suppose but please try and get out one or two of the most beautiful. No a suggestion the first movement of Beethoven's Opus 18 #4 is one of his best.

I could write at considerable length on this subject of Chamber Music which your muchine is capable of bringing within reach of people who have never had the opportunity of enjoying, but I realize other bare have their enthusiasts only I sak the favor of a few, as a content taket feeling confident that the beauty of this class of music will speak for itself if you give it a chance.

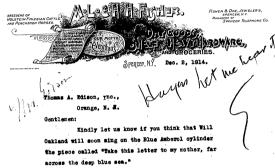
Yours sincerely,

the for immediate exception and we specified. All refers and contacts confinent come gridne, actions, deeps of autien, or allow consumer to the immediate exception of a contact to the co

[ATTACHMENT/ENCLOSURE]

MEADOW CROFT. Own records qually depend upon the demands the deceler make upon us. These demands are very decappointing to me + shows freetly law taste on the part of the public, Only the music lovers like chamber receise and until more machin are sold the demand for it will not 62 queat, However I am building of afec all the high grade Even foules are few as I am very found of

H.H.FISHER.



W. L. & H.H. Fisher.

TED

- (M)

Angy the Bulgus Life of

Mesars. Edison, Meadoworoft and Rilayacad Control Description of the Control of t

Referring to attached, ionould be adjusted of our characters agreement in several different days to shouly three dachings in the menner indicated.

In the first place, our agreement prohibits jobbers from allowing discounts to anyone except a legitigate dealers, and malers from allowing a discount under any conditions wherever

In the second place, it also prohibite the disposing of our machines "as premiums or by lottery, raffic or any game of chance on in any other way whereby they would be accurred directly or indirectly for less than the full current list prices"

In the third place, it also states that generic mot not "give away or sell or offer for sale directly or indirectly phonographs at less than current list prices nor allow any discount or rebates whatever".

These three restrictions in our agreement make it impossible for us to permit a dealer or jobber to sell the three machines in question at dealer's price, and I cortainly do not think we ought to do so direct, as it would sconer or later be found out by some dealer and then we would be in trouble for doing something ourselves that we would not permit our dealers to do.

We have numerous requests like this from different sources, all of which we have turned down absolutely; and I think we should adhere strictly to the letter of our agreement, which prohibits the allowing of a discount to anyone except a legitimate legalized dealer.

CHW/IWW

A 3

Morridge Confermation (1)



Mr. Thomas A. Edison, Poq., Orange, New Jersey.

Dear Sir:-

Yours of the 24th ult., to hand. I wish to the you heartly for the kind interest which you take in the welfare of our Society.

We have in our midst many very talested musicians who can render the service which you need and who in turn are can render the service widely you need and who in turn are very much in need of all financial Assistance possible.

Total of perhaps be possible for you to cermit me an audience with you can saturday, when I could better acquaint you with how of the formulimition? Saturday, is the only plained by the perhaps of the formulimition occupied at the factory and I would therefore appreciate a chort interture. view on that day.

Thanking you in advance, I am

Respectfully yours,

Mathan H. alterman.

J. P. FOR BBS' TO TO THE COSHOCTON. ONIO December 3rd. 1935 of the parties.

Thomas A. Edison, Esq;

Orange, N. J.

Dear Sir; I have one of your best fhona- of graphs and it is needless for me to tell you, of the enjoyment my wife, my friends and my-self find in it.

member butter omnikered a very notive one. I member butter omnikered a very notive one. I member to crief a suggestion. I wish you would a strange to get out a set of records to be known as "The Church Service" or by any other appropriate title. These to consist of two records. On one side of the first one to large prayer and the control of the first one to large prayer and the control of the

intended for the lighter side of life. Life is not all sumshine. These records would appeal to religious and semi-religious people and would be turned to by them when the lighter and would be turned to by them the lighter and would be turned to by the semi-religious people and would be turned to by them the light seminated to be the light seminated by the light seminated to be used in those homes where they have private devotions.

Any minister I am sure would gladly do his part towards production of these records choose the Rev Geo. W. Brower, pastor of the Holland Homorial church, Broad Street, Filiadelphia. His address is 2405 South 21st. Street, I would not insist on his selection. I would noce him because of all the ministers.

Mr Horder & Whereneway 1 F)

J. P. FORBES

(2) whom I know and have heard, he has the clearest, nost pleasing voice, the most perfect enunciation and is an elegant man, and shall say nothing to I am not related by notation. He was once the pastor of my church and also of a church in Columbus, Chio.

Tyou decide to carry it out I this you will again have a large portion of humanity in your decide to earry it out I this you will again here a large portion of humanity in your decide to earry the contract of the contrac

With kind regards, I am, Very truly, J.P.Forbes.

These instances would prove very desirable in many instances in hospitals and sick rooms.

[ATTACHMENT/ENCLOSURE]

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BLAKESSLEE DRUG CAN INC.

BRIGGS. WALL PAPER 1908 ALTER
PARTYEN AND PARTY TO BE ALTER
THOSE A. Edison Co.

Corage. H.J.

Dear Strain

Enclosed you will find one of our Minerisements out from one of our local papers chowing july spiles of the for toyling Baison. We are running from four to five different side weeklested that any out letters and doing for personal work.

Last week we placed five machines, and we think they will all stay, all the people have been interested enough to come and get certain records they have wanted to hear.

We took the book of instructions you sent out for salesman, and condensed the strongest points to a letter of two pages, and it has been the means of giving the people the most intelligent idea of what the Edison really is, of anything we have seen. If we find anyone interested in any certain point about the machine and think we have not had time enough to fully explain it, we at once write them a letter about it, and this also has brought good results.

To are now having a contest with the Victor people at our Country Club, the money from the different entertainments to go toward buying a machine.

We are enclosing a write-up of the Victor demonstration, and while we know we have the best machine, we will have to admit they have some beautiful records.

The Humeresque and Rigoletto numbers were fine, and we couldn't help but think how much finer they would be if we just had then. Albert Spauldings Humoresque is good, but Elman's is wonderful. We are not writing this in a spirit of criticism, for we certainly are Edison boosters, but we do believe in the old saying that you can get too much of a good thing, and we we think it would be a good thing to have some records by other singers than Miss Spencer

BLAKESLEE DRUG CO., INC. DRUGS, WALL PAPER AND PAINTS PAINTING AND PAPER HANGING

SKALOOSA, IOWA,	191
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and Mr. Van Brunt. We thoroughly appreciate their voices and that they record well, but we would like to be able to say we also have records rade by Evan Williams, McCornick, Cluck, Homer etc.

We have reordered the fourth time on the new dance records, and we feel sure we will sell the machine at the Country Club, as it is to be decided by vote.

We sold all the songs of the mation's the first day they came in, have ordered the Hawaiian record three times, which shows we think that people want more of a variety than we have been getting.

We realize we are only one out of thousands of dealers, but you will not know the different conditions unless your dealers tell you.

Very Truly,

M. A. Blakeslee

Department of Public Health und Bafety

Springfield, Illinois.

Bearder Taird,
Hington France,
Hington Holder,
Just about two years are,
I purchased one to be the same of the same,
at the time thought france,
Hington Holder,
Hingt

There takes the manufacture of come kind, taking my cylinder machine in exchange for one of your latest improved disc machines, and paying the difference in money, but they flatly refuse to consider the matter at all, they say the machine is no good and knock it in every May.

I am writing to you to inquire if there is any way, that I may get an exchange from you and what the cent would be. Hoping to hear from you at an early date, I am

Yours respectfully,

Edgar L. Offlaghter

ALL AGREEMENTS ARE CONTINGENT UPON STRIKES, ACCIDENTS AND OTHER DELAYS, UNAVOIDABLE OR BEYOND OUR CONTROL.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.



BOTTLE BOXES AND PACKS KINDLING WOOD, SAWDUST, SHAVINGS

ORANGE, N. R. DOLBEER.

DEAR SIR:-

I HAVE NOTICED YOU HAVE BEEN PUBLISHING, AND WHICH I HAVE GOT IN MY LIST OF RECORDS, SEVERAL OF THE WAR PIECES. THERE IS AN OLD SONG THAT WAS QUITE POPULAR IN THE 60'S CALLED "MOTHER KISSED ME IN MY DREAMS."

PART OF THE WORDS AS I REMEMBER WERE AS FOLLOWS;-

ROUND ME STOOD THE FORMS I LOVED. IN THE BRIGHT AND MELLOW GLEAM, SOOTHING ME UNTO MY REST MOTHER KISSED ME IN MY DREAMS. YES MOTHER, MOTHER KISSED ME IN MY DREAMS.

ALL THE WORDS I DO NOT REMEMBER BUT THIS WILL PROBABLY GIVE YOU ENOUGH TO FOLLOW THE MATTER UP. I WOULD BE VERY MUCH PLEASED TO PURCAHSE ONE OF THESE RECORDS IF YOU PUBLISH IT, AND I HOPE YOU WILL SEE IT IN YOUR WAY TO DO SO.

HOPING THAT ! MAY SEE THE ABOVE IN YOUR LIST IN THE NEAR FUTURE, | REMAIN,

VERY TRULY YOURS,

H. P. HEDGER
REAL ESTAYE LOANG AND INSURANCE
SOTIAN FAULUS
WASECA, SASK. Sth. Dec. 1914.

Edison Phonograph Co.

Orange N.J.

(H/3)

Dear Sirs:-

I wrote you about a year ago try and get you to produce in records more of the comic opera selections. I see that occasionally one appears in your lists, and I have most of them myself and may say that my friends on hearing them always ask for a repetition. I really think that with your excellent Light Opera Company that you have that if you would only make it your practice to include say a couple of these records in your monthly production that you would find them very popular with the public as the operas are being revived all the time and draw as large crowds as ever. Take for example such of the comic operas as'A Country Girl' San Toy ' The Geisha' Belle of New York' and then think what a record you would have if you would have Miss Elizabeth Spencer sing her part in that wonderful duet from Gilbert & Sullivans 'Yeomen of the Guard' called the 'Merry man and his maid' which you used to make in your wax records but which you have never yet produced in the Blue Amberol.

Of course you will understand that these are just meant as suggestions from one of your oustomers, but I would certainly like to see you take them up definitely all the same and give us a treat by producing again as you used to do in the wax records some of the favorites.

Thanks sony we want one question Ray we have a lat afthe swort full open search recorded queste but them out of as soon as the dealer put them out of as soon as the dealer step shorting for Donersucondo

C. B. HAYNES & CO.

EDISON PHONOGRAPHS

BISHNOOD, VA.

Get House capter of the surger

Thomas A. Edison, Anc.

Orangert: A Lecureur

Gentlamen,

We are enclosing you a letter form of our
plac customers. Can you comply with his requestin

Thanking you, we are.

Thanking you, we are.

Oranger and Angel Angel Co.

Aas, We have Oldky Home

Home grant from a forces of hards we coile

Quantity to be a forced blooms we coile

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1169 Flatbush are Tell her to giv The I have found that several of my records are slightly tracked or chipped on the edge and were that way "Birds and the Brook." I hope when I bright them. The the slight chips or cracks the night when taking I have noticed in the edge a record out of the confinet will not gradually inchan Jaccidently knocked it and spoil the refords. I think slightly And it dropped they are all records that are about two fut, in the awangst the first issued. I have had they machine over envelope, to a carpeted a year and it is a courtant floor and cracked half source of enjoyment to me way across the record. I and especially truly invalid diff not think such a thing father. I roll my pious to was possible as it was stort bet it as I could not play bucked hard or thrown migrelf and leave never ! down, just slipped out regrettle it. of my hand. The record was

I would also like to suggest a rong to you entitles "Things to thick I shiply to like I think I while I thought on the Special factors."

I though you in advance, and loping to hear from your about this matter, I runain, Very truly, This Hagel D. Haff.

Mr. J. . Forhes,

Coshocton, Ohio.

Dear Sir:

Your favor of the 3rd instant to Mr. Edison was received, and he requests us to say that we will consider your suggestion, which seems to be good. We have already recorded two selections of the kind that you desire, and they will be placed on our selling list before a great while. These will be followed by other selections of a similar nature later on.

The two records that we refer to as having already been

made are as follows:

St. Luke, 23: 33-38-, - and "Calvary" - Rev. Dr. Chapman & Mixed Quartot-

St. Mark, 4: 35 - 41-, and "Peace be Still" - Rev. Dr. Chapman & Mixed Quartet.

Yours very truly, Edison Laboratory,

550,000,00 PULLY PAID PERCY,ILL Mr. Thos. A. Edison, E. Orange, N.J. Dear Sir: I have an Edison diamond disc muchine. finest machine for reproducing sound that has ever is only one thing lacking; that is, such masic as Oh grandf Madame Butterfly; Swear in This Hour from Forgs del Our Mountains, Il Trovatore; The Fatal Stone; Rigolette any number of others of this type. Oh Night of It has often been said that if there was only one one would be warranted in buying an insurument for Even if you have not Caruso, Farrar, Sembrich and not possible to get some vocal music of the type mentioned? one thing lacking with the diamond disc machine. Every own with whom I am acquainted makes the same complaint. Trusting you will take my recommendation for what Yours truly

Dag. 15. 1924.

Mr. E. J. Krause, Pres. & Treas.,

The Willis Coal and Mining Co.,

710 Pullerton Building,

St. Louis, Mo.

Dear Sir:

Your favor of the 7th instant to ir. Edison was received. He requests me to may in reply that we have recorded meanly overy solvetion that you mantion, he also may that if the dealers will stop crying for the miserable dence music, he will get a chance to manufacture the records for the public.

Yours very truly,

Asst. to Mr. Edison.

December 7, 1914.

Mr. Wilson:

I am not anxious to stir up strife. In fact, I have,
I am quite sure, prevented a lot of it from being stirred up in
times past.

When Mr. Edison gives me orders, I try to live up to and carty them out. One of these orders read that no electrically driven phonographs were to be put out by us until he passed the final model subsequent to development, on which we are now engaged. The difficulty experienced in regulating the Alvas purchased by me for the special purpose in San prancisco, plus the information that we do supply them from time to time, prompted me , innocent of any idea of stirring up trouble for Mr. Edison or anyone else, to suggest that, as Chief Engineer, I send down a Notice requesting cessation of Arva supplying until further notice, just as I am sending down notices concerning the rest of our product from time to time. As I always consult Mr. Edison before sending down notices of import, and especially as he had been so positive as his instructions regarding electrically driven machines, I simply consulted him about it, prior to discussing it with you. The meme, was written in that spirit alone, and I am sorry it caused you the least annovance.

Would it not have been better for you to have telephoned me the context of this memo you have bent copies of to Mr. E., Chas. E. Lesning etc., rather than have it appear to all concerned that I deliberately and with malice aforethought conceived and carried into execution a deeply laid plot to annoy you? I am sure Mr. Mison would have been very much less disturbed by such procedure. However, let's forget it and all try to do better next time. (Rr. Miso) Chan E., Lemming.)

When you suspect soft Variable try on other Mr Edwan; orecondo Let Woorg Know Send Report to Vimplems lo The working of this machine has been see + have it relevent to materially improved suce last report but is not prefected yet. ? The difficulties to be overcome have brain in allowing for variations in the reproducers, 3 up and down movement of reproducer weight, caused by record Aufare not truing level & and @ eccentricity of record threads. There variations are say large in proportion to the small movements

with which we are dealing, Ithink we have overcome houble from variations in reproducers, also for up and down movement, and we have decreased have brouble. from excutricity in record thread. While perfecting the centomatic, we are continuing tests by hand the attached sheets give record of tests since last report.

[ATTACHMENT/ENCLOSURE]

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[ATTACHMENT/ENCLOSURE]

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			52322	77	60		
			52450	77	10		
			52200	L.	50		
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Markes Moveds - Phow. - Record Record Many. Re-Port on Mr. Wurth's Cylinder Mold making Plant.

Plating outfit is intact, O. K.

Graphite plating machinery need slight repairs. Plating dynamos are, 0.K.

Lathes for turning cylinder moulds are O.K. These lathes are located in #4 Building (Laboratory Group)

Engraving Machine needs slight repairs.

All molds, both master and working molds are 0.K., with and about 360 working molds the exception of 6 master molds, which were in operation at time of fire.

Master molds can easily be replaced by Mr. Geo. Werner. All we are waiting for is word to where to locate, at present we are located on 1st. floor 24 Bldg. Will require about 1500 ft. of floor space in new location, providing we will not have to move lathes from #4 Bldg. If lathes will have to be moved will require about 380 sq. ft. additional space.

A. Wurth. Afflirth.

December 11,1914.



Pacific Phonograph Company

Thonographs & Kinetoscopes

Meson Stan Francisco

Mr. Thomas A. Edison, Orange, R. J.

Dear Sir:-

We know that you will be pleased to read the editorial which we are enclosing out from the issue of the "SAN FRANCISCO EXAMINER" of December 11th.

ARP/RT ENCL. Journ vor brush

Salver Hay Sayum

y make

West Crange B. J. Derplace the add of your Phonographo and In the ad for your macime you are made to say (I want to see a phonograph in Every american home) I seems like a Burlisque- When you look at price that your machine is put on the market how many american home can afford to buy one People that can afford to go to Grand apint may be able to spare the money to purchase a phonograph. Do there any reason that then shows he such a difference between the cost an Edwar and a Victor. yours truly

[ATTACHMENT/ENCLOSURE]

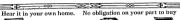
\$50 \$75 \$100 \$150 \$200

Always use Victor Machines with Victor Records and Victor Needles-lke combination. There is no other way to get the unequaled Victor tone.















Malaneous or Oak \$53LEG



Moharme or Oak \$200.00

Malagany or Oak \$150.00

EDISON Diamond Disc

Phonographs



Model A 250 \$252.00





Mahazaro Inhid Marquete \$250,01 Intald Plate \$275.00



\$340.00



Circuales Webs





Liberty . Ind . Dec. 13. 1914. Mr. Thomas Q. Edison: Respected Sir. meant to a few words to you for some time but diffidence held one back, wow 2'll try to till gove what was he my mind! I have wondered why it would not be a good thing to comment the mucic machinewith an electric light on other socket to get the power instead of using the crank to sound up. thing to you I'll pass it out and trust to you to do the right by me. I was extremely somy to read of the bruning of your electrical splant, perhaps now would be a good time to try only takes. I hope this ante will not be Consigned to the waste basket before most-respectfully. il-reletes you marille #. I hueston

Dec. 14, 1914.

Miss Hasel B. Graff,

1169 Platbush Ave.,

Brooklyn, H. Y.

Dear Hadam:

Your favor of the 7th instant to Mr. Edison was received. He regrets to learn that you were unfortunate in regard to some of your Dianum Disc Phonograph records.

If you will send to the names of the cracked records, we will give you now ones for them. It may take several weeks for you to got them as we have just had a bad fire and our record department was burned out. We are taking immediate steps to achilid, however, and will probably be running again within 60 days.

Yours very truly,

Asst. to Mr. Edison.

Working hours Dec 15194 Hird is getting ready the 1st - 6 rec. - . les poon as funches May are put aside + Quick ! Quile by Quick ! TAE.

PHINEAS LEWINSON.
ATTORNEY & COUNSELOR AT LAW.

OF STREET.

OF STREET.

December 16th, 1914.

Son Phonograph Co.,

Corange, N. J.

Mr. W. H. Meadowcroft, c/o Edison Phonograph Co., West Orange, N. J.

Dear Mr. Meadowcroft:

On behalf of Miss H. Delphine Rawch

who has at the suggestion of Mr. Edison been making trial disc records in New York City, for the purpose as Mr. Edison suggested when Miss Ratich and I were at your laboratory at Orange last year, of perfecting herself in the art of recording songs, I telephoned you about a month ago to enquire what prospects there were of an early report on the latest effort, that of June 17th, 1914. At that time you said that Mr. Edison was not up-to-date in his work and that I should communicate with you a month later, which I am now doing. Of course, I have read of Mr. Edison's recent troubles and I realize that he must be still further behind in his work, so that I do not expect nor ask for any report now. My sqle purpose in bothering you today is to ask your suggestion as to just what I should do for Miss Rawch in the matter. The young lady is ready and anxious for more work for the Edison talking machines, and, judging by what (as you no doubt remember)

PHINEAS LEWINSON, ATTORNEY & COUNSELOR AT LAW, 56 PINE STREET, NEW YORK.

ELEPHONE HAT JOHN

(2)

Mr. Edison said to her on her (and my) visit to Orange,

November, 1913, Mr. Edison thought very highly of her work
and voice, and said that the Company would want her on its

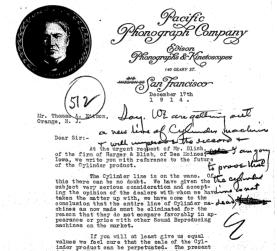
list of artists. As her manager, it is my duty to see that
this is done and I am so bold as to sak your sasistance,
welcoming any suggestion you may have to make. I hope that
Mr. Edison is well and adjusting his latest difficulties to
his comentire satisfaction, and with kindest regards to
him, and to yourself, I am,

Yours truly, Chicarfewarder

Mr. Meadoworoft
Meacher and for Describe

This lady has made two regular reports and
both rejected by Mr. Edison. The principal cause of rejections
were the selections given her to sing.

Hayes
Day = The records he hand were next
quite goes ananyh, the was enther
quite goes ananyh, the was enther
not un general voice or she was
not un general voice or she was
not un general houble
Nervanos Will have quest houble
even with of sungers more than /s



gest that you use this motor exclusively on the lower priced types of instruments.

We would price the present \$80.00 machine at \$55.00 list. The same motor placed in this type of machine on legs similar in type to full cabinet machine with this motor with compartments for bodding Records.

Amberola V has proven satisfactory from a mechanical and musical standpoint. We would sug-

Other Companies are manufacturing machines of the types as described in the fore-



Pacific Thonograph Company

rapus & Kineioscopes

140 GEARY ST

#2, Thos. A. Edison

San Francis

going to sell at the prices named. There is no reason, therefore, that your Company cannot do the same.

The Cylinder product is too good to let die. If you will give us attractive values, we can bring the Cylinder business back to where it was several years ago. This is absolutely all that is necessary.

Another advantage of this plan is in having only one motor.

We hasten this communication as we think it is an opportune time to make the very necessary changes in the line.

Yours very truly,

PACIFIC PHONOGRAPH COMPANY

ARP/RT

PER C. Q O

HENT OF ROMANCE LANGUA EDWIN B. DAVIS B.L EDMOND W. BILLETDOUX, A.M. New Brunswick, New Jersey 17, (1a) Type of voice Mr. Thouas A. Edison, V West Grange, N. J perhaps an inopportune time, right after the tremendous los you have suffered, to white you on what hay be a very hing, but the occasion to do a thing och rapely twice, and the occasion were given in brunswick last evening by a regreonstrate /our new distand point aachine. the great clearwas struck by ness of the human voice and greatly pleased with the instrument. I have a criticism to make of some of the singers. It may be that you do not intend to into the opera extensively, -it may not be worth while with such powerful competitors as the Victor Company, but if you do, I fear that you would do your cause more harm than good with one of the double records I heard last night, namely the Meners and Anvil Chorus of Verdi. Occasionally

the vosces were off pitch and the singers lailed repeatedly to interpret sympathet-

RUTGERS COLLEGE EPARTMENT OF ROMANCE LANGUAGE EDWIN B. DAVIS,BL. EDMOND W. BILLET DOUX,A.M NEW BRUNDWICK,NEW JEWSEY

ically. In one of these, also, the accompanisent was medicore in spots, -I forget which.

If you care to forward this criticism to shoever has charge of your records, it may possibly be of some value.

Formit me to wish you a speedy restoration of your valuable laboratories and a long life of successful labor in the problems and victories of Science.

Elim B. Davis

Theasure of hearing the Dhowographe. you 160 englistrator, The allabur G. Ser Iwhich he thought Unolin lovers are just af numbe interested to person the make world elle of the to berow the make world elle of the instrument that the artist performs when as they are the name of the puce of man A stift hograpical sketch of the performer. I the maker of the woling comparative test subsuit his product in with the Crewara m grand Hamlin hit

WHITCOMB, RIGGS & CO.
INVESTMENT SECURITIES
PENNSYLVANIA BUILDING
PHILADELPHIA, PA.

(132)

Mr. Thomas A. Edison, East Orange, N.J.

My dear Sir:-

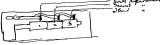
Day a large number of Experts have beam ade in the line he are grands the morefle is true he are grands the morefle is to get him Comment - Twill get it was the Victor before I

December 18th, 1914.

of your many projects and as a sincer well-wisher and deliver would like to state for your information the following ideas, which if there is anything in them I hope you will perfect and cerry to a successful conclusion.

I have been very much interested in the development of phonographs, elling machines, etc. Gertaln matters have come under my observation wherein some of the larger companys have attempted to increase the volume of sound, which seems to be one of the points that they are not able to de successfully, so that the phonograph could be used in the larger dance halls, where volume of sound is necessary.

Recently I took one of your old cylinder machines and pasted three of your ordinary size records together. I then extended the pivot to a sufficient distance to run through and support these three records. I then made an arrangement of tubing similar to that which I will attempt to draw out for you here;



or recorder could be run at one and the same time. I rigged up four reproducers in this way after a fashion and then took a record with a quartet, each voice singing independently into a separate reproducer. The remults were more or less actualishing, are words, with a finely balanced quartet each attack in the results of the results

I have said enough herein that if there be anything in the matter you can easily work it out. In the diagram you will

T.A.E.#2

note I have marked the reproducer 1, 2, 3, and t. I found that the heavier voice should be recorded at 2, and the lightest voice (the tenor) at 1.

I hope there may be something in this idea. I do not personally want anything out of it, but I would like to see you "put one over" on the Victor.

W-C

Respectfully your well wisher,

Ot. J. Whitcomb

Harbert Sachs-Hirsch Drop him for present Mr. W. H. Meadowcrott Edison Laborathries Orange, N.J. Dear Sir, -One week ago of care to your office in reference to experiments in pieus recordings for the Edison Diemond Dies. You waked me to write you in about a month from them; but I have noticed, exceeding to the people, that the manufacture of new Elisan records is continuing, so I sentire to write somer. It is a matter of great interest to me to see the recording of the piano brought to perfection. Records have been made by other companies, but they all have the same fault, they do not get the real characteristic hieror time, but a I have considered an idea for a different manner of recording which may be of valle. Att any rate it works out in theory, and I whenly be glad to give my out in thory, and of ahmed to gled or find the services in trying it out in practical explainment. The endland circular will give you won information about myself as you may want to go father into your talknatoried, should you want to go father into the matter. However I frefer to have all dealings directly with your - out through my manager. For this directly with you, - wo through reason I am writing personally. awaiting your refly, cam Harbert Sachs-Hirsch



HERBERT SACHS-HIRSCH

MANAGEMENT
R. E. JOHNSTON
1451 BROADWAY
NEW YORK CITY

R. E. JOHNSTON ANNOUNCES

THE RETURN OF

THE DISTINGUISHED

YOUNG AMERICAN PIANIST HERBERT

SACHS-HIRSCH

ON TOUR IN AMERICA

DECEMBER TO MAY 1914-1915

FOR TERMS AND DATES

R. E. JOHNSTON

ROADWAY. NEW YORK CITY.

1451 BROADWAY.

TELEPHONE GOS BRYANT.

TELEPHONE COS GI

"IT IS AN ILL WIND THAT BLOWS NOBODY GOOD"----

Thus the European War, in forcing Hebert Satuch-Hiroth to abandon his empayments in Berlin, Dreaden, Leipzig, Venna and Londen with the London Symphony Orhestra. Be Bella Philliamonic Orchestra, also other European Orchestra and Revision of Cordents, alto nother European Orchestra and Revision in Honover, Hamburg, Munich, Prague, Colopne, etc., is thereby offering our music lovers the opportunity of hearing series and the great medication one year shead of time. (Mr. R. E. Johnston, his menager, having already constructed to being Herbert

However, Mr. Johnston is quite contented with the unexpected turn of affairs, knowing the hearty welcome the American music loving people will give this pianist.

Suchs-Hirsch to America beginning January

1916).

Herbert Sachs-Hirrch possesses that happy combination of qualities so long nought for as discal. Youthful fire and husquest of spinit, together with a poetic soul; deep musical insight, combined with a great technique. Mr. Sachs-Hisch was his remarkable tone acquipment, however, simply as the means of expression for his deepest thoughts, for conveying the message of his soul to the filtering world.

Herbert Sachs-Hirsch's hands are models of a pismix's "working tools". He has a brilliant, active mind, versed as he is in all branches of modern thought, science and philosophy, as well as in all musical subjects.

Matured mattery, with a troog individuality and the compelling magnetism of his personality, complete the list of qualities which make up Herbert Suchs-Hinch's antirary, which are the foundations of his wonderful rucers, and which have no unfailingly of a war footh the most enduraties demonstrations of delight from his audience, winning acclaim and administor from mucician and hyman alike.

A BRIEF BIOGRAPHY.

Hethert Sichel-Hirech was kom in New York Up on April 16th, 1805. Belong a rather delicachild, he was taken in mountainous stitists to live until the was 9 years of hes in mutcal southern of his live during that time, his mutcal southern of his live during that time, his mutcal sauture and his great love for the plann developed and becames victor. He began study when 9 years old. The teachers who have been intermental in compiled for great sit with his present sit of mutcal free collegels for great sit with his present sit of mutcal free longing to great sit with his great sit with his Clara G. Hussen! I a worthy exponent of

Leschelizky) under whose guidance his wonderfully rapid progress warranted his being taken to Rafael Juseffy (the well-known pedagogue) who accepted Master Sachs-Hirsch at eleven years of age, as a regular pupil;

R. M. Breithaupt (the eminent writer and expounder of plano technique) in Berlin, with whom Herbert Sachs-Hirsch studied in 1907 and 1906;

The Imperial Master School in Vienna, and— Leopold Gedowsky (the great master) who has given Sache-Hirsch that finesse of style and detail which constitute the finishing touches in music study. In 1911 Herbert Sachs-Hirsch made his first concert tour of this country, through eastern Canada and the United States, appearing with Orchestra as well as in Recitla and Concerts, and was to successful that R. E. Johnston reaswed the contract for the following season. Evidences of the high reputation Sachs-Hirsch carned for himself are:

His engagement as the only plane soloist at the Toronto Music Festival, held in October 1912, at the opening of the great Arena in that city;

An invitation from the White House to give a Soirce Musicale in the East Room on March 11th. 1913, exactly one week after President Wilson's inaustration:

A joint recital with the great Belgian violinist Eugene Ysaye;

And many other similar instances of public acclaim and recognition,

SPECIMEN EXCERPTS FROM

Hedren Sacha-Hinch, the yearst plants, has an exceedingly able technique and the promise of a belliant faster. He played compositions of Chepis and Liou in a unsight-forward resource, without effectively, and accorded admirably.

-BOSTON DAILY ADVERTISER.

-TROY BECORD

The years pisale, Hurbert Sacha-Hinch, will make a name for himself, abbresh the one he has ought to be sufficient for aspholy. He played Chopin and Line, (Liant vary appropriately on his extensity) and played them feedbady. Measurable he is a numebable recenters-year-shit, and avaningly modest for that kind to be appropriate.

-TROY TIMES

Young Mr. Sasha-Hinch, the pinnist, gase a Chopin and Liant programme that west very far nowash miking up the deletioneist of the pinns on an instrument, usually so seldent after singles like Mary Gaslon's. His technique is uncerceptionable, and he played with a nicety of choice that marks him on a thoroughly able artist. -ALBANY TIMES-UNION.

Mr. Sacha-Hinch is a yearsy plants for whose strained cover great spects in instant. He has a very few trelations and a beautiful time. The way is which he played the groups of Chapin com-position and Lind's 6th Humanian Rhapmody was greatly especialised, and he centrally described he steem of applicant with which he was recentled.

-TRANSLATION FROM "LA PATRIE" MONTREAL.

THE AMERICAN PRESS.

Mr. Helsen Sasta-Hinchhas a great deal of technique sed a very fine teach. He played exceedingly well the Schabert-Lint Efficient, and rendered with clear conception and fine expression a years of Chapit, has to obtained his highest receives and enhanced receils with the Liest Bhapooly, which around heared applicate. -TRANSLATION FROM "LE CANADA" MONTREAL

The pixelest, Mr. Herbert Stefan-Hinch, made a recrees in his fine concert in this elsy. He was resided after each number. The payan man, but his to exercise years all, highert door in streams, as the delicate pixels, and expending in the Schwanza number, beyond an excess, he was much changed in the Schwanza number, beyond an excess, he was much changed in the Schwanza number, beyond a nate exercise, he was much changed in the size was the made and the pixels with the middle of pixels, and largical the accompanions included in on equalities and largical parts. Mr. Schwalz-Hinchi has a belline feature.

Hother Sachs-Hinch, a young man with fine interpretative shilty and abundance of technique, was warmly terrired. His performance left militing to be desired in warmth and breath

- PITTSBURG CHRONICAL TELEGRAPH.

- NEWARK SUNDAY CALL

Mr. Sachs-Hinch gave a splendid performance but right. He s a young and exceptionally piled pinnist. The audience left on doubt as to their approval of his magnificent work.

Helton Sach-Hinch, the plants, was suppliently able for our file indulted youthfulant. His playing was of an older to put his or of the reads of the Per pendage was a few points of the Per pendage was a supplier to the pendage of the Per pendage was a pendage of the Per pendage was a pendage of the Per pendage was a pendage of the pendage was a penda



Shank him tanged ungled to get sung year sung year sun reason 9 street print put out Promo We Framingham Improvement Association What I cannot record to property. I have Editorial Computer Frederic A Whiting Lung assort to be a sungle of the control was to the control of the

Mr. Thos A. Edison, foreuse fruits tong for as for pages, N. J. pears on the Cylinder, I hear that

My dear Sir: Your lefter of the 9th directed to my summer home at Orundit, Maine, was forwarded to me me here.

me here.

One of the property of the condition of the con

Miss Spanner's voice is always a delight—just as Wan Brunfa, (speaking only for Ewself—and you have all tastes to meet,) is an offense. New I am enclosing Philip Rale's report of the singing of Miss Florence Hinkle, which may interest you. My sister heard Miss Hinkle and says that interest you. My sister heard Miss Hinkle and says that the Edison records. She is probably free from the Victroir round—up and there can be no mistake in securing her now, to sing when you are again ready. Some of the opera singers make, to my mind, vary unmusical records—shiftly but no can read what Boston's best music ortice says. But you

It is regretable that the "Edisons" (as we call it;) does not yet reproduce the plane well-mot distinctly. The only record I have that does the piano part well is No.80110 — the opening phrase of the Terantelle. If that much can be reproduced vividly, shy not an entire piceo? A day or two ago I bought a doesn or seconds vividly and I found two piano pieces that are strong distinct and full-the best I've ever found-only they sound as if the performer used a poor piano. The Edison is free from this defect. Note this piano part in 80110 and you will see shat that quality of tone and yet give full and clear tone, it will be one more point in the Edison supremeny, and there

457

FREDERIC A. WHITING ELEVEN STATE STREET FRAMINCHAM : : MASS.

are thousands of music lovers who prefer plane music to any other--even the human voice--and there is a wide field here for your genius to possess.

In the viclin and cello you are far and away above the victrola. The Spalding records are a delight. I wish there were more like 82046.

But after all, the wonder of your success lies (to my mind, lin your capturing the human voice so perfectly, with red, lin your capturing the human voice so perfectly, with red years and the party any lint of mechanism, and none of the tinny, wirey edge that is apparent in most of the records of all other phonographs,—a hint of metal vibration that always replied me, so that whenever I listened to the usual phornograph (victor, columbia evol.) I could not make your one of the beautiful to have one in the house; it would get on my norwes!

Then The Edisona appeared and I surrendered by wholesale." As evidence of my conversion.—I have bought during the past six months or conversion.—I have bought during the past six months or the to be a so in the local last section of the section o

Permit me to express my profound regret that you have so serious a fire loss—a loss that would engulf any meaker spirit. But with you—why verybody just KnOWS that you will come out of the flames, pheenix-like, unharmed and stronger for sych higher flights.

Faithfully yours,

The A. Athiting

SOSTON HERALD, SATA

MISSHINKLE SHOWS SKILL AS SOLOIST

Symphony Orchestra's Playing of Schoenberg Pieces Received with Dignity.

By PHILIP. HALE.
The eighth Public Reherrant of the
Boston Symphony Orchistin, Dr. Karl
Muck conductor, took place yesterday
aftermood in Symphony Hall. Miss
Processer Halte. Soprano, was the
solidat. The program was as follows.

Yest Organic. Wesser.

Prescribered, The Unbelgate Berley, Chard, Periphila, The Unbelgate Belley, Bebowherg live. Prest that is Solor. The Chard, Print that is Solor. The Chard, Print that the Color of Fire. "Are Maria" from The Cross of Fire.

much of Wagner was setter than it seemed. Armold Rebensberg says to day that the own much is better than the control of the co

It would also be easy to say that when Strawsis. "Ill Zudenspleat", was first performed in Beston, the majority in the continuous section of the continuous section with Schenheige photos, the symphotic photos in the sympho

sions are interesting childry to the specmingressed. New Young Transactions are impressed. New Young Transactions are impressed to the special properties of the special properties which the special properties which the special properties which the special properties which the special properties of the Thomas Hardy in the pole print when the pole pole print when the p

statutes from the Abra to \$0.00, and
"When dissolved Try, Richard Statutes," When do not been dearly to the statute of the statutes of the sta

hints at the second of the sec

Mr. Edison:

PHONO, - MEG.

December 22nd, 1914 RAB-9-1561

Regarding the attached report. You mention the number of men on production. You will note these men are working in Building 20 Works, 2 men working over time on production, 16 men working over time cleaning and repairing machines.

This department is not under my jurisdiction. These reports are made out by Mr. Wetzel whom I have here following up all production work and asked him to incorporate everything he could get data on to keep you informed regarding shafting and hangers. We are buying everything out of stock but it was necessary to find out what we had so as not to buy material we already have on hand. We will have enough shafting and hangers to put 14 additional millwrights to work tomorrow morning, Wednesday. It is necessary to buy quite a number of Babbit boxes to fit the hangers. The hangers had to be repaired and also some pulleys. All countershafts had to be taken apart and fixed up.

We are not stopping any production here. We are increasing on this as rapidly as as we can. Will be able to clean most of it up this week. Will be able to lay off a lot of people in the Assembling Room very shortly as most of the material has been sorted. I will have a rigid inspection made of all work that we do here. A great deal of these parts will have to be scrapped due to scale, especially gears as we cannot use material that has been scaled in the fire on account of the motors running noisy.

Salut G. Kaulman

December 22nd, 1914.

RAB-9-1560

Mr. Edison:

Regarding the attached report. You will note that some of the line shafting and countershafts are rather slow being placed in position.

This is due to the fact that the shafting seemed to have suffered more than some of the machinery did in the fire, and also that we have one time in getting the countershafts and shafting delivered to us here. It is necessary now to get quite a number of perts for them but expect to have everything in elabors some time the latter part of this week.

All the work is progressing very rapidly.

R. A. BACHMAN

Dec. 22, 1914.

- Please note situation as found between the hours of 7:30 and 9 P.M. throughout the factory yesterday:
- Jewel Dept. 7th floor: Mr. Dolan has 4 wen in this department, 14 men are working over time, 15 men all night cleaning machines and sorting material. The changes referred to in yesterday's report made necessary on account of the high speed of the pulleys on the line shaft have not as yet been completed.
- Drilling Dept. 6th floor 2 mattery corporators at work. Dolan has 5 men in this department Numson has 5 men working over time. 3 men all night cleaning and overhamling machines. The motor for this department was on the floor and was being placed in position. Several of the machines are belted and can be operated as soon as motor is installed.
- Japan Dept. 6th floor No work being carried on.
- Japan Cleaning Dept. 6th floor No work being carried on. Several machines can be run as soon as proper shafting and power is in.
- Reproducer Dept. 5th floor 6 men working all night, 10 men over time. Rearly 20 machines watting power and shafting.
- Gear Dept. 5th floor 10 men working all night. 4 men over time. 8 or 10 machines watting power and shafting.
- Lathe Dept. 5th floor
 14 men working over time. About 30 machines ready to pperate
 as soon as power and shafting is in.
 - NOTE: In the 3 departments mentioned above, 3 millwrights were working on shefting and 7 carpenters on shelving, benches.etc.
- Grinding Dept. 4th floor 1 men working grinding disc mould plates. 4 other men working over time. 2 machines have been belted up ready to run. Mr. Dolan has three men in the department.
- Cabinet Finishing Dept. 4th floor No work being carried on
- Phono. Testing Dept. 4th floor No work being carried on
- Assembling & Stock Room, 3d floor
 4 carpenters working in this department. 20 men working over time
 diessembling machines, 21 men over time sorting material, 54 men
 all night sorting material.

Tool Room, 5rd floor
Mr. vrealand has 20 men working over time on works machines.
When the 58 men working all night and 15 men over time.
Saveral machines for use in this department are ready waiting installation.

Sheet Metal Dept. 2nd floor
4 men working all night cleaning and repairing machines. Dolan
has 2 men working on shafting.

Nickel Plating Dept. 1st & 2nd floors: 1 Bettery man working over time. 4 works men all night

Screw Machine 2nd floor
Dolan has 4 men working on shafting, etc. No other work being
cerried on. A lot of machines, however, in this department
are belted and ready to run as soon as the shafting work is
commended.

Shipping Dept.2nd floor No work being carried on

Packing Dept. 2nd floor No work being carried on

Press Dept. 1st floor No work being carried on in this department

Tool Room, Laboratory Weber has 8 men working over time, 22 men all night

Jobbing Dept. Laboratory 1 man working all night, 3 men over time

Bates Dept. Bldg. 20 Works 2 mon working over time on production, 16 men over time cleaning and repairing machines

Business Dept. Bldg. 20 Works No work being carried on

Buffing Dept. Bldg 4 Works Nobody working

Pickling Dept. Phono. Works 3 men working all night In last reported & nated on the suport and notice is the work stapped on production haftering secuesto 62 use of delay 9 mill you could get

Mr. Edison:

We are sending you to-day trial record by Samiloff, dramatic tenor. This tenor has the routine to sing some of those operatic duets forSoprano and Tenor that are wanted.

He was not in good voice-you can figure on his voice not being so dark or covered.

We want to put him with Battaggi, dramatic Soprano already passed for certain selections. We must also find a suitable lyric renor for some of the other operatic Soprano and Tenor duets. Also another Baritone who has a repertoire of operas.

Our regular laboratory talent is insipid in this kind of work.

Cromenite.

12-24-14

HOWARD W. LIBBY

Edison and Victor Talking Machines and Supplies Bicycles and Sewing Machines

Day I am not salisfies with the grandely 123 Maine Street

619

of the Promo recording we will put out Mr. Thomas a Edward to issues truy more until &

have Temperous the Technique

Thurk To hove your grant me a foron if you can get as furfish Tone of a Prans as you certainly als on your Time Reary 16 50196 It seems to me you mught in able to get The same hight quality in a Peans Solo say De Black Dog now I'm your sould render a solo of the abon tille and get court nurrelous ones as now do me the above mentioned Necond & estably would for cometing To amoustrale to The public which certainly couldest be immitated by The Victor or Estember Confunds I horn had Riano Lolos on the Tuctors of acciprated Wish but the Tondo wer like They come off a years Pan now I hope you will see vil to grant my request and I am sure we forh I will profit by sodowy. I have out overt all Julking Modernes which now without lines yours Truly Howalthy

Ask Hages about the turn + I will amourer this more tuma by these drittered & I am the own of an Edison Dice Phone graph and like it hetione doko not chole The Intermegy" form Jewils of the Maddona" Toa Will

some of your records from Tales of Raffman wibrate buthe shigh I would appreciate notes I notice this it verymuch if especially in Waletella you would issue che volot d'angeli. I have often wonder ed why you never have any exclusive singers. You have let sof many go by such as Destinas, Bori, Man timelli and others. I get them if you could get them if you try S. S. Why is it that

PHONO, -MES.

December 30th, 1914. RAR_9_1596

Mr. Edison:

I have your memorandum on Inspection. I fully appreciate the importance of this, and am taking every precaution to see that we do not manufacture any material that cannot be used.

I received the first drawings this morning. I at once established a system. The Screw Department will have a travelling inspector who will make it his business to go from one machine to the other insporting the work as it comes through, thus protecting ourselves against making a great number of parts should any of the cams on the machine shift. We will have travelling inspectors on all other operations that can be put on. Some of the operations, however, will have to be sent to the Inspection room for both rough and final inspection.

I am using the inspectors that were furnished me and in addition to these I am putting two of our inspectors to keep a check on all operations. They will make it a point to travel from one department to the other and check the inspection that has already been made by those furnished me. One will be Mr. Abram who is our Chief Inspector here and the other Mr. Edelhauser who has been tool and machine inspector and also an experimenter for you. Both of them are very able men and fully realize the importance of work in connection with phonographs.

There is no doubt but what you realize we will have to be extremely careful for a while in as much as all machines to be extremely ceretul for a while in as much as all machines have been through the fire and the chances are the alignment will not be what it should be; then seain dies, jigs and other tools are not the same as if they were just being made. A lot of them had the temper drawn, shrunk and warped or in such shape we may have to discard more than we had anticipated, although we are watching this very carefully and am sure we will get along all right by using a little judgment and care.

CONTENTS:

Nahuro a Korch BACHMAN USING CARE TO INSPECT

PHEND, -MFG, December 31st, 1914. RAB-9-1600

Mr. Mambert:

Regarding the attached memorandum Mr. Edison wrote Please tell Mr. Edison [em putting on men as fast as practical. Some of the operation tools are not yet completed and we are shifting from one tool to the other on day shift. This will not be practical at night as we have not enough men to take care of this and I am afraid we will run into trouble.

Tell Mr. Edison not to be alarmed; that I will show him a big production very soon and I think it is up to him to see that we get cabinets. As soon as we get busy here we will est it up alive. Also have Mr. Edison inform me what is the next step to take after we get tools for the B-60. Shall we tackle the Business Phonograph next! I would like to have this come through the regular channel so there will be no misunderstending.

Also tell Mr. Edison that small tools are the only thing that is holding us up, such as special reasons, gauges, etc, which I was not femiliar with, as I received the first blue prints yesteday morning and was informed that the B-80 tools were all ready for manufacturing. When we got to this point I discovered it was not the case. They are comine through very ramidly now.

Paluto, a Bachman

The 2m then to start free blast is
the new disc I clockwork rufe as faut
on took are seenly the fire took
be them yet discovered to use clock
be them yet discovered took for new direct
motor free in with 130 week 127 among

John G. Caustby Lealtet Unter

Boston Lodge, Rumber Ten

D. J. McCarrent Serntung

Beneunlent und Protective Order of Elku

10 Somerset Street

Boston

December 31st, '14.

Thomas A. Edison, Esq.,

New York City.

don't press I will be The

Dear Sir:--

The writer has made errangement of the your Record Department on Fifth Avenue on the Arman of the the Arman of

I do not rish to seem at all presumptuous in thus addressing you, nor do I in any way
question the thorough inspection of each so called,
question the thorough inspection of each so called,
test record. However, I can peculiarly appreciate
that you are overwhelmed with talent, and many test
records result. It must, in the common event of things,
be impossible to give time to inspection of each
record, It is for THIS reason that I address YoU,
asking that YOU cognige my most peramount desire to
be pliced upon the corps of Edison talent. My professional work has embraced renuttion of sentimental
and regime songs, and song-recitations entirely.

attention, and in case, you give my trust record personal attention, and in case I am accepted, let me make mention of any monetary record to the stating that the contract of the contract of

clous American. I possess legal education obtained in Boaton University School of Law. Personality is very good, best perentage, son of deceased clergyman. The propitious manipulation of every minute detail is my forte. I can afford excellent personal references, my social

John J. Sannty Eralted Holer

Boston Lodge, Aumber Ten

D. D. McCarcon Secretary

Beneunlent and Protective Order of Filis

10 Somerset Street

Boston

-2-

standing is of the best. Am a member of Boston Lodge, number ten, B. P. O. Elks, and also an active member of their infallible Visiting Committee.

kind attention, and in closing state that you will ever find me willing, ready, and "on the spot." I am a hard worker, and determined to succeed.

Yours very respectfully,

Richard O. Danforth.

After Wed. - 154 Rosseter Street, at home---- Dorchester, Mass.

P. S. I shall render for test record, novelty song entitled:-- "OH MY LOVE," 玩心.

Tell Murry Wi will record on disc authorize he wants in he can want a coupling he wants in he can want a Couple of weeks he can come over to December 31, 1914.

Mr. Medoveroft: Tright Telestent of the New York Midson Company, 10 miles President of the New York Midson Company, 10 miles President of the New York Midson Company, 10 miles President of the New York Midson one of the deliver of the own personal use, at his own, he has called me up, and asked if it could be arranged so that he can go to Walter Miller's Studio, and make such record, from which, subsequently, mould could be made, and later a record printed therethy.

and make Sudn Feotia, the second printed therefrom. Could be made, alon hepole would be Willing to defray the cost of such record or records.

I told Mr. Murray that at the present time, we are so rushed that we could not very well see our way clear toward doing this, and would also have to put the matter up to Mr. Edinary.

Will you, therefore, kindly put this matter up to Mr. Edison, and let me know his ruling, so that I may intelligently advise Mr. Murray?

Thank you.

ALBERT.

Incidentally, it might be of interest to you to know that Mr. Murray has tried recording with the Edison Cylinder Recording Outfit, but his efforts were negative.



THE WESTERN UNION TELEGRAPH COMPANY

25,000 OFFI ROBERT C. CLOWRY, PRESID	CES IN AMERICA	CABLL SEII	BELVIDERE BROOKS	, GENERAL MANAGER
TECEIVER'S No.	TIME FILED	LETTER	CHECK	
SEND the following mess on back hereof, which are	age subject to the terms } all jobbers, b		mber 31, 1914. d Cylinder)	191
·	8:30 P. M. Dec			out finished
Blue Ambero	l records at the	old stand	which was pract	ically back in
wiped out h	y fire on night twenty-two days	of December		
Prosperous	New Year to you			
(Chg. Inc)		EDTO OR TIN		

Mr. toilson later instruct it that this be sent might feter Sww

MEADOW ORBWICHOFT 14013 Regardeny I ceconds I of Orange undead of Walter Willer ny -Y Records gots will be chipped to Parcelia Const 5th DEc the decondion lunes 2 Plans well put hours on coon

Hard Case Eighly one liverty
Mould went bad have
fixed hops to ship you
all you want salurday
December 5th —
Zaluson

Edison General File Series 1914. Phonograph – General (E-14-69) Undated, ca. 1914

Hollowell Tors Boyd Carry ou · Has the pecaparition & suggested to Maxwell that we affer the 50×50 1066ar to go any fraight + Conlarge on a neceline for their Incoectors by neede to the Jebbans - Please give me a but folken that work soxyet Chance that don't soxyet Chance that don't acoust they don't - 5

Hayes-Pick out of the of Iceard I regarded for Tune Cohen time Organica Marked

Get celethe records a det me hear them + herestlar I will pass them same as desce get those Hutch

Dame type of timbre as Jauma Like anselmi - is as good senger as Bonci + penhaps 6 Etter. His specific tenor high note is quite low on Valume to the atter hicker but neckow WZ can use him in Suets in Wilain. Arequesto Scampini -

Maria Barrentos. Light voice, there good interpredation vocec not manly as pure as 2 Would leke her but at Lopez Nunco L'evenacele Mmz Elena Ruszkowska. Vocac terrille bramolo u certain parts clean in other - not good forus Tunz, Wark of Goo Forza DE A Destino

Mazzaren d Not u arento Cyclic Those Barento Cylinger to W McClor or and is how negotialow

Micolai claims can get I mean last model Les if you can do it using Mator not being refdiret may 6 E Time

rescoulderre is a casa whore ow Wan prabable Obould go int town grosk up Dunstastions

MEADOW CROFT. Those warke WEVE sent to Slevens Liball want to send Hood want to Duplicate This is the sche hale of production of thorons at 100 cassion me that they are dean do t, - please obtain Each week, of these have actually 68En Who tested a we read

MEADOW CIRCLE lake up the Mutter at present 2158 (7320 (33) 6474 (6474) 846 22 846 22 877 (8590 (33) 859 8

Dame old story - Hereafter any not passed me the same as Return to 700g

Cayes note that we Wort. Jacea la Mate Place de of Sicilian + auch nationary Eller sangers some day hans

5861 Vic Morlon Harvey Corlectalism

VIC 17654 -George Wellon Balland Teuri -

Traviata Brundiai dibiam nei -

Beddor & anna Case

"Sel take you Home Catholin Ok for Disc - analler Tenor -Note Why can't we we Oakland un Chon cos high Tenor — Lout want h

good 16778-a- Frank Stanleyfauts good 17 058-Don't use Organ, but best accompt with metrumely oleghe - dont use but 4 voices-X pullanable 3 of bast singers 14258 - This will do - but wellow it - don't get it sharp or make Wasonia Deg 103 - Behald flow good use this - Vichorocole sharp get sweet accompl Mason = 1st Deg - No4 oblighter 5- diglet with Gagun Dont use Organ or more/cl 3 voces - posselle -This 1425ques horrable Streff -on Vic,

Vic Rec 35317-A+13red get permis Vic 5614 - Set Bas Lett

ER
14
X V 22111 four good of you can do it
X V 22139 = good Never have Theard 2 voices
Un singers backed as perfectly singuis
have Wellow voice Cout for Confort Rongo are perfect (2) these type of
XV 22130-9000-
Put in Talent book - Lose Rocatruna (Wexas City) one of best Violenat
X 22137. Junifair to good - V 22125 - fair to good -
X V 22070 - faints good for some day
X V 22052- good-we have the song as quality
XV 22030 Alto Saxaphone fairto good
(1)

X V 22083 fair -V 22082 Caun to 9000 V 22100 Caun -

Bartone Etc Heart sours vergo Contracto nochoru Eur were cho without cho with the -Callo

Only Chorons - 12st forquality Robins nest again Not very good Dophrana predominates involume Lady You fair pretty well balanced just bout right high Sophramo stands out clear but not too much, Killarmy wentersty too much Some Day Fair- fairly balanced Tophrano just a little too loud. Kiss Walts not good sharp quiteral male mos voices nevembling noise, over whichyou hear a Dophrano Silver Threads a + gold Temor + sophrano balanced just right as to uslume - fair to good, its Mellow charus not sharp

Chorus Test

Afterwords fair, but tenor predominales to much in Deluma. All Childhall Lead Brin Griy bear tenor Tofiano
Little Child hall Lead them Gring hear tenor Tofrano
for you fair There is a shorp verse in chorus that dealrays mellow, This is Authory on his middle requires,
on his middle register,
Malian Streetsony - Not good Sharp.
Funcula-Funculi-Chorus Sharp interferences
Old Ky Home Fair
Loose of the Burd Fair some interferences
Proma me fair to good.

nhorus (est. ne back to old Var Jair to a

Coury me back to old Va. Fair to good fairly bratamed Except Chalmers predominal. a little too neuch in Charies

We have no one to Care for us now fair Softwans presdominates a little,

Birds on Wing - Not good sharp-

Dreut Night fair to good, Sophrano Tenor michy balances outs Volume

Iss as a Bird-Good-Chalmers secolominates a tille to much y less it would be perfect.

Sweet Byer Bye Jour to good but Chalmers predomnie where he comes in

Chorus Teses

Word you write a faller - Charces not good - Sharp, Coarse, appears to
good - Sharp, Course, appears to
be too many voices,
Just before Battle Mother
Should there not be a sophrano we their
Can't hear any to apeak of . Rather Ovarose Chorus,
Coarse Charus,

1394-1 Who is Sylva (Oriver)-1675-e Who is Sylva (Kirvan)-My Passed "Enjoyable" - Heast song Book 2414-c. I I warn ye - (Masnadiere by beide) Marcus Kellerman . Paseed "Hood" - played praint willing 1/2/33 If there didst love me not (naw every) when some with but or of a common want or proposed as profile the good as profile with a common water or profile was a profile with a common was a profile was SORE # 436 A WENT A Cerson its nogo accompanion of wine go a mapping. Ce. Beautiful Isle of the sea (Kirwan) wants Sobalinoi -Passed "Enjoyable" Heart song book 2076-1 Let me dream again (Spencer)

This is thy mutial chamber Horget me-not- balk (Beass)-- Jake it a ver like almost beet Den heard cylinde. Venetian Core Long 200 Cochistic - Cochistic - Cochistic - Com Comme Com Comme May May

Ver D

Gounod / Reine de Saba Air de la Damnation de Faust Air de Méala Paul & Virginie Gounod . Schubert Zgood, 31 Roi des Aulnes Massenet_____ 32 Les Enfants Gabl. Fauré moqu Les Berceaux In questa tomba oscura Beethoven. < Priere

(Les morceaux marquis d'une craix x ont été crées par Madam Delna, à l'Opera-Comique et à l'Opera). Classified Ideplione Directory Moutreal Worker wa

They have Brooklyn Buffalo -Chicago Cincinati Milwarkea Providence Rochester

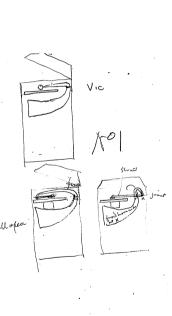
ny City ---

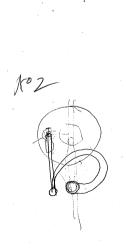
900 Restaurants
7 Pic Nic Groundo
450 Clubs.
800 Associations
120 Hallo
125 Churches organizations
175 Churches organizations
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180 Armorys
450 Schools various Rind
2800 Dalsons + Cafis
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200 Piano dealers
175 Banko-manyhave dining places
400 Insurance Cos ""

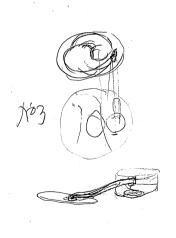
GR Paltoon, 19 W 125 ST J Evano Broading Pittating Kansas Books talling Live wie d 10 Smith, New Hamplon Your Order descr Carload lots - Sunce (Tacon ' not the other man in Jours that wand Corload

[INCOMPLETE]

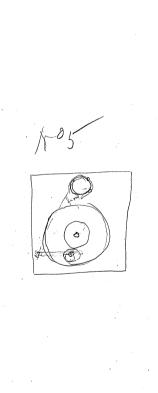
time until the 20 4 until Col won tally you to that cicl machin accel to elant







OL



L'ele Mundeums

We made the national song america, by Band On the 15th mot, It was an untracting neverly To make Creams The Time is only to seconds long. It was played through sux times as follows ! 18thine - Straight bound, regular correngement. od " - Organ effect - in To treble (Reed) (x) 3rd . - Cornet and Trambony bluying melody, with running bass and Contintous runs for clarionets. 4th . - Thengellofen sofo work horp accompanion 5th . - Quartetty - popular and Ollo soxaphones bass clarified and buritones. 6th - Dame as no 3(x) for strong finish The above makes a Contrasty selling Hope each change Twomo out good Oromkite

Type This apost of the care apply more correctly to church music bus if you wish to use these terms in your Comments on our records they will convey to us The following meaning: (Trebude -That part of The second freaver by The Onehestra on any accompanist which freeedes the laginaring of the solo pour, whether it be a rocal number our an instrumental solo. Interdude any part, on parts, played by The Orchestra only, on accompanist only, where the voice ou voices our solaist is bilent. This refers to after the prehade and before The postlude. Hostlinde a part played by the oveleding of the sola part. -Over -

Accompaniment —
The instrumental pent played during the singing, or during an instrumental sols designment west referred to before.

Obligato - a Concerted pur accompanying the voice whether played by the violing thate ox 'eello.

Crowstile

O/O. If there be more than one interlude in a viccond definate vegenere may be need to any one of them key quoting a few words ahead of the interlude vegened to.

P.S. "Introduction and End sympth" (Symptony) are torns Commonly used by us and will convey the same meaning as Brelude and Postlude such

I have gone earsfully over all of mooris Reports on surfaces of master moulds and compared with my notes. The notes I made in regard to wax chips mean nothing. They often come out with no repairs when I have seen the white mostive covered with disps and dist, and apparently clean masters often have several repairs evidently caused by chips. The only plating defeat noted is 2670-c . Those Drops Low . This is the one I called to your attention the last night you were here, and obtained your permission to put three another waster. Here is a spangy apot on the unice covering four lines . Several similar spots are under the label. I have seen nothing else. like them.

.

There is a Kind of fog which appears very slight to the eye, but shows a budly pitted surface under the microscope, while some fog seems very bad to the eye it searcely effects the surpre at all. The egg shell appearance always means rough surper but it is sometimes very fine grain and dup, and in other cases very coarse grain and comparatively shallow, so it is very hard to get a quantitative estimate. of what effect it will have on the sound. I can see aufling of this kind that will affect the surface at all appreciably. The masters with V. bad egobel worky always show run out as the egsled is not uniform. Some that I marked "eg shel " had "good surface" but none with bad eg shul had better than fair surpace" In one case I noted "bad agakel inside more outside" and moore notes very fine super

I got the master mould and examined it under the microscope. Close to the music there was no eg shel either maide or outside. The shaving was musually smooth. I believe that the difference between a very fine surface and a good surface" is often canced by a roughly showed blank. I believe the shaving knives should be made with a thiner edge and a better holder made to adjust them to position more accurately. I will get to works on some experiments with the shaving madine this week to see what I can do. The following are gold plated masters:

1019-13- Securitat are trightet "good sur sace but full of sine crackles" 1277-13-Noturne in Exist "Sursace good at start but lowaterno many crackles 23 repairs" ,

N All of the prints sent to you in Florida thus far have been played here by Hayes with the regular speaker.

I have now 18 boths of good solution in the master Room and 16 th, in the submaster Room: Havy thing should happen to grew the solution in either room I could work the other room at night and take case of courthing until we could get more solution.

If anything should go wrong or any doubtful conditions abains I will stop plating the masters at one.

They Respectfull,

Unimportant items.

you can thank the Good Lord that you are in Florida. Zero weather held out until Thursday, Friday and Saturday were borrowed from May, but Sunday we had a wet snow binches deep that broke down telephone and light wires and played havock with trees. all along bally Road water and shish were 6 to 8 inches deep on the sidewalks with some places have deep, Thism morning the shish is freezing and 8 inches more snow is on top of it. Here is a high wind and itill snowing very fast. Every one is wearing out the red ties received Christmas. Moore is growing a moustache. When the weather moderates I will let the contract for a hair cut.

MARKIS, THE EDISON DICTATING MACHINE BY MR. HARRIS,

DURING THE DEMONSTRATIONS.

"REMARKS IN R PERENCE TO THE VICTOR IN COMPARISON TO THE EDISON AT THE STATE TEACHERS CONVENTION."

" Say hownmuchKeoby THE TRACHERS fellows over there for exhibiting that thing? It's money well invested, Certainly,"

"Another gentlemen says, "Why dont you kill it?"

Another said it is certainly a great apportunity

Another said it is certainly a great opportunity for comparison, and the Victor is not in it with the Tone."

"They certainly make some noise over there. You

"They certainly make some noise over there. You give us the music.

"In't it sweet." Speaking of the Eduar

Speaking of the Rosary, "I just love that song." isn't that some beautiful?"

"Isn't that Schuman Heinck, singing the Rosary? No that's Christine Miller." "Aren 'fher a tones beautiful?"

"Youv'e got some opposition over here." "Oh, no."

"I have a neighbor on one side with an Edison and one on the other side bombarding me with a Victrola. There is absolutely no comparison between the two machines. Edison Tope is far superior."

"The Victrola has a RASPY, IRRITATING, sound to me. There is none of that in the Edison."

"My isn't that awful? It's just Ear Splitting. I wish they would shut that Victrola off."

"I am going to put some sand in that fellows hotor if he don't shut up." I have got it all arranged and ready to put in."

"Whats that a Victor over there?" By the Holy Mud such a tone."

talking Edison ever since. It's got them all skinned on Tone."

"I wish they would close that Victor off, it's just Bar Splitting."

"This is the Edison" Isn't the tone beautiful?" It's simply wonderful." I have never hear a more beautiful tone."

"You know I would like to trade in our Victor for an Edison but the School Board will not let the children raise any more money this winter and we can't get the

"Youse here and sit down with me." " We have a regular Musical Feast here in store." Er. Harris, will play a few numbers on the Edison-Jiamond Jiso. Aren't those tones wonderful?" I could eit here all day and listen to this beautiful music."

"Isn't that "Annie Laurie" perfectly beautiful?" "Won't y u play it over again for me?"

"How distinct ever note comescout, so clear and mellow and beautiful."

"How plain every word is." "We can understand every word of it." It is usually very difficult to understand the words on other machines."

 $^{\rm nY_{\rm SS}}$ we are thinking of getting a Machine for our school, and it will certainly be an Edison, as there is no comparison in tone."

" I never hear a more beautiful piano tone. reproduced." (#80063)

HARGER A BLISH,

which and the Day he seeason we ded not continue with Dellaware This respectation is due to a Combination of acting a Sunging & west these witers that how s not yet 6 and

(Meaderalt-Des breton rock that what we want to the sign of the next sufferment + that I will exceed the pieces myself - the Commiltee Mr. Ballown hear questings were well make

In . Lectan wants me to send him a list of all the solections that you have loaded, and that have been faired and priced so agine record committee can eplect what pieces they like for the next supplement. In this right?

Your instructions to me was , to prepare such a list when the committee called for same.

For the "good of the service", I think this should be left to this department, as we know as well as the record Committee, what the public likes., the last two supplements we issued have been commended along the line-

Another thing, this will necessitate the committee listening to all the records that you have passed and give them the opportunity of throwing out records that they do not like.

This is the same committee that rasses on the blue amberol list, namely Mess. Ireton, Miller, Cronkhite, and McChesney.

Hayes-

We take such a pride in our work that we hate to see this turned over to this committee.

As Eden Tue of what hear The attached is list of "Apecials hut three during your a very good list me that will satisfy the Jobbus for autile Selections marked with X wer faced by Im before you went away Lelections not marked have come their griskly

and so I passed them there so as to not hold up list. Shave another list in prefaration. Hayes

Analysis of Character of Records. (117 m ace) Sentimental:

42% " duetts - 7.7%

" quartettes - 1.7% Bella 1.7% Humorous = Vocal Solos 10% " Duetts 17% " Quartettes 4.3% Band - (Song) 4.3% (medley) 1.7%

Vocal solos.

Band. Waltzes 6% 1.7% marches

Violin Nacz

Records numbering 2 and over in List

Catalogue no.	Title of Record	Quantity
	B & B. , Marke	10a -2
29	A Singer sang a song. A. B. Bound Morton	
1521	Last Rose of Summer. Mac Donough	2.
2018	Holy City. Gillette	2
2229	Farmyard medley - E. M. Quarlette	2
7382	While the Leaves come drifting down. Harlan totanley	2.
7659		.2
		2
8295		
8468	stores a money willing	3
	at home. Harlan and Stanley	э
8531		. 3
8561	Down where the Suwance flows. Harlan	. <u>a</u>
8571	Bedelia Medley. E. M. Quarlette	
8736	Two Rubes at the Vandeville - Harlam Fitanley	2
8740	American Students Walker. E. M. Band	2
8760		. 2
887	76. Darkie's Dream - E. M. Band	. 5
	By 16 Mans Walls & M. Band	Э
889		3
895	7 Murray	2
9000	7	2
902		
906		3
906	6 Just across the bridge of gold. Italan	2
907	and the state of t	. 2
//	/ / **	1

	Tre - C. Record.	Quantity.
batatogue 210	Title of Record	2
9081	Killarney Narelle	
9158	Can't you see I'm Concly Jones	2
9171	Sombody's Sweetheast I want to be Harlan	2
9178	mis marie gillette	2
9193	Fol the Rol Lol medley E. M. Bano	c 2
9224	1 Generic	2
9238	Sister . Stanley	3
. ,	Marlan Isla	ucy 2
9255	a level that voice	92 2
9344	Love me and the World is mine. Anthony	
9371	11 Contra Mac Done	
9389	107 000000	- ! .
. 9420	Harlan	
9 4 54	16 Sing ones to Quark	effe 2
9450	When Daddy sings	2
946	Unde Josh in a Chinese Laundry Keepe Bake dat Chicken Pec Collins + Ha Jeta Ho! Biley Murray + C	lan . 3
949	Bake dat Chicken tie . Bis mun + 6	Land N.
952	Ida Ho!	c., 2
954	Il When you know yours not porgonen -	7
961	Every little bit added, to Collins + Har	2
. 961.	4 She was a Grand Old Lady . Henderme	yer
962	2 Red Wing	
968	o. Menth the old Cherry Tree, Sweet Marie - Har	lan 2
972	o Broncho Bob + his little Cheyenne - Jones of	cuest ~
972	8 When it's moonlight, many, Darling, weath	, ree
//	old Grape Arbor	
976	by August and Kathrina Jones + Sp	
979	0, 0, 1 0, 0, 0	. 2
9/7	, ,	1

Catalogue ño.	Tike of Record	Quantity
10080	now I have to case him tatter. Jones	
10082	Bowery Faitation Jones Africa	2
10122	make a noise like a hoof + roll away . Collins + Hailon	2
	Marsania Walls - U. S. Marine Band	2

i

Mi Edism -

Let me implore you to counter carefully the advisability of making cylinder vectors from the disc.

The last released, just recruired, contain some that are pretty punk. In sepano-

Mus Hutchism is rather partial to the Blue and will as a rule, I was she someway with from which I tend at the strong the strong when I tend to know when had been to the them when he was a the strong of the them and the agrees with my that some and he agrees with my that some army bad;

The Blue annue is group to waiterally receipment join the alventy the Sise, if it is given a fair chance, but I fail this new diparties will do it have. I don't think the process is sufficiently projected to warrant commercial use.

There are some here some endows anything they there for the year of the summer of the Daws were duringly, but Daws danger about 9 see it was. Thuch,

mirdison Good material for Disc Record setermined by testing mach Blue amberol. #2257 "Ring On Sweet Bells" Vernon aich , bald-Baratone Royal Fish - JEMOY. This is quite a sweet tune + pretty well randered. 2269. "The Song of Steel" somald chambres. This Tune might do for disc but Chambris should use a real and moteral of a pince of structural 5+22l or cast iron he uses to unitals an anvil.

1263 PEq o' my heart Violin- (Salmana) This is critainly gord mough for dioc.
Belutyd Selection
Will Sandrud. 2252-Favorite aus Jmm This might to ok for sise

2282-2283 Songs of Scotland Parts 1+2

These two records are well worth reproducing in sise. The two can be cut To make one good full 10" record.

22845cots who has we Wallace
Blid. (Harrold James)
Senor.
Dedowr think much of the time
bur Jamos is portly 800 m

Scotch dialect trimications spendialy. Might try try

2)

2267- "O Canada" GIllette + Choras.
For Export to Canada, if we saw have such a marker to my disc in quantity, mus record will lake.

#2288 Bonnis Sunder Marie Marelle.

Shi sings very sweetly my this sweetim + may ar my disc. Voice a little "Throady" may be due to recording. m Edison 23.02. "When the maple Leaves now Jalling", sung by Olask + Randolph may he jord surest Males ...

230 Froing Back to arkansas (Solden Hugher) This is one of the more its kind Shave lately. In this kind of stuff Dose, I recommend This our

Found July Patrol. Disc? I stude or would take me #2329 Down this grow rungh In 5150?

"The warding of the Rose Interners ; " This time is good surugh for the disc For dancing the

New Maxixe,

2340, "Sans Soucimaxixe"— is good.

Sise 7

23 43

"Passing of Salome",
14 sicalim Walks
is of for Disc. or
is wird + Oriental +
mould reproduce well
on disc.

m 2 #2348 Sisc? max

Plion. - Record. Hashing Penta Chlora Pheno melt punta and ladd 3% Hydrohloric acid, and wash through 10 to 15 waters. Paraphemblendiamine Penta Chlora Phenol. - That has been washed. Time the above thoroughly together, and filter though litter press, then disable gons - Phenol resen in same, and filter through linen. The Paraphenglindiamine is tought in lumps, and has to the ground, we grind about 100 Us for ha. The 1/4 is dayed in over for 10 hrs. to take out all moisture all Phenol we receive in anystate and has to be melted before we can used it

Us. Phenol Resen 11. Formaldehide. 18 hrs. to make run, yeilding about 900 lbs of Ream. after resen is cooled, it is ground at the rate of "100 db. per hour. Rug pouder for Commercial blanks. skight of Blank 350 gms. 100 the shood flour & mixed Together for 10 min in dough mixe. Lamp Black Phonol resen containing 15% Free Phonol. Denatured alcohol. Dissolve usen 4 /4 into alcohol, and mix with wood, and lamp black for 20 minutes. Then empty onisier into hoppins, and let stand for 2 to 3 hrs. Then from and dry in Vacuum dryer from 2/2 to 3 hrs. This powder is then ground at the rate of 80 lbs per hours, it is then conveyed to hoppins, by means of some conveyor. It is then neighed 350 gms in each pan, and carried to the presses, it is then put in loading machine and packed in moulds, then put in Hydraulic press, (12 in each pros), and given with steam on full 3 min contact > min presence and cooled for , min. Each press will turn out 340 Hanks per day of 10 hrs. The blanks are there put in racks and fut on trucks, which are run in oven and taked for 1/2 hour at 220 °F. They are

Then taken out and cooled, and reamed at the rate of 500 pm hour. Then edged 150 pm hour. The blanks on then delined to She Shore on 4th floor of Bldg # 24 for impection.

Latel powder and moulding Lamp Black. " Phenol Reser Danatured alcohol mix and dry same as regular powder. till mould with powder, and press with full steam on for 10 minutes, and cool for 6 min. These flants are there ready for delivery to me himes. Sizeing Varnish for chuse cloth that is used to buncht Collouid to Sut master Blank. Denatured alwhol. Durothe resen 4 1/2 in alrohol, and dip cheese cloth (Some Take brand) in varnish, and run through wringer hang in over and take for I hover, it is her ready for delivery to the Grines.

Sut master Blanks. llo. Hood flour " Lamp Black Denatured aborto 100 This and dry same as regular powder. Tell powder formuld with postder strike of livel, and pack with our lag, thin fill again and pack, put in Hydraulie price (o person deach round) and tress 10 min with full steam, and evol for 5 minutes. Then Just two of these blanks together in smould with perforated copper (skught of copper 15 gms.) and Julus 1/8 in push with full steams 13 min, and cool for 12 min. These blanks. are then ready for delivery to Mr Trimes.

Drying Powder. all fonder. 12 hrs to pan, dry and unbraddy (3360 to provider) at 20 \$ per hour each. Thomas to emply some and hourt 3360 Ms provide to platform and deliver to quinders. at . 20 % for him. Filling hoppins + attending magnets 10 hour for all Hanks made in that the @ 20 % for he. Highing pender and delivering to preser to hours for all blands made on 20 presers for that time at 20 per how each moulding blanks. 10 hrs to mould 360 blanks at 209 pm how each 10 hrs 15 " 324 " Bakeing Blanks 10 hour to take all blanks moulded in 20 purses at .20 & for hour. Reaming Blanks. I hom to ream o to Blanks at 20 of for home

Hashing Penta Chlora Phenol 1 man 20 hours to wash 400 do. @ .20 \$ pu hom. Thinding Paraphonylindiamine
I hum to grind too the a 20 pm hour 2 hours to look and unload form at 20% for hour 1 man 10 hrs to make 100 gals at . 20 4 per hour meeting Phenol , man I how to histocous to tank platform and ofwer them @ 20 4 July.) 8 hours to make 1900 the of reser at . 20 % for hour. 1 man 1 hour to gund 200 lbs at 20 f for hour mixing resen and absorbed for all pounder , how to load and unboad mixer @ 201 for home 1. man 1 hour to mix 125 the provider @ . 209 per hour

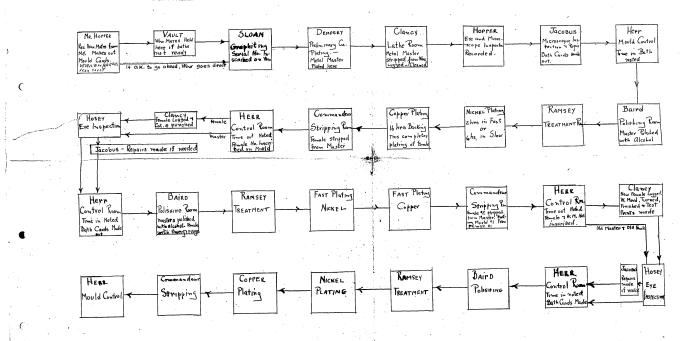
Edgeing Blanks. I man 10 hrs to edge 1500 blanks at ,20 g for hom. Storing and delivering Blanks and Varnish to 4th floor Belly #24 I hover for all blanks & Varnish made night & day at 20 g hour. mondoing Sut master Hanks. 10 hours to moved 100 Hanks complete at 204 pu he such moulding Latel Blanks. 10 hours to mould 50 Manhs at 20 x per hour. Traking master Hays. 6 hows to make 1040 the Hax at 209 per hour 1 how " empty tattle filter and clinic to correcting room at 20 x per hour each. moulding master wax. 12 hours to mould \$80 Hanks at 20 % per hour.

Mo	ULD F	LATING	DEPT	
	Cha	LATING it of m	loued grog	eus.

MOULD PLATING DEPT.

ROUTING OF MOULD THRU PLATING PROCESS FROM WAR MASTER TO FINISHED WORKING MOULD.

MANAGER - N. S. FOLSOM



Edison General File Series 1914. Phonograph - General (E-14-69) Thomas A. Edison, Inc. Amusement Phonograph Committee Minutes

of the

Amusement Phonograph Committee Held January 2, 1914 at 10:00 A. N.

In the Executive Committee Room

Present: Messrs. L. C. McCheeney, Ireton and Maxwell. Mr. Mallowell present part of the time. Absent: Mesers. Stevens, Dolbeer, Hird and Nehr.

Mr. Ireton brought up the quention of appointing a new jobber in Maine in view of the unsatisfactory appointing a new jobber in maine in view of the unationactory representation that is now being given us by the present jobbing concern. It calso referred to a letter from the Theben Piano Company of St. Louis who evidently desire to become jobbore. They are at present Class A dealers. Mr. Maxwell stated that for the immediate present he thought it unwise to make any new jobbing agreements because the decision in the Waltham Watch case will probably necessitate our dealing with jobbers on a somewhat different banic than at process, and it will be neveral days before the plan is worked out and a new jobber's agreement drafted.

With reference to the connection for the attachment permitting lateral cut records to be played on the Edison Dire Phonograph, Mr. Exercis to oc prayed on the Edison Dire Phonograph, Mr. Exercil stated that Mr. Adison does not desire this connection put out at present. Mr. Edison wants us to be in readiness to put out the connection and a reproducer if it should later see expedient, but to withhold all amouncements for the present.

Mr. Hallowell was called into consultato use the proposed local advertising in various cities as a leverage in getting additional dealers where they are required.

cation with the jobbers in regard to local advertising cammaigns in the several towns indicated by Ir. Mideon where we have a in the several towns indicated by Ir. Mideon where we have a several towns indicated by Ir. Mideon where we have a construction of declars. In none of these towns the representation is manufaction, and the jobbers will be required to get addition. Bellowed the middle declars before the advertising starts. Hr. Maxwell gave to make the middle of the property of the several himself and the several himself. tional dealers before the advertising starts. Ir. Maxwell gave but Rillowell a live of towns where Ir. Ril son has expressed his willingness to make one insertion in each of the properties of the announcement ad which was used to the consumement of the consumers that is shortly to appear insertion of the opener. This list of towns includes come where we have no disc representation, and Ir. Edison investor expensions of the constraint of the these towns that they may state to prospective dealers that it is our intention to run these announcement advertisements as soon As we have what we regard as adequate representation. Mr. Karwell explained the idea of running the names of dealers in nearby towns as , for example, advertising in the parestor papers could include the mases of dealers of the result of the continets and other of them. Historiagnas and Atlanta about Free and the continets of this month, and when estimate that about a obtained at those places, the announcement experience will be run at New Orleans and Atlanta. Mr. Maxwell will go be milkedephia and also to Abtroit, as he as estimated by the south. There likes no this month, and the proposition of the proposition of the south of the south. The proposition of the proposit

W. Maxwell

Chairman.

AH.

Copies to all committee members and to Bessra. Edison, Wilson, Berggrow, Eckert, Leeming and Mutchison.

White Am

Minutesof the 50th Meeting of the Amusement Phonograph Committee Held January 8, 1914 at 10:00 A. M.

at 10:00 A. H. In the Executive Committee Room.

Procent: Messrs. Nehr, Hird L. C. McCherney, Wilson and Maxwell. Absent: Hessrs. Stevens, Dolber, Hallowell and Ireton. Mr. Millar Called into consultation.

ined to scrap wax 2-minute foreign moids of which we have no specials. Mr. Millar was called into consultation, and after discussion it was decided that these moids chould be scrapped and that all 2-minute wax moids except kimball's and the 1.6.5. be scrapped. The Hexican 2-minute list has already been made over on the Blue amberol.

ranken concerning the change in the Amborola X, and there ensued a discussion of nor to handle this change as far as notifying the trade, oto. is concerned. IT. Leeming stated that the Amborola X with the firestide mechanism will be ready for his trade in quantities by the 18th of Marchanism will be ready for his trade in quantities by the 18th of Marchanism will be ready for his trade in quantities by the 18th of Marchanism through the shop. He about 1800 of the present all take care of the demand between now thought that of Marchanism Robert in two with the new style in which event we could probably sumply them with the new style in which event we could probably sumply them with the new style in which event we could probably sumply them with the new style in which event we could probably sumply them the trade and reduce as far as possible that the ollow a gap of about large on the present amborol Commence to ship out the new style. a month to chapse shought well of by the Committee and will be further discussed.

quired whether it is desired to some semines of the folk dance records to Jobers. It em thought by the Committee to be adviced to some semines of the folk dance records to Jobers. It em thought by the Committee to be adviced by the committee of 200 of each cleetion we will, of course, not give him any of these folk three records. Hr. Bladerin will have the sales department the Mr. Posmor explaining that more of the folk described the rest being shipped on this tanning order or to the traveling salesmen and the folk dame. Providing salesmen and the folk dance records and information them under whose supervision they were prepared. He will consult Hr. J. C. & McCheseney in regard to this.

Mr. Maxwell brought up the inquiry of Walter Kipp about what arrangement we intend to make for the return of disc records of the old antohings. Mr. Hird estad that these old matchings contain some elections that are not at present available in the new matchings. Mr. wilcon thought that this should be brought to Mr. Kipp's attention. Mr. Maxwell asked Mr. Mird to the list of such selection in order that he may refer to the list of such selection in order that he may refer to the list of such selection in writing Mr. Kipp. Mr. Maxwell asked the Committee methers in might not be a good idea for un to approach some of the dealers with whom we are dealing direct and see if we cannot get them to furnish an outlet for the old matchings. Mr. Wilson bought this was a good idea and stated that he would take the midth of the lister in here within the next day or so. Mr. Maxwell thought that some of our New York dealers could also at as an outlet for these old amchings.

W. Maxwell

Chairman.

AH.

Copies to all committee members and to Meusra Edison, Wilson, Berggren, Eckert, Loming and Mutchison.

New Consession

Minutes of the 51st Meeting of the Amusement Phonograph Committee Held January 15, 1914 at 10:00 A. M.

In the Executive Committee Room.

Present: Mesors, Hird, L.C. McCheeney, Wilson, Leeming and Moxwell-Absent: Mesors, Stevens, Dolber and Ircton. Mesors, Hallowell and Nehr present part of the time.

for new German selections on the Rule Amberol. In catalog that Mr. N. Miller is of the opinion that it will be saviently in catalog that Mr. N. Miller is of the opinion that it will be saviently to have these made at the London Laboratory, as he thinks butter tablest can be obtained over there. Mr. Nechembey thought it would be better to have the records made in New York or a while speak Gorman a little differently than those who reside in Germany. He pointed out that the chief said of these records will be in Macrica. Mr. Maxwell stated he and heard of some complaint out in Devemport that some of our Gorman records were too high German too the Limbour as man on one of the German papers who would be glad that he known a man on one of the German papers who would be glad that he co-operate with us in chosing popular selections and with Mr. Miller in getting talent. Decided after discussions that Mr. Nechonny communicate there facts to Mr. Miller and that we cake the Miller Hight in German is one that has been suggested by Rabson Broos, Ean Francisco.

with Pireside mechanism in compution with model VIII. After discussion it was decided to just out the new model VIII. After discussion it was decided to just out the new model X with the Pireside nechanism and the same to plate an hereotors and in the name cobinet finish. In order to make a greater distinction became cobinet finish. In order to make a greater distinction between the VIII and to furnish it in folden only, polithed. To distinguish between the VIII and VI, it was decided to put the VI out in malogany only and with a marcon colored top plate in the new style.

in reference to the connection for playing lateral cut records. After discussion it was decided to make a price of \$1 to jobbers, \$1.25 to declars and \$1.75 to the consumer. In amounting this to the trade we shall merely send a letter to each of the disc jobbers and sent them a sample, leaving them to handle the matter with the dealers. Mr. Maxwell will prepare the letter and discuss it with the legal department before it is each out.

W. Maxwell Chairman.

AH.

Copies to all committee members and to Messrs. Edison, Wilson, Berggren, Eckert, Leeming and Mutchison.

in the state of th

Hinutes of the 52nd Meeting of the Amusement Phono Committee Hold January 22, 1914 In the Executive Committee Room at 10:00 A. H.

Prosent: Mesers, Hird, L. C. McChenney, Leening and Maxwell. Mr. Heir was excused at connencement of neeting. Hr. Heyes was called into consultation. Absent: Mesers. Stovens, Dolbers, Iroton and Mallowell.

Mr. Leening brought up the question of manufacturing schedule on disc instruents. He stated that on the B-60 for a period of twelve weeks the workly sales averaged 172 per week, but for the past three weeks - since Christman the cales have been but 34 per week. We have in stock 345 of those instructs and cabinots in sight for 500 core - a total of 845 in sight. Hr. Lecning stated that there is some possibility that this cabinot will have to be obtained that changed to accommodate the new any provisions at present for an additional manufacturing schedule on the B-60 cabinot. A casuifacturing schedule of ten per day will be maintained on this instrument until conditions justify a change in the schedule.

on the A-80 we have 1176 m hogany instruments on anipping order as of date January 17th. The manufacture of this instrument has been just about equal to the shipping order with the result that we have maintained a tolorably constant quantity on shipping order. This is regarded as a healthy and desirable condition in view of the contemplated content quantity on shipping order. This is regarded as a contemplated with the same of the same of the contemplated of the same of the same of the contemplated with the same of the proport model in significant desires to go ahead ordering the material. We have lead to the proport model in significant districtions of the proport model in significant districtions of the proport model in significant will occur in the same of the proport of the taken an needed. This will octain our proport schedule forty days beyond our present washable proport of the total our proport schedule forty days beyond our present washable proport of the total our proport constitute recommended that this order he manufacture.

Hr. Locating ctated there is no present cocasion to take any action on A-150, 200 and 250. Hr. McChonnay offered some criticism of the 150 cabinet and expressed an opinion that it might be advisable to bring out a different cabinet for next fall. Mr. Locating pointed out that the sales on this in-ctrument are increasing.

with reference to A-275, we have forty on order at the present time and 51 cabinets in sight. Hr. Leening suggested that an order be placed for 50 more which is the number of the last shop order. The Committee recommended that this be done.

on the A-200 we have orders for ten and two in stock. Decided after discussion to recommend a they order for

On the A-300 Mr. Hird stated that this seems to be gotting slightly more popular. We have exteen an aight and shipping orders for four. Decided after discussion to recommend that a shop order for 25 additional be placed.

In the models above A-300 no action needs to be taken at the present time in Mr. Lecming's opinion.

Maxwell read a letter from downs called into consultation. Mr supplement of Dissont-South on the question of a new supplement of Dissont-South on the question of a new we shall not be supplement. Mr. coodwin in anxious that we shall not be not been supplement until we are ready to consider the properties of the records could be anticretory. After disquestion the Committee were of the opinion that in view of the manufacturing conditions it is subjusted to referred to the grant supplement to twelve records ready to the ready of the supplement of the records of the ready of the supplement of the ready of the ready of the ready of the supplement of the ready of th

W. Maxwell

Chairman.

ΑH

Copies to all committee members and to Monors. Editor, wilson, Berggren, Eckert and Leeming, Mutchison.

Meddenough

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Minutes of the 53rd Meeting of the Amusement Phonograph Committee Held Pebruary 5, 1914 at 10:00 A. M.
In the Executive Committee Room..

Precent: Mesers. Hird, L. C. McChesney, Wilson, Leeming, Iroton and Maxwell. Mr. Mehr oxcused. Absent: Mesers. Stevens and Dolbeer. Mr. Hayes was called into consultation.

In view of the expected visit of the jobbers confide to them the question as to what extent me should confide to them the changes that are contemplated in our line. As to the cylinder it was decided after discussion that we should submit to them specimens of the new X and VIII, also of the YI with the new top plate. Mr. localing windows to the confidence of the confidence of the confidence of the plate of the jobbers. Decided that we would easy to the jobbers that in adopting the policy of taking them into our confidence about future changes it must be with the understanding that until the changes become effective and that they must not easy to us to take beek may instruments because of changes that

We have on hand at the midge of A-200's in dull finish, mshogany. He would like to close out the Glen Ridge storage account and speated that the select department see if orders cannot be obtained ammediately for these instruments. Its Hird stated that Missake Phonograph Company and Pacific Phonograph Company are somewhat partial to this finish. Mr. Maxwell suggested that the select speated with the select speak of the sele

Mr. Lessing called attention to the fact that we have in stock 102 A-250's in weathered oak. Decided after discussion to get out a letter to the trade about these weathered oak ablinets. Br. Lessing will send a memorandum to Br. Delbeer on the subject.

Mr. Hayes submitted list of testve records for the next supplement. The Committee were unanimous in expressing approval. Mr. Hird will see that these numbers are rushed through as rapidly as possible, and at the next meeting the probable time at which the supplement can be announced will be committed.

Mr. McCheoney inquired that reference should be made to the filing facilities in our disc phonograph in view of the changes that may be made. Decided merely to refer to the fact that filing facilities are afforded in the A-200 and up. made in recording German records in hew York or deaded in a recent committee meeting. Br. McChonney stated that he had had the matter up with Mr. Miller but had not yet received a report. Mr. Maxwell requested Mr. Ireton to take this matter up with Mr. Miller but had not yet received a report. Mr. Maxwell requested Mr. Ireton to take this matter up with Mr. Miller at the record committee meeting tonight.

Mr. Wilson brought up the question of corapping all wax records. Decided after discussion to corap everything but French and Germen and such foreign records as the foreign department decires.

demands that we take back records of the old matchings. Decided after discussion where jobbers are insistent, and after being requested to get out special into of these old matchings, the requested to get out special lists of these old matchings, till contend that they cannot get rid of them, we will permit the return of some for credit. It is however understood that opecial offer must be made to get them to issue a special list of these records and endeaver to call these

Mr. Maxwell read lotter from William A. Lucker of St. Paul, inquiring about additional Swedien and Norwegian records. Mr. Lucker stated that the wax records in these languages have been criticised because the artistes were not natives. Mr. Ireton will ascertain from Mr. Miller tonight what he can do in the way of getting Swedien and Horvegian talent and will also investigate what our pales have been in the past, with a view to determining what number of each language should be recorded.

Mr. L. C. McCheeney brought up the question of notching the disc record envelopes. He stated that the cost is no greater. The Committee were in favor of notching them and Mr. McCheeney will consult Mr. Releon about this.

Haxwell

Chairman.

AH.

Copies to all committee members and to Messrs. Edison Wilson, Berggren, Eckert, Leeming and Mutchison.

Minutes of the 54th Meeting of the Amusement Phonograph Committee Held Fobruary 12, 1914 at 10:00 A.M. In the Kracutive Committee Room.

Present: Mesers Hird, McChesney, Ireton, Wilson, Dolbeer and Haxwell Absent: Mesers Stevens and Hallowell. Mr. Nohr excused.

supplement that we have mold at work for owen of the twelve records proposed for the next supplement. The molds for the other records proposed for the next supplement. The molds for the other rive will probably be ready by next fluxeday. There followed an extended discussion of the manner in which this supplement should be amnounced. Br. willow and her believe the near the relations and the believe the near the relations and the theory of the near the near the supplement and the theory of the near the

There ensued a discussion of the progress that is being made in completing the present disc catalog and supplement. Wr. Mird was asked to make a report on the numbers that are not coming through, stating the reason in each case.

The question of renewing the return allowance on machine purchases was brought up . Mr. Ireton thought that in special cases where we desired to clean up the wax record stocks of dealers, we ought to cut out the Jobber and make a deal direct with the dealer. He thought that we should confine these special deals to a good sized record return allowance based exclusively on cylinder machine purchases - all of the machines on which the allowance is made to be taken at one time. It is a point of doubt whether this would not involve the opening up of accounts with a good many dealers. Mr. Maxwell thought that Mr. Ireton had a good idea and believed it could be worked out successfully by confining the proposition to dealers who would agree to conduct a special canvassing campaign. He proposed that the scheme be tried in Ohio along with a limited amount of advertising in the "Ohio Farmer", such advertising to fit in with the canvascing scheme and designed to aid the dealers who conduct the tanvassing. Mr. Wilson pointed out that so far as the profits are concerned, we would be in a better position to make the allowance on Blue Amberol record purchases then on machine purchases. Mr. Ireton argued, however, that the interests of the cylinder business will be better served by loading the dealers up with machines than by loading them up with records. Mr , Maxwell

suggested that Mr. Wilson, Mr. Dolbeer, Mr. Ecchesney, Mr. Ireton and himself each think over this matter between now and the next meeting and each subsit a plan. Mr. Wilson agreed with this and it was so decided.

W. Maxwell Chairman.

ÀH.

Copies to all committee members and to Messrs. Edison, Wilson, Berggren, Eckert, Leeming and Hutchison.

Jur College

Minutes of the 57th Meeting of the Amusement Phonograph Committee Hold March 5, 1914 at 10 A. M. In the Executive Committee Room

Prosent: Messrs. Hohr, Hird, McChesney, Dolbeer andMaxwell. Absent: Messrs. Stevens, Hallowell and Ireton.

Mr. Hehr stated that there may be about three days delay in the proposed date of getting out the special supplement of dance records. He thinks that shipment can commence about the 20th.

posed disc supplement that we have 435 records of one number. From this on down to 1020. Trouble is being experienced with the record containing the section "lead kindly light", and if it is included in the supplement, it will probably hold up the supplement. Mr. F. K. Dolboer town as of the opinion that this could well be emitted as well an any other of the \$1.50 records that give trouble. Mr. Dolboer totated that unions a definite date can be given in the near future as to when this supplement will be considered the supplement will be the formed to the condition of the supplement will be better for us to other the records out now and absolute the idea, for the time being, of getting out a supplement. Mr. Mirr was inclined to agree with this.

fr. Dolbesr commented on the condition in the factory which prevents us from getting goods to fill orders. He stated that the A-260 line is the only one at precent of which we have any atook and can make prompt shipment. He coiled attention to the fact that last wook us get 120 A-800° a lattough the great many demands for which the fact that the state of the state of

record situation. Wr. Dolbeer requested Mr. Hird to confer with him this afternoon with a view to making a tally of machines and records shipped out, on that if possible we can make an estimate of what our requirements for records during the next few months will be. Mr. Maxwell requested accept of this continues.

W. Maxwell

Chairman.

AΣ

Copies to all committee members and to Messrs. Edison, Eckort, Wilson, Berggren, Leoming and Hutchison,

Minutes of the GEnd Meeting

of the of the
Amusement Phonograph Committee
Held April 23, 1914
at 10:00 A. E.
In the Executive Committee Room.

Procent: Beerre. L. C. Rochecney, Wilson, Iroton and Mexwell. Absorb: Beerre. Stovene, Hallowell, Nohr and Hird.

Er. Ireton referred to the feet that covered of the jobbers who giving no this week used that we covered of the jobbors who wisted as this wook aread that we reduce our present intensified efforts to not delit found its own representation until the record reduction is larger. It to unged by these jobbors which we content on need you with seclor expresentation above various dates until we have an elegant currently of record for your present declars. In case case the globust street the grade of the second content of the second content is the second with the jobbors that the latest the three this the second with the second with the present declars. jobbors otated that declare are threatenine to throw out the line because they ore not able to ref records, and in view of the because they ore consider it very marker for as to continue the fact of the control of the control of the control consider when the control of the control of the control consider when the control of the control of the control due concentration to be control of the control of the proce-tation of the control of th more offert on the cylinder product.

Mr. Maxwell read memorandum to Mr. Wilson from Pr. Stovens shout melting some now French celections. Er. W. H. Hillor her endorsed on this memorendum that he will try to record shout treaty as soon as the German that he will try to record shout treaty as soon as the German records are done, it was emperated that it might be a good idea for in. Stayons to communicate with the Feric office for emporations as to what selections should be recorded.

Fr. Iroton colled attention to the fact that e good wany disc roosed or or being returned for cliented se-foots. Some of them are controlled returned for cliented se-foots. Some of them are controlled returned in the controlled se-correlately peopled that they controlled controlled to the controlled to determine the controlled controlled to return out on the cub-tion of the controlled services of the controlled controlled controlled controlled controlled to return out on the cub-led that the controlled contr

Reference was made to the \$150 and \$250 disc instruments in mission finish which we have on hand. This also inevenments in saturion limits which we have on mans. In this having lost popularity these instruments are not moving at present. They can be turned into the co-called Congo finish at year little expense. Decided after discussion to ship one comple to each jobber. One accordingly a cafficient number will be proposed. Er. Iroton will write the jobbers explaining our action. This has already see in the poblem of the listed quantity we have on heat. Fig. 17 toon will notify them of the listed quantity we have on heat.

W. Hazwell Chairmen.

AH.

Copies to all committee members and to Fessers. Edison, Wilson, Bergaren, Rokert, Leeming and Eutchison.

Hinutes of the 63rd Meeting
Ammagement Phonograph Committee
Hold Art 10:00 /s. M.
In the Recountive Committee Room.

Present Mosers. Hohr, Hird, L. C. McCheeney, Ireton and Maxwell-Mr. Wilson present part of the time. Absent; Mosers. Stevens and Hallowell.

ment that all of the numbers but the new reported on the new numbers but the new new reporter and that the moulds for those two mill probably be put on teneuron. Here there are not recorded to the number of the new reporter to designed this set to Jane we could not be able to commone melting shipment in quantities in June and furthermore it would perhaps establish the state of the minds of the trade that we are found to the minds of the trade that we are found to go the probably we cannot do for the province of the first of the trade the number of the designate the supplement by number.

Hayon to propers a list of other records that have records the best of the second measter mould stage - this with a view to propering tentatively additional supplements to be submitted by Tr. Editors, the Ireton stated that Ir. Editors have been supplementable to be submitted in the conformation of the large of the submitted of the Ir. Editors have been supplementable to be conformation.

for additional mould storage upons and asked about destroying the promotion record moulds. Incemen as we do not intend to make any more wax records it was the opinion of the Committee that those records may be destroyed.

Mossre. Nehr and Hird wore excused.

the I.C.S. people to edopt the Amborola X adapted to their needs. Nr. Wilcon suggested that Mr. Durand be saked to take this matter up with the I.C.S. people and submit to them the Amborola X minin Mr. Leading has propared as a sample. Mr. Maxwell will see Mr. Derman on this point.

Er, Mexwell discussed at longth his ideas of groph business. Hearn. Ireton and letchesson yarroad with the plan as outlined and felt that I also the letchesson yarroad with the plan as outlined and felt that I also the letchesson yarroad with the plan is continued to the letches of the letches with a view to according to what axiont we can count on their oc-operation, and will also white the letches with the le

W. Maxwell Choirman.

AH.

Copies to all committee members and to Messrs. Edison, Wilson, Berggren, Eckert, Leeming and Eutchison

Minutes of the 64th Meeting of the Amusement Phonograph Committee Held May 14, 1914 at 10:00 A. M. In the Executive Committee Room.

Present: Mesers, McChesney, Wilson, Ireton and Maxwell. Absont: Mesers, Stovens, Hallowell, Leonard, Nehr and Hird.

(about 150 in mushor) at Hieston it of the disc instruments in the content of the disc in the content of the disc part of the disc in the content of the disc part of the disc in the disc in the disc in the label of the placing them with jobbers. Hr. Ireton what success he had not in placing them with jobbers and had gotten orders for lis of the instruments. Sees of the jobbers and had gotten orders for lis of the instruments assembly the disc content of the disc

question of advertising. Mr. McChémny submitted a menorandum and condedule, confess of which are attached to the minutes for Messars. Edison, Wilson, Ireton and Maxwell.

in thil justice to sither also or cylinder in the sense advortisement, and was inclined to think that we should confine our cylinder advortisement of the sense will require as to spend for a thinking spendid communication and sense will require as to spend for a thinking spendid communication and sense will require as to spend for a thinking the sense advortisement of t

convening. He thought, however, that come additional adverticing of the cylinder should be done, and he was inclined to fever the cheeper class of magazines for this adverticing.

in the chapper publications which are not read by deedoes would not have as good on effect on them are one come elevated in the look as good on effect on them are come elevated in the least that the very continuity, composition, atc. He thought that the average ogithme deeder would rather one elevation in these big publications then to do look adverticing for him as outlined in Mr. Insmall; plan, although the myread of the latter. Hr. Wilson and Br. Permallabought that dealers ordinarily would make prace looks deverting.

in. Notherney retureted that if we will plan a compaign in the antional mercaniano, we can tell the declare about it and that will do more to reseauce them and winning to that interest than emything we can do. Ir. Parcell thought that mattends devertising we not e pensoes, and balieved that the time has ones when we must rely on specially solved cylinder that the time has ones when we must rely on specially solved cylinder that respective torritories and relative that the strength will convene and right for barinterspiring about the dark respective torritories and concerney feat that we would not rake a queeous of this process.

Er. McChenney ctated that his plan of national savortiming really 34d not need the compositions of a large sum for cylinder advertising.

The composition of the composition of a large sum for cylinder advertising on the disc and we are not incurring any additional expense when we give part of the opace to the cylinder. Mr. Marcell though this reasoning amound, becomes we would ensurifie the effectiveness of our disc advert to the reason that we would have to modify shen both instruments from throwing at the effectiveness of our disc advertisery from throwing at the same advertisement. He stated that he could see the office of the country of th

Mr. Modheney submitted two layoute propered by calking & Holden to illustrate both the cylinder and that toxt mentioned both instruments. Mr. Maxwell liked not there leyout nor the cory. Mr. McChenny others that it was your man illustration of one may the thing could be done. Mr. Wilson and

Mr. Ireton did not express an opinion on these layouts.

Decided that Mr. KoChesney's recommendations be laid before Mr. Edison together with the orinions of the various members of the Committee, and et Mr. Edison's convenience the Committee confer with him on the subject of adverticing.

W. Maxwell Chairman.

Copies to all members of the committee and to Messrs. Edison, Wilson, Berggren, Eckert, Leeming and Hutchison.

Mr. Sylphy

Minutes of the 65th Meeting of the Ammsoment Phonograph Committee Held May 21, 1914 at 10:00 A. M. In the Executive Committee Room.

Precent: Meserc. L. C. McChesney, Iroton and Mexwelll Absent: Meserc. Stovens, Hallowell, Leonard, Hehr, Hird.

her. Ireton referred to comment which hee dismond points and their quoteton from instructions issued by us in regard to the breaking of us in regard to the care of reproducers. Fr. Ireton was pointed in the matter should be tracted rather in a feastion with. Hr. Leonard will write comething along that line for the home organ and audmit it for considerations.

Its. Neton read letter from V. L. Fewell, the men who had planned to expends a company to job the Dato in Hew Orlsens. He does not consider the line will enough download to just the line will enough download to just willing to take on the line as a retail dealer Criome, it is no toke on the line as a retail dealer size his the connection with the Victor, provided we will extend the exclusive rotail seemey in Hew Orleans until September let, at which time if we have more records and extincts that no ought not to consider his proposal in which the Committee concurred.

has been done with the plan being put into effect to boart the Cylinder line. Hr. Hewell explained Hr. Eddon's now scheme. Hr. Redferm was called into consultation, and will give the committee revised prices on combination attachment and diamond reproducers in order that we may ascertain the lower possible price at which the attachment, reproducer and ten or weak or coorde can be put out in accordance with hr. Edicon circularization plan.

Waxwell Chairman

ΛĦ.

Copies to all committee members and to Mesers. Edison, Wilson, Beeggren, Eckert, Leading and Hutchison.

Minutes of the 67th Meeting of the Amusement Phonograph Committee
Hold July 16, 1914
at 10;00 A. M.
In the Executive Committee Room.

Present: Messrs. Leonard, L. C. McCheeney and Maxwell. Absent: Messrs. Stevens, Hallowell and Iroton.

of the Art Motal Company of Passado, N. J., whereby they propose to send a number of sadement out on the road solling signs to dealers, the idea being to get serveral manufacturers to give the irt black Company the number of sadement out on the road solling signs to dealers, to dealers the interest of the company the number of dealers the sadement of the sadement

"THE NEW EDISON PHONOGRAPH WITH THE DIAMOND REPRODUCER."

Mr. Maxwell brought up for discussion the question of getting out believing for the workly supplements and expressed the orbital time for the workly supplements and expressed the orbital time the believing the property of the control of ont the following:

> "THIS WEEK'S NEW EDISON DIAMOND DISC RECORDS NOW ON BALE."

so that the deeler on the day he receives his shipment of records displays one side of the placerd in his window, and then uses the other side. The climination of the bulletin will effect a saving, counting postage, of about \$200 per weak or \$5500 per year.

Hr. McDeensy brought up the question of the new cooning and in compliance with hr. Mison's engagestion, to go back to the group classification rather than rotain the prosent alphabation jam. Hr. McDeensy suggested that there are all the divisions of votal soluctions and that the prosent alphabation is votal soluctions and that the order that there are the market, vist band, orderebre and misoslimous. He believes that

this will serve the convenience of users. After discussion it was decided to use this classification.

business done in Canada from 1907 up to and including 1932. He stated that figure showing cost of doing business in Canada are in course of properation.

up by Mr. McChemey, and he stated that the form which we recently commenced heing will effect a newing of shout \$21000 a year. He inquired as to the attachtlity of using a chemper quality of pener. He bolivous that a peper could be obtained on which the half tones and the period of the period of

In pursuance of conference herotofore held the Phonogram will be discontinued with the Ference interesting a saving in the neighborhood of \$2000 per year.

printed metro by dealers and the mamor in which it is distributed by jobbers. Bodied after discussion that it is not extracting of the distributed to the distributed by jobbers. Bodied after discussion that it is not extracted ingo and a letter to jobbers, but that we will rely on our travelling men who are otherwise our next work to obtain the desired information.

The descriptive and advertising inserts that have been going out with Blue Amberol records have been discontinued.

Wr. McChoency will obtain price on loss leaf catalogo and will submit comparative statements on this point together with other suggestions of how the cost of printed meter can be cut down.

W. Maxwell Chairman.

Copies to all committee members end to Messrs. Rdison, Wilson, Berggren, Eckert, Leeming and Hutchison.

Edison General File Series 1914. Phonograph - Edison Gesellschaft (E-14-70)

This folder contains correspondence relating to the Edison Gesellschaft, Edison's German representative for phonographs, motion pictures, numbering machines, and primary batteries. Also included are Items pertaining the Internationale Kinoindustrie Ausstellung in Budapest, Hungary, Which requested Edison to serve as honorary president of their exhibition shortly before the outbreak of World War I. Most of the correspondence is by Carl H. Wilson, vice president and general manager of Thomas A. Edison, Inc. The other correspondents are Thomas Graf, managing director of the Edison Gesellschaft, and Walter Stevens, head of the Foreign Department of TAE, Inc., who was visiting the Edison companies in Europe during the winter of 1914.

All of the documents have been selected.

Telegramm Adresse: Epiphon ben Lin. Thomas a. Edison

Pho

Fernsprecher: Amt MpL, 10735

EIDENE HÄUSER: Drande N.JU.S.A. NewYork

NEW-YORK, LONDON, PARIS, BROSSEL

EDISON-GESELLSCHAFT M.B.H.

EDISON-PHONOGRAPHEN 11.BOLDGUSSWALZEN.

FRIEDRICHSTR. 10.

THUMAS A.
EDISONS
PHONOGRAPHEN.
GOLOGUS-WALTEN.
KINETOSCOPE.
ORIGINAL-FILMS.
MOTOREN.
PRIMAS - BATTERIEN,
NUMBRICH-MASCHINE

Poerlin SWW. January 21st, 1914

Mr. William H. Meadowcroft, Thomas A. Rdison, Laboratory, Orange N.J. wel

Dear Mr. Meadowcroft,

I am in receipt of your kind favour of the 9th inst. in which you advise that Mr. Edison desires me to ascertain whether or not Bosanquet's Harmonium is still made, and if not, whether it would be made to order and the price of same.

You will note that I have moved on to Berlin, and as a consequence your letter was forwarded to me. I am sending a copy of your letter to Mr. Wagner, the manager of our London office, asking him to immediately obtain full and complete information in reference to the harmonium, and he undoubtedly will advise me at the earliest moment as to the result of his investigation, and I in turn will immediately communicate with you. You may rest assured that this matter will receive prompt and careful attention, and with kind regards, I beg to remain,

sincerely Yours

Malter Strons

Telegramm - Adresse: EDITION BETTIN

Thomas a. Edison_

AHT MPL, 10735

FIRENE Häusen.

DRANGE NULSA. NewYork LONDON. PADIS Sausse.

EDISON-GESELLSCHAFT M.B.H.

EDISON-PHONOGRAPHEN 11.BOLDBUSSWALZEN.

FRIEDRICHSTR. 10.

THEMAS A. EDISONS MONTH AND THE GOLO-GUAS-WALZE NETOSCOPE, YOREN, LR-BATTERIEN

Rerlin SW48. January 29, 1914.

Mr. William H. Headoworoft Thomas A. Edison Laboratory. Orange. New Jersey.

Dear Mr. Meadoworoft :

In further reference to your favor of the 9th inst. in which you advised that Mr. Edison was desirous of knowing whether or not BOSANQUET'S HARMONIUM was still being made :

As I had reached Berlin before your letter was recoived at London, I communicated with our Manager, Mr. Wegner, asking him if possible to obtain full information in reference

I find that this harmonium was formerly made, as you state in your letter, by Hessra. Henry Brooks & Co., Plano Action Hanufacturers, 31-35 Cumberland Harkot, Regent Park, London, W., and those people were succeeded by Hessrs. Brooks 16d., over thirty years ago. But thoy are unable to give us any information whatsoever regarding this matter. In view of Mr. Edison's interest these people have made several inquiries, but as yet are not in a position to give us any definite information.

Brooks Ltd. further state that they know of no instrument on the market tuned to "just intonation". They ere, however, prosecuting further inquiries, and Hr. Wagner is also using his best endeavours to obtain further advice, and just as 900m as I neve anything to report, I shall be very glad to do so.

Sith kind organds, I am,

Yery truly yours,

Walter Shows

imm - Adresse: WON BERLIN.

AMT MPL. 10735 THUMAS A.

ÉIDENE HÄUSER: DEANGE N.JUSA. NEW YORK, LONDON Panis. Madesau

EDISON-GESELLSCHAF ABTEILUNG FOR KINETOSCOPE UND FILMS.

FRISHING

FRIEDRICHSTR. 10.

Rorlin S. W. June 27th, 1914 RECEIVED

JUL 9 1914

Mr. C. H. Wilson, Vice-Pres. & Gen. Mgr., Thomas A. Edison, Inc., Orange

Dear Mr. Wilson,

When in Orange Mr. Edison referred to me through Mr. Meadowcroft a communication from a Budapest motion picture exhibition (Die Internationale Kino-Industrie-Ausstellung). The committee of this exhibition wrote Mr. Edison requesting him that he should accept the honorary presidency of this exhibition. Mr. Rdison asked my advice through Mr. Meadowcroft, and in a memorandum I suggested that before accepting I would first inquire about this exhibition when in Budapest. I have done so and I can recommend that Mr. Edison accept the honorary presidency which can be expressed in a letter to the exhibition people.

Mr. Meadowcroft has all the correspondence in his possession so that he can reply direct.

My Mrn war wh

Very truly Yours (Romas Srak Managing Director

Mr. Thomas Graf, Managing Director Edison Gesellschaft, m.b.H., Priodrichetrasse 10. Berlin S. W. 48, Germany.

Dear Graf:

I am referring your letter of June 27th to Mr. Mesdoweroft, requesting that he again take up with Mr. Edison the question of his accepting the honorary presidency to the exhibition you name, and that he reply to you direct in the matter.

Yours very truly,

Vice Pres. & Gen. Mgr.

CHW/AH

 $M_{\nu_{\nu}}$

October 26, 1914.

Mr. Thomas Graf, Managing Director, Edison Gesellschaft, m.b.H., Friedrichstrase 10, Berlin, Germany.

Dear Graf:

It is probably unnecessary for me to again write you concerning the time at which the Berlin lease expires, as we have already done so in several letters and sebles sent you through different channels. Insamuch, however, as I have not received a reply
from you direct to any of my letters or cables on the subject, I
feel compelled to do so because of a letter (copy of which I enclose)
received from August Hagelin, stockholm, through whom, as you have
already been adviced, we sent a cable to be transmitted to you, this
being one of the precautions we took to make sure that you got our
instructions in the matter through one of the various channels by
which we thought it possible to reach you.

In your cable sent through Ar. Hagelin you again say"Rent agreement runs until 50th of September 1915", and as in
several of your letters you have made this same statement I have
about come to the conclusion that because you believed this to be
the case you did not give the notice instructed by us on or before
September 20th, thereby canceling the lesse as of March 21, 1915;
and if you did not do this, we are of course tied up not only until

September 70, 1915, an your advices have indicated, but until March 51, 1916.

You will perhaps wonder why I am no positive about the terms of this lease so far as cancellation goos, also why I doubt your statement that we are bound until September 20, 1916. The best reason I can give for thin is the reading of such portions of the duplicate copy of lease which we hold as relate to this auttor. also letter from Mr. Grusser to Mr. Berggren dated August 21, 1912, all of which, so far as I can see plainly state that the lesse runs from /pril 1, 1909, to March 31, 1912, and thereafter renews itself from year to year unless we give six months notice before the expiration of any one year that we desire to terminate it. From March 31, 1912, it has renewed itself year by year for the resson that we have not given the necessary notice of six months-noticeuse we did not want to terminate it; but this year we did desire to terminate it and there kinstructed you to give the six months notice of termination, and to be sure to do so on or before September 30th. You should have access to the original lesse, which is no doubt on file at the Berlin office, also to copy of Ar. Grusser's letter dates August 21, 1912; and if you had referred to them when this question of terminating the lease was brought up by us. I cannot see why or how you should have the impression that we are bound In order to give you my evidence until September 30th, 1915. for being so positive in the conclusions I have drawn, I sm enclosing copies of the paragraphs of the lease which refer to the term, termination, notice, etc., also copy of ar. Grusser's letter referred to.

Mr. Thomas Graf- 3.

We shall be very much disappointed if the notice of concellation was not given prior to September 50th, so that we say be relieved of the lower efter march W., 1918, and I sat therefore very envious to hear from you at the carliest possible meants so to whether or not you gave the tensinetion as instructed by us, and if not, way not; also, shat has led you to the impression that the losse extended to September 30, 1910.

mours very truly,

CHW/ LWW

Enc-C-S-B-H-E Vice-Pres. & Gen. Mgr.

Mr. Medicary for M. Edisons information

October 26, 1914.

Mr. Thomas Gref, managing Director, Edison Genellschaft, m.b.H., Friedrichstrages 10, Berlin, Germiny.

Dear Graf:

I have yours of September 12th, enclosing copy of report sent you by Mr. Lohmann showing the condition of affairs at his office when he was compelled to leave and the office was closed on Angust 12t. We have also received savices 27om other sources which to a leage extent verify Mr. Lohmann's report.

Lohmann's report of course shows us the conditions at his office at the time he left and givesus some idea at least as to the shape in which his office was left, which information is valuable. I do not think it necessary to go into details concerning this report, as I have already advised you in several previous communications as to our desire concerning this office and am delly expecting to receive your reply.

Under present conditions I assume it will be impossible for you to personally do enything whatever so fer as assisting us in obtaining any monies deposited at Lohmann's bank or any of the books, records, documents, pepers on hand at his office are concerned, and while we have decided to do nothing at present in the way of attempting to get hold of these offects, I presume should we decide to do

Mr. Thomas Graf- 2.

so it will be necessary to have it done either direct from here or through Wagner.

In regard to salaries at lahmann's office, I note his report states they were paid up to the end of August, and for your information I would advise that in response to a request from Ars. Bonel (wite of the cambiar) we agreed to pay from hore (5 per week to two of the camployees for a period of one month beginning September 1st; and 55 per week to three other employees, including Bonel, for a period of three months, beginning September 1st. These payments have been made from here since that time direct to the efficient parties, and in all except one case we have received acknowledgment of receipt. In the one case the money was returned with the notation that party could not be found.

Yours very truly,

CHW/IWW

Vice-Pros. & Gon. Mgr.

C-S-E-W-E

My Mirey

October 26, 1914.

Mr. A. F. Wagner, Manager, Thomas A. Edison, Ltd., 25 Clerkenwell Road, London, K. C., England.

Dear Mr. Wagner:

I duly received yours of September 26th, enclosing copy of letter received from American Embassy, Faris, and letter from Monsieur Denel, having reference to the Paris office. About the same time I also received a letter from Mr. Graf, dated September 12th, enclosing copy of report from Mr. Lehmenn, also having reference to the Paris office situation, copies of both of which I am enclosing herewith for your information. I also received another letter from Er. Graf, dated September 15th (copy of which I also enclose), from which you will note he recommends leaving things as they are at laris for the present. I am also enclosing copy of my reply to Mr. Graf's letters, from which you will note that in view of both you and his opinion that there is no necessity for taking any further steps in connection with this office just at present, and I have agreed to this view of the matter, until conditions change or we are in a better position to go into Paris and absolutely remove from the Paris office our effects of all kinds, nothing further can be done. Should the time arrive when you think we can get in there and, without too much expense or trouble, get everything

removed to the Lendon office, also get the money on deposit with the bank (which you will note Lendons stated it less than \$2,000), \$150 the petty cash in law. Lend's hands (\$20 to \$40), I wish you would so advice me and we will then decide on what further settion to take, what we have been trying to do was to cut down all expenses connected with that office, and insecuch as this has been done and no one is now on our pay-roll except Lehmann, also, as we are consulted for the ront of the office until dotober 1, 1916, and will give notice as called for in the egreecent six months prior to that date of our intention to textimate the lesse, I think we have perhaps accountiabled all that one be done under present conditions.

It would perhaps be better if the keys to the safe (which are now in the possession of *me. Denol and the keys to the office (which are now in the possession of the landlord -- both having been turned over by our scahier, Denol, when he was compelled to leave) were in our possession, but from what Denol says in his letters, these people are both reliable perties and will look out for our interests so far as in their power. Therefore, I do not know but that we are just as well off with the keys in their possession as we would be if they were in ours. Authorizon, the letter you received from the *moricon kaheasy at Paris, caying that should coccaion arise they will do all in their power to protect our property, indicates that we are protected as well as it is possible to be under existing conditions.

Despite all I have said about letting matters rest for the present, it of course goes without saying that just as soon as possible and expedient you should obtain possession of at least all Mr. A. F. Wagner 3.

ouch on hand, documents, records, cocounts, correspondence, etc., now at the Paris office, in order to get then straightoned out as repidly as possible and handle them from your office. I presume there are outte a number of accounts receivable, but as to shother any of them could be collected at this time or not is a question.

Just as soon as you hear from the Paris Bank as to the amount of our deposit with them and the steps necessary to be taken by us in order to obtain it. I presumes you will let us know.

Yours very truly.

CHW/IWW

Enc-

C-S-E-E

Vice-Pres. & Cen. Mgr.

Order of Warman

199

Hovembor 9, 1914.

Er. Thomas Graf, Managing Director, Edison Gesellscheft, m.b.H., Friedrichstrasse 10, Berlin, J.W.48, Germany.

Dear Mr. Graf:

Your letter of October 3rd, although evidently somewhat deligned enroute, came duly to hand, and as it touches on several different matters I will reply to it taking the paragraphs in totation, as written.

ication dated October 13 that you have seviced in snother communication dated October 13 that you have forwarded notice of formination of Paris lease to the lending, and we will, as requested by you, also forward notice of this termination either direct from here or through it. Wegmen. You will be fully advised as to how we will headle this in a separate letter which will be written you in reply to yours of October 13th.

Re paragraph 2: We fully understand that for the last period of six months for which the lease runs the rent is paid by the deposit made, and for the rent prior to that time we will, as you have requested in your communication of ustobor 12th, arrange to make symment either direct or brough Mr. Asgnor.

of the Faris office employees and not received notice, and that to these two you would forward notice to the new you would forward notice to the new two you would forward notice the new tentering or through ir. We prove the new point of the new form you, you would not not the new to the select from Spitcher let to dotten let I am assuming that we are now relieved from further payments to any of them, with the exception of ir. Lebmann.

Lehmann's selary until you resolve instructions from use as want to be perfectly fair resolve instructions from use as want to be perfectly fair would like, just as soon as conditions will jornit, to employ him to cork through and under Lr. Tenent's office; but as it is no uncertain when conditions will permit

this, and in view of his being unable to render us any valuable assistance under present conditions, I do not think we should be assistance under present conditions, I do not think we should be assistant to be a support of the contract of

Concerning our own business he observe conducted from the Paris office, as well as the Mctating Eachtan business conducted by Ar. Lehmann recordly received a letter from Mr. Lehmann deted often and the same time we will send you copy to make the record of the same time we will send you copy what we desire done so for as our interests in this office were concerned, and copy of our letter to ir. Lehmann will fully explain what we will do for him in the way of assisting and protecting him on the Dictating Eachine business.

length of time for which as this refers altogether to the learn of time for which we are committed to rental for the Berlin office, and as I have already in several letters and cables adviced you of our decision to terminate the lessecond the date on which it could be terminated, I do not blink it moneossary to again explain our desire or rather would be committed, provide notice had been given prior to September 30th.

Once mine the term of notice, I decline all responsibility, as ur. iterate a procured this interest of the term of notice, I decline all responsibility, as ur. iterate a procured this interest in here without my thing the procured the interest in here without my responsibility. I may not read, in common assume the sould as a great many other matters, up to lir. Stevens, and in this particular case actually account him of heing wrong concerning the term of notice but the first place as I not talk you when you were here to the first place as I not talk you when you were here to the process of the term of notice the term of notice but the process of the course the contract of the idea of the idea the nor place and in the some you disabuse your mind this idea the more pleasantly and astisfactorily will we

be able to get along. Ir. Edison and sweetf are the only ones reponsible for capthing, and everything that is being done; therefore he accusations, insimustions and intinations you can't toward ir. f year simply reflect beek to us, and we would both much profer jotting them first-hand. In the second place, so far as the term of notice is concerned, notitor ir. Storons, ir. Editor nor greatf have any reput printing, provided, we have sufficiently and the second place and the second place and the second place is the second place and the second place a

it cos, and an your colle through ingelin which can received yis stoody to the through ingelin, which can received yis stoody to the through ingelin which can be considered by the through the transfer of the complete the transfer of the communication.

was entitled to Six months! Robertains in Grusser, I note he was entitled to Six months! notice and we ure therefore committed to his salary up to the end of 'Arch. Hot knowing in Grusser personally, I of course cannot form on printen as for his was not present and the salary up to the end of 'Arch. Hot knowing in Grusser personally, I of course cannot form or printen as for his was not present and the salar salar selection and the salar salar salar selection and selection for count of the the date of the hot non of your provious letters you can it hat the first salar selection are used that the first salar selection services of the salar selection of the salar selection of the salar selection of the salar selection services out, or if from how the salar selection selection selection is observed out, or if from house results with us, conting through the london office, we could perhaps make some entistatory present with a. Grusser to hundle the fall mutalized in Committee the salar selection of the salar selection selection of the salar selection selection and the arrived at in either one of these directions until conditions have once more become norm. In these kind of a proposition that he could submit to us for the heading of the jetter business in Germany.

Re nurseruph 6: This also is in reference to employoes and salaries, and as your cable through Hagelin confirms that you say in this paragraph, acknowledgment of the cable, which will be made in a separate letter, makes it unnecessary to make any further comments in this communication.

Mr. Thomas Graf- 4.

Grusser are kept busy, etc., are self-explanatory and need no reply.

Ro personant 10: As this simply devises that no necounts mymble are being created and itemises the only openses, outside of calaries, which will be incurred, which expenses so for as I can see we are admitted to, there is no reply required.

Yours very truly,

CHW/IVW

Vice-ires. & Gen. Mgr.

C-S-E-5

Edison General File Series 1914. Pohatcong Railroad Company [not selected] (E-14-71)

This folder contains meeting announcements relating to the Pohatcong Railroad Co. and the Warren County Warehouse Co. Both firms were affiliated with the Edison Portland Cement Co.

Edison General File Series 1914. Politics (E-14-72)

This folder contains correspondence and other documents concerning local and national politics. Included is a request from conservationist Gifford Pinchot, who was running for the U.S. Senate in 1914, for Edison to use his influence to persuade Henry Ford to endorse the principles of the Progressive Barty. Also included is a letter from Amos R. E. Pinchot, who tried unsuccessfully to convince Edison to endorse his brother's candidacy. In addition there is a communication from Secretary of State William Jennings Bryan, along with Edison's draft response, regarding a proposed bill to prevent the "drumpnig" of Cerman manufactured goods into the United States.

Less than 5 percent of the documents have been selected. The unselected material consists primarily of unsolicited correspondence with no substantive reply from Edison.

Mr. Thomas A Edison, East Orange, N. J.

My dear Mr. Edison:

Word has just come to me from Michigan that Henry Ford, who would be so valuable an acquisition to the Progressive Party if he would come out for the principles for which you and I stand, is still reluctant to do so. I know how vigorous your own faith is in the fight our Party is making for human welfare, and I have wondered whether it might not be possible for you to use your great influence with Ford to get him to declare himself. You will realize fully, of course, what that will mean, and that is why I venture to make the suggestion.

Please send reply to 1212 Real Estate Trust Bidg., Philadolphia, Pa.

HILFORD PIKE CO PA

May 5, 1914.

Mr. Thomas A. Edison,

Orange, H. J.

Dear Mr. Edison:

I can quite understand the delicacy of the matter of your approaching Mr. Ford and, therefore, I quite sympathise with your letter of April 29. By own request was based rather on an enthusiastic desire to get Ford in the work than on strong hope that it could be accomplished.

I am rumning for the United States Senate in Permsylvania, and am finding a great deal of satisfaction in the work, together with the confident hope that we have a fair prospect of success.

Sincerely yours,

AMOS R. E. PINCHOT

TELEPHONE 1707 RECTOR

May 6, 1914.

Thomas A. Edison, Esq., 55 Duane Street.

Wew York City.

My dear Kr. Edison:

My brother is running for senator in Pennsylvania. his friends and backers have suggested to min that a letter of endorsement from you, to be used in the newspapers of rennsylvania and in his campaign book, would be of the very greatest help to him in his fight against Senator Penrose. If you would be willing to write such a latter, and have the time to do so, stating your opinion of the value of his constructive work in conservation, his character, qualifications, etc., will you send it to me. We would all of us be most grateful to you.

very sincerely yours,

Canos Pinhat.

ADDRESS OFFICIAL COMMUNICATIONS TO THE SECRETARY OF STATE, MASHINGTON, D. G.



DEPARTMENT OF STATE WASHINGTON

September 9, 1914.

Mr. Thomas A' Edison,

Orange, New Jersey.

My dear Mr. Edison:

The receipt is acknowledged of your letter of September 1, requesting that I get my friends in Congress to pass a bill similar to the one the Canadians passed, to prevent "Dumping" by the Germans into the United States of America.

You refer to Canadian Customs Tariff, R. S. 1906, Section 12.

You state that all attempts made in the United States to start the manufacturing of any of the standard chemical productions are rendered abortive through the cutting of prices by the German manufacturers, and suggest that this unfair conduct might be prevented through a "Dumping Clause Amendment" to the American Tariff Bill.

In reply, I beg to call your attention to the fact that House Bill Humber 3321, known as the Underwood Tariff Bill, as introduced in the House of Representatives April

21, 1913

21, 1913, included a "Dumping Clause" identical with that recommended by you. This provision, which was sub-section R of Section IV of the bill, was stricken out by the Senate, and in Conference the action of the Senate was adhered to; so that the Tariff Law as enacted and approved by the President does not include this "Dumping" provision.

It would seem that the present war conditions in Surope would hardly admit of the continuation of the practice complained of by you, but if it be persisted in, and you will be good enough to call my attention to the matter prior to the meeting of the next Congress in December, I would be glad to consider what, if anything, can be done by the Department in the presses.

Yours very truly,

Mf. Bryan

[ATTACHMENT/ENCLOSURE]

Csephomber 15]

MEADOW CROFT.

My Dear Ula Bayandowo Mudad Course there will be no dumping while the was last But I supeal that of you want to build up Querican Chemical wor now is the time to be Dumping active war will plut money in work now when they know (when the war is over the Germans will start the ald (game and ruin Them you prevent the standard Oil going creto a Community and runder

[ATTACHMENT/ENCLOSURE]

the small seefment with yet the Isomans are premuelled to do the oarn? Thing - Sale and the sare that the constant with the constant with

Edison General File Series 1914. Port Huron (E-14-73)

This folder contains correspondence and other documents relating to Port Huron, Michigan, where Edison lived from 1854 to 1863. Included are appeals from civic and charitable organizations and letters seeking information about Edison's childhood. The one selected item for 1914 contains reminiscences by a childhood acquaintance.

THE JOLLY ELK A Journal for Elks :: Issued Once a Month R. F. ELDRIDGE, :: PUBLISHER

141 East Fifth St.

ST. PAUL, MINN., Sept. 19, Fourteen.

Wa. H. Headowcroft, Edison Laboratory, Orange. N. J.

near Sir:

At your request, under separate cover, I an forwarding you sample copies of the Jolly Elk. Any information regarding the seme is yours for the asking.

The sight of the name of Thomas A. Edison has always sent a thrill thru my being, for I was born and brot up in Port Buron, Mich., and sat with Al. in school, when Mr. Crawford was teacher. Nore than that, I sold poiners for him-the Detroit Free Press and Tribune—the first night I called out "Fort Morgan taken, with all the particulars." Those were days never to be forgotten. I so also a member of "Old Time Telegraphers' Association, " of which Mr. Edison is a member. Kindly remember me to him.

With a hand-shake over the miles,

R. F. Eldridge M. Edison OK?

Edison General File Series 1914. Proudfoot's Commercial Agency [not selected] (E-14-74)

This folder contains commercial reports on individuals, companies, and charitable organizations.

Edison General File Series 1914. Radio [not selected] (E-14-75)

This folder contains correspondence and other documents relating to the technical and commercial development of wireless telegraphy or radio. The items for 1914 consist primarily of unsolicited letters and news clippings.

Edison General File Series 1914. Real Estate [not selected] (E-14-76)

This folder contains correspondence relating to Edison's real estate holdings. Also included are unsolicited letters offering to sell land or construction services. Among the documents for 1914 are notices concerning mortgage payments due on Edison's property at 10 Fifth Avenue in New York City.

Edison General File Series 1914. Religion and Spiritualism (E-14-77)

This folder contains correspondence and other documents regarding Edison's opinions and widely publicized statements about immortality, theology, superstition, and related subjects. The one selected item is an undated letter from the noted spiritualist Bert Reese.

23060 00 00 00 00 1 (Z. Mr Thornas Edison ! I supose you with be this suprised & fet the father gretading a Seiter Sims Fouthberon count Justo ricired a Patent buly 3 Days ago for a working town for a many themathers Manney for a for a form boot honest man Le Vles much some an any a Party as coor as he was to pt his Partall from Muchante A ser Thew but Known the Man as a forer I toil him not to swirt Parties could upon as Chesame and I processed here to take him out & you This to day so with you knowly lat our know by main that or by Phone whether I could circue out with fature Papers are Irawings and bring the Man with our hoping you are well and harty and hanking your from prompt rape, in idrance Jane PAREL Rose

Edison General File Series 1914. Secretary [not selected] (E-14-78)

This folder contains letters of transmittal and acknowledgment, unsolicited correspondence, documents concerning the whereabouts of other documents, and other routine items relating to the duties of Edison's private secretary, Harry F. Miller, and his personal assistant, William H. Meadowcroft.

Edison General File Series 1914. Stock and Bond Offerings (E-14-79)

This folder contains correspondence, prospectuses, and other documents relating to the purchase of stocks and bonds. The four selected items all bear marginalia by Edison. They pertain to his own companies and to investments by his wife, Mina Miller Edison.

Less than 5 percent of the documents have been selected.

LIEBER COOF

MATERIAL WALL STREET COOL

CHAS. H. JONES & CO. INVESTMENT SECURITIES TWENTY BROAD STREET NEW YORK

Subject to prior sale we offer the state of the secured interest.

If this offering is not of 1 you, we would inform up e to secure "

Awaiting your reply, we are

Very truly yours.

Chas H. Jones les.

WJB/RM

J. H. FERTIG & CO. INVESTMENT SECURITIES 20 PROAD STREET Mr. H. F. Miller, Sec., Thos. A. Edison, Inc., Orange, N. J. Dear Sir-Recently we offered you for Mr. Edison, \$5000. Edison Storage Rattery Co. 5's, at 90 flatal

We write to ask if you will kindly make us a bid for these bonds if the above price is

not satisfactory,

Yours very truly,

J. H. Fertig & Company.

MEMBERS OF THE PHILADELPHIA AND NEW YORK STOCK EXCHANGES

WALTER H. LIPPINCOTT EDWARD C. DALE ENRY D WIEAND

BIOREN & CO. BANKERS

314 CHESTNUT STREET

Comment of the second of the s Thomas A. Edison, Esq.,

East Orange, N.J.,

Dear Sir:-

Some considerable time ago you were making inquiry for offerings of the Edison

Storage Battery 5% bonds. If you are still interested in their purchase we believe that the present would be a

good opportunity to take up some of these bonds and we would be much pleased to hear what price you are willing to pay.

ECM/E.

It I My

Edison General File Series 1914. Telephone [not selected] (E-14-80)

This folder contains routine unsolicited correspondence seeking Edison's advice, information, or assistance on matters relating to telephones. None of the letters received a substantive response from Edison.

Edison General File Series 1914. Telescribe (E-14-81)

This folder contains correspondence and other documents relating to Edison's Telescribe, a device for recording telephone conversations. Included are two letters from October 1914 pertaining to the commercial introduction of the machine. Also included are minutes of the Dictating Machine Committee, chaired by William Maxwell, second vice president of Thomas A. Edison, Inc.

Approximately 80 percent of the documents have been selected.

NATIONAL ELECTRIC LIGHT ASSOCIATION

N W LLOYD Vice Pressures WAGNER YOU PRESENT D GIBBS Vice Page Baston Mass

DIAMEDICAN VIOLINAME

T COMMENDORS ASSISTANT TO RECOGNIZATE
W P WELLS THEATHER TO RECOGNIZATE
H HILLINGS ASSISTANT RECOGNIZATE AND TATA BYRIGHT W HUNDERP GERGEAL COURSEL GROUGH W HELIOTT MASSES OF THESE CHARGE

New York, October 2.1914.

W. H. Meadowcroft, Esq., Edison Testing Laboratories, Orange, N.J.

My dear Meadowcroft:

I have your esteemed favor of October 1st and beg to thank you for the interesting data with regard to the Telescribe. I shall be glad to make note of this in my review, and I assume that there is no objection to the further use of the article with the photograph in a publicity way.

With regard to my boy, I am pleased to say that his eyes are now in better shape as the result of the operation. He has been away at the farm for nearly five months, but I am expecting him and my wife home tomorrow.

With regards,

Yours truly.

PSP

October 26, 1914.

Mr. Raymond I. Bried, 311 Terrace Street, Honesdale, Fa.

Dear Sir:

The Bureau of Information, Society for Electrical Development, New York City, have communicated to us your desire for information in connection with Mr. Edison's new invention, the Telescribe, refemily announced.

prepared to describe the device, and we might sention that among the large number of articles that have recently appear in the following becomesning it, you would find those which occurred in the following publications on the dates given interesting had instructive:

Electrical World - Issue of Oct. 10th Scientific American - " Sept. 12th Office Appliances Magazine - Sept. Issue The Talking Mach. World - Issue of Sept. 15th The Rotarian - October Issue.

Account of the far reaching effect the Telescribe will have upon the business world and telephone industry, through placing the latter in a far more useful to the telephone industry, we consider the Telescribe to be careful. Mison's most remarkable accomplishment of the telephone to the telephone to the telephone to the telephone to the telephone accomplishment of the telephone and the telephone accomplishment of the telephone accomplishment

It is fitting that this final perfection of the telephone and the phonograph should be made by the man who is responsible for the inception and perfection of the phonograph and the perfection of the telephone.

Thanking you for your interest, we are
Very truly yours,
THOMAS A. EDISON, INCORPORATED,

Charles .

Einutes of a Special Meeting of the
Dictating Machine Committee
Held January 13, 1914
at 2:00 P. N.
In the Executive Committee Room.

Present: Mesors. L. C. McChesney, Durand, Leonard and Haxwell. Absent: Mr. Stevens. Mr. W. C. Calkins also attended.

Mr. Maxwell referred to memorandum from Mr. Maxwell referred to the effect that the latter questioned the wisdom of advortising an article like the Maioon Dictating Rachine in the Saturday Evening Post, on the ground that big business men don't read it. Mr. Maioon is of the opinion that Iron Age, American Rachinist and other trade papers that are carefully read by executives are the ones in which to advertice.

perience had been on the following point: Does he interest in the distating mechanism to following point: Does the interest in the distating mechanism consists of the control of the cont

in Marwell stated that he thought buris heview reaches a pretty high class lot of executives. Mr. No-Chenney stated that this class lot of executives. Wr. No-Chenney stated that conditions and arrangements to do some advertising the state of the state of the financial papers were discussed, but it is folt that there is considerable waste circulation there, because they are largely read by those whose interest in financial matters is cololy professional and who would not be extensive usern, if users at all, of dictating machines.

mentioned as a good medium. Hr. Durand stated that this us more or less of a New York City organ and that if us used the tors in other cities would demand that we advertise in their local papers, which of course is out of the question.

months are ordinarily the best four souths in the year for the datasing mochine business, and as our distributors are very woll datasing mochine business, and as our distributors are very woll estatefied with the Saturday Evening post campaign, he would like to continue it until May let; because to stop now; in his opinion, would have a rather disorganizing effect on the distributors;

Mr. W. C. Cal wine thought that he could got an analysie of the Saturday Avening Post eigentation, and it was suggested
that he do so. It was the price of the Committee that while the
Post undoubtedly will be a formulation exong laboring som and
others, it according to a commons circulation exong congulation
committee that the control of the committee of the control
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new cattolog or booklet. "The Goost, me cynetic and The Minarch having nor been in until "The Goost, me cyneric and The Minarch having nor been in until the control of the

at the Militatone amountain within the question of making an exhibit central palacino superstain which will be held at the New Grand Committee that the york, on April 4th. It was the spinion of the committee that this is a good exposition in which to make an exhibit. Er. Soely will take care of the administ all the chosen of the space. The paper content was ought to go shood which the propgood because the Efficiency Society has the support and cosperation of a large number of big somufactures and others.

W. Maxwell

Chairman.

AH.

Copies to all committee members and to Mesers, Edison Wilson, Berggren, Eckert, Leeming and Hutchison.

Minutes of the 22nd Meeting of the

of the
Dictating Mechine Committee
Held June 18, 1914
at 2:00 P. M.
In the Executive Committee Room.

Messrs. L. C. McChesney, Brown, Durand and Eaxwell. Mr. Stevens.

memorandum:

PROPOSITION:

To allow \$10 against distributor's local To allow \$10 against distributor's local savertising for each competition manching in notive use replaced by an Bilson and taken back by the light of the local section of the local section of the local section of the local section is a local section by the local section in the local section is a season lend to encourage these exchanges without the character of the local section is a local section of the local section in the local section is a local section of the local section in the local section is a local section of the local section in the local section is a local section in the local section in the local section is a local section in the local section in the local section is a local section in the local section in the local section is a local section in the local section in the local section is a local section in the local section i ance for a returned competitive machine.

Mr. Durand submitted the following

Competitors are now making replacements of Edison machines which creates comment, becalled modifies which creates comment, because few competition plants are replaced by our distributors; this is occasioned by the smaller discount (40%) which they work with, against the Distaphone Jobbing discount (55%) allowed to their stores.

We have never allowed cash credit for returned competition machines - (1) because ournou competition meanines - (1) because the opportunities for abuse of the plan were apparent: (2) because the cases calling for this action were not as many as now when old machines are wearing out.

An advertising allowance, however, seems very logical reward for this enterprise in replacing competition machines.

First. Advertising allowances do not offer the same encouragement as cash allowances to those who might dishonestly report exchanged machines.

Second. Whatever the effect of the plan, the money would be spent for publicity, which cannot be considered unnecessary. Third. The practice of publicity originating with and paid for by the distributors is to be encouraged.

Our present Factory Exchange plan sllows \$10 for old Edisons; a competition machine allowance of the same amount our therefore be considered in the same class in regard to enterprise and remaining profit.

proposed allowance but believes that the is in fevor of the quired to spend it in newmoner and the intributors should be required to spend it in newmoner and stitution to chook and might encourage distributors in the stitution of the stitution

W. Maxwell Chairman.

ΑĦ

Copies to all committee members and to Messra. Edison, Wilson, Berggren, Eckert, Leeming and Eutohison.

Minutes of the 23rd Heeting of the Dioteting Mechine Committee—Hold August 18, 1914 at 2:00 P. M.

Propont: Mesors. Durand, Holland end Maxwell. Absent: Mosorc. Brown, L. C. McChenney and Stevens.

Mr. Durand submitted the following memorandum in regard to the TELESCRIEE:

"Over four years ago Mr. EDISON was interested in the possibilities of recording end reproducing through telephonic commencions with the Moteting Nochino. How we have this device perfected and have maned it the TELES OR IS B.

"The whole cubject in of vital interest to the future of victour." The property of second important the property of the count important the property of the count important the country of the country of

Minim's historical productions in added by Pr. Phonograph; in his first description of the sphication of the Phonograph; in his first description of the invention, published in '79 in the North American Rovice, Ire. Existen enumerated ten important uses for the mechanic, the tenth can only unaccomplished one today, is "uncombined to the the todophone, making that instrument a metal coord instead of limiting its use only to conversational ohit-chat".

"At first, our efforts were necessarily devoted to the technique of micro-phone recording as a bests for the application of the new art. The possibilities of commorcial see them opened along three lines:"

 Recording at a distance from the machine with attendant convenience and comfort;

2. Reproduction from low records which when magnified can be heard without the use of the objectionable hearing tubes;

tions could be recorded, the Dictating Mondato being commeted with the desk instrument so as to act as an "exvestropper" on the line,

After careful thought it has been considered unwise to introduce the Salescribe for general dictation purposes smoot makings housen, which would insediately requirement of the property of the salescribe and the salescribe for the salescribe from a new instrument with untrained sochamics. The charge would be too endden becomes it would at once peoples.

"The plan suggested, and for which we are prepared with models for manufacture, is a TRINCRIBE for recording commercial telephone conversation as explained in article three in the foregoing."

departments using the Moteting Mechine, and while it will here a lawge and popular applied to, the introduction will not disturb our Dictating Mechine business already outsblands."

"The Telescribe for Telephone Conversations.

Ball folgohomo Company, we enticipate they will not object to our device. Yet, "O carty Chief Engineer of that Company was recently entertained at Orange and witnesses a demonstration, in which it was impressed upon him that we practically made no commettions on the Telephono Company's line or interments."

"The various uses of telephone conversation telescribing are enticipated as follows:

- messages. Easy brokers, for important telephone several thousand delines per point for telephone tells with no records loft in their extinct to tradit curves in commission.
- 2. Every relephone Switchhoard will require continue their Complaint Department in now considered in witten reports which are unsatisfactory when reported to managers of their Exchanges for action with the public.

3. The "Wax Witness" is the missing link; the telephone is now the factest means of communication with the bad factor of "loose business" in the transaction, because there is no record of prostency or quotetions upon which bathers in the present of the property of th

"Telegoribe Price \$100 List above E.D.M.

of the limited number of the Telescribes that will be sold to each business house. Frobally only one would be required in an office building like ourse. For this price of §60 to the trade we can proceed the will be sold instrument in attractive cannot be south the will clock the value" and lowe use a handown profit.

"Summary.

These are our recommendations:"

- commercial telephone convertetions. This will give the trade on opportunity to study the telephone moderate before farther opplication of the trade of the processing the process of the trade of the processing the trade of the
- 2. Demonstrate a model at the Chicago Business show on September 5th; in this way we will obtain a line on its inticipated popularity and secure the priority of advertisement which Edison deservos.

Respectfully submitted.

Dictating Eachine Department.

Nelson C. Durand." August 19, 1914

ir. hexwell inquired as to the cost of the apparatus, ir. barwell that the orace cost has not yet been determined, and explained that the orace cost has not yet been determined, and explained that he really did not desire to oracinities court be price at the present time, but did with to some control or the present time, but did with the control of the present time of the present times show next month, at which time he plane to say in a general way that we hope to be sale to sail the apparatus for \$50.00.

Mr.Maxwell inquired concerning the mechines that are being made at the Laboratory, and Mr. Holland stated that it would be some little time before they are completed.

It was the opinion of all present that it is yet entirely too early to consider what quantity should be ordered when the first menufacturing order is put through.

There followed an extended discussion of verious uses to which the Polsserthe is probably adapted. Hr. Maxwell agreed with hr. Durend that the Chicago Basiness Show would probably and the loca of how this instrument is going to be too you are now idea of how this instrument is going to be too you are now if the probably and he holisves that hr. Durend's ideas for headling the probably of the probably of the probable of the pro

W. Mexwell Chairman.

ΑĽ

Copies to all committee members and to Messre, Edison, Wilson, Berggren, Eckert, Leeming, and Hutchison.

Minutes of the 7th Booting of the Bateting Robins Committee Hald September 28, 1914.

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Present: Mesors. Durand and Maxwell. Absent: Mesors. Stevens, L. C. McCheeney and Brown.

Mr. Durand cubmitted the following memorandum which was made the subject of discussion:

"Mr. W. Maxwell Chairman Dictating Machine Committee.

Dear Sir:-

Me the last Committee meeting you decided we might show the Sciencette (the instrument for recording telephone members) at our Chicago Show. As you know, we have done this, and have also demonstrated in several other cities besides Chicago, receiving considerable movepaper publicity.

Our object in doing this was to feel out the general popularity of the device, and accertain whether our suggested price of \$200 for the Dictating Bookine and Telephone Amplifying device complete, was about the right figure.

Tem ship to resert that everything looks very coronic for the cale of the follower and the line we originate. One red of the follower is the lines we originate. Our model neams to be successful in every way, and the public consider the price of \$200 for instrument of this kind is not exceeding, because proceedically one of them would do in a large office.

We have some shood with our drawings of the followards, which are now prectically complete. We are in a position to start manufacture on the dwrice at an early date if our Committee passes upon it, and I feel sure br. Addom has a committee interest in the Telesoribe so he will emprove of its production at an early a date as possible.

The price of \$200 for the Telescribe practicelly given us \$100 for the Telephone Amplifying device, and there could be nequestion shout this being a very ample allowance, which will give added profit to this Department, and et the same time provide our distributors with a unique convessing Techure, which will not money in their pockots, and help the cate of our regular preducts.

Leading source an estimate of the cost of tools for the Calecutbe, and his report is an approximate charge of the cost of tools for the Calecutbe, and his report is an approximate charge of the Calecutbe, and his report is an approximate charge of the Calecutbe of the Calecutbe

Will you kindly place a monorandum of the above data in the form of Committee notes, and extrance for us, if anything further has to be done, to proceed with the manufacture of the Telescorbe at once.

Yours very respectfully.

Durand."

At the request of Mr. Negwell, Mr. Durand had Mr. Reddown confirm the cost of the Telecoribe as approximately (25 to Thomas A. Edinon, Inc. Mr. Micolai also confirmed the estimate of 9800 on the cost of the teels.

Mr. Magwall inquired what Kr. Durand's idea was as to a shop order, and ir. Durand stated that he thought the chop order ought to be 500 - mutting through, however, only 50 of the important large parts and 500 of the small once. It was pointed out by Kr. Durand that in this way we precticully run no rist of beving dead stock, but do have the deveatege that production can be easily increased if all goes well.

Decided after further consideration that Er. Durand's plane in regard to the Telescribe, as set forth in his memorandum, merit approval.

W. Farwell Chairman.

Copies to all committee members and to Mesers. Edison, Wilson, Berggren, Eckert, Lesming and Hutchison.



Prosent: Mesers. L. C. McChesney, Brown, Durand and Maxwell.

Mr. McCheeney was requested to submit a list of the magazines in which we are now advortising the Dioteting Machine and the amount that we are spending per year. The following list was submitted:

American Agency Bulletin	\$ 100
Hational Shorthand Association	100
McLeans	240
Office Appliances	230
OLIIGO WEBTISHOOD	720
Printers' Ink	480
Rotarian	2480
System	\$4350.

ler. Durand stated that he fully realises the need for extreme economy until conditions become better, but that he thought it would be hearedons for rim to reduce his traveling force. In Mr. Durand's opinion, the five traveling man who expone one unployed are particularly needed at the precedence on the keep our distributors from lying of the traveling man distributors from lying the traveling men might, and very probably would, be factor by the loss resulting from distributors lying down or quitting.

With reference to circularising, Mr. Durend stated that the system in vogue of requiring distributors to furnish us the names of business houses for circularising purposes furnish us to keep after the distributors, and affords as about the only opportunity we have to exercise any control over the only opportunity we have to exercise any control over here and if we were to discontinue even temporally, are doing for them, and if we were to discontinue even temporally, be believes it would have a very had moral affect and another there. Mr. Nurend is of the opinion that we can describe them say other cononny that we could put into effect.

Mr. Maxwell stated that he had already discussed this matter with Mr. Durend at some length and is fally convinced that we capt not to discontinue the directorizing, and believes Mr. Durend is right in regard to the traveling men.

After discussion it was decided that we will, until further notice, out out all of our present advertising except

in the American Agency Bulletin and the Mational Shorthand Association where we are obligated under yearly contracts which have not yet expired.

This temporary discontinuance of advertising will mean a saving of about $9345~\mathrm{per}$ month.

W. Maxwell Chairman.

Copies to all committee members and to Messrs. Edison, Wilson, Berggren, Eckert, Leeming and Hutchison.

Edison General File Series 1914. Thomas A. Edison, Inc. - General (E-14-82)

This folder contains correspondence and other documents relating to the organization and administration of Thomas A. Edison, Inc. and its constituent concerns. Among the documents for 1914 is a list of departments as of March 1, 1914, along with an attached list, possibly dating from 1912, of general expense classifications and "definitions of accounts." Also included are undated lists of foremen of the departments of TAE Inc. and the Edison Phonograph Works. In addition, there are items pertaining to complains about air and water pollution from the phonograph and battery works and a report concerning construction work on the battery plant in Silver Lake, New Jersey.

Approximately 50 percent of the documents have been selected. The material not selected includes accounting statements and routine periodic reports.

DEPARTMENTS.

n-mi-ed Monoh lat

	Revised - March 1st, 1914.		
Open.	Works.	Incorporated. B	oth Companies.
. \	1. Bates Numbering Machine		İ
		2.Disc Blank Making	
	3. Cabinet Making		!
		4.Disc Mould Prelim- inary	
	5. Sapphire		
	6. Speaker Assembling		
	7. Speaker Parts		
	8. Japan Cleaning	:	
	9. Phonograph Assembling		
	10. " Packing		
	11. " Testing		
	12. Wax Making		4
		13. Musical Record Moulding 14. Disc Record Mouldin	ng
		15. Master Mould Makin	8
	16. P.K. Assembling		
ĺ	1	16. Posttive-Pilm-Mfg.	
- 1		17. Professional Film	
		18. B.A. Inspection	
	19. Drill Press		
	20. Gear Cutting		
	21. Grinding		
	22. Tapanning		
	23. Jobbing		
	24. Lathe		

Works. Open.

Incorporated.

Both Companies.

25. Nickel Buffing 26. Nickel Plating

27, Polishing & Buffing 28. Punch Press

29. Screw Machine

30. Battery Plant

31. Blacksmith 32. Box-making

34. Record Stock & Packing 35. Home Model Positive Film Mfg.

36. Phono. Block-ing & Final Equipment

37. Payroll

38. Advertising & Printed Forms

39. Draughting & Listing 40. Painting

41. Electrical & Millwright 42. Chemical Lab.

43. Carpenter Shop

44. Yard

45. Tool Stock

46. Tinsmith & Plumbing

33

1	Op é n.	Works.	Incorporated.	Both Companies.
		47. Tool-making	48. Record production receiving & stock	49. Production, receiv- ing & stock
	50			51. Purchasing
				52. Order
				53. Aylesworth - Lab.
				54. Shipping
	-			55. Traffic
				56. Administrative
	į.	57. Power Plant		58. Non-Divisable
			59. Stationery Stock	60. Officials
			61. Credit	
			/ 62. Legal	
			/ 63. Advertising	64. Transcribing
				65. Miscellaneous
			66. Kinetoscope an	1
			67. Battery	
		68. Bates Number ing Machine		•
	*		69. Dictating Mach Sales	

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Both Companies.
                               Incorporated.
               Works.
Open.
                           70. Amusement Phono
                                   Sales
                           71. H.P. Kineto. & Film
Sales
                           72. Electric Motor Sales
                            73. Kinetophone Sales
 74.
 75.
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 77.
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  79.
            That metal.
        80. Steel Wickel
             Working
                            81- Desc Would Funding
 奄.
        82. Copper Plating & Dipping
        83. Electric Motor
        84. Diamond Grinding
                             85. Film İnspection
                             86. Blue Amberol Record
                              87. Kinetophone Film
                   Screen
                              89. Recording
        90. Ice Plant
                              91. Gas Plant
                              92. Water Plant
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94. Raw & Finished Film Stock. 93. Silver Lake Warehouse Open. Works. Incorporated. Both Companies.

96.

97.

98.

100. Blank Shaving
101. Disc Wax Sub. Master
Moulding
102. Cyl. Wax Sub. Master
Moulding



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11 Electricity

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		Repairs to Eschinery & Tools
D .	301 - 400	" " Furniture & Fixture.
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	177	Water Supply .
		Fuel Oil
		Electric Gurrent, Gas & Steam (purchased & transferre

GENERAL EXPENSE CLASSIFICATION

The underlying principles govern ng this classes after are:

- primarily, according to account the titles of which indicate the functions of labor and the acture of other expense; and secondarily according to the Department in which or for account of which, they are incurred.
- MOTE 17: All non-productive Department expanses pro-relations on the productive Departments on busis uniform to each factory.
 - the Constitution of the interest of the constitution of the constitution of the scientific vietna after 1 the constitution of the scientific vietna after 1 the constitution of the scientific vietna after 1 the constitution of
- NOTE V: The allocation of expense results in a ready means of locating without special elerical effort or unusual or shormal expense.
- are shorted by adding to the factory out one person are shorted by adding to the factory out one person are basis arrived at by determining that organizes the total exposes of these Departments for a given that hears to the factory cont of product for the me person

TERMITTION OF ACCOUNTS

IDO OFFICIALS

includes salaries of the officers of the Company.

101 ROLL OF SEALING & EXECUTIVE DEPARTMENTS

notices the Salaries of those in charge of the Salling & Nacontive Departments outside of the Sastory Organization.

100 PACTORY SUPERVISION

inclined well-few of General Europea, accistum-Benger, Henrall Superintonicus, agricunt Superintodenia, Setting School, Production Benear Superintodenia, European, Production Benear Superintodenia, Superintodenia, European, Editoria, Superintodenia, Production Superintodenia, Superint

IQS CLERK

Includes salurdes of all clarks, exclusive of stock olerks, who are charges to account \$10? (3tock Clerks and bhose not choswise provided for.

104 UPRIOR FOIL & DAS SELECTS

includes salaries of cifice tops and messangers amployed in mail deliveries and in junior service gonerally throughout the factory and offices.

SERVICONALDICES AND TRANSCRIDER

Includes salaries of employees sugared in correspondent work, taking stemographic or phonographic dictation.

TOS JAMITORS, PORTERS & RIEVATORES

Indiaces agas of Jenitors are men engaged in caring for boilet rooms are electric effices, and running electrons.

TOT STOOK CINER

Includes Salaries of clerks located in store rooms who salved out and take in material, enocking and recording

1

r

108 LABORERS

Includes wages of all miscellaneous unskilled labo not otherwise provided for in this classification

109 WATCHMEN & GATEMEN

Includes wares of watchman and extemen.

110 ADVERTISING

Covers cost of all forms & publications issued by the Advertising Department direct to the trade, including the cost of printing such forms also other expenses in conjection with advertising.

111 PRINTING & STATIONERY

Includes purchase of all stationery & cost of printing factory and office forms. Following is a list of the principal items.

Plank Cards
Plank Pads
Blottors
Bristol board
Copy books
Carbon paper
Crayons
Clips (fastamers)
Enrationes (sil)
Syslets
Fastamers
Fasta

Paper outtorn
Paper factorer
Paper restouere
Paper weighte
Inchannt
Panchant
THE POORS & PERSONSOLIS

1

forlings all semute made to ordere of slape, bedefined in dispetting a second standard color of slapes to the second of the second seco

113 OFFICE SUPPLIES AND FACILITIES

or minor office supplies and conveniences, such be

Arm resta Lanotta desk Lanotta wasta Hoxes Fromma Druthos clessing Frances cogrice Lash borse Cash fifts

Cosh tills Chancis Computing rables (book) Cups Guapidore Dusters

Dustons

Plactric Deep S

Disciplantance Communication

Disciplant

Also any remains to or replacement of expensive

Adding Machines
Addressographs
Calculating Schines
Copy Presses
Clock Sating Starp
Pressing Page 1

Duplicators (expansive ones only Funnaring machines

Dypaunitera Phonographs

114 MISCELLANGOUS SHOP SUPPLIES

0

Includes the expenses of all miscellaneous supplies, not otherwise provided for to this classification, consumed in operation of shop departments, the mainties items have covered by the following list:

Note 1: Not to include material used in nower plant

| Coher | " " | Cloth, soften, at readily | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Creeks | Cree

Nops | Nops | Nops | Nops | Nops | Not all polish | Not all polish | Not all polish | Not all polish | Not all polish | Not all polish | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops | Nops

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for mailing splace 1 Labbit
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Ships and paper
for facing off-steed or note
come and capin

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NIC BURRIANDS & CASTE

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Includes cost of lucricating oils, eraces and wester used in the supparenturing of cover northern

17 SALESMANIS KARAKSES

Department of traveling entrances

IS TRAVELLES EXPRESES

Includes raymouts for braneportation notel and other necessary superior for branefit for employees, except as follows:

Mote 1: Traveling expenses in actanguage upon leasing conventions, meetings and salibitions, revised, for the account 170

Note 2: Traveling symmes in consection with less muchs which and courseable to execut \$125

note 4. Treveling samples incurred on account of approach tries chargeable to special shop

119. AZTERNING CONVENTIONS, EXHIBITIONS, &c. DEMONSTRATIONS,

Journal of twelfer an antervening aspects of the display as manager in all thems for converting, as as these of control on assembly of technical orporation and the second of the second of the said o

120 INTERTATIONENT

Expenses incurred in entertaining customers or vietter

21 TAIL BAPH A TELEPHOR

fictures expenses in connection with telescaph and telephone, service.

22 POSPAGE Scir Explanator;

STRUCKLE A PARKESS . Self Explosator

OCCUPATION MEATINGS

Money much con for extensing consists meatings an

125 STAPLE & CARTAGE

Includes expenses in consection with horses and tracks of our own and the wages of stablesen, also remain to expone and trucks. Also includes any outside exactage of tracking me may bind;

CARAGE & AUTONOPILE SPRVICE

includes these self current man, chauffeurs and the code, of all augules used in compution of automobile trucks of cars, such as remeated of batteries, guadino, tires off, roles, small tools, also remeate and lightly computed corfering automobiles.

127 DOMATIONS & GRATUITIUS

Includes cost of all voluntary subscriptions to hospitals and other organizations, also ellerance made to disabled employees and their runties.

126 LEGAL EXPLISES

Includes all assumes paid for legal attorneys as retainers or for services to littgation, settlements out., also court face, traveling expenses and time of retreages atc.

. Note 1: Does not include legal expenses in our mention with injuries to sersons, thich are chargeable to account fish (Insurance)

189 INTEREST AND DISCOUNT

Covers all charges for interest we have to pay on borrowed money and discount we may have to pay for o notes and also creditativish the interest we will receive their collivations due us and amounts of discount for execute notes and amounts of

150 INSURANC

Includes cost of all insurance except insurance

It because in with the unclassing of the rised rear, estypes to this account will be meas anothly by feared fairs, the offset line with the rised results of the rised results of the rised results of the rised results of the rised up our rised results of the rised up our rised results of the rised up our rised results of the rised results of the rised results of the rised results of the rised results of the rised results of the rised results of the rised results of the rised results of the rised results of the rised results of the rised results of the rised results of the rised results of the rised results of the rised results of rised results of the ri

(Insurance continued)

(note 1) Collectively distributed month by continuous contemps to charged with the trait, one months may be charged with the traits months insurance and thereby show an abnormal

131 FIRE DEPARTMENT

Includes, vages of Ohief and his Assistants of the Gomeany Fire Department, also neguents to members for attending Fire Drills and answering Alarm Lalls and any other exponse connected with the Sire Department of the S

132 13 1

includes amounts paid for realfal at property. Is this account should be credited rentals received from property syned by this company occupies by sutsiders.

133 1 A V 3 3

estate, personal criperty etc.

Mote 1: Commencing with the wearlands of the Incompage observed the account will be made to the blant and in souther properties to the blant and in souther properties to we are in support of taxon will be unargon to "Now Assumed." For the mass resums price that the support of the state of the support of the support of the support of the support of the "Now Assumed." For the mass resums properties the thought of insurance, this temporary Thasea Assumed assumed will be described.

134 TAYING OF INVESTIGATES & EVERA LABOR

Includes wages main amployeed in the process of their inventories and also any expenditures for larger on outside jobs.

GE SALES SASUR ELPERSES

Covers all expenses incidental to Jalas regons except ing original purchase rice of vagons a freight of initial shipment of ragons.

136 ON ERAI FILM CO. & BOLLOW FLOTONS PARENTS OF

This item covers selectes and exvenses of our regress actives located at these Company's offices for our interest.

13" INCOMING SHAFMALTS

To nover all expenses in connection with theomias serimments such as homes, Bottles, Crates, Jure etc.

136 MOVING EXPENSES

To cover all expenses in consection with moving of Depurtments from one Building to exchair or traction one part of a Building to exother part is same Fullding, also all expenses in connection with morthly of Buildings from one loosing its another,

139 M. M. GEFICE MAINTENANCE

To cover say expense in connection with fullding located at \$10 Fifth Avenue, Is I. These expenses will be paid when full ring is rented.

140 AFFILIATIO CONTARY'S ACCOMMODATION WORK

To cover all took of an expense nature that we do for and of the artificites Companys all more to be some on smeight show orders.

141 BDUCATIONAL EXPENSE

To gover all expension with in accused on with this class of twok or phospersphe or moving pictures, such expenditures to include threaling or sames of emblying, attaining well-attent towarding or exhibitions, and maleries of employees onessed in which class of work.

142 PRELIGITARY MASTER RECORD EXPENSE

This account is to cover expenses for travel in a connection with the oreliminary arrangements with an artist relative to making of a telent contract or engaging them for regular work.

Also all expenses in connection with matter a trial record, including traveling, noted, supermiss to takent, freight for correcting records, etc. Regarding the last them, it is necessitated much an aximated try, the felicies of amilyone making much rips whould be charged to tips account also.

140 to 146 inclusive. Open for future use.

1

147 PATTURES & CAA-1866

0

Garges expense of marine drawings, feathering apper, how and supplies as well as the range of competitions can be also the control of the con

148 EXPERIMENTAL ACCOUNT

To cover later and extertal in connection with an extended and research most. Sectial Shop Orders must be insued so far as possible for apposite tale covered by smoothly requests so that the expense on be charged to the class of work.

149 MISCRILLAREOUS EXPENSES NOT CLASSIFIED

Holdmes all sinor and incleantal exponent not otherwise provides for in this classification such as used last able shaped on the same or loss in transportation, pay of sentiable on silitary cutty, nost of reclaiming action property, street outfaces are such challenged to the same and the same configuration goes or

MAINTENANCE OF PHOPERTY

150 REPAIRS TO BUILDINGS

labor and material for repairing and partially renew

161 REPAIRS TO ROADWAYS AND SHOULDS

Cost of labor and material for regarring of readways balouping to the Commany and up deep of the grounds including paths, sideralks, regrading and repaying of rarch, etc.

152 REPAIRS TO SYDRAMTS, WATER MALES & SERER PIPES

Self Explanatory

163 REPAIRS TO RAILROAD TRACKS

Labor and material for repairing and particulty renowing tracks belonging to the Company, in the chops and wards, including trustles and turntables.

154 REPAIRS TO STRAW, SAS AND AIR PIPAS IN BUILDINGS

Labor and external for repairing and partially renoring steam, you and air pipes in all builtings except nower station. Equatry to steam coins terms nower station and buildings charged to account \$171 (see Light, Best and Fower).

156 REPAIRS TO SIEVARE S AND CONVENTION

Self Exclonetory.

SOF to SOO REPAIRS TO DACHIEVEN AND PODIS

is now and material for revairing and renevial exchange and motors in construct, not attention provided for.

SOT to 400 REPAIRS TO FURBITURE AND PINTURES

labor and raterial for repairing and fartially remains dirice fixtures, such shop fixtures as

Gaet Iron Sings, Protection Equinct Rucke amagrous places, etc.

T

P

tot to noo REPAIRS TO MARCING, EVILLERS AND DELATED

Depar and material for two sixing and outsially repaying shorting, pullary, Hangers, coupling, systems and belitos.

Note 1: This account does not include counter confifing, which is Esperally bought as terrior the machine. This expense mould be charged to the Escurmental field parts and the lead of the counter that the count

501 to 500 EXPAIRS TO SQUITATIONS & INSTALLATION OF LEGILLORIES

where we exterial for repairing and renowing formulations, east of received of oil markings broughts for you have like the state of new ones, also be used of new rounds likes when the location of read partial because the formulation of read-point is changed.

Note 1: The court of wooding and mertially fonce of the County for the County for the County for the County for the County for the State of the County for the State of the County for the

OF to 700 MINOR AND REPLACEMENT WIRING LOAD

Labor and material for making minor changes, repairs and remembed in clarific wiring system also replacement of hamps.

701 to 800 Herains 10 symman

.

¥1

Tabor and material for rensisting and naturally renswing of heating and melting impress and their acultant, such as rivet forges, softh corps, amealing furances atc.

. fight, waar a corma

170 REPAIRS TO FORER PLANT EQUIPMENT

Included that of labor and material incurred in repair ing and martially recording equipment of large, air mappingsons, gamerators, transformers, convertors, system-bourds, and auxiliary apparetus, airs pungs and pings in cover station.

191 SEEALES TO SEEAN MAINS FROM POLES PLANT TO EVIDENCE Includes cost of labor and saterial for requiring and remedias atoms as ins connecting buildings with the nower station.

172 MIGHNESES AND STREET, DIC.

Includes vages wid engineers, firemen, offers and other large in the pover station.

178 LUBRICANIS AND MASTE

Includes cost of lucricating sils, greates, waste etc.

174 INSURANCE FOR LOVER PLANT

Includes toiler, fly-wheel, and any other insurance applicable to Power Flant.

175 INGIDENTAL EXPRESES FOR POVER PLANT

Includes all minor expenses not otherwise provided for in connection with operating Power Station.

176 GOAL COUSUSTED

Includes cost of coal consumed

WATER SUEFFY

Includes cost of water used by Power Station and for manufacturing purposes.

178 FUEL OIL

V.

A

Includes cost of fuel of

179 ZIROTRIO CURRETT, GAS a STLAM (purchased or transferred)
Toolwine Cleatric Current Season Stans currentsion

1914

TAE, Inc. - Org.

Js. Rudham

March 9th, 1914

HEADS OF ALL DEPARTMENTS

To esticify a long felt want of those who live too far away to go home for luncheon at Moon the Company has started a Luncheon Service and a competent that has been employed

All desiring to avail thouselves of this service, will please give advance notice to the chef on the fourth floor of the office building. A regular dinner will be served each day, for which the charge will be 50¢ per person.

Those not desiring the regular dinner may purchase sandwiches etc. at cost prices.

He cash will be accepted at the restaurant The employees must settle in coupons which have been purchased in any quantity at the Cashi ris Department on the second floor

Kindly pass this notice among those in your Department

w 1982cklert

WLE-JES

5

42

March 12 1914

Heas, Chas. Edison, Hird, Henderson Wentert W C.Smith, Leeming, Cheshire, Wetzel Redfearn, Erwin, H. Rosert, Jubert Baldwin and copies to Mess, Berggren & Staub.

Wish to advice the manufacturing of Disc Records has been divided into the following Departments

#2 - Disc Blank Making Department Er. Hoffman, Foremen

This includes wax blank making, phonol rosin moking, powder blank making, sub-master blank making, label blank making, varnish making.

#95 - Mould Vault In charge of Mr Kuhnen

This is self-explanatory.

\$4 - Disc Mould Preliminary Department Wr. Diswiddie, Foreman

This includes white master preparing, and plating second master & sub-master, preliminary teth.

#81- Disc Noveld Finishing Department Mr. Grimes, Foreman

Includes general bath, lathe room, mould backing, colluloid print rooms, mould requiring (including inspection).

Regarding the latter operations, that is mould repairing and inspection wish to advise this mould be being done in Department 3A, but the labor, eather storied and expense in connection with these operations will be oburged to Dopt. #81 as it is sure of the mould cost.

#14- Disc Record Making Mr. Moore, Foreman

Includes powder blank (including inspection and disoard clearing house), transfer plate making, trunsfer blank making, record printing, record finishing, final inspection.

(#14 - Disc Record Making - continued)

Note: Mould repairing including inspection, will be done in this Department, but all labor, material or expense will be charged to Department #81, as noted above.

Sheet #2

#48 - Finished Stock Department In charge of Mr. Baldwin.

This is self-explanatory.

W. L. MCKURT

3 12-14

REPORT TO MR. EDISON REGARDING SILVER LAKE CEMENT WORK ON STORAGE BATTERY CHEVICAL PLANT.

On March fifth, Mr. Kammerhoff came to me with various photographs showing large cracks and other defects in cement work at Silver Lake. I was amazed.

On the morning of March sixth, Mr. Kammerhoff and I went to Silver Lake and inspected the entire premises. I could scarcely believe my own eyes.

We returned to Orange. After lunch, I arranged a meeting of Er. Eachman, Er. Karmerhoff and myself, in my office, and the difference between them was patched up.

on Monday morning, at 9.40, Mr. Pachman, Mr. Kummerhoff and I went to Silver Lake, and sgain inspected the cemnt work. Mr. Rachman was as much catonished as I was the day before.

I got into communication with Mr. Mallory, apprising him of the defective work. At my request, he cent out Mr. Stevenson, and on the afternoon of Earch 10th, Mr. Stevenson, Mr. Eachman, Mr. Kammerhoff and myself went to Silver Lake, Mr. Stevenson's findings were sufficiently important to warrant the request that Mr. Mallory send down Dr. Kiefer, to make an analysis of the cement, and hand in a report on same

I attach hereto report of Dr. Kiefer, dated Karch 19th, 1914, to which in turn is attached his analyses.

Apparently, no cinders were placed under the concrete floors or foundations of the roof supports. Even if this drainage had been effected, the sewers were not put in to take care of the water. The founcations of the supports were also inadequate, many of them having cracks and sunken. The floors throughout all the buildings were more or less cracked, and this condition will become worse as the ground thaws. Fractically every nit in the entire works leak so repidly no to make them entirely uscless for the purpose for which they were intended. Numerous attempts to repair there leaks only resulted in an excenditure of somey to no avuil.

It appears that the 12G-ton reasting furnace has, so foundation, a more or less unstable four-finent floor. Sorings under the corners of the foundation and the sides of same revealed nothing but dirt and Silver Lake guicksand.

The large, high-temperature furnaces are built on a foundation of eighteen inches of concrete, and in a veritable quickand bog. I am afraid, with resultant interuption of the process of iron making. The containfies walls around this pit are inadequate to support the pressure of the surrounding quickand earth. The manufacturers of these furnaces specified not less than eighteen inch wall and it. Hoyer put in only a twelve-inch wall, not waterprocfed.

It is evident that all pits must be waterproofed with consequent diminution of available space within them, because of the necessity of building an inner envelope with waterproofing material between the present cement work and this inner envelope of cement work. This is being taken care of.

Fravision will have to be made to shore up
the roof supports in the event of further sinking of the
foundations of same.

The side this will wiso have to be supported if they settle much further.

It remains to be seen whether much of the machinery, furnaces, etc. will not have to be provided with foundations.

It has been my purpose to simply get this data together for your guidence on return and to take much steps toward recommending to Kammerhoff immediate action on waterproofing, etc. as are necessary to enable his work to progress without interruption.

As it would be impracticable for you to juage dorrectly as to what should be done from a report without seeing it with your own eyes, I am simply sensing you this to Charles for him to use him best juagement as to when to call it to your attention so as not to interfere with your vacation, but at the same time, to familiarize you with the conditions in a matter of so much importance.

M. R. HUTCHISON.

July 20, 1914

Mr. Edison:

Regarding your inquiry to Mr. Leeming as to when celluloid man from London will be over:

We cabled them July 13 as follows: "When will Mr. Greenberg call".

We have not heard from them since, and we believe either a letter of ${\tt Mr}$. Greenberg himself is on the way to us.

CN.BB

C. Nicolai

P. S. Mr. Leeming is away on a business trip.

c. N.

184

August 5th, 1914.

Mr. Edison:

Replying to your long hand memo. on attached.

The decision of the Interstate Commerce Commission specifically specifies that the increase in rate shall only apply within Central Freight Association Territory, and any shipments that may originate cutside of the above zone are not subject to the increase allowed by the Commission.

TROGERS.

There ship into Central 7 and Tenanty

Ship will that affect in

Mr. Edison:

In connection with the decision of the Interstate Commerce Commission in the advance in rate case, in Official Classification Territory, would say that the decision will not in any way effect our interest, as the increase allowed by the Commission of 5% applies to what is known as Central Freight Association Territory only, ie: that territory lying west of Buffalo Pittsburgh and extending to the Mississippi River. We are located in what is known as Trunk Line Territory, and the Commission, in its judgment from the facts before them, decided that the rates in this territory rendered a fair return to the carriers on their investment. Therefore, it will not be necessary for us to increase our freight allowances to established jobbers of our amusement products, nor will it effect our primary battery business, or our dictating machine business. It will also be unnecessary for us to pay increased rates on raw material.

I am informing the heads of our sales departments so that they can intelligently discuss this important matter with our customers if called upon to do so.

R:W

CC to Mr. Wilson CC to Mr. Bachmann

Oct. 5, 1914

Mr. Berggren:

Planes secure for me a cortified copy of resolution of Board of Diroctors of Thomas A. Raison, line. ratifying and approving the placing of a contract with the Michigan Alkali Co. of Wycndotte, Michigan (Raward Hill's Son & Co., Inc. sole agents, 64 wall St. How York City) for our entire consumption of 76% Gaustic Soda, between Hovember 1, 1914 and December 31, 1915; the total quantity to be dilpyed ageinst a benefit of the consumption of to exceed 1200 tons price \$1.40 min. The benefit of fine to exceed 1200 tons price \$1.40 min. The benefit of fine to exceed 1200 tons price \$1.40 min. Treight aguaised with Syruchuse, it. Cornes not in 60 days from date of each shipment.

The material to be shipped against this contract is to conform to our specifications.

HTL.BB

Copies to Mesers. Edison, Wilson, Mesdowgroft, Harry Miller

BOKENO OF STATE
S - 1 - 1014
TRENTO 001. 7. 1914
Circumar No. 3.
Mr. Thomas A. Edison, Down Don't where
West Orenge, N. J.
Dear Sir:
I have noticed an announcement in the daily press staffig that you are about to start a new manfesturing plant in New Jersey. Receiping a record of all matters relating to the industrial interests of the state is part of the general duties of this Burnau. If the report regarding your intention is correct, may I, in order to avoid mistakes, recoble you to fill in answers to the few questions below, and after doing so, please return the same in the enclosed envelope. An early compliance with this request will be regarded as a personal and official favor by
Yours very respectfully,
GEORGE C. LOWSON, Chief.
1. Name of corporation or firm,
2. Is it intended to crect a new factory building, or to rent an
old one?
3. Location of factory, 49
4. Kind of manufacturing to be carried on

5. If new, will buildings be of brick or wood
6. Number of stories,.....; ground of

feet.

STATE OF NEW SERSEY.

Mr. Coderano Mars Malan Markenses

October 23rd, 1914.

Hr. L. W. McChesney,
Manager, Advertising Department,
Thomas A. Edison, Incorporated,
Orange, N. J.

Dear Mr. McChesney:

As requested, I return herewith the Emlletin of the Association of Mational Advertising Hanagers, dated October 17th, 1914, the subject matter of which was prepared by Mr. J.B. Bennon, Advertising Manager of the Rumely Company, of La Porte, Ind.

my hard was and re-read this billetin and an frank to within an amporter spotter of rest it is one of the best written articles in reference to the situation in South America that I have seen in miny a day. As you have undoubtedly observed, magazines and newspaper are publishing an excessive number of some to the wenderful arrive boild of the present surpogan war, one of the writers would note us believe that South American cofferes are filled to overforing with gold which the nechants of those countries would be glad to turn own to us in achieve for our products. Of course, the are swritten by south and the surpogan war, considerable that the state of the second of

Then recting Mr. Benon's article, I immediately recognised that here was a mm "gending at one faming subtority". In his article the monositive a true plature of present conditions in Both searches, and his statements are borne out by reports I as continually receiving from Mr. Memody, the hamper of our Argentine Oppmay. I nose of his letters, Mr. Remedy writes as follows.

"During the month of hosember, 1915, there were 180 feet and the second of the second

Under the headings "Cardinal Frinciples to Observe" and "Common Sense leiched of Seles Davidgment", it. heaving types advice which if folios stale, would also that the test of the Seles David March to make the categories of the selection would also be in the pitchells that confront those who expect too enter this field without having the necessary exercitions.

Haturelly, such of the information contained in this bulletin is not new to the experienced smurindstars or experter, but such these and soney would be saved to concerns which contemplate entering the South Asserlean field if a copy of this bulletin could be placed in their hands and thay would follow the advice given therein.

ir. Daino is very much interested in conditions as existing in Suth America, and some partuniarly in Argentine. I am therefore some interest of the first several copies of this built eith made, or of which is shall send to Mr. Edison. I am also sending a copy to our vice-Freel dent and denoral Manager, Hr.O.H.Wilson, and to our spoond vice-Freel dent is no Exact.

I am thoroughly constant that if information of this character could be substituted nor the nonemental teach that is being the substituted to be the nonemental teach that is being the substituted that the substitute of the subst

Very truly yours,

THOMAS A. EDISON, INCORPORATED,

Mofavano Energy Poreign Department.

Knel

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ASSOCIATION OF NATIONAL ADVERTISING MANAGERS (Incorporated)

Fifth Avenue Building New-York City

BULLETIN

Number : 307

Subject : EXPORT ADVERTISING

October 17th 1914.-

Mr. J. B. Boson, Adventising Manager of the Russly Oscapacy of La Brote, Ind., now of the above of our Export Committee, has prepared this sulterin at the request proper to manufacture. Hr. Benson spent five years in Boson-alives, Argunitus Republic, as advertising manager of a large Company and this report, based as it is upon his actual experience, should be of great value to our members.

THE SITUATION IN THE SOUTH AMERICAN EXPORT MARKET TO-DAY.

CARDINAL PRINCIPLES TO OBSERVE IN MAKING A START AND IN DOING FURTHER DEVELOPMENT WORK.

INFORMATION UPON SALES REPRESENTATION, CATALOGS AND OTHER PRINTING, TRANSLATION WORK, ETC.

TO ALL MEMBERS :

There is no doubt of the possibilities before the American manufacturer in gaining South-American trade, but the European war alone is not the solution to the market by any means.

Some of the articles which have appeared in the press on South American trade and opportunities, if taken too literally would make one suppose that the South Associans merchant or importer was waiting on the landing to receive American goods, to replace similar condities formerly imported from European agencies.

In the first place all other channels have not been out off.
England is still doing business with South America, and untugal its
resources to get the bulk of the two million dollar engort trade which has
been Gormany's, and England has the facilities for taking immediate
advantage of the opportunity.

To my mind the most encouraging effect of the war on our South Amorionn export trade will be that it has brought before the American manufacturer facts and figures to show that the market is there if gone after rightly. It has brought before us the possibilities which have

Bulletin Number : 307

A.N.A.M.

Continuation Sheet : 2

always been there, with perhaps a little extra inducement on account of the upsetting of foreign contributors to that trade.

Again, there is no doubt of the demand in South America for American goods, but a great many are spt to rush into it as they have done formerly, not taking proper advantage of or giving consideration to existing conditions.

The Germans, French and Regish have built up their sourcome foreign trade by consistent, intelligent effort and back or those efforts are their own made up to the prevailing terms, and they have their own single and dependable shipping service. At the same time they have their own men on the ground with year of experience, to nurse business along.

Furtherwore, trade follows investment, and European Capital has been the big factor in South American developments. Right now, of course, further European investment and development is postponed and consequently the purchasing youer of South American Republics is lessened.

TODAT'S CONDITIONS IN SOUTH AMERICA.

Just a word on the situation in South America to-day, quoting Bussons-Aires as an example. Genorally generally, I think South-America is in worse shape insuncially right than it ever has been. The European war is not the cause of it shather the war has intensified the situation by cutting off the financial support which is expected from Europe in normal by cutting off the financial support which is expected from Europe in normal

The Argentine depression is due principally to exp failures. They have not had a crop in the Argentine for they pract, and as agriculture is the basis of Argentine prospers to result is obvious. Inad speculations have also contributed by the contributed by the property of the contributed by the co

In a letter written in August from our Bassos-Airce branch, our resident manager mentioned that the Argentine government was contemplating an issue of \$200.000,000 more in paper money, value guaranteed by the government though not supported by gold reserve. \$100.000.000 was to be put in the interior to assist the farmers in taking care of this year's crop.

Our man further mentioned that the government had ordered the closing of all banks for one week and from the way it lines up this was evidently a wise move.

The failures in the Argentine for one month of this year were more than the whole of 1915 put together. Oredite had not got into such shape in certain lines of trade that jobers were working together to prevent any more solling until things were on a samer basis.

Conditions have not been much better in Brazil and Chile, martial law having been declared in Ric in the Spring on account of public

Bulletin Number: 507

A.N.A.M.

Continuation sheet : 3

demonstrations against the business situation, due mostly to year poor legislation.

The foregoing may seem rather pessimistic in view of the general tone of articles on the subject but it is just about the way things stand, yet the American manufactures who looks shead at all will not let this dater that from gits going after that market with a view to future returns - BUSINSS IS THERE ALD WORTH GOING AFFECT.

CARDINAL PRINCIPLES TO OBSERVE.

THE FRINCIPAL THING IS TO REGIN RIGHT - built up through study of trade conditions dust na we do in this country : think the day when South America was considerate the constant of the constant of the constant of the constant in the minds of all manufactures of the constant of the const

The principal reason why American products have not been stronger in South America has been our refusal to take the trade seriously - taking our time to fill orders and not keeping our premises as to the goods themselves or the way they are handled.

South Assarioa does not want interior goods. Price is an argument, our price is not necessarily an assarile Hisp prices have sold more goods dut more price in the contract of

The big thing that the native wants assumence on is service, and the over some of the word. Lock of service has the same effect on our South Associans to the word the word of the property only more so. Willful associated the south Associans that he cannot understand it and manner foreign to the South Associans that he cannot understand it and manner foreign it. The United States is a long way off to try to square things up after a slip-up.

PLACE SERVICE FIRST AND KEEP YOUR PROMISES - you will find this the biggest asset in getting and holding South American trade.

FUTILITY OF "SAMPLE SHIPS"

On the methods of approach, I think the sample ships which are being talked of are pretty much of a fares - mostly pleasure jaunts for the participants and a joke to the natives.

I have personally been approached on the proposition and have seen the effects of it in South America and I know how senseless they are, generally speaking, considering the amount of money speat.

Is it not obvious that we can hardly expect the native to take these investigation trips seriously when, apart from the fact that their

Bulletin number 307 A.N.A.M.

Continuation sheet : 4

rushing through would prevent any intelligent analysis, the native dealer or importer is accustomed to being nursed along for his trade and our invitation for his to come aboard and run the gauntlet of representatives and samples is to contrary to custom to be sated upon to any extent?

CAREFUL, INDIVIDUAL INVESTIGATIONS BEST.

The American Hamitacturer can to much better advantage spend the money on individual representation. As I have said before, South American business is providable providable and a real state of the seriously and spend a reaching that seriously and spend a reaching that so the seriously and spend as the seriously and spend of the seriously state of the seriously stat

If you cannot have your own man to look into the trade, it pays to go carefully in selecting a representative or combination selemman, getting one who does not handle too large a line and who knows his dealers and his territory.

COMMON SENSE METHODS OF SALES DEVELOPMENT.

In the way of development - say from the time the representative has sold the importer (and in most cases the importer is the jobber) - I might bring up the way in which the average American manufacturer has gone about it in days past.

I was surprised to find, when I was in South America, the disregard by the American manufacturer generally of not only South American conditions and needs, but his lack of common sense in developing the lacker getting started - that is, his rectual to figure that merchandising methods in South America must be as carefully worked out there as they are here.

There were so many manufacturers' segrementatives who would come down, give the selling agency to one of the high choses and them return home expecting shortly to receive near the return in the segreting shortly to receive near the return in no way based on an analysis had over-sold the important part efforts in no way based on an analysis of investigation of the field as related to their particular line of goods. The obvious result has related to their particular line of goods. The obvious result has related to their particular line of goods of the contract of the co

On the question of exclusive agencies, I think manufacturers should proceed carefully before granting them and at the same time consider carefully with whom to place the goods in the first place of dealing through

Bulletin number 307 A.W.A.M.

Continuation sheet : 5

an importing house. It will be a question whether it is advisable to place with one of the larger importers or with one of the smaller. Scortimes the smaller importer who has a name to make and a trade to build up is any to eive more attention to distribution and resulting sales.

The question of long - time wredits has been so thoroughly covered in all discussions of South American trade that there's no need of going into detail here. In the matter of packing, marking and shipping the details are easily obtainable for the different countries.

CATALOGS AND OTHER PRINTED MATTER.

The proparation of catalogs and printed matter, it is much better to have the translation done in the country in which the bods will be distributed, by common familiar with the trade. It is very easy to get a book in English GRANGRIED into Spanish but it is rather hard to have one properly TRINSLATED.

With full co-operation of the forming representative or agent, each year's catalog or miscelaneous printed matter can be improved upon and be resonably correct.

When I was in South America all matter which I had printed in the United States was east up here in Spanish, In dummy form: I found so much worthless printed native being sent in by American manufacturers whose agency we held, that there was no other alternative. I work the same way now with catalogs we put out for our foreign branches and agencies.

As to the printing and engawing of the jobs; it will be found worth while have the work does here and gay the duty into the foreign terms that is, for engining out of the very ordinary. So long as the translation is laid out so that no mistakes can be made in the composition or make-up at this end, the far superior work does here will be worth the effort. For ordinary printing, local shops do good enough work.

negative side - on the other hand, much which me been written has mad it appear that there is nothing to it but to go down and pick up the business on our own terms. It is easier to make a mess of export business than a sunceas.

Very truly yours

J. B. Benson

J. B. Benson

T. L. Briggs F. E. Fehlman, Chairman

December 10th, 1914.

RAB-9-1470

Dear Mr. Edison:

I have arranged to have the office force of Phonograph works brought over to the fourth floor in the Battery building formerly occupied by our Engineering Department. The Engineering Department was moved elsewhere.

Part of the office of the various departments are located in the 3rd, 4th and 5th floor of the Battery. They informed me now they have ample room for their work. I also made temporary tables to be used as deska.

I have done everything possible to sastet Mr. Wilson to get his men all located. I also want you to remember that I am one of your employees when the contract of the man and I want you may be able to man and I want you may be able to anything I may be able excluding the man and it want you must not not continue I may be able to excluding the with machinery. I have quite a good deal to do at the present time but am willing to take on more and organize or do enything for you in eny way you may need my assistance.

Dossille detail realizing that you are not any more a young men and that you have a great deal to contend with I can willing to burden a great deal of your detail which I can willing to burden a great deal of your detail which I can most fitted for.

Please do not hesitate to ask me for anything that I can do. I am very much grieved about this terrible loss you have had and extend my sincere sympathy.

OK paw him

Mr. R. A. Bachman:

Dec. 19, 1914.

Plesse note attached letter from First Ward Local Interest Club of East Grenge, on which Mr. Edison has made notation, elso Nicolai's report concerning the water from our plent which is discharged into the brook they refer to.

I note Micoldi refers to a discharge from the Storage Battery plant into this brook, and therefore thought it best to let you read the latter over and give me your opinion as to what reply you should make concerning your end of it.

CHW/IWW

C. H. W.

6

First Ward Local Interest Club of East Orange

CHAIRMEN OF COMMITTEES

DANIEL HOYT 59 Linesed Place
BLOOMFIELD LITTELL
Compilate

OFFICERS		
57 Brighton Avenue	President	
CHARLES H. CLARK 1st Vice		
LOUIS McDAVIT 2nd Vice		
HAMILTON A. GORDON Recording	Secretary	
JOHN C. WARNER Corresponding		
	Treasurer	
REV. EDW. J. HOLDEN 250 Renslaw Avenue	Historian	
FRED'K W. McCOLLUIA 9 Morse Avenue	Auditor	

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Hon. Thomas . Edison, West Orange, New Jersey.

My dear Cir:

In view of the proposed reconstruction of your buildings resently destroyed by fire, I beg leave to ask your co-operation in our efforts to purify the water of the stream flowing through your phonograph works, by turning the water from your factories into the sever system of Yest Orange, or such other proper disposition of this waste as may seem most desirable and practical to your company.

This stream known as the Yig-Yam Erook or Second River, has its sources arising in the Orange Hountains, the one stream flowing along the Fagle Rock Road and passing through the yard of your phonographic works from Alden Street, is discharged into the stream on Lakeside Avenue to the north of the railroad tack after having been used in cooling your engines and pressers, and is there joined by the other stream, which coming down through Lievellyn Park to the west of Park Avenue, Thowa along the railroad track and near your storage battery building, and continuing on from Lakeside Avenue passes through a portion of the 6th

For sometime past the inhabitants of our Ward have been annoyed by the offensive dotors which came from this stream and by the discolored water and oily waste which has come from your factories. We desire to make this stream of practical use and have suggested to the Essex Park Company signs that they extellish as wimming or wading pool for our children, and we are assured that this will be done provided the stream can be purified. As it is the children are often injuriously affected after wading in the water.

I have observed that for sometime past there has been an almost constant discharge of water which flow from under the driverway leading to the office of the Phonographic Works into the sidewalk gutter on Lakewide Arenue, and also on Alden Ottreet when used in cooling the presence, and in both of these streams, as well as occasionally in the untertee which come from the pipe from these factories. I also learn that it is the custom in your storage battery building to discharge the waste from your chemical vate into this etrem, and I have observed an oily waste and at times soiled

First Ward Local Interest Club of East Orange

INCORPORATED

M. DIE FORENSE DVORFILLE SIE AUGUST DES SENSON DE LA VIGE PORSISTE DE L'ALES DE LA VIGE PORSISTE DE L'ALES

BOARD OF TRUSTEES JOHN W. NOBLE CHARLES I. WEBSTER GEORGE S. DATES, Jr. FRANK H. TAYLOR HENRY L. CADMUS WARREN P. EATON BRANKLIN P. MILLER CHARMEN OF COMMITTES
DANIEL HOT 31 Linwood Piece
BLOONFEEL LYPELFink Steel
WM. B. DALLEY Explay and Play Grands
WM. B. DALLEY Explay and Play Grands
II. QUACKES HAVE Avenued Piece
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#2.

water which is discharged into this stream to the North of the railroad track and west of Lakeside Avenue.

If we can succeed in eliminating all the impurities and offensive waste from the water of this stream, we shall undouthedly be able to give an incentive to the inhabitants who dwell along its sides, to take a civic pride in keeping it in good condition and will be enabled to put this water to a practical use by our children and others, for boating and wading.

We should be very much gratified if this matter will receive your personal attention, and that in making your plans for reconstruction you will have regard to these objectional discharges, and we shall greatly appreciate the help you can give us in our efforts to purify this etream.

Kindly favor me with an acknowledgment at your early convenience, and oblige

Yours very truly.

100

Wh. Leening Report on water discharged into Brook from our Plant. We have Jor some time elimenated the wash water from B. a. rags which Journey was run into Brook . The warte from presses is absolutely clean, so is the water from the John plants except accasionally when colored Johns are run. The discharge from the 8.13. plant is very badly polluted + discolored + this I believe is the main source of complaint. The water in the Labende are gutter comes from the Laing - Mre The running of water this the condensers of the Engines does not pollute it

Mr. Leeming:

December 16, 1914.

Referring to attached letter from the First Ward Local Interest Club of East Orange, as I understand it the water which they refer to as flowing from our plant is not in any way polluted, nor does it contain any stench or sany kind. Please advise me concerning this so that I can make reply; or perhaps it would be better for you to dictate a reply and let me sign it as Vice-Fresident& General Manager. C. H. W.

CHW/IWW Enc-

W

December 28, 1914.

Mr. R. A. Bachman:

Water discharged from plant of Edison Storage Battery Co. into brook. Contamination of brook.

There are two outlets from this plant as follows:

Drain Bumber One: This drain was laid down in 1905 at the time when the original four story building was created. It is located approximately 100 feet north of Oberles 5t. and runs unfor Ashland Avenue discharging into the brook in the rear of dwelling on the east side of Ashland Ave. The following departments discharge waste water into this drain: Part plating

Ribbon plating

Flake plating department, Copper Wash water and floor drip. Rubber treating department

Drain Humber Swo: Laid down in January 1914 and has been in use since March 1914. Starte from a point approximately 50 feet east of Velley Road near the couth side of annox to liew Crabe. building and passes under drivewsy. Ashland Avenue and Erie RR and discharges into brook in O'Rourke's Lumber Yard. This drain is constructed of 24 inch tile pipe and is designed to take care of the waste water from the new Crane Building and Annex. Up to this time it has discharged very little waste as the new cranes have not been operated. Since September1914 we have as you know been using all water from the various operations in annex to flush the toilets. This water comes from operations as follows:

Much water formerly going to brook now discharged into sewers.

Washing Nickel solution from drums in flake plating

weshing and finishing Flake in Separator Dept. After Weshing and finishing Flake in Separator Dept. After recovery of values from this water it is pumped to tank on roof and distributed to various toilets. The amount available is not sufficient to meet the requirements and it is necessary to use water from the town mains to supplement it. It is therefore possible to state positively that the water from the two departments mentioned above is discharged into the West Orange Sewer, and does not cause any contamination of the hrook.

Waste discharge from Part Plating Dept.

This consists entirely of the rinsings of the pickled and THIS CONSISTS STATES OF THE FIRST OF THE PICKISC AND finished parts. The water is clear, has no odor, and while it contains traces of Mickel, Iron, Copper and free acid it is so diluted that it can hardly be a source of contemination.

Waste from Ribhon Plating Department

The discharge from these machines is clear, without edor and contains small traces of Rickel. It has a very slight alkaline reaction from the Caustic Soda used in the preliminary cleaning operation, but is similar to water discharged from Part Plating Dept.

Waste discharged

A considerable quantity of water is used here to remove from Rubber Treat- all traces of the Sodium Hypochlorite from the various rubber perts. The waste from this operation cannot be considered as a source of contamination.

Weste from Flake Plating Dept.

This is the only source of contamThe copper wash water from drums in this department constitutes the only source of contemination and discoloration which exists in water discharged into the brook from this factory. As you know the copper is precipitated from this water as firstly divided compno copper. So the contemination of the water law of the contemination of the water law of the contemination of the water law for the contemination. This water contemination of the water law for constant from a contemination of the water law of the contemination of the water law of the contemination of the water law of the contemination of the water law of the contemination of the contemination of the water law of the contemination of the water law of the contemination of the water law of the contemination of the water law of the contemination of the water law of the contemination of the contemination of the water law of the contemination of the

Yellow rusty color

at the time of leaving the precipitating tanks has a slight green color, hardly noticable unless compared with distilled water, but when in the brook and in contact with the air the Iron becomes exadized and forms a yellow precipitate which is probably Basic Ferric Sulfate. This discoloration water is proceedy Basic Ferric Sulfate. This discoloration of the water is very ndticable and seems to increase in intensity along the course of the brook. We have examined samples at various times but have failed to detect any odor.

Wo odor

instion

It is not possible to use this water for flushing toilets as we have found by scriment that it will demage the iron the scriment that it will demage the iron the recovery of the copper in weak water is, an important factor in the cost of Flake, the process in use works well, and because of the small operating margin it is doubtful if we could substitute enother process.

The writer of the attached letter to Mr. Edison spent some time at this factory last July and went over the ground inspecting the outlet to the brook.

> Chemical Laboratory EDISON STORAGE BATTERY COMPANY

> > per T.D.Greenley

[ATTACHMENT/ENCLOSURE]

MEADOW CROFT. ESAUVORCE J. 9,1915] Organic realler Contract with the Sulphate of From from our factory perduces some chem

[ATTACHMENT/ENCLOSURE]

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T. A. EDISON, INC	
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Edison General File Series 1914. Thomas A. Edison, Inc. - Fire (E-14-83)

This folder contains correspondence and other documents concerning the fire of December 9, 1914, that destroyed or damaged more than half of the buildings in the West Orange laboratory complex and killed employee William H. Troeber. Many of the letters are unsolicited proposals offering goods, services, or assistance in conjunction with restocking and rebuilding the plant. There are also numerous communications offering expressions of sympathy. Many of the incoming letters and telegrams bear marginal comments by Edison, some in a humorous vein, about his reaction to the fire, the nature and extent of the damage, and his plans for repairing damages and resuming production. Several items pertain to appraisal work by the structural engineering firm, Condron Co. of Chicago. A letter by architect Cass Gilbert concerns his involvement with a special committee, formed by the American Concrete Institute, to investigate the fire. In addition to the correspondence, there are lists of employees who worked during the night of the fire and reports regarding the condition of tools and machinery. Also included is an undated note by Edison: "Am pretty well burned out-but tomorrow there will be some rapid mobilizing when I find out where I am at." An inscription on the back indicates that the note was "written by T.A.E. for Press at height of fire."

The correspondents include motion picture executives J. Stuart Blackton and Sigmund Lubin, industrialists Andrew Carnegie and George Eastman, longtime Edison associate Herman E. Dick, former employee Frank K. Dolbeer of the Victor Talking Machine Co., and Edwin W. Rice, Jr. president of the General Electric Co. Also among the correspondents are inventors Thomas Armat and Nikola Tesla, public utility executive and former secretary of the U.S. Treasury George B. Cortelyou, mining entrepreneur, John Hays Hammond, and architect Albert Kahn.

Approximately 20 percent of the documents have been selected, including a representative sample of unsolicited letters bearing marginalia by Edison.

Two scrapbooks of newspaper and journal clippings relating to the fire (Cat. 44,509 and Cat. 44,510) can be found in the Scrapbook Series. Additional documents regarding the fire and its aftermath can be found in the archival record group. Edison Phonograph Works. A finding aid is available from the Edison National Historic Site.

Orance Judd Company

Orange Judd Northwest Farmstead Dallding, Missespulls, also at Aberdeen, S. D. for the Auguston Northwest

Orange Judd Farmer

Orange Judd Southern Farming Befding, Atlanta, Greegia, for the

Onare New England Homestehel



The Phelps Bublishing Co.

Manufacturing Printers, Binders, Engravers and

Electrotypers

The Dakota Farmer

Current Events A short bleiney of our own Tests, house. Discussional Posts Com-

Edison Phono raph Co., Orange, H.J.

Centlemen: You would make a tremendous hit and do an awful getting a "record" containing a message of thanks and appreciat generosity of the American people, to be uttered by King Albert or his Prime Minister.

That an inepiring message King Gacrge could thus the toy word or mouth to his people all over the world! The same way, the funch Program the Kaiser, the Csar. They could also talk a special record additional to the could be coul the American people alone.

Those gentlomen should be mighty glad to do this and do it quick. I know of nothing that any one of them could do in such a short time, that would have such tremendous influence.

Centlemen, the power of the speaking voice, multiplied by the modern music machine, has unlimited possibilities in politics, in economic in education. Thy don't you got the macterpieces of all living statesmen on summation. (my son't you got the measterpieces of all living statemens rectifed by themselves, for your records? [for instructive this would be for use in the public schoole! [mavent you got a set of records giving instruction in signing that could be used in the public schools? The prescription of your wonderful machine are limities along those and many other limes not yet fully tweeloped.

With best wishes,

Am pretty will bruned out but lamorrow
There will be some rapid mobilizing
when I find out where I am at.

WESTERN UNION

Form 185

TELECRAM

ECEIVED AT 238 MAIN ST. 110 NY GC 12 KCDRANGE, N. J. MQ CHICAGO ILLS DEC 9 10

Thank + say & fiel

THOS A EDISON INC,

ORANGE NJ

SO SORRY BECAREFUL AND NOT EXPOSE YOUR SELF TO THIS TREACHEOUS

WEATHER,

H E DICK,

112PM

21

the form wealthis hornings Van distremes me begand Measure In an worker we took Care a have all fine prof - led a let afraid of fine on the the and but icered hay and mooning

of it have -It will pay you to brill. New Works of Bou Lane himorance, me alongs insured ourselves Every food attend you. always devotedly your fried. 73 And Comerce

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CANAL AND A CANAL OF THE PARTY
ogyth 663 m 88 ML 1 ex Detroit Mich Doe 10th 1914 May WE fund Concrete buildy TA Exison, Orange N. J. Overnor N. J. Overn
Detroit Mich Dec 10th 1914 Lay WE party to surprise
TA Edison, not which damage
Refer you to Mr Henry Ford regarding our ability as architects specicalizing
factory work. We have planned most of the modern automobile plants here Including
large part of Ford plant and many important factories elsewhere. We have a large
force and can give you immediately efficient and quick service. Quicker than any
one else. If you have your own architectural staff am certain I can serve you
nevantageously as consulting Architect. Would you see me if I came to Orange
on my eum responsibility Please advise,

Albert Kaka.

Architect.

Thunk, appresention, the got 1200 ment on high a day and as first of Cangerna frages that to be early as story and the factor to confidence and the first to confidence and the first to confidence and the first to confidence and the first to confidence and the first to confidence and the first to confidence and confidenc

the ease time I cannot help but congratulate you on the magnificant fighting epirit that refuses to accopt defeat, in the face of misforture that would daunt most men - a spirit which will certainly orable you to recover from any material loss that could possibly befall you; and in eaying this I am sure I voice the universal sentiment of the country.

You have heard from the New York Edison Company, and Mr. John W. Lieb has just told me of their having offered every assistance in their power. With kindest regards, believe me,

Geo. B. Cortelyou

Mr. Thomas A. Edison, Glenmont, Llewellyn Park, West Orange, N. J.

WESTERN UNION

TELECRAM

THE A TOUR VERTICAL PARTY PROPERTY OF A TOUR STREET OF A

your storage a good wine for was due to appropriate your storage a good wines for was due to appropriate was the way for way to be a form of fully storage from any test

It is new to me that celluloid will self fire better take precautions,



ALL QUOTATIONS SUBJECT TO CHANGE WITHOUT NOTICE. AGREEMENTS AND QUOTATIONS NOT BINDING UNLESS APPROVED BY AN EXECUTIVE OFFICER OF THE COMPANY.
DELIVERY CONTRACTS AND APPROXIMATE QUOTATIONS WILL BE SUBJECT TO THE CONDITIONS PRINTED ON THE REVERSE SIDE OF THIS SHEET.

The Taft-Peirce Manufacturing Company,

Senis V. Wallard, Provinst. T.S. Blackull, v. S. inn Sye Edwin E. Jacksen Je Troman Genten Genten; Sweeturs Rebert William Deid, Mechanical Éngineers, and Muchine Designers Contract Manufactures of Light Muchinery, Tools and Metal Specialtics Builders of Special Fools fields Einnamical Geotaction of Interchangrable Machine Parts.

Woonsocket R.S. December 10, 1914.

Edison Laboratories,

Gentlemen:

Orange, N. J. Mr. M. C. Hutchinson, Chief Engineer.

If there is work that we can do for you in the way of building duplicates of the special machines which we have made under the direction of the Laboratories heretofore, for both the Storage Battery and Phonograph Works, which you may require to replace those command in the swill fire which came upon you prestorday we would be pleased to hear from you. At the present moment our facilities are not all in active use and therefore we are in a position to give any of your ordersimmediate attention. With the experience already gained in making your machines we can probably serve you in this respect very much botter than anyone cles whom you night call.

Our Hes York representatives will be very glad to call upon you in regard to any of your requirements if you will advise is of your meeds. Yery truly yours.

The Taft-Peirce Manufacturing Company

SAN FRANCISCO CONVENTION, JUNE 7-11. 1915

NATIONAL ELECTRIC LIGHT ASSOCIATION

HOLTON II ROOTT PAR NEW YORK E W LLOYD VICE PARSI COMPLES IND II A WAGNER VICE PR BAUTHOUS MO

IMERPORD MARTIN SH HWALL ASSESSED TO DE

TO W DESIGNATE GREENAL CONTRACT

EXECUTIVE COMMITTEE

New York, December 10,1914

Thomas A. Edison, Esq., Edison "aboratories. Orange, N.J.

Beloved Chief:

Please accept my profound expressions of regret at your terrible lass. It is altogether too bad, but I know that your indomitable spirit will soon put things back in better shape I venture to suggest that you send out a little personal message to all of your friends in the electrical field, and Mr. Nicholas, one of the Editors of the Electrical World, is bring ing this over so that he can secure it at once. It can be very brief, but there are thousands who will welcome it in our ranks.

If there is anything that I can do personally, please count and call upon me.

- He was here yesterday - You were "Measowerf?" You were

PSP

ORANGE, N. J RECEIVED AT

143 NY GC 16 W H MEADOWCROFT, CARE THOMAS A EDISON WESTLYNN MASS DEC 10 1914

RANGE Waters on

EXPRESS MR EDISON MEENEST REGRET LOSS AND DAMAGE HIS FACTORYES CAN WE BE OF ANY ASSISTANCE .

FRED M KIMBALL,



BOARD OF ASSESSORS OF THE CITY OF NEW YORK MUNICIPAL BUILDING

Therefore a Tree of the state of 1914

Therefore a perfect of the state of the stat

pleasure but 3 am song that the necessity for increased effort should come to you in this way. 5 trust that nothing is lost that may not he replaced by you she the world has lost infinitely more than you can good wish for the future Da Morge Bruske Inches

RECEIVED AT 238 MAIN ST. ORANGE, N. 85 NY B DA NEW YORK DEC 10 Lack in THOS A EDISON ORANGE Lamp word YOU HAVE ALL MY SYMPATHY IN YOUR GREAT LOSS BET US KNOW IF THERE IS ANY WAY IN WHICH OUR COMPANY CAN AID YOU WITH MEN OR MATERIAL

C A COFFIN General Eccoline Co

Rent word, and a search high

238 MAIN ST. ORANGE, N. J

99 NY B 59

DA NEW YORK DEV 10 THOS A EDISON GRANGE NU

REFERRING TO MY PREVIOUS TELEGRAM I LEARN WE HAVE AT LYNN AND PROBABLY ELSEWHERE LARGE NUMBER OF SMALL TOOLS WITH WHICH WE COULD IMMEDIATELY PROCEED TO MANUFACTURE MATERIAL FOR YOU WE SHALL BE DELIGHTED TO DO ANYTHING AND EVERYTHING IN OUR POWER AND WILL AT ONCE SEND PROPER REPRESENTATIVES FOR CONFERENCE WHENEVER YOU OR YOUR ENGINEERS CAN SEE THEM.

orporated transmits and delivers this message subject to the terms and conditions printed on the back of this blank

13nyhn 57 1025am

cb NewYork Ny December 10th 1914 Thos A Edison

Care Edison Wks. Orange N.J. We are prepared to place on your work a thoroughly trained engineering and construction organization and could replace your plant including all the mechanical equipment very rapidly have just completed near by a million dollar plant of similiar construction and could concenstrate this organization on your work at short notice. If interested telephone our office 5 Nassau Street.

Stone & Webster Engre Co.

WESTERN UNION

RECEIVED AT 238 MAIN ST.
ORANGE. N. J. Moott- Keep your nerve

40 BLUE Keep going. If he back in the
CR PORTLAND, ME
THOS A ED ISON
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THOS A POISON
THOS A POISON
THOS A POISON
THOS A ED ISON

WORBS CANNOT EXPRESS MY SORROW ON YOUR GREAT LOSS AT THIS

XME TIME THE NEWS OF THE BIG FIRE CAME LIKE A THUNDER BOLT

YOUR DEXERMINATION TO REBUILD AT ONCE IS GOOD NEWS YOU

HAVE MY HEARTFELT SYMPATHY AND BEST WISHES

Chape you would think the work had been attacked by a Corps of the German army

WESTERN UNION

RECEIVED AT 238 MAINST.

B & MY R 22 K J during work I formed

Dathler york Decld me gome weart some

This, a ledion, light May Have a

Your have our heartist sympathy can

be if assistance Cleased learn

Laboratory was saved

M. Rice

general Schmidt 51, 25 B

general Schmidt 51, 25 B

HENRY L. DOHERTY & COMPANY SIXTY WALL STREET HEW YORK

December 10th 1914.

Thanks & appair

Mr. Thomas A. Baison, Days such (noubles don't East Orango, H. J. we much you are a trained

Your message saying you will start all

over again, is a sermon in feed, and portrays some of the wonderful characteristics that have compelled your genius to be recognized by the English speaking world.

Your courage and imagination - which are the two most powerful factors on earth - are not excelled in any other human being.

I well remember the very interesting aftermoon I spent with you, looking through your plant, and I trust that before long it will be running again full blast, and that you will not suffer financially, physically or mentally, on account of the disaster of vesterday.

With my very best wishes, I am,

Yours sincerely,

233

Charles J. Phosen

THOMAS ARMAT WASHINGTON,D.C.

December 10th, 1914.

Mr. Thomas A. Edison, Orange, N. J.

Dear Mr. Edison: -

I am deeply grieved to hear of your loss, but am glad to note that your fighting spirit has escaped damage as its impairment would be an international calamity.

Sincerely yours.

Thanks - my fighting opent is 100% + MM get buck of week

YESTERN UNION

OUR NODE IV

RECEIVED AT 258 MAIN ST Thanks say I will be ORANGE N. y. the grant in 30 days

75 NY B 69 One Search Tremdrant To Man DANEW YORK DEC TO to many all night and so man MR THOS A EDISON ORANGE NYMEN for would Munk it was

MY CONGRATULATIONS TO YOU OVER YOUR LIFE HEALTH AND WONDERFUL ACH LEVERNTSS/ WHAT MATTER AT FEW FLAMES. KNOWING YOUR SRAUINE TEADEPANNENT AND WONDERFUL RESOURCE-FULNESS PHOEN X WILL NOW BE TRIUMPHAYS OUTCLASSED. NOW FOR THE TWO FEMALY WILL NOW MOCEL EST ALS SHEET TO THE THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE THE TENT OF THE TEN

Electrical Review 1140A Pow , New york the Graman army on Lowarn

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Sole American Distributors for THE LONDON FILM CO. LTD. M. P. SALES AGENCY. LTD. London World's Tower Building

110-112 West 40th Street

New York necember 10, 1914

Dear Er. Edison:

It was with groatest regret and sorrow that I read the news in today's papers of the destruction of your magnificent plant and the very heavy loss you have sustained. I am so glad the laboratory and library which has been the scone of your great work for mankind was saved.

Words soem so empty and meaningless at a time like this, but I wish to express my sincerest sympathy for you.

I was delighted at the "old fighting spirit" displayed in the manner of re-building. May every success attend your efforts.

Thos. A. Edison, Esq. orange, H. J.











Mr. Thomas A. Edison, Llewellyn Park, West Orange, N.J.

Thanks, my there forces or the darn things are a tother dann thum part of the grame,

Dear Mr. Edison: -

I can hardly express my feeling of sympathy with you in the fearful loss you have sustained. buck rat it again in a Uranga

you have sustained. Having been through a number of relatively appelling disasters, and being interested in several factory enterprises, I am in a position to appreciate your feelings.

And I hope the newspaper reports that you are still smiling, are literally true; the ability to do that compensates for everything else.

Wishing you success in your rebuilding plans, I am,

Very truly yours,

STEVENSON BRO'S.

HIGH GRADE PIANOS AND PLAYER PIANOS

THE FAMOUS EDISON DISC PHONOGRAPH

SHEET MUSIC, MUSIC ROLLS, ALL KINDS OF MUSICAL INSTRUMENTS & ACCESSORIES

ALMACK BUILDING--609 MAIN STREET

COSHOCTON, OHIO DECEMBER TENTH

Mr. Thos A. Edison. Thanks apprecention 4.
Orange, N. J.
Dear Mr. Edison: Day think will be brock in the of

Permit us to extend to you, our most

sincere sympathy and regret, owing to the misfortune that you recently had by the burning of your factories.

that you recently had by the burning of your rathernes.

We assure you that we were very much grieved to learn of this, but we are indeed very thank-

grieved to learn of this, but we are indeed very thankful that you are a man of utmost persistancy and expect
to continue the manufacture of THE EDISON DISC PHONOGRAPH.

We shall, however, continue to <u>help</u> make this new invention prominent, and should you not complete your new factory in as short as time as you expect, you can count on us, as one, to be with you just the same.

Again extending to you, our deepest sympathy, our kindest regards and best wishes for your ultimate success, we are

Yours Very Respt.

RDS/

Stevenson Bios.

"The Only PAY NO COMMISSION Piano Firm In Coshocton, Ohio"

THE MORRISTOWN REPUBLICAN

Republican Publishing Co., Publishers

Bast Tennessee's Leading Weekly Newspaper

Morristown, Tenn., December 10th, 14

Mr. Thomas A. Edison,

Orange, N.J.

Dear Sir:-

I am averemely sorry to read in this mornings news of the loss by fire of your plant. I am an owner of one of your cylinder phonographs-Home A- and a lot of records which I will prize now more than ever for I suppose they can not be replaced. Trusting that you will rise Phoentx like from those sahes and be a source of much happiness to others with your phonographs, records etc., I am as ever.

Yours sincerely,

Walter E. Miller, care drawer "B"

Thanks experiencealists, we saved
We moulds or well be ready
to supply receards in 30 day
The receards sent cent in last?

2 mouth your well find
are for superior to Mare
previously usual attendary
they well be very fine

(103)

WESTERN UNION

Fattu 2259 X

RECEIVED AT ORANGE, N. J.

27 NY H 74 NL 3 EX

GX CLEVELAND OHIO DEC 10-14
THOMAS A EDISON

ESTORANGE NJ

THE PAST TWO YEARS OUR PRINCIPAL CLIENT HAS BEEN THE FORD MOTOR COMPANY FOR WHOM WE AS STRUCTURAL ENGINEERS HAVE DESIGNED AND SUPERINTENDED OUR TWENTY LARGE REINFORCED CONCRETE BUILDINGS ALSO THE STEEL CONSTRUCTION OF ITS NEW POWER HOUSE, AM THEREFORE DEEPLY INTERESTED TO STUDY AND REPORT OTHE FORD COMPANY THE EFFECTS OF FIRE AT YOUR PLANT WILL APPRECIATE PERMISSION TO INSPECT THE BURNED BUILDING I WILL REACH WESTGRANGE FRIDAY MORNING.

T. CONDRON

PRESTCONDRON CO



CABLE ADDRESS VICTOR

CAMDEN, N.J., u.S.A. December 10th, 1914 Thronk him asan

The H. F. Miller, Jally 4 well Secretary to Mr. Thos. A. Edison,

It is impossible, at this time, for me to convey the feelings which surged through me this morning after reading the accounts of the fire which took place at the plant last night, and, while I have wired Mr. Edison, I would ask that you personally convey to him my sincere sympathy at the great loss which has occurred. He is a very wonderful man and I have no doubt but what he will bear up even under these trying conditions, and I sincerely hope that some arrangements may be possible which will permit of your rebuilding and resuming operations in the very near future.

May I ask that you extend to Mr. Meadowcroft and the others my best wishes for their continued good health, and hoping things may right themselves very promptly, and with kind personal regards to your goodself, I beg to remain,

Yours very truly.

FKD/GH

WESTERN UNION

Form 1854

TELECRAM

136

RECEIVED AT ORANGE, N.J.

ST NY B 21 and 3 any Y have commany mend TR NEW YORK DEC 10 Cleaning up that up it levould INF THOS A EDISON LLEWELLYN PARK JORNAGE NJ

ACCEPT OUR SYMPATHY AT YOUR GREAT LOSS WE ARE THANKFUL THAT

THE FATHER OF OUR FAMILY HAS BEEN SPARED TO US.

YOUR STUDIO FAMILY

be a good seen as showing the forman

GENERAL ELECTRIC COMPANY WEST LYNN, MASS.

In Reply Refer to

December 10, 1914.

Mr. Thomas A. Edison.

Laboratory of Thomas A. Edison. Orange, N.J.

My dear friend Edison:-

I desire to express my sympathy for you in the reported destruction of a large part of your plant by fire. what it must mean to have built up industries and enterwises and have all the accumulated facilities which it has taken so much effort and so long a time to produce destroyed in a few hours. I hope the loss is not as great as reported in the papers, and that it will be possible to make a good start again. With highest regards, I am.

Jhanks or appen - Say it would do him good to see the hustling going on in the works Ill soon of beach in the games.

AMERICAN EXPRESS COMPANY, 40040

REQUIREMENT and SUPPLIES.

I PROTECTION TO THE PROPERTY COMPANY AND ASSOCIATION 1914.

PROTECTION TO THE PROPERTY COMPANY COM

Siste Plago

Yours Sines

Ennager

44

standard of philosophy will carry you through the ordeal.



West Orange

CYPRESS

WHITE PINE

My Dear Mr. Edison:-

EAST NEWARK, N. J., DOG. II/I4.

It is with extreme regret that learned of your losses.

Permit mesto offer you the use of a storage shed 45ft.x.95ft. two

story in heighth it is a strongly built warehouse and has ceilings about IFt, in heighth.

You may have this shed to use free of charge until you can straighten yourself out.

It is long side of the D.L.& W. R.R. and a goodd place to make public announcements from for D.T./. & W. traffic.

If I can do a nything for you yours to command

Again expressing regret at the unfortunate occurance.
and wiching you as speedy recovery.

With Cordial, good wishes, I am

Very sincerely

hanks rappresention toay that I have pet hold of 3 place near hand so will not need his clay but thank him very much for the offer

FT MYERS FLO DEC 11

THOMAS A EDISON INEX

WEST ORANGE NJ YOUR FRIENDS FT MEYERS AND CITY OF YOUR ADOPTED HOME EXTEND YOU THEIR DEEPEST SYMPATHY IN THE LOSS YOU ARE REPORTED TO HAVE

SUFFERED BY FIRE WE CONGRATULATE YOU ON THE VIRILITY YOU ARE REPORTED AS POSSESSING TO REPLACE THE LOST PLANT.

BOARD OF TRADE,

122PM

Thanks, why operaque this Dear Edison: Someone has and : life in just one down thing after another", and most u would emplusize the adjutionfor Pleasing like they aim from the arles. I and not the material loss is - and we are all wighty many to hear it for the offentiment prome by you to a going clear humani. has really emped, and you hand managed to our known records and films, the next can be managed. If you link and one couly remember - the world in the pains when it can witness so offended a lesson on you are ping it.

Frank J. Sprague

dred and winety-nine Kulton Street New York City

December 11, 1914.

My dear Mr. Edison:

It was with great serror that I learned of your heavy loss. I admired immonsely your plack und courage throughout all; you certainly proved a hero, as id also Mrs. Edison. I seture you that we all feel very deeply for you at this time. this time.

With best wishes for your future undertakings, believe se,

Very sincerely yours,

Silber Colgate

Er. Thomas A. Edison, Llewellyn Park, West Orango, N. J.

27 WILLIAM STREET.

1 C

My dear fir: Just a cine, orm on 8 you

many prints, to convey hearing

Symporty.

Camin & Care

Thurk !

B

and unautions help your employers is something but over or shall all trace a profitable leason from

Please extend to him. Edicon my warment regards

Becember 11, 1914.

My success yours Charles Corones.

Thanks expression NEW YORK 60 Langs ley dra les Edison 5, I was very somy would to bear of the loss which has come to you through the burning of your factories or want to express my hearty eympathy to you. Luch a disaster must be steering in its effect and a man could will be partoned if he showed it. The example you set from all by the quiet energy which you show in planning es promestly to replace The property, pursue the business

LAMBIE STEEL FORM CO.

CONCRETE HOUSES AND BUILDINGS CAST COMPLETE ONE STORY—ONE CAST TELEPHONE 2476 WORTH

A ...

No. 299 BROADWAY

New York, U.S.A.

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LONDON OFFICES
151a, 153a EUSTON ROAD, N.W.
CABLES AND TELEGRAMS
"JELAMCO" { NEW YORK
LONDON

Dec. 11, 1914

Mr. Thomas A. Edison, Lewellyn Park, N.J. Wy

My dear Sir:-

to warm much mor

Fire cannot hurt concrete, very much more than Death could obliterate the influence of your great life.

I have about a hundred tone Blaw Company
Steel Forms at Fittsburgh and at Hasbrouck Heights, N.J.
They are not quite up to the mark of perfection, as
Carnegie Steel Company are now making for me, but are
in Al condition. They are 8' x 12" units and are interchangebale (clip and wedge to-gether). No doubt
they might come in handy and save something on lumber.
If you can use them you are welcome to same, as they
are not quite right for our perticular work of small
houses.

There must be some solemm pride in knowing that probably no one man in the world could have mentally taken your great fire as did you and Mrs. Edison.

Your friend, Mr. Austin C.Dunham of Hertford, Conn. has found my forms to be of great advantage in the prosecution of his prodject. He has already

112

BASIC PATENTS ALL OVER THE WORLD

LAMBIE STEEL FORM CO.

No. 299 BROADWAY

New York, U.S. A.

CONCRETE HOUSES AND BUILDINGS CAST COMPLETE

ONE STORY—ONE CAST
TELEPHONE
2476 WORTH

-2-

LONDON OFFICES
151a, 153a EUSTON ROAD, N.W.
CABLES AND TELEGRAMS
"JELAMCO" { NEW YORK
LONDON

Dec. 11m1914

built several houses and other buildings with same.

Yours respectfully,

LAMBIE

Interchangeable Steel Forms Basic Patents all over the World

For Cast Concrete Houses and Buildings



One of the Courrete Houses Cast in Lambie Forms at Camp Grounds, Springfield, Muss.

LAMBIE STEEL FORM CO.

299 BROADWAY, NEW YORK U. S. A.

LONDON OFFICES

LAMBIE BROTHERS 15la, 153a EUSTON ROAD, N. W.

NEW YORK AND LONDON "JELAMCO" TELEPHONE 2476 WORTH, NEW YORK

Pamphlet No. 8-1915

LAMBIE STEEL FORM CO.

THE First operation is to lay the concrete floor of the cellar with a footing course under the part where walls will rise. On this is set the inside forms to which are attached strips for steel reinforcement.

View No. 1 shows the inner forms set up, and method of attaching the reinforcement. They



View No. 1. Basement

After the inner forms are set and the floor plates are laid, the outer forms are set up, being spaced either 6', 9' or 12' as the width of wall is desired.

Next is placed horizontally the Belting Course plates on top of the outer perpendicular wall plates.

The floor reinforcement is now put in place and the walls, floors and Belt Course, are then cast in one single operation making one solid inverted box of that story, with no bolt-holes in walls or floors. Door and window frames all set in place, all conforming strictly to our patent rights.

As all forms are uniform and true to line, the cast will be accurate.



View No. 2. One Story One Cast

View No. 2 shows the wall forms removed from the cellar, and set for the first story and ready to pour. The outer basement forms having been passed up to form the inner, and the inner passed up to form the outer molds, thus leaving the first floor forms on for three days longer, (only ticing up floor plates.)

LAMBIE STEEL FORM CO.



View No. 3. Second Story One Cast

RACTLY the same operation is repeated for second story and for other stories. The forms provide for windows and doors of any size at any place where they may be desired.

The chimneys are cast at the same time using same forms with fluclining encased in conerete for the flues.

The cornice is cast at last operation, being an extension of the roof, all monolithic.

In ordinary weather, both outer and inner forms will be removed from the walls the next day after they are poured and are passed up to form the next story.

As there are no wires or bolts through our walls, costly finishing of surface is made unnecessary.

This one feature of allowing the removal of all perpendicular (or wall plates) and using same uext day, allowing the horizontal (or floor plates) to remain in position until floor has had its proper 'set', and strength, saves many tons of extra steet to handle and produces a smooth handsome east, free from bolt-holes, tie wires, etc., such as common wall forms always leave.



View No. 4. Three Casts. Complete House: /

LAMBIE STEEL FORM CO.



This cut shows frame peaked roof, the three concrete stories (including basement) ALL FIRE-PROOF.

Some people prefer this style Roof.

The Abure House (now finished) with Electric Lights, Heat, Water and Planding Seven Good Sixed Brown, and Bath Co. Co. Co.

A T NEWINGTON, a suburb of Hartford, Conn., houses are now being cast under our system, as per cuts above and below. They are some of the first of a large operation now under way which is being carried on by Mr. A. C. Dunham the well known Hartford philaultropist and head of the Hartford Electric Light Co.

In this as with other work now going on, has been fully demonstrated the fact that our forms will cast not only houses of any desired size or shape at a low cost, but that circular silos, of small or large diameter may be quickly and profitably cast with them. The same applies to barus, milk houses and other types of buildings desired on the farm or in the city. The next page gives an illustration of a group of farm buildings and silos built with Lambie Forms.

This cut shows second story forms set and pouring operation in progress.

This house complete ready for roof cost \$937.

Official figures from OLMSTED & OLMSTED East Hartford, Conn.



1

Perfec

LAMBIE STEEL FORM CO.



Group of Farm Buildings, near Hartford, Conn., Cast in Lambie Steel Forms. BY OLMSTED & OLMSTED East Hartford, Conn.

for A. C. Dunham

Case Barns Cast in Lambie Steel Forms



Perfect Silo, Cast in Lambie Steel Form, Cost SB



Cast in Lambie Steel Forms



Cast at Our Operation in Lamble Steel Fe

s cut shows frame d roof, the three rete stories ding basement) FIRE-PROOF. ne people prefer tyle Roof.

ng east under our first of a large n the well known

the fact that our hat circular silos, e same applies to ic city. The next h Lambie Forms.



LAMBIE STEEL FORM CO.

For the cheaper type of tenant houses such as are required by the large industrial plants of the country, the Lambie Forms offer the first and only solution of the Physical Housing Problem. They provide houses of simple design at a cost less than wood or brick, and are permanent, sanitary comfortable, fire and repair proof.





The houses shown above were built by the Pittsburgh Crucible Steel Co. at their Milland, Par., plant at an official audited cost including a full sized basement and four large rooms for \$1,022.50 each. Without basement same houses may be cast for \$750.

Note Official Letter

PITTSBURGH CRUCIBLE STEEL COMPANY

DECEMBER 12, 1913.

Mr. J. W. DOUGHERTY, President PITTSBURGH CRUCIBLE STREE COMPANY

DEAR SIR :-

The two four-room concrete houses are complete and ready for tenants.

The actual cost of houses are as follows:

COST ON HOUSES | Labor - - S 735.64 | Material - 1,265.64

The amount under material includes all contract job, which includes plumbing and stairways.

The total cost is a little high on account of being held up for material and unfavorable weather. The estimate figures for a six-roomed house with modern conveniences and building a quantity of them, say 25, will cost from \$1000 to \$1100. This cost does not include painting or steel forms.

Yours very truly,

[SIGNED] C. W. FLENNIKEN,

Engineer in charge.

The Phillips Company

	THE THIRDS COMPANY	
WE WILL EQUIP YOUR PROPERTY WITH A SPRINKLES SYSTEM FROM THE SAVING IN PREMIUMS IN NOT EXCEEDING SEVEN YEARS	AUTOMATIC FIRE EXTINGUISHER APPARATUS CONSTRUCTION AND EQUIPMENT OSHKOSH, WIS. ADDRESSEN'S TO CHISSOS AND THE TEMPLY, IO BOUTH LANGUE STREET TELEPHORE PRANCILLY AND	THOS. M. SILL. PRESIDENT E. J. PULLIPS, VICE-PRESIDENT B. E. PULLIPS, SECTIVERAS
Automatic Participat	Sprinklers	\
	Don't Steventh,	7
	Mr. Thomas A. Edison	ι
	Orange, N. J.	

Dear Sir:-

"It's an ill wind that blows no one no good".

We provide automatic aprinklers for the saving in premium and are closing a big contract with a concern who are emboying concrete construction, as the result our fire in the year of the result of th

Your friend Henry Ford builds of conrete, but installs sprinklers as he appreciates the fact that the contents of these properties are often imflammable.

Yours very truly,

BEP FM

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THE VITAGRAPH CO. OF AMERICA LOCUST AVENUE, BROOKLYN, N.Y.

December 11th, 1914.

Mr. Thomas A. Edison, Orange, New Jersey.

My dear Mr. Edison:-

Permit me to express my sincere regret and also that of The Vitagraph Company of America at the misfortune which has been visited upon your wonderful plant, and be assured of our sincere wishes and belief that a newer and bigger Edison Works will arise phenix-like from the ashes.

.

Stuar Blacking

в/в.

Thanks - appresention, well to book in the going on 60 Days of want to warm you against flower a closed from him to a closed inon box actually self healed in Explosed, 3 war breasels have

(10b)

abready been lost from amobiles of powers which is present entiry the course thing. They now used a ctableign called Dyphonylamine which is mixed with the possible with the possible to be flowers can't get Faithmen to have to your Gettler store negative in several places of when hemperaline to low.

SAN FRANCISCO CONVENTION, JUNE 7-11, 1915

NATIONAL ELECTRIC LIGHT ASSOCIATION

HOLTON II SCOTT PRESENT NAW YORK E W LLOYD VICE PRESENT GROUSS ILL II A WAGNER VICE PRESENT

D GIBBS Voes Parsides

COMMERCION DA REVIN SECRETARY

O COMMERCION DA REVIN SECRETARY

A RESENTARY TO SECRETARY

A BEWALL ASSISTANT TO PROSPERTY
F WHILE TRADEPER
HILLINGS ASSISTANT SECRETARY AND THE



NAW YORK TRANSPOOR NOMERS 4400 BRYANT

New York, December 11, 1914.

W. H. Meadowcroft, Esq., Edison Laboratory, Orange, N. J.

Dear Mr. Meadoweroft:

Please note the enclosed which I venture to send as I had been in hopes that they would be used. Evidently the office boy fell down on the job as he had plenty of time to meet Mr. Micholas, and I would still be glad if my letter could, reach the "Old Man".

The "Electrical World" makes reference this week to the project for a fireproof museum and I think now is the time that this project should be driven home and carried out. The library itself is little more than a fire-trap, and it makes one's heart ache to think that such wonderful records of the creation of great and new arts are so exposed to destruction. Let us work together on putting the iden through.

Yours truly,

Secretary

10

MT

There is the recollection of your aday with you, and the kind with you at your works, and with you, and the kind to him, and it would be called to him, and it would be considered to the construction of the

My wife wishes to add her appreciation and sympathy for Mrs. Edison and yourself.

Hon Hundrays drawmond

05

THE THOMPSON & NORRIS COMPANY

CORRUGATED PAPER AND SHIPPING CASES MEDALS:

CXOGNIGHBIAN CANDITUDE

CXOGNIGHBIAN

J.L.T.-H.K.

PRINCIPAL OFFICE & WORKS. CONCORD & PRINCE STREETS

BROOKEYN,NY.

BRODKLYNNY. BOSTON, MASS. BRODKVILLE, INDIANA FOREIGN PACTORIES

BROOKLYN, NY. Dec. 11, 1914.

Mr. William H. Medowcroft, c/o Edison Laboratory, Orange, N. J.

My dear Mr. Medowcroft.

This will introduce Mr. Thatcher of the risk of Thatcher & Son, Broklyn. Mr. Thatcher expressed the wish to inspect the premises recently devastated by fire any courtesies that you can extend to him I will appreciate very much indeed.

I hardly know what to say concerning the personally, but perhaps in All Intended to write him Ze one personally, but perhaps to the same the same personally, but perhaps to the same that the same personal same that the same th

Vacuum Oil Company

el anowwr

. NewYork', Dec. 11, 1914.

Officers Wire Presidents

Mr. Thomas A. Edison.

West Orange, N.J.

Dear Mr. Edison:

The whole country, I know, is extending to you its sincere sympathy over the disaster which has occured at your plant. I know you will receive direct many evidences of this. Plant. I know you will receive direct many evidences of time.

I em sure, however, that every one is convinced that the pluck and rare ability which you have shown through those many years will bring you out of these present troubles in due time and in good shape. As a fellow-townsman, permit me to express my profound regret over your misfortune.

I have noticed in the newspapers quite conflicting accounts as to how the concrete construction used by you had withstood the intense heat and action of the flames. We have been using concrete construction in our refineries with increasing frequency as new buildings called for, on the assumption that these would best stand up against fire. Would you be willing to grant us the privilege of having one of our construction men visit your plant at an early date, with a view of ascertaining just what effect the devastating fire has had upon the concrete construction. I would not trespass upon you with this request were it not that the conditions are exceptional for ascertaining just how commete resists fire action as against brick construction, for instance.

I remain,

Very truly yours,



OLD COURT HOUSE Torn Down September, 1911

THOMAS A. ELSTON CO., Inc.

CONTRACTORS

Buildings Torn Down

370 DORCHESTER AVENUE. SOUTH BOSTON

All Kinds of Second-Hand Building Material For Sale

Boston, December 11, 1914/91

Thanks very too late

Mr. Thomas A. Edison, of

My dear Sir:

Kindly accept our sympathy for your great

fire loss.

We are considered ex-Can't we help you? perts here in Boston in the line of clearing up ruins.

We have just completed clearing up all the ruins of the large Naumkeag Steam Cotton Company's mills at Salem, Mass. We can cheerfully refer to them, and also to all of the largest Architects and Builders in Boston.

We feel quite positive that we can save you some money, and we would be pleased to go on and see you if you so desire.

> Yours very truly, THOMAS A. ELSTON CO. INC. 231

TELEGRAM

WAGNER ELECTRIC MFG. CO.

and conditions printed on back of complex message blank, which are hereby surged to.

Dec. 11, 1914.

Thomas A. Edison, East Orange, N.J.

Please accept our drop and giacore sympathy in the great dissation which has setallar you and the commande of which you are the griding spirit. If it is within our power to be of any service we will greatly appreciate your calling upon us. Knowing well your dauntless spirit, we do not doubt your great onergies are given wholly to reconstruction and not at all to dismay or compared to the comment of the control of the contr templation of the ruins of your business. Be assured the elec-trical fraternity of the West stands absolutely with you in sympathy and in any support we may render.

W. A. Layman, President, Wagner Electric Manufacturing Co. St Louis, 710

INITIALS STEN. AND SENDER WAL: JW PAID OR COLLECT

Paid.

DAY OR NIGHT Day Message

(SIONED) WAGNER ELEC. MFG. CO.

TRANSLATION IF CODE WORDS ARE USED 254

225 Valta

30 days many autou be learly in the quinte in chaps worth My dear My Edison Allow me to express my sincere sympathy for the very severe loss which you have just suffered by fire and to congretulate you upon the characteristic grit you have shown in proposing to at onceto they Composite bligs care very letter rebuild. I may be permitted, slsc, to congratulate you and the other stockholders of the Edison Storage Battery Co. upon their nerrow escape and hope that a continually increasing demand for the battery as a result of its multiplying uses will partly recompense you for the temporary loss of business in your other departments. With my kindest regards, I beg to remain Whenery trouvours, get Getter we

Thunks - say 9 we



NEW YORK, WOOLWORTH BLO'S



COUNSEL FOR THE AGENCY JAMES M. BECK,

THE WILLIAM J. BURNS INTERNATIONAL DETECTIVE AGENCY.INC.

REPR	EMPIRE LIFE BLO'G	ATLANTA.	
AMERICAN BAN	MUNSEY BLO'S 201 DEVONSHIRESTREET	BALTIMORÉ, BOSTON.	
NATIONAL RETAIL D	ROCKETELLER BLO'S	BUFFALO, CLEVELAND.	
WOOLWOR	RST NATIONAL BANK BLO'G IMC SAVINGS BANK BLO'G		
(SEVEN	ION NATIONAL BANK BLD'G	HOUSTON, UN	
NEW	S, WALTER PSTORY BLOG	LOS ANGELES	
GY.	CATIONS DIRECT TO AGEN	ALL COMMUNI	
ear Kr. Ediso	lly de		

CHICAGO,	FIRST NATIONAL BANK BLO'G.			
REPRESENTING				
AMERICAN I	BANKERS ASSOCIATION			
AND				

TH BUILDING TH FLOOR) YORK

December 11th, 1914

n:-

I have been absent just returned and cannot tell you how greatly shocked I was to learn of the disastrous fire at your plant, and hasten to offer my sincerest sympathy; also my services,

If there is anything suspicious about the origin of the fire I will be glad to give it my personal attention without any cost, whatever, to you. Therefore, if you have any suspicion concerning this fire, be good enough to let me know and I am yours to command.

Trusting that the plant will be rebuilt on a larger scale than ever, and wishing you every success, I remain

Sincerely yours

Thomas A. Edison, Esq., Orange, New Jersey

WJB/FMK

30 Chestnut St. Youkers H. y. Dec 11 th 1914 Mrs. This a. Edison: Thank h West Grange WE and Dear Sir! on a hot day with all these people seeing things thee; it is goo I have meet with some am only a unking man but have been out I a jor some time, have been made mechanic in from mines mines of the West but cannot get a jet with them; owning to the alpened exale of the affer market If you have coughing I could do to help clear up the wreck should be pleased to get a job with you Your respectfuly a. S. Tidnam,

HENRY L. DOHERTY & COMPANY SIXTY WALL STREET NEW YORK

December 11th, 1914.

Mr. Thomas A. Edison,

Llewellyn Park, N. J.

Dear Mr. Edison:

I hope your fire will in some way turn out to be a blessing in disguise.

While I have not seen much of you of late, it is simply because I do not want to consume your time and take it away from the valuable work you are doing.

At all times wishing you more and more power and more and more success, I am,

Yours sincerely,

HLD/F

Hrung Lohnty

Thanks a appreciation say so for I have had a few described which I manage to huma at to huma at the beneficial This least to huma at tough proposition, I think I will be back in the game in recommend time, How you can stay acrossed well st and because new ones protonation is begond new understand,

Dean Line to 24 6 Getter give this in charge to Competent made a of lagging order It Man arlang & must by got ready right ut Wook out it would relaters

havesteen also

Giant Portland Cement Company



603-610 Dennsylvania Building 15 Mand Chastnut Streets

Philadelphia, Tennsylvania December 11,1914.

n a 65 cent warket

Dear Mr. Edisons-

East Orange, N.

loss, and the additional burden imposed upon one who has for many years borne many times his share of the world's work. I hope the press reports of the catastrophe are greatly exaggrated, and that the interruptions to your many interests will be of shortduration.

With kindest regards and best wishes,

Yours very truly

December 12, 1914

Mr. Nicolai:

Onstructing Engineers, has been engaged for a period of one week at \$50 [fifty Dollars] per day to render a report as to the condition of our various conducts structures which have been damaged by fire.

In connection with this work, please note I have arranged with Mr. Condron to meet Mr. Moyer at the Biltmore Hotel, New York City, tomorrow, Dec. 13, at $10\,\mathrm{Mpc}$

The above is called to your estantion because in placing the order this afternoon for the matuh seah and wire glass windows for the undamaged portion of 24 Bldg, and the office building, it is necessary to specify to the manufacturers of the sash that they are to secure exact measurements from the Moyer Engineering and Construction Co. and if they will have their representative meet Mr. Moyer at the Biltmore at 10 o'clock tomorrow when he confers with Mr. Moordon, they can save a good deal of time.

Mr. Moyer has promised to have the building plans with him when he goes to the Biltmore tomorrow.

HTL.BB

H. T. Leeming

Mesers. Edison, Chas. Edison, Wilson, Moyer

Dac. 12, 1914

Siegmund Lubin, Esq.,

Lubin Film Co.,

Philadelphia, Pa.

Dear Hr. Lubin:

Allow me to thank you for your kind telegram of sympathy in regard to the recent fire, and to express my appreciation of the offer of your plant to help me out.

I think we shall be able to rall through by the use of a small plant near us and part of our own plant that was not burned.

The fire was due to spontaneous combustion of film stored in an iron box which was some distance eway from any heat. You had better separate your storage a long way from your factory. It is new to me that celluloid will selffire. You had better take precautions.

Yours very truly,

NEW YORK, EQUITABLE TRUST BLDG.

WESTINGHOUSE CHURCH KERR & CO.

FNGINFERS

37 WALL ST., NEW YORK

JOHN SEAGER, SECT AND ASST. TREAS.

JOHN F. WALLACE, CHAIRMAN & PRESS JAMES C. BOYD, VICE-PRESIDENT

New York, December 12, 1914.

Mr. Thomas A. Edison,

West Crange, New Jersey.

Dear Sir:

I went to thank you for the few minutes of your valueble time given me yesterday to enable me to present to you a proposal covering the reconstruction of your magnificent manufacturing plant.

confirming the conversation yesterdey I beg to edvise you that our present organization is eminently fitted with expert engineers espeble of efficiently hendling all of the meny different phase of engineering and construction that will be necessary to conserve to the fullest the demeged buildings. Hewing an organization of this kind we are in especially gaod shape to undertake immediately both the engineering and the construction. I am very sure that you appreciate the profoundness of the engineering problem presented in determining just the best and most economical way of restoring the damaged reinforced concrete buildings. We are prepared to render you this kind of service and in addition we have a highly trained construction force immediately available.

Our mester and servent form of agreement is particularly well adapted for the undertaking. Under this form of agreement we would be able to employ as many of your employees as you desired to find work for; we being in position to provide efficient supervision in directing their afforts and you would be at all times in position to control the rates of pay.

We are in intimate touch with the building materials merket in this vicinity so that we can obtain almost immediately all of the materials necessary. All of our purchasing would have the supervision of your purchasing department if you so desired.

After seeing you yesterday I took a look over the property and, if I may be permitted to do so, would like to suggest the necessity of prompt action in shoring up some of the demaged buildings where as a result of the fire it appears that the action of the reinforcing has been changed from that contemplated in the design, resulting in reversal of the stresses with the result that certain members are now subjected to tension where before were subjected to compression and vice versa, all resulting in an over stressing of both steel and concrete.

I beg your indulgence in writing you at this length and would give as a reason for so doing the very brief time I felt justified in taking with you yesterday.

I left with you yesterday our formal proposal covering the reconstruction of the plant and I would appreciate the opportunity of going over this with you or your representatives at any time. I am very sure that we can be of the greatest service to you if you will entrust us with the entire responsibility of the engineering and the reconstruction and equipment of your plant throughout.

Thanking you for this opportunity of serving you, and waiting your further commands in this behalf, I am,

Yours pory truly work thief Engineer.

TNG/LFI

Mr. Holden:

CHW/IWW

Dec. 12, 1914.

We undoubtedly had more or less apparatus of all kinds belonging to outside people in our factory for repairs which has been absolutely destroyed. Doubtless within the next few days we will be getting letters asking what we purpose doing regarding them, and I would like your opinion in the matter.

Are we legally bound to make good? If it is simply a case of moral obligation I will get the heads of the differents together and decide what action to take.

C. H. W.

(Copies to Messrs, Edison and Chas. Edison)

204

West Grange + Lah of TAG

CHICAGO Dec. 12, 1914.

Mr. Thomas A. Edison. West Orange, N. J.

Dear Sir: -

The reports as to the destruction of your buildings that we have seen in the papers are somewhat conflicting. We have all the New York papers giving accounts of the fire and if you would kindly signify to us which one of these is most to be relied upon, we will be under many obligations to you.

In the Chicago Tribune of December 11 you are accredited with some remarks and we are sending the clipping of the item to you for verification. We know you must be intensely occupied, but hope that you will be able to spare a moment to give us this information. With great respect, we are

Yours truly,

LUMBER WORLD REVIEW Bolling Arthur Johnson, Editor and Publisher

LEF#JR

INFLISION STEEL PROCESS CO.

INFUSION STEEL PROCESS CO.
WH. NELEON THOMPON, PREE. ASTRO J. THOMPON, Y. PREE. & THEAL A. COLLIAN, WER, SUPT.
1 I have and on the
Jose by gang on rights New York.
Odbar Old Chell - Dight De well to day
In ready to put in from 12 minutes
\$ 12 mouths to keep of got Jourg again .
I've learned many thing in Execution
management succe I stepped of Barry miles
pay roll 30 years cop-
Goa Keep you well
'
agree Thompson.
(100)

Hosell Education (108)
Labstratory
Cracy
July ALL SHIPMENTS TO WORKE AS CORTLANDS ST. NEW YORK.

C. A. Coffin, Esq.,

General Electric Co.,

30 Church Street.

Hew York City.

My dear Mr. Coffin:

Many thanks to you for your kind Bessages of sympathy and offer of assistance. Both of them were received, and I om desply pratified to learn that I have come very practical friends.

I shall be back in the game in thirty days. The Lamp Works has already sent over are and cearch lights, and everything as busning around here. In a faw days I shallknow where I am at, and will probably want come parts made at Ignm. I will let you know about this soon.

With kind regards, I remain, Yours very truly,

E. W. Rice, Jr.,

General Bleetric Co.,

30 Church St., New York City.

My dear Mr. Rice:

Let me express my deer appreciation of you? kind message of sympathy and also of your offer of assistance. I want to thank you for your kindness.

The Lamp Works liganed me some search-lights, and I have got a host of men working days and night cleaning up and getting things in order. I may want some forcers a little later on. I have a rapid move on, and the natives around here are seiing some tall American hustling.

J. W. Scott, Beg., Portland, Me.

Dear Scott:

I want to thank you for your telegram containing your kind message of sympathy in regard to the fire. It is very much appreciated.

Beep your nerve and keep on going. I will be back in the same inside of 30 days. We have so many men clearing out the works and getting things in shape that you would think the place had been attacked by a corps of the German Amy. Yours very truly.

Fred M. Kimball, Esq., General Electric Co., West Lynn, Mass.

Dear Kimball:

Your kind message of sympathy and regards is very much appreciate, and I want to thank you for your kind offer of ansistance.

The work of re-habilitation is making great progress. We are working big gangs of men day and night, and I shall soon be in the game again. We have been receiving your list of small direct current motors but please see that Headowcroft gets the list as I shall probably wont some.

December 12th, 1914.

Mr. Charles W. Price,

13 Park Row,

New York City.

Dear Mr. Price:

I beg to thank you for your telegram and to express my appreciation of your kind message of sympathy as well as for your offer of assistance.

I shall be back in the game in thirty days. Arc, search and incendescent lamps are booming all night, and so many men at work that you would think it was the German Army in Louvain. Yours very truly,

December 12th, 1914

Mr. Chas. H. Ingersoll, 315 Fourth Avenue, New York City.

.... -----

Dear Sir:-

I wish to express my appreciation of your kind letter of smypathy in regard to the recent fire here. These fires and other darn things are a part of the game. I will be back at it again in a very short time.

Mr. Androw Carnegie, #2 E. 91st St., New York City.

Dear friend Carnegie:

I approxiate vory much your note of sympathy and good miches. It was quite some fire.

Our concrete buildings are practically intact, although the fire was hotter than any of our enemies will see below.

Yours sincerely, "73"

Salvage machine Condition. Miller Electric Co. o.K. 2080 o.K. Dismond Machine Co. No. 7-A 960 No. 7-A O.K. 964 o.K. No. 3 9893 O.K. 2078 No. 3 O.K. All 2077 No. 3 o.K. 2076 o.K. No. 7-A 9890 No. 3 o.K. 2098 o.K. North Ampton Wheel Co. No. 2 2099 0.K. Dismond Machine Co. No. 2 9310? Polishing Head o.K. 2110 O.K. Diamond Machine Co. No. 4 2089 No. 4 0.K. 2090 о.к. Wellington Bradshaw 2081 O.K. 2083 0.K. 9891 0.K. 2084 0.K 2085 o.K. 2107 o.ĸ. 2108 o.K. 2109 o.K. 8975 0.K. Nο. 896 O.K. 8976 о.к. No. 969 O.K. No. 963 o.K. No. 962 0.K. 965 o.k. No. 7 961 o.k. No. 7 967 o.K. 989 O.K. 990

	Makana Nama Machine No.	Condition		
Tag No.	MORALO MORAL		bling B	arrel
4326	Globe Mch. & Stamping Co.		#	
991		0.K.		11
987	Emery Wheel Grinder	1.1		
986	т и т п п п п	0.K.		"
985	a ó ú	0.K.		
9894	ğ π Ü	o.K.		
9892	ii ii u	o.K.		
9895	u u û	o.K.		
983	Northampton Mch. Co. No. 2	o.K. Po	lishing	Head
	HOT WILLIAM SON	0.K.		11
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975		0.K.	**	ú
973				,,
2096		0.K.		,,
979	Northempton Emery Wheel Co.	0.K.	. "	
2111?	Cylinder Grinding Mch.	0.K.	"	
977	Chicago Mch. & Tool Co.			
	Grinding Lathe	0.K.		
187?	Manning Maxwell			
	Disc Grinder	0.K.		
2093	Jack Spindle	o.K.		
2103	T # 1	0.K.		

BLACKSMITH DEPARTMENT.

Everything in Blacksmith Shop O.K.

JAPAN DEPARTMENT. "/ Quilding 5th flow Japan ovens and rack are in perfect condition.

[ATTACHMENT/ENCLOSURE]

	ELACKSUTTE INTERFORT (1914) Machine IK #7 Caulding Int flow
•	BLACKSMITH INVENTORY (1914)
NO.	Machines OK #1 Caulding 1st floor
3590	Oven Furnace #16 American Gas Furnace Co. Mfg.
3591	и и и и и и и
3592	
None	Muffle Furnace #17 " " " " "
None	Soft Metal Furnace #5 " " " " "
None	Oil Tempering Furnace #30 American Gas Furnace Co. Mfg.
3596	Case Hardening Furnace #1 " " " "
None	Cyanide heating furnace made in factory
Ħ	и и и и и и
ŵ	Lead heating furnace " " "
None	1 - High Pressure Blower #2 American Gas Furnace Co. Mfg.
	1 - " " #3 " " " "
-	
None	1 Blacksmith Forge - Buffalo Forge Co. Mfg.
	1 " " - Factory made
ú	1 Buffalo Hand Forge - Buffalo Forge Co. Mfg.
ù	1 Champion Hand Forge.
•	•
None	1 Bulldog Vice #96 - Prentiss Vice Co Migr.
None	1 - 250 Lbs. Anvil
n	1 = 244 " "
None	2 Cast Iron anvil blooks
3561	1 swagging block & stand
3595	Steel Shears on legs

[ATTACHMENT/ENCLOSURE]

1821 F. E. Reed Drill Press

None Norton Emery Wheel Grinder

None One Blacksmith's cone (cast iron)

None 6 Cast Iron Tanks

None One 1/8" Sheet Iron Sawdust Box

None One Electric Furnace - General Electric So., Mfgr.

" Regulating Transformer

n Rheostat

W. Edwar
for report of progress
Moyer 3d buston are going over
John of Building No 124.
rindow shipments of Jollows ! -
, 150 Steepweet. This Friday !
3 ect , " 3/ 2
Hope of min Elan Co. will be lare
towntow morning -
we Mistory

THE ANDREW GREIS COMPANY. INC. ... Unrugated ...

AND ALL OTHER FORMS OF STEEL ROOFING AND SIDING

EPHONE 2109 CHELDER .) ART METAL CEIL LE ADDRESS: "GRENECO" NEW YORK SIDE WALLS, WAINSCOTING.

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over

To after

Mr. Thomas A. Edison Bast Orange, R.J.

Dear Sir:

Supplimenting conversation over the telephone with one of your representatives to-day, we herewith enclose one of our pamphlets showing construction of Garage and Bungalow using our KSYMAD STRAIL PLATS as re-enforcement for Concrete or Stucco.

If you will advise us when it will be convenient for you, we will have our representative call on you with samples and explain the details.

Hoping to be favored with an interview at an early date, we are.

Yours Very Respectfully,

A.G./B.

The Andrew Greis Company Inc.

FREDERICK A. SCHEFFLER EIGHTY-FIVE LIBERTY ST. NEW YORK

AM, BOC. OF MECHANICAL ENGINEERS. AM, INST. OF ELECTRICAL ENGINEERS.

December 14,1914.

Wm. H. Meadowcroft, Secretary, Thos. A. Edison, Orange, N.J. (281)

Dear Mr.Meadowcroft:

I learned, incidently, this morning that T. M. Gilmore, Chief Engineer of Westinghouse Church Kerr & Co., had some conference with Mr. Edison last Friday concerning the rebuilding of the burned works, and while you may think that my writing in connection with this matter is butting into something that does not concern me, I nevertheless am going to take a chance on it, for the reason that after having looked over the buildings, which I did, you will remember, the morning of the fire, it could be readily noticed that the work involving the re-building would be primarily more of an engineering proposition than anything else. The question of how to figure the stresses and loads and how to determine whether such portions of the buildings which remain can be asfely and satisfactorily used must be done by engineers who are acquainted with this kind of work and cannot be done by guess-work or a 2 ft. rule.

Having followed the large line of work for fifteen years or more, which W.O.K.& Co. has undertaken and completed, I can say without any hesitation whatever, that they are experts when it comes down to re-inforced concrete construction. They have undertaken work of this kind, which is, I imagine, greater than anything which has been undertaken in the world, with the exception,

FREDERICK A. SCHEFFLER EIGHTY-FIVE LIBERTY ST. NEW YORK

MEMBER AM, BOC, OF MECHANICAL ENGINEERS, AM, INST. OF ELECTRICAL ENGINEERS.

-2-

possibly, of the Panama Canal.

I only hope that some arrangement can be made whereby they can have charge of this work for Mr. Edison; and I am saying this purely from a dis-interested standpoint, although, of course, my past associations with Mr. Edison are of such a character that I cannot but desire to see that he is relieved of as much of the responsibility as is possible and that the work is done in a satisfactory way, with the utmost despatch.

The W.C.K. Co. has, to my knowledge, now, a competent engineering equipment which can be used immediately on this work.

With kind regards and trusting the above will be taken in the proper spirit, as I am sure it will be, I am,

Very truly yours,

FAS-L

December 14th, 1914.

Mr. T. Commerford Martin, Sec.,

Netional Electric Light Association,
29 West 39th Street,

New York City.

My dear Martin:-

Let me assure you of my deep appreciation of your letter of sympathy and good wishes. I did not have time to see Nicholas of the Electrical World when he called.

If you were around here just now you

would see some tall American fustling. I have about twelve hundred men cleaning up, they are working day and night with wreaking orance, are, search and incendescent lights, end we are all on the job getting ready to start up again, which I hope to do within the next thirty days.

There is lots of ginger in the old man

yet.

R. Commerford Hartin, Esq., Sec'y., Retional Electric Light Association, 29 West 39th Street, New York City.

My dear mir. Hartin:

Of course you will understand the reason of the delay in reply to yours of the 11th instant. This great misfortune has overwhelmed everybody, with work, as the Old Man is right on the job and things are harming around here.

You may well imagine that we were all on tenterhocks on account of the Laboratory, but fortunately that was saved intact.

Such courage as Hr. Edison has displayed is al-

most beyond beliefe

would that we had a fire-proof museum but I fear the will never give his assent.

C. G. Kidder,

27 William St.,

New York City.

Dear Sir:

Allow so to express my appreciation of your kind message of sympathy in regard to the recent fire at my plant, and to thank you for your good wishes.

The work of rehabilitation is under may, and it will not be long before everything will be in full swing again.

YORK CITY, MX. CHICAGO, ILL. PHILADELPHIA. PA. BOSTON, MASS. BEFFALO, N.Y. CHICHMAYLO.

TO SEE COMPANY

RECUTIVE OFFICE, IZ AND 14 WALKER STREET, NEW YORK CIT

ezil valeovanir zbininktev edatibneniz

PUMPS HYDRANT SYSTEMS AND UNDERGROUND PIPING OF EVERY DESCRIPTION.

CONNECTING ALL DEPARTMENTS

Mr. Thomas A. Edison, Orange, N. J.

Dear Sir:

In view of the recent fire at your plant we are presuming to communicate with you reference to our Automatic Fire sprinkler system.

We have a very ingenuous device for the extinguishment of fire and an excellent equipment to accompany same. The installation of the equipment not only furnishee the very best protection as int fire but greatly reduces the insurance rates each of the first the reduction is anywhere from 50 to 90% from the rate, depending upon the character of the equipment installation that is, the particular standard to which the equipment will conform.

It is rather a difficult matter to explain this in writing and therefore, we shall be glad indeed to have our representative call on you if you will spare him 30 minutes of your time any day and at any hour most convenient to you.

We appreciate that you are a very busy man, but we really believe that what we have to tell you will be of interest to you. With thanks for the kindness of a reply, we beg to remain,

Very truly yours,

H. G. VOGEL COMPAND

JFS

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December 14.1914.

Mr. E. R. Phillips. Newark Lumber Company East Newark, N.J.

Dear Mr. Phillips:

Allow me to express my appreciation of your kind message of sympathy in regard to the recent fire at my plant and to thank you for your good wishes.

Fortunately I have been able to get therefore, I don't think that I shall need to make use of the one that you offer. However, allow me to thank you for your kind offer just the same,

Charles C. Goodrich, Esq.,

60 Broadway,

Hew York City.

Dear Sir:

Allow me to express my appreciation of your kind message of sympathy in regard to the recent fire at my plant, and to thank you for your good wishes.

The work of rehabilitation is under way, and it will not be long before everything will be in full swing again.

Velic 80

December 14, 1914

Messrs. Ed son, Chas. Edison:

Reporting upon tools, jigs and material for the B-80 machine:

Mr. O. Weber reports that the jigs under his charge are in very good condition; bushings only to be replaced. Many of the ligs are intact and maintain proper centers. These tools or John Storage Battery Gool Room and instructions have been given to give then preference in regardence.

Mr. Munson, foremen of the Drill Press Dept. reports tools have been sent to be Laboratory as far as they have been shie to take then out to the Drill Press Dept. was located in No. 11 Bldg. which was not shored up until last night. As this building has now been tade safe through shoring, work is being pushed in this department to save all the jigs for this type of motor.

Mr. Petrowitz reports that the horn situation is very good. In general the lige will require but little alignment and he can prosent the ytuse. In addition to this, the Central Samping Co. and the firm of Lewrence, who have been making horns for us, are ready at any time to assist us.

There are no cabinets, all having been distroyed, but we have had orders out for alternation swock for the last three or four weeks and this stoods at about due. We have placed orders with Jordan in Brooken, who has made thousands of cabinets for us, to proceed with the manufacture at once of this type of cabinets. Mr. Jordan was lere yesterday and has promised speedy service.

The springs for this type of machine have been ordered by telegraph and the American Steel & Wire Co. promise to have all we may possibly need by the time we are ready for them.

Our grinding machinery has been found in very good shape as an as well minery examination would show. The siles and spindles and separate to turn and nove freely which would into the proper of the property of the state of place. These are now it has manufacture of governor will be set up at once to process the manufacture of governor dises for this type and the property of motor. We have sayed along for the type of which will only need re-hardening to put of motor. We have sayed an one of the property of

The thread milling machines are now being removed and will be sent over to the Storage Battery at once for examination and repairs. This thread milling meachine is used for notting worms. The Base outling machinery fee also being removed this morning as we could not the machinery fee also being removed this morning as we could not be sent to the sent the sent that the sent the s

not locate them before as they were in the unsafe portion of No. 11 Bldg. and every pressure will be put upon these two types of machines to get them in working condition again.

The dies for the Diec turntable are in fairly good condition. Mass Our hydraulic press will have to be overhealed, also the pump, but we find that the Storage Battery has eight hydraulic presses. One will do all me will want for sometime.

In general I believe we are in very good shape to continuathe manufacture of this model very shortly.

CN.BB

C. Nicolai

Copies to Messrs. Leeming, W. L. Eckert, O. Weber, Waterman, Parkhurst

Dec. 14th, 1914.

Mr. Frank J. Sprague, 241 West End Avc., New York City.

My dear Sprague:

Why, Sprague, this is only a game. I will be back in 60 days playing it again.

Many thanks for your kind note of sympathy and good wishes. It is all very greatly appreciated.

Very truly yours,

Dec. 14th, 1914.

Mr. Wm. J. Burns, Pres.,
The Wm. J. Burns Detective Agency, Inc.,
Woolworth Bldg.,
Now York City.

My dear Mr. Burns:

Allow me to express my appreciation of your kind mossuage of sympathy in regard to the recomo fire at my plant and to thank you for your good words.

The fire was straight. A lot of durmed celluloid "sponteined" and exploded. I have 1500 men cleaning up, and will be back in the game in 60 days.

I have one of your operators working for me.

Very truly yours,

Dec. 14th, 1914.

Mr. Henry L. Doherty, 60 Wall St., New York City.

Dear Mr. Doherty:

Allow me to express my appreciation of your kind message of sympathy in regard to the recent fire at my plant, and to thank you for your good withes.

which I have managed to turn to my own benefit. This last one is a tough proposition. However, I think I shall be back in the gene in record time.

How you can stay around Wall St. and escape nervous prostration is beyond my understanding.

Very truly yours,

December 14,1914.

Mr. F. D. Lambie ... Lambie Steel Form Co. #299 Broadway New York City.

Dear Sir:

Allow me to express my appreciation of your kind message of sympahty in regard to the recent fire at my plant and to thank you for your good wishes.

I am glad to say that my concrete buildings were not much hurt, and they can be repaired. We are hard at rork now.

OFFICE - December 15th, 1914.

Mr. Condron engineer of 24 building, informs me from New York three the communicated our needs to several monufacturers of circular reinforcement for concrete columns.

He recommends that test be conducted in a proceedy equipped shop to find out the best method of placing this reinforcement on a column already in use.

Mr. Edison has authorized him to conduct tests, not costing more than Twenty-Fivy Dollars (\$25.00) and not taking longer than one day to attain this object.

/s. b. males/4/

FORM 105-W-R-14-1914-1916 "MAXIMUM ENGINEERING SERVICE" CONCRETE ENGINEERING COMPA NUTUL SYSTEM STRILLFORM CONCURTS PLOS NATIONAL BANK BUILDING OMAHA, NEB. LON AMORLEN HALV LAKE CITY December 15th. 1914. Mr. Thomas J. Edison, West Orange, New Jer Dear Si quiring clients, and therefore, if you ban find a minute's time to advise regarding this unfortunate circumstance it fill be very June Writer had the pleasure of visiting your factory at West Orange about five years ago, while attending Columbia University, and his recollection is that most of your buildings at that time were mill construction. steemed an especial Your reply to the above will be favor. Yours very truly, CONCRETE ENGINE

All agreements are contingent upon Strikes, Accidents and other delays beyond our reasonable control. Quotations subject to che

CIM-GWU

NATIONAL CONSTRUCTION CO.

GENERAL CONTRACTORS AND BUILDERS

1410 MAJESTIC BUILDING TELEPHONE GRAND 855

Er, Thomas Edison,

MILWAUKEE

Rr. Thomas Raison, Woor onterest to any muslem orange, N. J.

Were not inquired to any muslem again

Dear Siri- C. E. M. sure shall use them again

Dear Sir:by the papers very much interested in that line of plant of re-infor work. I have put up some of the largest re-inforced concrete buildings in the country, such as factories and wholesale departments. considerable experience in re-inforced concrete and genoral building work. My work is noted for quality and speed. At the present lime I am putting up a fireproof building at Madison, Wisconsin, of re-inforced concrete for L. F. Schoolkopf, a department for the handling of the Ford Automobile, and which is nearly completed. Mr. Schoelkopf is one of the big salesmon for the Ford car in this part of the country. You can refer to him and hundreds of others that I would give you a list of. I can assure you that I am capable of doing concrete work at almost any speed. I am a man who is on the job and will give the work all my time and personal attention and will work in conjunction with the architect and advisors of the plant. I would be pleased to secure plans when you are ready to take figures, or if you have some other way in mind of letting the job I would be glad to come and see you personally and go over the matter thoroughly. There is nothing in the country can beat me on re-inforced concrete or can touch the cost of the system I have for handling material, and labor. I am general manager of the company and you can reach me at the Capital Hotel, Madison,

NATIONAL CONSTRUCTION CO.

GENERAL CONTRACTORS AND BUILDERS

1410 MAJESTIC BUILDING TELEPHONE GRAND 655

MILWAUKEE.

-2-

Wisconein. Hoping that you will give this matter your consideration, and auniting an early reply, I remain

Yours respectfully,

JWU:D

fwritley

Mr. Ham, a Boston Engineer. coas introduced to me by Eller from Hollis Franch a good friend of mine and the head of a large angineering Concorn doing structual work. He spoke to me yesterday to sound me on how you would feel towards a movement among The concrete engineers pay 5 or 6 of the very best ones - to come to the plant and in the next few days make a joint examination. His idea was that this would be done without charge and very quickly. Mr Turner of the Turner Construction Co who built the

Bush terminal Buildings agress with Ham that a conference would be only quickent and pafest way to tackle the problems have but duragress on to "no charge".

The Horm is in D.Y. and want to know you have you feel about such a conference.

[ATTACHMENT/ENCLOSURE]

Mr. Haur. Celt Club with 12 Mr Turnels for Punch. Main 3926

Dec. 16, 1914.

Mr. W. A. Layman, Pres.,

Wagner Electric Manufacturing Co.,

St. Louis, Mo.

Dear Mr. Layman:

Allow me to express my appreciation of your kind messegge of sympathy in regard to the recent fire at my plant,

and to thank you for your good wishes.

There is some tall hustling going entirethis

village and I will be back in the game in 30 days.

Please mail me a list of D. C. Motors you have

in stock, new and second hand, running from 5 to 100 horsepower. 225 volts, with prices.

Yours very truly,

December 16,1914.

Mr. Charles F. Conn, c/o Giant Portland Cement Co. 45th and Chestnut Sts. Philadelphia, Pa.

Dear Sirk

Allow me to express my appreciation of your kind message of sympathy in regard to the recent fire at my plant and to thank you for your good wishes.

This trouble is nothing compared to the running of a cement works for four years on a 65¢ market.

Yours very truly,

Leccuse 16.1919.

Lear Mr. Idian,
And I been able I would have
before, not so much to appren
my upeal of the harboriet loss you have
bushined not conjuded you that you
prehable resolve how here severe through the
foreight y this School. For the new
foreight y this School. For the new
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foreight y that the pring threshold is the

prove a gen in the and. As it has with for your health are meen I remain as some

faithfully your

NIKOLA TESLA Sike Task

Telegram Dec 16/14 W. H. Mason - new Village, n. j.

Copy)

December 16, 1914.

To the Honorable Board of Fire Commissioners, ... City of Newark, N. J.

Gentlemen:

I own considerable property and several manufacturing plents employing several hundred people in the Silver Lake section of Belleville. Some of it is on Belmont Avenue near Elocomfield Avenue and some on Frenklin Street. My people have conferred with the New Jersey Fire Alarm Company concerning the installation of Auxiliary Fire Alarm Boxes throughout the various plents, to be connected to your Fire Alarm System through private boxes, and are advised by them that in view of the fact that these properties are located beyond the Newark City lines, it will be necessary to secure your permission for such an installation.

In view of the proximity of these properties to the Newark line and the possibility of extensive conflegration, in case of fire, spreading into Newark, end also in view of the fact that there are now installed within our property six fire hydrants connected to the Newark Water System, I am especially desirous of securing the assistance of the Newark Fire Department, with its modern apparatus and efficient organization, in case of fire.

I therefore respectfully request of your honorable body the sanction necessary for the installation of two private boxes within our plant, connected with the Newark Fire Alarm System, and the possible extension thereof throughout the plant by means of auxiliary boxes.

I will be glad to have some of my people appear before you and go into this matterif you so desire.

most respectfully someth This addison

JOHN L. COCHRAN

YELLOW POPLAR AND HARDWOODS

601 WEST 115th STREET NEW YORK CITY

Mr Thomas A.Edison. Orange N. J

Dear Sir: -

it will not be many de

again, and I suppose that all of the lamber crowd will in

you a little about the "fire proof buildings.

Your determination in this affair, recalls the fact that when I was a youngster living in Memphis, I spent Agreat deal of my time at Mrs Speeds, and you at that time had a weet heart from Missessipi, so child like, had to be around. At that time you were working in a telegraph office, and you were very fond of my father who was in the cotton clousiness in Front St.

Hoping that you will soon have larger and better buildings than over and all back at work, I remain

Yours truly

John L.Cochran

18/16/14 DA

LIST OF MACHINES IN JEWEL DEPT.

DAMAGED BY FIRE

5th FLOOR

BUILDING #18

No.of Machine	Maker's Name	Name of Machine	To be Repaired	Des- troyed
1525	E. P. W.	B-Stylus-Holder Bend- ing Fixture for tail	. 1	-
401	и и и			
402	n n ü	G. Stylus Holder Grin ing & Polishing Machin	d- 4	-
403	u u u	ING & LOTTPUTHE WEGUTH	•	
404	n ii ii			
384	Amer. Watch Tool Co.			1
385	и и и и			
386	ŭ u ŭ u	Sapphire polishing	5	-
387	и и й и	magnines		
388	й й и и			
395	Sloan & Chase			
396	и и .			
397	ů ů	Sapphire Sawing Macha	. 5	-
4749	E. P. W.			
4750	E. P. W.			
389	Amer. Watch Tool Co.			
390				
391	u u u u	Special Lathes for	6	-
392	и и и и	Rolling Sapphire		
393	, u ü u			
394	ம் ம் ம்			
4835	Sloan & Chase	Lathe Bench	1	.=
4480	и и	Drill Press	1	-
No Teg	ů "ů	u u	1	-
3745	Seneca Falls Mfg.Co.	Engine Lathe	1	· - ,
4837	Garvin & Co.,	Garvin Miller	1	-
4484	No name	Large Bench Drill Press	1	

DAMAGED BY FIRE

BUILDING #18

No. of Machine	Maker's Name	Name of Machino Rep	oe Des- aired troyed
8980	-	1	
8982	Amer Watch Tool Co.	Dial Gauge Cutters	- 2
3750	Sloan & Chase	Bench Lathe	1 -
929	u u	II II	1 -
5615	Am. Watch Tool Co.	ır ù	1 -
399		11 11	1 -
9112	Sloan & Chase	Compound Slide Rests	1 -
9118	и и	n u u	1 -
9123	n ii	n n ù	ı -
9121	E.P.W.	in 11 11	1 -
9120	Sloan & Chase	ú ú ú	1 -
4483	Sloan & Chase	Milling Attachment	1 -
4482	11 11	Scrow Throad Cutting Attachment	1 -
No Tag	E. 2. W.	Disc Dia. point Multiple Spindle Grind- ing Mach.	-4 -
11 11	11 11 11	Disc Dia. Point or Cyl. Eultiple Spindle Grind- ing Machine	. -
	и и и	Cyl.Dia point Multiple Spindle Grind- ing Machine.	5 -
1523	п пп	B.Stylus Holder Bonding Fixture	⁵ 1 -
No Tag	и и и	B Stylus Holder " Fixture for tail .	1 -
No Tag	11 11 11	J.G.K.H.Stylus Holder let Bending Fixture	1 -
	п и п	J. G. K. H.Stylus Hold 2nd Bending Fixture	r 1 -
п п	u u u	J. G. K.H.Stylus Holder	- 1
1524	и и и	Swedging Die B.Stylus Holder Skearing Die	1 , -,

LIST OF MACHINES IN JEWEL DEPT.

DAMAGED BY FIRE.

5TH FLOOR.

No.of Machine	Makers Name	Name of Machinery	To be Des- Repaired troyed
5770 3346	Hill Clark Mch.Tool	Chicago Bench Miller	1 -
4437	и и и и		1 -
741 748	Sloan & Chase	Single Spindle flat Table Drill Press	2 -
1509 415	й и и и и и	Single Spindle Round Table Drill Press	1 1
No Tag	11 11 11	/	1 -
u n	E. P. V.	Sapphire Cupping Mach.	- 4
и и	п п п	H. Button Hecking " 7	, -
11 11	n n	C. Button " "	- 4
n n	и и й	C " Rounding "	- 24

J. E. H. SIMPSON L.B.

HARD WOOD SAW MILL.

LOST IN F

BUILDING #17 -1st FLOOR

			BUIL	DING #	17 -1st E	LOOR
Maker	H.P.		Vol:	ts		Our No.
Sprague	10		23	ð		9220
Burke	4		12	5		2782
II .	4		12	5		2781
		STA	ARTING	BOXES	<u>3</u> •	
10 H.P.	230 V	lts St	tartin	g Box		
4 11	125			11		
4 11	125	ii	II .	11		
			WIR	E		
#6 D.B.	Rubber	overe	d Wire		600 ft.	
∮14 "	"	ır	11		400 "	
			CEPT	CHES		
60 Amp. E	254	e - Cont		OTTEN	1	
50 H			0011		2	
581.0 "					3	
Selfo	ans dance	m to o II			Ü	
			PLUG	CUT	OUTS	
Edison Pl	ug Out O	ut.			2	
			0011	OUIT P	IPE	
3/4"					50 f	t.
1/2"					200	ır
			COMD	JIT PI	PK FITTIN	GS
1/2 T II:	ε					6
1/2 IRII						3
3/4 LL						2
3/4" Con				2		

1/2 H 110

30 "

LIST OF MACHINES IN SPEAKER ASSEMINDEPT. DAMAGED BY FIRE 5TH FLOOR.

BTG .#12

No.of Hachine	Makers Name	Hame of Ma	chinery	To be Repaired	Destroyed
9880	Sloan & Chase #5	Lathe	_	1	-
9879	Amer.Watch Co.7"Swi	ng "	`	1	-
	1.7.				
20	Amer.Watch Co. "			1	-
36	и и и и	ıı		1	·-
4531	Pock Stow & Wilcox	o. Shearin	g Machin	9 l	
5619	Garvin Moh. Co.,	Foot Pr	ess	1	-
3460	Perkins Heh.Co.,	11	11	1	-
665	Gould & Eberhardt	Bench	Ft.Press	1	-
(No.Wumber)	(No Name)	Belt S	plitting	Mach.1	´-

J. E. H. SIMPSON,



HACHINERY & TOOLS

Can be Repaired 0.K. Required Destroyed 1.Pratt & Whitney 4 Spindle Sensitive Drill Press. #2792 1 1 2.Pratt & Whitney 3 Spindle Sensitive Drill Presser 1 1 3.Sloan & Chase Single Spindle Drill Press(Square Bar) Bulletin #3 11 11 4.Sloan & Chase Vertical Lover Tapp-ing Machine, Bulletin #3 5.Sloan & Chase Vertical Table Lift . Taping Machine. Bulletin #3 6.Sloan & Chase, Mfg.R.S.Bench Lathe with compound slide rost & Tail Stock 7. Drown & Sharpe, 9" Universal Hand Lathe 8.Pratt & Whitney #2 Hand Milling Machine -

J.E.H.SEEPSON

L.B.

SPEAKER ASSEMBLY (W.E.M.SIMPSON)

USED TO MANUFACTURE

1.	Derbyshire or Amer.Watch Tool Co. Watch Lathes #2 and accessories.	Destroyed 5	Repaired 4	0. K.	Required 9
	Emerson Motor Shunt. V. 110 Amp.9 Type \$412 E.A. Speed 1800.1/16 H.P. \$892904	9	-	-	9
з.	Sowing Hachine - Singer #46 W. S. #9	3	-	-	1
4.	Bench Lathe- Sloan & Chase	1	5	-	1
5.	Two Burner Flat Gas Flate (Purchase at any hardware store)	2	-	-	1
	SPECIAL TOOLS				
	Diaph. Punch & Die for Disc.Reproducers.	. 1	-	-	1

J. E. H. SIMPSON

ь.в.

Lubini Maniufacturiinis Company

CHICAGO LONDON BERLIN VIENNA MANILA



PHILADELPHIA, PA. U. S. A. Dec. 17, 1914

Mr. Thomas A. Edison, Orange, N. J.

Dear Mr. Edison, I am in receipt of your very kind letter under date of Dec. 12th, and glad to learn that you feel things will come out satisfactory in the end. It certainly was a sad mistortune but I know you can master the situation.

I note what you say about the storing of films. I have learned quite a bit from my recent fire and have already built separate storage vaults out on my country estate which are considerable distance from any of the buildings.

If there is anything I can possibly do for you, do not hesitate to call on me.

with my best greetings of the season and the coming New Year, beg to remain,

yours very truly,

B.L. L.H.L. Edium - lace hear grating article & See last parapaget

Holland Letter released for publication Thursday, Dec. 17.

It should not require a long time to appraise the estate of the late John Wendell and in this respect it differs from . some of the very large estates which in recent years have been appraised by the authorities to ascertain the amount of tax due the state. Those who know something of New York city real estate and have some knowlodge of the part of it which is owned by the Wendell family are inclined to think that the aggregate appraisal upon the entire Wendell real properties will be considerably in excess of \$60,000,000. Reconf bobject lessons in the vicinity of the Wendell home on Fifth avenue give some clus to the value of a portion of the Wendoll property. One department store has invested approximately \$5,000,000 in land and buildings cituatled upon a block across the street from the Wendell home. Another department store represents an investment of nearly \$13,000,000, the greater part of this being the value of the gland, an entire block, upon which the white marble store stands. Incidentally, this value suggests how great the earning capacity of the shop must be in order to gain enough to meet the interest charges upon this investment. Diagonally across the street from the Wendell plot on Fifth avenue another department store is investing mil-Though the undertaking would not a few years aro. have cost

late John Wendell and in this respect it differs from . some of the very large estates which in recent years have been appraised by the authorities to ascertain the amount of tax due the state. Those who know something of New York city real estate and have some knowlodge of the part of it which is owned by the Wendell family are inclined to think that the aggregate appraisal upon the entire Wendell real properties will be considerably in excess of \$60,000,000. Reconobject lessons in the vicinity of the Wendell home on Fifth avenue give some clus to the value of a portion of the Wendoll property. One department store has invested approximately \$5,000,000 in land and buildings cituatied upon a block across the street from the Wendell home. Another department store represents an investment of nearly \$13,000,000, the greater part of this being the value of the aland, an entire block, upon which the white marble store stands. Incidentally, this value suggests how great the earning capacity of the shop must be in order to gain enough to meet the interest charges upon this investment. Diagonally across the street from the Wendell plot on Fifth avenue another department store is investing millions, although its undertaking would not, a few years ago, have cost 50% of the amount which must now be invested.

The Wendell properties really assume a sort of tentine form. There are not direct hoirs, Neither Mr. Wendell nor his sisters ever married. As one after another of the owners of the properties pass away those who are living inherit, but the time cannot be distant when all this ownership must coase.

What are called the eccentricities of Mr. Wendell have been the subject of much comment since his death recently. But those who are export in the real estate business have long been of the opinion that exclusive and successful attention to real estate as a business devolops not so much eccentricity as originality. The late Dean Hoffman, prominent as an Episcopalian elergyman of broad views and of farreaching religious influence, was a man of entirely different type when he was operating in real estate, a business in which he accountated about \$6,000,000.Mr. Wendell and his were not so eccentric as original in their determination to keep whatever real property they bought, relying in great measure upon the appreciation or the scalled unsarined increment for their gains. They could have entertained in splendor and there is no family in New York who could overmatch them in the magnificence of the social life which they could easily

have lived, but their house constines called to mind the description of the house described by Dickens in his novel, "Great Expectations" for it seemed to be untenanted and if daylight ever streamed in it must have penetrated openings which were not to be observed.

How much of the Wendell property was in the ownership of Mr. Wendell and how much of it was the undivided ownership of himself and his sisters is not yet disclosed. The income even at the low rate established by Mr. Wendell for rentals must have been very large and almost all of it was reinvested in new real estate propertifies. Mr. Wendell was a student of real estate development and his opinion, spoken a good many years go, that property on Manhattan Inlani advances northward and in value every ten years has been accepted as axiomatic by real estate experts. The property as a whole represents one of the very great American fortunes, as it also represents a perfectly original and exclusive manner of maintaining and increasing it.

ACROSS THE STREET.

Diagonally across the street from the Wendell home has stood for many years the city home of Frederick W. Vanderbilt. When it was built the architects and contractors met with any unexpected difficulty, for it was discovered that some ten or twelve feet below the surface an underground stream of considerable cise flowed mesterly,

for it seemed to be untenanted and if daylight ever streamed in it must have ponetrated openings which were not to be observed.

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Diagognally across the street from the Wendell home has stood for many years the city home of Frederick W. Vanderbilt, When it was built the architects and contractors met with any unexpected difficulty, for it was discovered that some ten or twelve feet below the surface an underground stream of considerable size flowed westerly,

presumantly ultimately discharging into the Hudson. The tearing down of the Vanderbilt home illustrates the extraordinary movement of real estate on Manhattan Island in recent years. It also illustrated another thing. The Vanderbilt family, beginning with William H. Vanderbilt, for years resisted the encroachment of trade upon Fifth avenue. The lates William H. Vanderbilt believed he had protected himself with reservations and contracts which would forour make upper Fifth avenue immune from trade. He did not live long enough to disclover that the movement of trade is irresis/tible, but his children have discovered this to be true and Frederick W. Vanderbilt is esteemed by many to be the ablest of the sons of Walliam H. Vanderbilt. To mulk of the his older brothers, however, was bequeathed the Vanderbilt railroad interests. If the axiom attributed to John Wendell holds good within the next twenty-five years, then Ex-Senator Clark and Charles M. Schwab will be discovered to have "builded wiser than they knew" when they spent millions upon their city homes in the vicinity of Riverside Drive, for trade seems to be slowly but surely reaching toward even the rest city home which Andrew Carnegie built. EDISON'S LOSS.

Although the recent fire which consumed some \$2,000,000, money

value, of the great plant established by Txx Thomas A. Elison. Linwellyn Park, is the heaviest loss Mr. Edison has probably ever been compelled to face, yet it is by no means such a dead loss as was one which was an unhappy experience some fifteen years ago. This loss can be repaired. Meanwhile, Edison is in receipt of an income which in the argregate reacheds almost fabulous figures. The loss which can never be renaired and which represented practically all that Edison had gained from his incandescent lights was the destruction of his plant in the New Jersey mountains at the very moment when its product was exactly what Milson expected it would be when he began to work out the proposition of how best to secure the iron ore in these New Jersey mountains which was of a peculiar character. Doller after dollar went into this work. His system involved the use of magnetism for extracting the ore, and at last it was absolutely successful. Just at that time, there were discovergies in the Lake Superior retion of great bodies of that particular kind of ore which could be mined and shipped at a cost considerably below the scost of . producing the Edison iron. Of course, that meant the ruin of his expected industry. Edison, however, has the courage of genius and with a loss of that property representing something like \$2,000,000, he turned to other things and these are now yilledding him a yearly income sur assed only by that received by ten or twelve Americans.

HOLLAND.

EASTMAN KODAK COMPANY

ROCHESTER, N.Y.

December 17th, 1914.

Mr. Thomas A. Edison,

Orange, N. J.,

My dear Mr. Edison: -

On my way up from the South I was startled by the reports of the fire in your works. On my return home I found that our people had expressed their sympathy but I want to add mine personally and to say to you that I can sympathize with you because I have been through the ordeal once myself. It was back in 1887 when our plant was not very large but it was all the plant we had. You have my best wishes for an early resumption of your output in every department. If we can be of any assistance to you you have but to command us.

With best regards, I remain,

Yours very truly,

434

Je Te Curlinary

Thank him tog his men have given all the accessioner we near that women will be on and feet again in records time

Dec. 18, 1914.

Mr. Nikol Tesla,

Hetropolitan Building,

Hew York City.

My dear Tesla:

Allow me to express my appreciation of your

kind message of sympathy in regard to the recent fire at my plant, and to thanknyouther your good wiches.

We are doing some tall hustling around here

and I will be back in the game again within 60 days.

Yours very truly,

Dec. 18, 1914.

Mr. John L. Cochran, 601 West 115th St., New York City.

Door Sir:

Allow me to thank you for your kind letter of encouragement and good will. Your letter recalls days in Memphis which neem to be a long way off at this time.

I an able to say that my concrete buildings were not much damaged, and they will be easily required. The lumber crowd has been getting in its deadly work for quick erecting of temporary buildings.

Yours very truly,

All communications to be uddressed direct to the Company:

J. STONE & COMPANY, LIMITED,
ENGINEERS.
REGISTERS OFFICES,
DEFITORD, LONDON, S.E.

Nearest Passenger Station New Years Still.

London Office. OCEANIC HOUSE.

LACOCKSPUR ST. S.W.

77/grams Tostones.Depthark, London
27/grams 1202 New Choss.Hunes)

77/grama OCEANILLA.WESTRAND.LONDON.
75/godone Nº 7047 GERRARO.(Elimen)
DATES NAMED FOR DELIVERY ARE
SUBJECT TO STRIKES. ACCIDENTS &
OTHER UNFORMEREN CIRCUNSTANCES.

Deptford,

(b) London

Thank him + ray we are

back on own fact again doing

F. A. Edison Esc.,

Meesrs The Edison Storage Estery Co., We have great

Orange, New Jorsey. Jouth had Euglan.

U. S. A.

J. C. Control and Advances of the Mulintanian

Dear Mr. Edison, falrow her Und it is not necessary
The whole of Great Britain mourns for you

in your great loss. We were all very sorry indeed to see an account in the English papers a few day ago, to the effect that the whole of your plant had been

burnt out, and it was indeed very fine of you to say that you would immediately start to build it again.

I have your photograph, which you gave me whon I had the pleasure of meeting you in Orange last year, framed in my office in London, and this always reminds me very much of the kind way in which you and your staff treated me on my first visit to your factory, as your kind welcome immediately made me feel quite at home.

I do not know when I shall be coming out to the

States again, as we are in the midst of this awful war and most of the English engineering firms are turning their attention to manufacturing various details for use by the War Office or Admiralty. We are now making all sorts of things, working night and day in many of

our shops, and we live in hopes of shewing the world, at a very early date, that Great Britain is playing an important part in this war and will shew formany that they are not going to have it all their own way.

Kindly remember me to the whole of your staff and I look forward to meeting you again some day in the near Subure. Trusting you are quite well and with kindest regards and best wishes to all.

I am, Dear Mr. Edison,

Yours faithfully,

ARCHITECT, MF ACOM CROFF. CASS GILBERT. December 19, 1914.

CGP

Mr. Thomas A. Edison,

Orange, N. J.

My dear Mr. Edison:

I have received word from Mr. H. C. Turner dent of the Turner Construction, informing me of my apportument as a member of the special committee appointed by the American Concrete Institute.of which Mr. Richard L. Humphrey is president, to investigate the recent fire at the Edison plant at Orange, N. J., and also notifying me of my selection as chairman of the committee. A meeting of the committee has been called at my office for 3:30 Monday afternoon, December 21st. I understand of course that the appointment of such a committee meets with your approval but inasmuch as its labors will of course take it into the investigation of the conditions surrounding the fire and the construction of the buildings, I would like to have your personal assurance that you approve of the investigation being made.

The other members of the committee are Prof. Ira H. Woolson, Consulting Engineer National Board of Fire Underwriters; Mr. Rudolph P. Miller, formerly Superintendent of Buildings; William Higginson, Architect; Mr. W. H. Ham, Consulting Engineer for French & Hubbard, Boston and Mr. E. J. Moore, Chief Engineer, Turner Construction Co.

Hoping that I may receive an early answer from you,

I remain

Yours sincerely, Justificat

g/8

Mr. Leeming:

Engineer Condrol this day reported to Mr. Edison, relative to the work he is doing under your supervision, as follows:

- (1) Will dictate and forward a complete report in three days.
- (2) Our beam reinforcements passed below the floor line instead of three quarters of an inch from top of floor.
- (2) Our beams were poured separately and our floors also separately instead of together so as to form one homeogenious mass of maximum strength.
- (4) Mr. Condron wishes to make a test on No. 24 Building to destrustion by send loading.
- (5) He wishes to obtain dates when the buildings were built.
- (6) Diagonal cracks are due to design which does not develop and utilize the materials most officiently.
- (\boldsymbol{g}) The Shear Bars are not equally spaced as they should be to secure uniform strength throughout.
- (8) Hr. Condron will return when he receives advice from Mr. Edison or yourself that Mr. Moyer is sufficiently for advanced with the preliminary work of stripping and winding the columny beams, etc. to be ready to have Mr. Condron supervise the placing of the first conorete.
- (9) Relative to the question of sand, Mr. Edison stated that our sand pit was 94 per cent silics plus oxide of iron. On this basis, Mr. Condron advised that the sand is satisfactory. Mr. Edison is having same retested by L. Ott.
- (ac) Relative to the proportions of sand, stone and coment to be used, Mr. Condron recommends that the proportions recommended by the fournite Co. Ne adopted.
- (11) Mr. Condron brought up the point that the glasing of the wiglass into the window frames should be so done that in case of another fire, the glass would hold fast to the window frames, or though very badly srched due to the heat.

12/19/14.

S. B. MAMBERT.

(C. EDISON)

MECARTER & ENGLISH COUNSELLORS AT LAW

AUGUSTUS C.STUDER,JR.

Hewark. N. J., December 19, 1914.

My Dear Mr. Edison:-

Now that the clouds have rolled away, I desire to write you and express my sincere sympathy at the enormous loss and the great misfortune you have suffered in the burning of your You are, of course, rebounding in a characteristic way, and you are a lesson to us all.

Very truly yours,

Morent Mary

Thomas A. Edison, Esq., Orange, New Jersey.

I have been in the majortime business as design many years that little markets like the first down shows me

INVENTIONS Models Model Supplies NODEL SUPPLIES

PATTERNS AND DRAWINGS HENTIFIC APPARATUS NE CARINET WORK

LABORATORY AND SHOPS

GLASS GRINDING LENNEN GLANS BORING RANN METALM WIRE, HOREWS, ETC. LEGHT GENERAL REPAIRS

L. M. DRAKE TONA. FLORIDA DAG. 19-14 T.A.Edison, West Orange, N.J.

Dear Mr. Edison:- It is with sorrow that many of us are learning of your recent trial at West Orange. You are sure to have the sympathy of all parts of the world; but more so in America where there will be a mighty big debt to pay

from the generations to come.
Years ago I visited your works, when the one large building was the laboratory, in an enclosure with meny small red buildings each numbered in large white figures. At that from the generations to come. time the phonograph works were not under your management; you know that "wise men" have said that an inventor could not runany business successfully. This statement is on a par with the insurance companys' moral risk".

You have the best wishes of a large number of friends ou maye the best winnes of a large number of Friends Nr. Edison, for the manner in which you are to replace the concrete structures, and a wish more important still, that health will keep you to good old se. health will keep you to patiently awaiting real "talking movies "

television, direct energy, heatless light, etc., and our

pioneers are needed.
You are altogether too busy to ever recall my being
at your place twelve years ago, but I wont forget the little
guard house on Waltey Road that took one hour to pass, nor
the courtesy that I received from you and Mr. Mallory at

that time. I acrapped with Henry Ford's attorney, Leslie E. Robertson, from knes breeches to maturity within a few miles of Adrian, Mich. Mich. With best wiehes for your continued success,

Yours respectfully,

L.M. Drale

Department of Streets and Public Improvements City Hall, Orange, N. 3.

SUB-DEPARTMENTS STREET

Ohondont we true that at well to already to recove even becombor 10th. 1914.

mas A. Baison, Bag.,
West Orange, College we accuped qued
N. J. William fite-she tipper

Dear Sir:-

As Director of the Water Department of the City of Orange, I wish to offer a suggestion which would give the Edison Plant the same fire protection as is now enjoyed by the factories in the City of Orange.

I would recommend the laying of a 24-inch water main through the City of Orange to the corner of Alden Street and Watchung Avenue, with a hundred pound pressure at that point, and you to lay the mains in West Orange around, and through your plant to suit yourself.

As this would cost the City of grange a very large outlay of money, I would expect in return a contract to supply you with water for a term of years. From date to January 1st, 1917, I would supply you with more water than you have been using in the past from the City of Orange, and after January 1st, 1917, by which time (if you will accept the proposition) our new Reservior will be finished, I would expect a minimum consumption of 50,000,000 cu.ft. per year, or, if you so desire, I will supply you with your entire water needs. This proposition to be based at our present commercial

Pepartment of Streets and Public Improvements City Hall, Orange, N. 3.

HARRY D. WETHLING

SUB-DEPARTMENTS

STREET SEWER WATER LIGHTING RAILROAD ENGINEERIN

Thomas A.Edison, Esq.

-2-

water rates.

You will readily see that, under this arrangement, there would be brought to your door an adequate fire service for your present and future needs without cost of a dollar to you.

You will understand that this is simply my proposition, and same must be submitted to, and accepted by, the Board of Commissioners of the City of Orange. I have no doubt, however, but that the Board and yourself can negotiate an agreement along these lines.

Yours very truly,

Harry Mething

DIRECTOR OF

STREETS and PUBLIC IMPROVEMENTS.

HDW/JJB.

A STATE OF THE PARTY OF THE

December 21st. 1914.

Mr. S. B. Mambert:-

In conversation over the phone this A. M. with Mr. Struck, Eastern Manager of the Durand Steel Locker Company, I was advised by him that Mr. Meadoworoft is very anxious secure some steel racks and Mr. Struck understands that if he cannot come across at once that our order will be in a cannot come across at once that our order will be placed elsewhere. I do not know whether Mr. Meadoweroft intends to use the racks I spoke about to Mr. Struck for discretorial but as a matter of precaution. I would call your extended to the fact that the fact that we have the fact that the records but as a matter of precaution, I would call your attention to the fact that we can use wooden cansas without any little trouble for quite some little time to come. Further more, I can see where I can make a great improvement over the style of racks that were used in our Disc Record book and I would appreciate the privilege of taken the training and I would appreciate the privilege of the contractor up with Mr. Struck and making arrange of racks I have in mind. I cannot do the provided the contractor of

Jamafler Calaloques of all Concerns making brow cases racks te

GENERAL ELECTRIC COMPANY SCHENECTADY, N. Y.

PERSONAL OFFICE

Can see we only want some
New York, December 21, 1914.
Wistors of V have Green Rundalls

Mr. Thomas A. Edison, Level

Orange, N. J.

Dear Mr. Edison:-

I have your kind favor of Dec. 12th. All of our "boys" are anxious to help you. I understand that Messrs. Emmons, Morrison, Beran, Kimball and others have already offered you assistance.

I write this additional note as a reminder. Please do not forget to call upon us. We would not expect to make any profit out of any work which you see fit to turn over to us of a temporary character.

If you wish to see any of us at any time we are prepared to come over upon receipt of a telephone or telegraph message. We do not wish to inflict our presence upon you when you are so busy unless we can be of some real assistance.

Very sinceraly yours,

EWR/FNM

SAMUEL S. COLT
ACCURTECT
RESEX AVENUE
ORANGE, N.J.

Dear Sir:

I wish to express to you my most sinear
sympathy in your great less.

I than been my privilege to examine the
concrete construction of the buildings designed by
you, I also what to convey to you, my most clinears
competulations upon their remarkable and officient
survised of such a disarrous fire.

Only those who witnessed the fire and are
familiar with building construction can most fully
realise the great advantage of concrete over other
forms of building construction.

Respectfully,

Samue S. Cou-

Subject: American Concrete Institute investigation. Mr. Edison:

Dec. 22, 1914.

Mr. Charles Edison:

On this day a committee composed of -

Cass Gilbert, Architect of the Woolworth Eldg. R. E. Humphrey, Press, American Concrete Ins. & Cons. Engineer R. C. Curnor, Pressant Turner Construction Co. W. H. Ham, Engineer of Boston

E. J. Moore, Chief Engineer Turner Construction Co. and L. C. Mason, Engineer of Aberthair Construction Co. Boston.

made an inspection of the results of the fire on our concrete huildings:

Suggestion No. 1; Mr. Cass Gilbert suggested that the lath used in partitioning the first floor of 24 Hidg, was (a) too light a gauge (b) should be painted to guard against rusting, He approved of the construction, but took exception to the above items.

Suggestion No. 2: Mr. Moore suggested that in connection with concreting the floors of 24 Bldg. a gauge could appropriately be placed around the foot of columns, extending out into the fourth panel a short distance to serve as tension members.

Suggestion No. 3: Mr. Humphrey suggested that in connection with concreting the floors of 24 building, holes could be drilled conveniently adjacent to the damaged floor beams and U-bars conveniency angueent of the quameter floor comes and t-cert looped up through these holes and bent flat on the floor above. These bers would tend to make a homogeneous mass of floor pencis and beams after concreting.

Suggestion No. 4: Mr. Humphrey was of the opinion that in many cases the bars projecting from concrete beams and used for hanging machinery Served to conduct the heat into the center of the beams and the server of the beams. manging moninery server to conduct the nest into the center or the beams, conting order and the tracking or completely twocking same. As remedy it was suggested by Mr. Moore I working that all ausgenation should be from the sides of beams; the supporting boils being placed in holes above the tension line.

Suprestion No. 5: That in all future construction the motal residucement instead of consisting of few burse of large comess section, should consist of a large; must be few all large of cross-section. Mr. Cass pointed on the office of the construction lay in the obtaining of equal tensile strength, while at the same time the stresses due to expansion under heat were distributed over a greater area of concrete and therefore minimized the tendency of the members to crack.

Suggestion No. 6. That in all inture construction we should employ round columns instead of agains. The bonnit of the round column, as pointed on the state of th

Suggestion No. 7: That in rebuilding the office, care should be taken to enclose the stair-ways, both from the standpoint of safety itself and as a measure of prevention against the spreading of fire from floor to floor.

Suggestion No. 6. That in rebuilding, ear's should be taken to so sub-divide the floors with proper fire wells, so that in no one floor could the volume of burning matter be large enough to gain any considerable sweep.

Suggestion Ho. 9. That it would be probably worth while to make our office vention fire-proof in fact as well as in name. In case Md Kr. Turner both frew extention to the fact that there wallts were neither fire-proof at the windows or at the door in that were neither fire-proof at the windows or at the door in that windows one door, would neither sweet in actual contact with the windows and doors, thereby making the destruction of the vault contents almost a certainty in case of a bad fire.

Suggestion No. 10. Mr. Moore, together with Mr. Humphrey and Mr. Ollbert, very strongly advised that the tops of all columns which it was found advisable to repair, should be very considerably enlarged.

The serious shearing of our columns as indicated in the 24 Bldg. and also at the S. S. corner of the main works is due to the expansion of the ontire structure under heat. For example in the main works with both arms of a long "I" fixed, was more natured than that the expansion should force the corner outward. This theory was advanced by Mr. 10m and appeared to hold good throughout the investigation.



JOHN H. WICKERSHAM

DESIGNING AND CONSTRUCTING ENGINEER

Lancaster, Pa., 12/22/14

Dury we selve

Reading the account of your recent fire in the Engineering Record I was very much impressed with the fact that the solution of the problem presented to me by work for the Hershey Chocolate Company, night be the solution of the problem presented by the repairs to your factory buildings, and with the idea of being of assistance to any one who is/so unfortunate as to have a fire, I had the enclosed photograph which is self explanatory taken yesterday and I am sending you the same.

Yours very truly,

John H. Wickersham

(218)

West Orange, N.



Subject: Disc Model B-80 Phonograph

Mr. Edison:

To date our Clearing House records indicate that all preliminary work on drawings, patterns, tools, dies and machinery has been completed on 21% of the parts comprising this mechanism, and we are now in a position to manufacture these parts on a commercial basis.

12/22/14.

S. B. MAMBERT.

T. L. CONDRON, H. AM, BOC. C. E. J. W. NUSHAM.

H. AM. SOC. C. E.

CONDRON COMPANY STRUCTURAL ENGINEERS

December Twenty-second, 1 9 1 4.

Mr. Thomas A. Edison,

West Orange, New Jersey.

Dear Sir:

In continuance of my reports to you on repairs for Building No.24.

I am sending you under separate cover three (3) sets of blue prints of my Figures 1 to 11, inclusive, made from ink drawings which have been slightly revised from the original sketches accompanying my first report. I therefore wish that these latest prints be used in connection with any field work in the place of the prints left with you on Saturday last.

With reference to the new concrete on the typical interior columns, I find that there will be quite a volume of this concrete and, in order to expedite the work, advise that round sheet metal column forms be rented either from the Des Rulers Column Mold Company or from the Blaw Steel Construction Company - both of which concerns have New York offices. And that the concrete be poured in the usual manner around the spirals where more than two inches of concrete is required on the exterior of the columns. These molds can be used up to within six inches or a foot below the bottoms of the beams and all concrete above this level can then be placed with cement gun. By following this method speed will be gained and also the work made less expensive

CONDRON COMPANY

Mr. Thomas A. Edison -- 2 12/22/14

than if three or more inches of gunite has to be applied to columns.

I will plan to reach your plant at West Orange either on Sunday morning next or Monday morning, whichever will be the more satisfactory to you. Will you, therefore, kindly wire me on Thursday of this week whether it will be more satisfactory to you to have me reach your plant on Sunday morning or on Monday morning next.

TLC/MS

Yours respectfully,

December 24, 1914.

Mr. Harry D. Wethling, Director of Streets and Public Improvements, City Hall, Orange, N. J.

Dear Sir:

Mr. Edison duly received yours of the 21st and referred same to me.

I would much prefer talking the water question over with you personally, rather than by correspondence, and with that object in view would be glad to have you call on me at the Edison Leboratory any time that will suit your convenience, or, if you prefer, I will try to call on you at any time you may name.

Yours very truly,

OHM/IMM

Vice-Fres. & Gen. Mgr.

Mr. T. L. Condian. Mr. 1. s. conarca 1214 Monadwock Bldg Aurago Ill advices on Columns, Will What you monday 7, a. Edward 5,05 RA When. EDWARD GIBSON, PHES. & THESE

WILLIAM N. GIRBON Brown

GIBSON IRON WORKS CO.

FOUNDERS, MACHINISTS AND PATTERN MAKERS

SECURITIES

CHEMICAL, FURNACE AND ENGINE WORK :: STEAM BLOWERS :: PATENT DUMPING AND SHAKING GRATES

FIRST, SECOND AND HENDERSON STREETS

JERREY CITY TELEPHONE 2335

AGREEMENTS ARE CONTINGENT UPON S

Dec. 24, JERSEY CITY, N. J.,_

Mr. Thomas A. Edison,
"Attention of Mr. Meadowcroft." West Orange, N. J.

Gentlemen:-

We thank you for your order given by phone this morning for a cylinder and journal bearings price to be \$147.50 f.o.b. our works -

We herewith enclose rough sketch of cylinder and two Journal bearings, cylinder to be four (4') in dia. and 60" long inside measurement, also showing the trunions cast on to a flange and the flanges riveted to the head of the cylinder. We think this construction of the flanges would be more acceptable and stronger than a spider.

The journals will be about 4" in dia., and the journals will be machined after flanges are riveted to the head of the cylinder this making the journal true to the axis of the same.

The bearings will be solid pedestals without any cap, cobored out to suit the journal. The handhole is 8"x10" and is secured by means of a crewfoot and both.

Although we are begining the Christmas Holidays we expect to have this work complete by next Wednesday morning if all was favorable, and we can ship it by the D.L. & W. R.B. or would send it out by special single truck for the sum of \$6.00.

Refering to the matter of Gear wheels & pinions for this machine would say we can have ready for the same time of shipment a 30" wheel 1½" pitch, 30" pitch line and pinion six (6) to one (1) bored but not keyseated, for the sum of \$10.60.

Awaiting your further pleasure, we are,

Yours truly. GIBSON IRON WKS. CO

EG/MM.

ENC:-

[ATTACHMENT/ENCLOSURE]

EDWARD GIBSON, PRES. & TREAS.

ESTABLISHED 1801

WILLIAM V. GIBSON, SECT

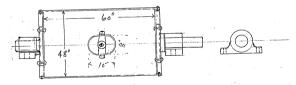
GIBSON IRON WORKS CO.

FOUNDERS, MACHINISTS AND PATTERN MAKERS

CHEMICAL, FURNACE AND ENGINE WORK :: STEAM

BLOWERS :: PATENT DUMPING AND SHAKING GRATES

FIRST, SECOND AND HENDERSON STREETS



Cylinder, to be made of 3/6" Boiler Plate

Dec. 26, 1914.

Hr. Sammel S. Colt,

17 Essex Avenue.

Orange, H. J.

Dear Sir:

Allow me to express my appreciation of your kind bessage of sympathy in regard to the recent fire at my plant, and to thank you for your good wishes.

You should come up here in about two weeks and see our scheme for repairing the bulldings.

Yours very truly,

Dec. 28, 1914.

Messrs: ondron: Leeming: Moyer:

Mr. Edison has directed for such write life. Condron to order Mr. Moyer to perform such work in 24 Duilding as is necessary to specifily put the building in condition for manufacturing. The fundamental basis of this understending is that Mr. Looming is the only one issuing orders to Mr. Moyer, and that all orders issued by Mr. Condron are the same as if issued by Mr. Leening, Mr. Condron acting as Mr. Leening's agent. Of course, Mr. Condron will advise Mr. Leening is mytting of all such orders.

T. A. Edison.

ek rajo

Doc. 29, 1914.

Mestrs / Leoning / Condron:

Er. Edison has authorized you to have all openings in the end of No. 24 Building, towards No. 19

Building, closed up with brick. This is to reduce the fire hezerd to a minimum.

Also Mr. Edison is asking you to proper recommendations relative to enclosing elevators, providing proper fire-deors, etc., but this work is to be done after all other work necessary for commorpiel, manufacture has been given first attention.



620 Thank him, to 23 Will Street: 2000 men night New York: 4 with Converte

Dear Mr. Edison:

It has been some dime since I had the Heasure

of seeing you, but I hope you have not forgothen me, and I assure
you that I have not and shall not threat you.

take offect December 31et, and I man leaving neem or about the offect December 31et, and I man leaving the offer of or an activity of the control of the past gratifying things about my six years stay in New York the the planning of the promise acquaints acquaints of personally with you; any following the planning of the promise acquaints of the personally with you; any following the personally with you; any following the personal promise of the personal of t

I have been discontented here for some time for youngus reasons, some of them temperamental, and after a long period of rest, during which I shall visit the Orient, I shall estile again in my native State, Wichigan, making my home at Ann Arbor, and practicing law from that point, in case my services are desired, as I hope and believe they will be.

I have read with much interest the accounts of your fire. I think you are not so constituted that expressions of sympathy are not so needed as would be the case with others. I admire the courageous way in which you accepted the great misfortune. I have also read more or less of the influence which Mrs. Mison has had

over you in restraining you from over work. You are too valuable a man to the country to exhaust your vitality by excessive mental effort; and I have some notion of how easy that can be done, from my own personal experience last year.

Do not take the trouble to answer this letter, for I know

you are a very busy man.

Wishing you the compliments of the season, I am, Very sincerely yours, Ewit Hom

Thomas A. Edison, Esq.,

Orange, New Jersey.

"

10 garde

Dec. 30, 1914.

Messrs, Ireton, Leonard, Michie, Baldwin:

and Diso record manufacturing departments are ready to begin meanufacturing the ledge manufacturing capartments are ready to begin meanufacturing the ledge in will assume the duties of issuing production orders to these manufacturing departments, not only for records to be manufactured that are on the surplement lists, but also for records to be manufactured that are on the current list.

H. T. Leeming.

Copies to Messrs. Wilson, Chas. Edison, Maxwell, L. C. McChesney, Nehr, Hird.

Jordana L

(COPY)

Dec. 31, 1914.

Mesars. Bachman, Ches. Edison, Hutchison, Leeming, Luhr, Mambert, Micolei, Waterman, Wilson:

Owing to the concentration of the Draughting Department immediately efter the fire, it is advisable to have a co-operative understanding of the Draughting Department organization.

All requests for draughting service should be eddressed to Mr. R. H. Simpson, Chief Draughtsman, who will personally distribute all work.

Conversely, all draughting and listing work, whether on buildings, equipment, experimental work or commercial work is under the supervision of the Chief Draughtsman.

T. A. Edison.

Change of sage

Dec. 31, 1914.

SILVER LAKE AND MIDIAND AVENUE Report for December 30th

Mr. Educio

Marshonicout:

COMMERCIAL BLANKS 1300 Commercial Blanks finished.

SUB-MASTER CYLINDER COMPOSITION

Have succeeded in securing enough of the ingredient that was destroyed in the fire from a Commission House in New York to take care of your requirements for the old regular formula.

J. W. Aylesworth.

Phoned to me 11:30 A.M.

[ATTACHMENT/ENCLOSURE]

M. Edwin WAX MASTER CYLINDER BLANKS

Stock of materials, utensils, repaired kettles, repaired cylinder moulds, reaming mechines, edging machines, rough turning machines and white master blank cylinder spinning machines, necessary to begin operations in manufacture of cylinder master blanks, are on hand.

WAX MASTER DISC BLANKS

Stock of materials, utensils, repaired kettles, reaming machines, edging machines, rough turning machines, disc blank moulds, necessary to begin operations in manufacture of disc master blanks, are blanks are band. (Fine charing to be done in Recording Department, New York.)

WAX COMMERCIAL BLANKS

Stock of materials, utensils, repairing kettles, regaired cylinder moulds, reaming machines, adding machines, rough turning machines, finished turning machines, necessary to begin operations in manufacture of commercial wax material and commercial wax blanks are on hand.

The temporary provisional plant at the Aylesworth Laboratory for the manufacture of commercial war blanks was started in operation on Dec. 18th. Salvaged wax was used - there was about 3,000 pounds

Aylesworth's Laboratory recovered and repaired the necessary

ANABORATE TO SHOULD A TROUBER AND TRANSPORT OF BROADERS AND ARROWS AND A STATE OF THE ARROWS AND

WAX CYLINDER SUB-MASTERS

War will be started at Silver Lake Dec. 30th, by the use of an emergency formula. The old formula cannot be used becames all of one ingredient was destroyed and no are oath establed from Hamburg for several months, and I am court as the abbitiute will be as good as the old and mattersettery for our work.

PHENOL RESIN MANUFACTURE

Materials and apparatus necessary to begin the manufacture of phenol resin to be used in disc records is on hand and one digestor

[ATTACHMENT/ENCLOSURE]

GE 2.

set up and with the exception of pipe connections is ready to operate.

GENERAL

Construction work at the provisional Silver Lake plant, that is partitions, masoury, pipe fittings for gas, steam, heat and water, will be complete on Jan. 2nd.

J. W. Aylesworth.

Wi can productly yet Ocraw machine - other stack from Shaps werend Newark or Singer Co or in jurious atom in 14 - Bout place - is, with any 6 - in the first of the first of they have it on how for want plant, Don't make the very seri quenal Matrice es ordering things before



aylisworth

Repair and replacement of aluminium wax kettles (want five two are good - other three to go to Lawrence) used on commercial blanks. Disc morter and cylinder morter blanks verbally ordered from Lawrence & Company, who made them originally.

If estimates are wanted on these, we will stop him. He says it takes him some little time to get the aluminium.

- 50 extra heavy tinned iron wax fans. (Lawrence made them before.)
 - 6 Twenty cal. Brass Kettles
 - 9 Fourteen Qt. Galv. Iron Pails
- 6 Coffer. wax dippers 6 ft. handle (Lawrence made them before.)
- 24 Galv. Ash Cans, large size
- 2 Four-Wheel Trucks "Handy" standard size
- 2 Two-Wheel ordinary Freight Trucks
- 1 Grocers Scoop Scale about 301bs. capacity
- 5 Stone ware Crochs 5 al.
- 2 Bentrifugal Separating Machines to be sont to Delaval Company for repairs.
- 1 Iron Sink 24" x 36".
- 10 Mbs 40 of Formaldeligate (Astrophia to fun to. (Order though Jun Aught J. Q & 2...) Garifield, In y

MATERIAL FOR WAX - WANTED.

5 Tons Ceresin Smith & Nichols

15 Tone Steacic Acid "

1000 lbs. Barnauba Wax North Country #3 S & M.

30 bbls. Recrystalized Sal. Soda

1 Dann Canatic Soda (ground) (Silver Lake)

150 lbs. Pure Sliced Aluminium 10 or 20 with _ U.S. Al. C

All these have been ordered through Purchasing Department, who have specification on the materials.

The grade of coresin which is the only one we can get now is off-color but otherwise O.K. and is the fine refined cookorite not blooched. These quantities are approximately 3 no. supply, except for the oil soda, which is about 6 mos.

MATERIALS ALL ROCKES

CONDRONS

It was unfortunate to so completely out up what is good concret up there and what is medium concrete. I would like to preserve mitheauth with as little work as possible as many of these beams as can be saved. He went on to say that the present scheme that was being put into effect in his absence would robe the building mag of some of the strength that it did not cost anything to have. He also went on to describe the present plan of putting up angle irons, saying they would hold up under normal conditions, and that our fire had made a test of the design.

Says he understands that we are going to discontinue the use of the cement gun and that the beams are being poured. Acknowledges that this work up to the present time has done the beams no good.

Said he wanted to see Mr. Fil- but that the did not want to see him. Also said that he did not know whether his usefullness here was exhausted-said he had been deeply interested in the work and is still interested; also that we needed someone who is conservative and that he has been trying to sat in this menner from the first. Said it was owing to himself and ourselves that we have an understanding as to whether his advice is sufficient.

Mr. Chas. Edison said that the cement gun work would not stick and that was the reason Mr. Edison decided to discontinue it. Mr. Condron went on to describe from the sketch he had maxicia mank before him the manner in which he told the Gun people they would have to place the forms and support them from the floor, that they would have to start from one side and shoot in the guntte and when they got that side shot in they could put up this form on this side(referring to his sketch) and fill this part in here. He said the Gun people did not think it would be necessary, but that he said it was an experiment and he thought it should be done in that manner.

Said he took the matter up with Moyer and Tar., also said that nobody before has ever tried to puur concrete overhead.

Said that Mr. Leeming asked him if he could fill the Office Bldg. columns up to the top and he said that he could try it. Also said that it was a very serious question in his mind whether they had done anything that was worth while.

Men who Worked during the Night of Fire

	Men and adired curi	of the waker	UL IIIU
No.	Nome	No.	Name
76			_
85	Goodnow, J.	1146	Rooney, F.
	Baldwin, Edw.	1211	Vreeland, L.
105	Grutuski, F.	1204	Edelhauser, H.
137	Grutuski, E.	1212	Midlon, P.
241	Harris, Wm.	1213	Bachman, W.
255	Herman. A.	1216	Burn, T.
281	Hixon, C.	1221	Brawn, C.
282	Freeman, D.	1232	David. H.
293	Smouse, C. Seifert, Chas.	1248	Schramn, Edw.
300	Seifert, Chas.	1259	Mueller, F.
335	McDonald	1263	Bachman, S.
359	Bowan, Chas.	1273	Adams, J.
495	Grimson, G.	12 78	Eyres, H.
678	Conklin, E.	1310	Leoni, A.
708	Searls, W.	4	Dolan, M.
709	Peiker, A.	1	Bachman, W.G.
710	Jacoba, J.	ž	Poppa, Geo.
720	Sharkey, J. Wenzel, V.	5	Bayer, O.
732	Wenzel, V.	6	Lorch, W.
734	Foss, Jss.		Abrams, G.
737	Wuinn, J. Carr, J.		Cowan, H. Schenk, B.
738	Carr, J.	42	Conword 17m
743	McGeorge, Robert	64	Gaumer, Wm. Reidel, E.
749	Foley, John Toma, D.	530	Zalanski, J.
718	Tome, D.	721 1501	Benedict, E.
745	Samlin, Geo.	1601	Archer, W.
753	Quinn, Jas.	1687	Ober, J.
757	Maroca, E.	3	Pratt, A.E.
762	Bush, J. Loehrs, Bernard	4	Bedell, E.E.
796	Griffen, J.	18	Quinn, G.H.
798	Lystrup, J.W.	69	Urich, R.M.
901	Stevens, O.A.	09	011011, 11111
904	Greisenback, L.		
1103	Dohrmeyer, W.		
1105	ry, A.		
1107	heridge, Ed.		
1108	, A.		
1109	Courter, Geo.		
1110	Drury Wm.		
1111	Good Chas		
1112	Peiker, J.		
1117	Jones, W.B.		
1118	Hennesy, J.		
1121	Chailiad N.		
1123	Attalah, M.		
1128	Sillete. N.		
1131	Furgerson, J.		
1136	Zeik. Ed.		
			1

ADDITIONAL LIST OF THOSE AT FIRE.

J. F. Monahan -George Abram. T. D. Greenly. H. H. Smith. ZZYXWXXNOXXX Roy C. Witchell Arthur Mudd. Marcus Leitch ' Martin Charles James W. Knoblock. H. M. Benstead. Thomas J. Flynn. Fred Roh. JohnCoggins. John L. Butler. H See Katz. George Walsh. John Anderson. John Anderson, James Sherriff, Frank Evans, L. W. Burke, Fred J. Desch, Richard Kendall, Benj. H. Hunt, George Donahue. Duncan Richardson . Duncan Richardson M. M. Mohr.
R. C. Yeals
W. W. Himm
Harry Jubort.
Llewellyn George
H. L. Davisson.
E. J. Ross, Jr.
W. C. Andrews
S. J. Byrne.
H. W. Stortz
J. M. G. Andrews
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TO BE REPAIRED & SET UP SAVED IN OPERATION 1.26 107 Promon 233 116 Lathes 165 11 Grinders 34 Profelers Mellers 62 136 Sores 169 10 Tumbling Bbl. 10 Folding Smery Wheel Wiring 1 Turning Shears Impers 16 0 Resming Burring Groving Forges Assem Cutting Hobbing Notching Engraving Anvils

Furneces

REPORT OF MACHINES

2

		•	
PAVEE		IN OFFRATION	TO BE REMAIND & SET UP
Emurling	3	3	0
Slotting	1	1	0
Plenors	3	0	3

PAGE 1

MACHINERY AND TOOLS

Mr. Nehr's Division

		Before Fire	Destroyed	Can be Repaired	0.K.
	Description	2	0	0	2
	Dipping Tank	. 4	0	0	4
	Cutting Machines	l -			140
	2 Motors and one Blower (Blower at S.L.)		0	50	550
	Printing Machines	600	٠	•	111
	3 Motors & 3 Blowers(Buckley shop) }		_	0	8
	Extracting tables \	8	0	U	
	Tin Work			_	15
1	Mould Carrying Boxes	24	9	0	10 .
	Cushioning Machines	75	0		
	Spring for Cushioning Machines	75	75	0	0 .
	Cushioning Brushes	48	24	0	12
	Wooden Pulley	75	75	0	0 ,
	Assorting Booths	3	3	0	0
	Plaster Backing Machines	750	0	0	750
	Wood Handles	750	750	0	0
	Plaster Pots	24	23	0	1
	Plaster Measures	48	48	0	0
	Plaster Dippers	24	24	0	0
À	Drying Ovens	2	0	1	1
ŝ	Partitions and Walls	2	2	0	0
	Freme Work	2	1	0	1
		15	0	15	0
	Reaming Lathes	4	0	4	0
	Plaster Coating Machines	5	ο.	3	0
	Lettering Machines	12	4	8	0
	Washing Mandrels	1.40.00			0
	Polishing Machines	12	4		
	THE STATE OF THE S	700	T. M		

(PAGE	s) : .			
Description .	Before Fire	Destroyed	Can be Repaired	O.K.
3 Motors and one Blower (Part of Polishing Machin	-)			
Bench Sinks	40	40	0	0
Trays with Pegs			0	26
Frays with small pegs		0	0	1
" " Large "				
Tray Pegs				
Gauging Mandrels	12	0	12	0
Phonographs (Homes)	36	36	0	0
Mixing Still	1	0	0	1
Tumbling Barrel	1	1	0	0
Mixing Kettle	1	1	0 ,	0
150 H.P., 230 V, 600 Amp, 450 RPM Motor	1	0	1	0
WAX SUB MASTER CYLINDER				
Aluminum Kettle	1	1	0	0
Cooling Tank	1	0	0	1
Extracting Jackets	12	9	0	3
Extracting Jacket Frames	1	0	0	1
Bench Hand Reaming Lathe	2	0	0	2
Seasoning Cores	50	- 34	0	26
Core Boards	50	50	0	C
4 Compressors	4	0	1	2
1 Circulator	1	0	0	3
CYLINDER SUB MASTER TESTING				
Phonographs for gauging size and true	1088	. 1	0	C

<u>P/</u>	AGE 3			
Description	. Before	Destroyed	Can be Repaired	0.K.
THREAD TESTING MACHINES				
Thread Testing Phonographs	3	3	0	0
Surface " "	4	4	0	0
Binocular Microscope 1-1/2" Obj.	2	2	0	0
BLUE AMB. & KINETO TEST. DEPT.				
Phono. with defect finding equipment	nt 4	3	0	1
Kineto. Testing Machines	2	2	0	٥.
Binocular Microscope (Feb. Supp. Working Moulds(3	3 200 400	0	0.
Mould Vault Location	1	1	0	0

MACHINERY AND TOOLS

Mr. Hoffman's division.

Description	Before Fire	Destroyed	Can be Repaired	0.K.
Varnish Cutters	2	2	0	- 0
Mixers for Powder ,	3.	1	2	0
Vernish Filler Press	1	0	1	0
Powder Press Trucks	. 9	9	0	0
	12	3	0	9
Powder Loading Presses	14	0	14	;; O
Magnetic Lifts	900	900	0	. 0
Pins	500	5	2	0
Blank Edging Mach.	. 3	3	0	0
Powder Grinders	-	3	0	0
Platform Scales (1,000 lb	1	1	0	0
Rosin Disintregator		1	0	0
Liquid Mixer (Day)	1	48	0	0
Milk Cans	48	20	0	0
Metric Scales (Troebaner		0	4	0
Digestors	4	-	0	0
Digestor Pans (Rosin)	100	100	1	0
Vacuum Dryers	3	. 2	_	0
" Pumps	2	. 1	1	·
Gill & Garrison slack pressure pump	1	0	1	0
Hydraulic Presses	1	0	1	0 .
Screens for Powder	1	1	0	0
Label Presses	1	0	1	. 0
Sub Master Presses	. 2	0	1	0
Alcohol Tank	2	. 1	1	. 0
WIGOROT TORE				1

*	(PAGE 2)			
Description	Before Fire	Destroyed	Can be Repaired	0.K.
Powder Presses	32	0	32	0
Powder Press Accumulator	1	0	1	0
Powder Press Accumulator I	Pumps 1	0	. 1	0
Powder Press Extra Pump	1	0	1	0
Alcohol Pump	1.	1	0	0
Turntable or scraping off	mch. 8	0	2	6
Extracting machines or mould extractors	24	8	13	3
Powder auto weighing mach	. 3	3	0	0
Large Ball Pulverizer	1	ο .	1	0
Still (Recovered Phenol)	1	1	0	0
Melter	. 1	0	1	0
Alcohol Still	1	0	1	. 0
Small Condenser	1	0	1	0
Large Condenser	1	0	1	0
Reservoir	1	0	1	0
Swing Hammer Pulverizer	1	0	1	O
Filter Pump	1	1	0	c
Air Compressor	1	1	0	c
Small Grinder	1	1	0	1
2 Wheel trucks	3	3	0	(
4 Wheel trucks	4	4	0	(
Steam Kettles	2	0	2	(
Powder Weighing Pans	400	400	0	,
Large size ash cans	30	30	0	'
3 burner gas plate	1	. 1	0	
Viscosity meter for vari	nish l	1	, 0	
100 lb.platform and scoop scaler	1	. 1	0	
-				

		PAGE 3			
Description		Before Fire	Destroyed	Can be Repaired	0.K.
Top Plates		520			160
Bottom Plates		520			147
Mould rings		520		35	485
	(Phenol	1	0	0.	1 '
Pot for scales	((Weighing	1	1	0	0
	(Machine	1	· 1	0	0
110 002	(amount	1	1	0	0
Pump		1	1	0	0
Scales - 1000	1b.	-			

MACHINERY AND TOOLS

Mr. Grime's division

Description	Before Fire	Destroyed	Can be Repaired	0.K.	
Micoscropes	3	1		2	
Centering Machines	1	0	0	1	
Celluloid Dipper	3	1		2	
Lathes 14" X 6' Hamilton	9	0	0	9	
Copper Mould polishing machine	2	Ó	0	2	
Diamond Turning Tools	10	0	0	10	
Celluloid sub M. Print Press	14	0	. 0	14	
Suction Fan	1	1	0	0	
Master Mould Steel Plates	18	0	6	12	
Master Mould Print Holders	12	0	0	12	
Mould Assembling Small Tools		All			
Glass Ware for table silver plating		Aĺl			
Thin Copper Labels		All			
Master Labels	,	All			
Floor vacuum cleaner	. 1	1	0	0	
Counter shaft variable speed	8	0	0	8	
Master gold plating setsobsolete pr	cocess				
Carrier Air Conditioner)	1	0	1	0	
3 ton York refrigerating machine)	1	0	0	1	
Motor for regrigerating)	1	. 0	1	0	
Repair (per Hird) Test and return as soon as possible) 12 Hydraulic Pressure Gauges)	14	2	12	0	
1,000 hydraulic pump and accumulator	1	0	Ο,	1	
6" x 8" Vacuum pump complete	1	0	0	1	

PAGE E

: 1	Before		Can be	
Description	Fire	Destroyed		O.K.
Drill Press 3 Spindle	1	0	0	1
Vacuum Stripping Machine	1	0 .	0	1
Heating & Cooling Plates	6	0	0	6
Printing Holders for Labels	4	0	0	4
Dies for Labels	2	0	0	2
Plating Holders for Labels	6	0	0	6
Motor generator sets	2	0	0	2
Disc Copper Plating Sets	84	50%0.K	including	42
Chip Removing Machine	1	0		
Edison motor 1/20 H. P.	1	1	0	0
2 Eclipse Pressure Reducing va-	lves 2	2	0	0
2 Tycos Hydro deik fig 4082 2 doz. silk wicks for above	2 24	2	0	0 24
1 14 X 17 Hard rubber tray	1	1	0	0
ixenstxiren×Belensexpulley×97				

xeasxxironx2eleaeexpulleyx1%

16 Hard Bristle Floor Brush- 2 lengths of hose -See Vacuum cleaner O.K.

LIST OF MACHINES IN SPEAKER/MAL AUTURING DEPT.

DAMAGED BY FIRE

NO. OF				rdI:	-			-	4th F					
9977			t & Co.	-1	Chree	spind	Le d	rill	ргевв	- t	o b		ag e r	ired
5688	Garvin		Toobi &	Sum	Four	ne. **			# :					2.
7399	Pratt	& W	Toobl& hitney	-	ne	en De	enok	1 #"	#4	-		in in		#L
734			Mg.Co.	- '	One One	ž.		6 11		Ξ	MNO	ÎG		Ž*
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730	# ·	#1		# t*	90 01	wheel	M O		=	:	# ##	# :: # ::
2068		100		#u	in in	Ho	## ##		_	#n	Mil.	ă.
911 3342	*	*	#2		Press		, 0	. K.				-
9149	Made	in	E.P.W.	speci.	el mad	hine fo	r mill r ball	ing conn.				
Ho Tag	##	#	*	speci r	el mad eprodu	hine fo	or lapp Lahts a	ing d nd st	ands	ard	pla	tes:
724		*	ñ.	speci	al for	tappi	ng std.	in r	epro	odu	cer	weights
700	-			Foot :	Press				- 1	Ľo '	be r	epaired
701	-				•					M1-		

A. Johansen

INVENTORY OF CONTENTS -BLDG #18 Colinia TEXA.

SECOND FLOOR.

all Lost

180 Cu. Ft. of 2 7/16 Shafting

" 13/4

" 1 1/4

HANGER

48 24" Hangers

18 20

12 1.6

COUPLINGS

2 7/16 Couplings

1 3/4

1 1/4

BELTING

120 Cu.ft. of 10" Double Thick Belting

288 11

264 "

490 "

520 "

160 "

160 "

HISEELLANEOUS TOOLS.

20" Honkey Wrenches

14"

12"

10"

30 811

15

FURNTTURE

One Roll Top Desk

FURNITURE (COM.)

Two Drafting Table One Office Chair

Two Stools

STATIOMERY

One Dozen Large Pads

" " Scratch Pads

1/2 " Butcher Books

1,000 Piece Work Time Cards(Bishop)

1,000 Bishop Day Work Time Cards

One Clock

H. W. WILLIAM

FOREMAN .

Honson Van Winkle

Diamond Machine Co.

THESE MACHINES CAN NOT BE USED.

Beasley Disc Grinder"

Polishing Head

Tag No.

2066

2052 2051

2118 981

2064

1038 9884

2088 2067

2065

No Makers Name 2050 Polishing Head Use Garvin Machine Co. 2121 2126 Garvin Machine Co. Diamond Machine Co. Tag Missing 2086 4974 ? Tu Builders Foundry Co. Tumbling Barrell Spindle

(1 Buffalo Forge Co. Blower may be used.)

These machines are no use.

BATES TOOL & HACHINERY REPORT

SHOP NO.		Renair
3531	Drill Press	10 perm
1415	ur ur	
1421	" Segourney Tool Company	0. K.
1434	" C. Allen & Co.,	Repair
1416	tr tt	
1417	n i	u
1419	11	tī .
4838	ır ir	tr.
1435	" Pratt & Whitney	0. K.
1436	и и и и	" "
1437	ர் ர் ர்	11 11
1422	Milling Machine, Pratt & Whitney	Repair
1424	и и и и и	11
1405	Garvin	u
1406	Pox Mach.60.	0. K.
	Kempwith Mach	Repair
1407	Garter & Hake Co.,	n
1431		ıı
1409	B&S	u
1410	'D&S	u
1412	3 & S	ú
1413	Braniard	Slight Repair
1414	Profiles Garvin	Repair
5614	#12 Garvin	Overhaul
1408	Prett & Whitney	O. K.
1457	Paper Cutting Mach.	73.4
4839	EmeryStand	Scrap Overhaul
1402	Grinder B & B.	OASLUGAT

BATES DEPARTMENT HIRRSHOFF

SHOP NO.					Danada
1458	No name d				Repair
1444	11 11	11 11			u.
4034	u 11	ıi ı	,		
3742	11 11	11 11	•		. "
1420	Taping Ma	chino			Repair
1432	tr	u			Scrap
1425	ıı	" Garv	in		Repair
3516	Universal	Grinde	r		Repair
1427	Spec.Grin	ider			tr.
1402	B & S Uni	Lversal	Grind	er	Overhaul
5616	Bliss Pro	88			0. K.
8734	Emory st	and			0. K.
1400	Spec. Who		ing 1	achine	Repair
1445	11 11	u		u	"
1446	11 11	11		u	18
9865	11 11	11		**	tt
9864	11 11	ni		11	п
7004					
1447	Spec. 71	s. Engr	aving	Machine	Repair
1449	n n	12			ii
1450	u u	11			"
1451	и и	11			=
1452	11 11	18			**
1454	п п				"
1455	:: 17	17			"
1456	11 11	tr			ű
					0. K.
All M	lso. <u>No</u> Nur			žo.	Repair
1429		n Notch			11-2
1430	11	11	π.	#2	ri i
1438	ü	ıı	it	±5	ii
1426	11	11	11	#2	
1448	ır	"	11	#2	
1453	**	u	17	# ₂	u

BATES DEPT. Page -2-

4614 4615 9865	American Notch Lethe #2	Repair
-	и и и 42	17
1443	Spec. Wks Milling Machine	ıi .

#7 BUILDING. 2ND FLOOR.

	#7 BUILDING, 2HD FLOOR.	
No.	Lathes in Tool Room	Condition
37 38	Hindy Hamilton	Fair Good
34 35	Prentice Davis	Poor
33	Davis	Scrap
32	Prentice	Good
27	Seneca Falls John Bogert	Fair N. G.
29 28	Farbank	Good.
25	Hamilton	Good
8773	Cataract Harding	Poor
4415	Sloan and Chase	
9861 15	Dwight Slate	
ĭ	Prentice	Good
3434	Hamilton	Good
2	Davis Pratt & Whitney	Scrap
8777	Sloan and Chase	ts
7	u # #	"
17	a 11 D	ä
21 19	, , ,	11
18	11 0 11	m m
9862	n 'n n	
14 4767		ü
11	American Watch Tool	и
3	Seneca	
23	American Watch	
	MILLING MACHINES.	
66	#11 Garvin	Fe.ir
62	Norman Bench	Scrap Fair
51 3226	Cincinnati #21 Garvin	FILL
61	Brown & Sharpe	**
60	Cincinnati %0	
59	Brown & Sharpe	Poor
57 8	Brown & Sharpe #1. #22 Carvin Vertical	Fair
9	Pratt & Whitney	Scrap
56	Duplex #2.	Poor
	PLANERS.	
	Wedness Toman	Fair
68 67	Water Bros. Flather Co.	Good
65	Pease Co.	Poor
	GRINDERS.	
		No Good
76 40	Surface Brown & Sharpe	Good
3400		Good
2 #00		

	Page #2.	
No.	Lathes in Tool Room.	Condition.
	GRINDERS (Cont'd.)	
47 46 44 45 43 42 41 8772 39 3435	Tool Grinder Brown & Sharpe " " " " " Bia, Exchine Co. 25,00 #1 Brown and Sharpe #1 " " #1 " " #1 " " #2 We Whitney Path Orinder	Good " Poor Good " " " " Poor
	SHAPERS	
73 3397 74 72 69 3435 9036	Pratt & Whitney Gould & Bberhard Pratt & Whitney Fratt & Whitney Fratt & Whitney Gould & Mberhard Rhodes Mfg. Co. Vertical	Good Fair Poor Good
	DRILL PRESS.	
77 5603 75 70 4100 48 49 8775	F. E. Reed Champion 20" No Hume "" Chas G. Allen Garvin Fratt & Whitney Fratt & Whitney Hewark Scood Hand American Hadial	Poor Good Poor " " Good "
	PRESES.	
5. 5275 30	#18 Bliss #3 Arbor #3 "	≅. G. Good

REPORT ON GRINDING MACHINE IN DEPARTMENT #21 #7 BUILDING, LST FLOOR

- 8748 Universal No.1 Grimbr Head Broken, Counter Shaft bont, can be repaired.
- 5520 Universal No.1 Grinder, Hachine in fair condition, over Head casting broken.
- 5522 Universal No.1 Grinder Hoad broken, Apron broken, Water Tank broken, can be remaired.
- ?9036 Universal No.1 Grinder Machine in fair condition Apron broken, can be repaired, over Head Shafting bent.
 - 2474 No.11 Flain Grinder Machine in fair condition. Counter Shefting in bad condition.
 - 2475 Mo.11 Plain Grinders, Bad condition. Counter Shaft same.
 - 2476 No.11 Plain Grind, in good condition, Counter Shaft same.
- ?5633 Horse Plain Grinder in fair condition, Shaft can be repaired.
- %943 No.10 Plain Grinder in bad shape can be repaired. Over head Counter Shart will have to be replaced.
- 9048 Ho.10 Flain Grinder machine in fair shape. Counter Shaft in Bod condition, shaft will have to be replaced.
- 9047 No.10 Plain Grinder in fair condition shaft Apron broken. Counter shaft will have to be replaced.

BROWN & SHARPS-POLISH MACHINE HEADS.

2466-2465-2469-2468-2467 can be repaired.

TAPING HEADS.

9070-9372-54-4991-9069 and one number damaged so you can not road. Will have to be repushed. Can be repaired.

6. No. 5 Sloan & Chase Head can be repaired.

REEVES.

Fier. W.

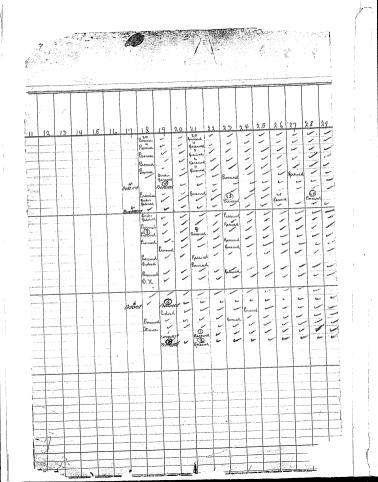
MACH. TOOLS, DIES, ETC., FOR B-80

WORKS & INC.

STORAGE BATTERY BLDG.

Dept.	Tools	Mach.	Dont.	Tools lach.
Shono. Assom.	0.7.	0.X.	Buffing	0.X. 0.K.
unch Procs			Dictating Eachi	no)
Serew Sachine	C.H.	0.8.	Micetrical	 Not Thonograph
Jewol.			Film)
Joonkor Mig.			Chono. Remair	í
" Ausemb.	6.K.	C.E.		
Goar		0.K.		
Lethe		0.2.		
Drill Frees				
Japan	U.K.	0.Z.	LA BORA TORY	
Shoot Motal	O.K.	0.X.	Jobbing	See Drill Dept.
Grinding	C.E.	G.K.	Tool Haking	working in full.
Finished parts				
Cabinot finishing				
Packing and Shipping				
Japan Cleaning	0.X.	0.K.		
Hickel Plating	0.K.	0.X.		
Rocoiving				
Production & Stock				

	The second of the Control of the Con			ý					
MACHINERY & TOOLS		Torac Beroge Fixe	DESTROYED.	CAN BE REPAIRED.	A MOUNT. REQUIRED For 3 Lees.	AVAILABLE STOCK ROOM	NECESSARY TO Repair	NECESSARY TO REPLACE WITH NEW	7
Microscopes		100	100	0 ,	20	0	0	201	2 1 2
" (Speci		- 6	ا طا		4.		. 0	-44	- 1
Micrometers (1/2"B&	#6)	l			. 3	. 0	. 0	3	-
" (1/2" S		155	15	0	6.	. 0	0	. 6	, -
" (1" B&S					3	. 6		.3	·
	5V. 200 Amp. Crocker-Wheeler	1.	. 1	.0	1	. 0	. 0	1,	· -
Motors 1/4 H.P.	Sprague (Repair)	1	1	0	6	0	0	4	/
Scale Analtytical B			1	0	1	,0 .	0	1	,
Watch Lathe #2 & Ac		150	100	50	45	0	.0	45	1
Motors 1/16 H. P. Dial Gauges	Cheshire	2	3	9	1	0	0	2	7
	1 mm			1	î	0	0	î	/
Four Spindle Drill	ress	1	8	11	8	c	0	8	7
Bench Drill Press (l (TI-LA)	19	2	0	1	0		i	i l
Bench Tapping Machi	(Mid.)	2	1	0	1 1	1		1	7
		4	6	4	2	0	0	2	ν.
#5 Bench Lathe S &	and Access.	5	0	5	3	0	0	3	V 1
Speed Lathe B & S Hand Milling Machin	(n o #)		_	1 -	i	0	٥	2	V .
Spec. Tapping Machi		6	0	. b	١ .		0	ô	1
Spec. Tapping Machi	a mar)	١.	0		1			"	
Watch Lathes #2 & A	ngess.	9	:5	4	5	:5	0	6	
Motors 1/16 H. P.	Langley	9	9	0	6	0	0	6	
Sewing Machines	Bangroy.	1 3	3	0	17	0	0	7.	
Bench Lathes #5 1/2		4	1	3	1	0	. 0	1.	V
Two Burner Flat Gas		1 1	2	0	1	0	0	:1	
Two H.P. Motor				L		1	0	0	
One H.P. Motor	9		1			2	0	0	
			-	1	1				
	and the second second		1 .						
		_	<u> </u>	_	<u> </u>			<u> </u>	
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A CONTRACTOR OF THE PARTY OF TH					ļ	ļ	ļ		
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								1337	1
			-	 	+	1.00	1000	1.364	Taker P
The second second	encontract of the second			1	-			8 7.5	
9540	SESSION OF			1-12	or of-side	- CON 100	1007	45	Siak.
MATERIALS-	Zaka i Lagrania i tarakali menara			9.	7724	1000		1000	
Diamond Points in E	pttlest	6.7	9.03	1000	100000	200	700	Tarrent .	
The state of the s	Language of the state of the st	TIM V	1.65	ALC: NO PERSON	ELFORE THE	HOLDING.	Liver Figure	~	- 1





Filling3 min.
First Coat2 min.
Sake
Second Coat 1 3/4 min.
Bake
Rubbing3 min.
Tashing3/4 min.
Pronafer3 min.
Conching2 min.
Black2 min.
Second cleaning3 min.
Vernish2 min.
Bake
Third eleaning min.
Cutting transfer2 min.
Stripingl min.
TOTAL26 1/2 min.
BARREL.
Filling min.
First Coat3/4 min.
Pake
Touching1/2 min.
Second cleaning
TOTAL 2 3/4

TOP PLACE.

continued.

SUPPORTS FOR TOP PLACE.

JAPAHRING

DISC !'ACHINE

First Coat	3/4 min.
Bake	
Black	
TOTAL	1 min.
REPRODUCER STRAP.	
Pirst Coat	
Beke	
TOTAL	1/2 min.
PLEXIBLE SHAPT.	
Pirst Coat	
Bake	
TOTAL	-1/2 min.
MUTTING CLAMP.	
First Coat	1/4 min.
Bake	
Second cleaning	
Total	3/4 min.
ATTACH. ARM.	
Filling	
First Coating	
Bake	
Second Cleaning	1/2 min.
TOTAL	

continued.

DISC MACHINE

TURNEABLE SPINDLE BRACKET.	
Filling	1/2 min.
Pirst Coat	3/4 min.
Bake	
Second Cleaning	
TOTAL	1 3/4 min.
SHAPT SUPPORT FOR BARREL.	
Pilling	
First Coat	
Bake	
Black	
Second Cleaning	1 min.
7 OTAL	. 3 1/2 min.
SUPPORT FOR TOP PLATE.	
First Coat	- 3/4 min.
Bake	
Black	
TOTAL	- 1 min.
GRAND TOTAL	.L 40 Minutes

JAPANNING CYLINDER MACHINE

TOP PLATE.

Filling 3 min.
First Coat 1 1/2 min
Bake
Second Coat 1 1/2 min
Bake
Rubbing 3 min.
Washing 3/4 min.
Transfer 3 min.
Touching 2 min.
Black2 min.
Second Cleaning 3 min.
Varnish 2 1/2 min
Ba.ke
Third Cleaning1 1/2 min.
Cutting Transfers 2 min.
Striping 1 min.
POPAL 26 3/4 min
CRILL.
First Ceat 1/2 min.
Bake
Touch 1/2 min.
momat 3 man

JAPAIN INC

continued. CYLINDER NACHINE

DIAPHRAGM ARM.

illing	2 min.
irst Coat	1 1/2 min.
ake	
ouching	1 min.
OT AL	4 1/2 min.
ORN.	
ainted in 4 1/2 minutes.	
APREL SHAFT SUPPORT.	
ill ing	1 1/2 min.
irst coat	1/2 min.
ake	
lack	1/2 min.
econd Cleaning	1 1/2 min.
OTAL	4 min.
OVERMOR GOVER	
illing	1 min.
irst Coat	1 1/2 min.
ake	
econd Coat	1/2 min.
ake	
ubbing	2 min.
ashing	1/2 min.
ran sfer	1/2 min.

JAPANNING

continued.	CATHDAR MYCHINE			1
				- (-,
Touch		1/2 min.		A. 1
Black		1/2 min.		333
Second Cleaning		1/2 min.		1 8
Varnish		1 min.		1 /
BAKE				111
Third Cleaning		1/2 min.		, b
TOTAL		9 min.		
GRAND TOTAL			451/4	minutes.

JAPANHING BUSINESS MACHINE

C.I. CABIHET.		
Filling		
First Cost	3	min.
Bake		
Second Coat	2	min.
Bake		
Rub bing		
Washing		
Transfer		
Touching		
Black		
Second Cleaning	1	1/2 mi
Varnish	3	min.
Bake	ŝ	4
Third Cleaning	1	1/2 mi
Cut Trans	2	min.
Striping		
TOTAL	3	5 min.
		100
MOTOR.		
Filling		
First coat	2	min.
Bake		
Second Coat	2	min.
Bake	_	
MODAT.	6	min.

JAPANNING BUSINESS MACHINE

continued.

TOP PLATE.
Filling 3 1/2 min.
First Coat 2 1/2 min.
Bake
Second Coat 2 1/2 min.
Bake
Rubbing 4 min.
Washing 1 min.
Transfer 1 1/2 min.
Touching2 min.
Black2 min.
Second Cleaning 2 1/2 min.
Vamish9 4 min.
Bake
Third Cleaning2 min.
TOTAL 27 1/2 min.
SWIVEL PLATE.
Filling 1 min.
First Coat 2 min.
Bake
Second Coat 1 1/2 min.
Bake
Rubbing 1 min.
Washing 1/4 min.
Transfer 1 1/2 min.

-3-

JAPANNING

continued.	BUSINESS MACHINES	
Black		1 1/2 min.
Seconda@leaningsacco	CAHAKKKKKKK	
Varnish		
Bake		
TOTAL		10 1/4 min.
CHIEP PAH.		
TOTAL		- 2 1/4 min.
DICT. SHEET HOLDER		
First Chat		3/4 min.
		1/2min.
•		
TOTAL		
		1 1/4min.

JAPAHII ING

continued.

BUS INESS MACHINES

DICT. SHEET BRACK.
First Coat 1 min.
Bake
Second Coat 1 min.
Bake
TOTAL 2 min.
•
RECORDRACK TRAY
First Coat 1 min.
Baks
Second Cost 1 min.
Bake
TOTAL 2 min.
•
SWIVEL PLATESUP, ARM.
Filling1 min.
First Coat 1 1/2 min.
Bake
TOTAL 2 1/2 min.
PEND HUT SPRING ADJUSTING ARM.
First Coat 1/2 min.
Bake
Second Coat 1/2 min.
Bake
TOTAL 1 min.

Edison General File Series 1914. Thomas A. Edison, Ltd. (E-14-84)

This folder contains correspondence and other documents relating to the administration of Thomas A. Edison, Ltd. in London, as well as the recording of phonograph records in Great Britain and Italy. One item concerns the appointment of Alfred F. Wagner as manager of TAE Ltd., in place of Paul H. Cromelin. The other two selected documents are by Humbert F. Tosi, a musician whom Edison sent to Europe to record great singers. One letter is a birthday greeting to Edison, while the other pertains to contract negotiations with Italian tenor Giuseppe Anselmil.

The unselected material includes lists of recordings submitted for Edison's approval.

Jan. 8, 1914.

Beners, Merwell, Miller, Holden, Lundam, F. Buchmann, Hardy, L. W. McMohamey, Ferrell, Gill, Dolber, Hard, Durand, Raddearn, L. O. McChenney, Ireton, Brown, Berggren, Eckert, Jubert, Davidson, Leeming, Ridson, Rogers, Youmans, Fullips, Oheshire, Pilapric, W. H. Miller, G. F. Miller, W. H. Mesdoweroft, Ratchison, R.A. Bechman, Bec. Madd?

In a letter from Mr. Stevens dated Dec. 31st, he advises of the sppointment by him of Mr. A. P. Wagner as Managor of Thomas A. Edison, 16d., London This for your information and in order to enable you to properly address Mr. Wagner as Managor in any future correspondence you may have with the London office.

CHW/IWW

C. H. Wilson.

LONDRA NEW YORK = SIPNEY - - -BUENOS AYRES To Thomas a. Edison Orange, Dear Mr. Edison, an event is returning which cannot pass unnoticed by progressive humanity, I refer to the return of your Much the world owes to creative hower and unrivalled genius ish to take my part in the general tendering you my sincerest and fest wishes Lappiness. May I also express the sense of my pride of beeing a part of I beg to remain Sir, Devoted yours, Humbert F. Tosi.

File under Jose Milan March 11-1914 MEABOW OROFT MILANO - Via Silvio Pellico, 6 Tkuter H Miller Egg. Sept. Manager Recording Sept. Thomas Q Edison Onc. Dear Mr. Miller, cable: " Edison in V Florida Contract Will reply as soon as possible Terms probably acceptable is royaltes apply on andrantee Will Re consent? I called on Anselm at once. I had a long conversation with him and called you as follows . Miller Lymotic - New York -Chilled royalties consented. Chiselm said this willbe his-only concession- Toth I will add now that notwithstanding the decisive tone in which Anselmi said this I would insist on the point that if he will ding for any other company one or any of the pieces he recorded for us, during the periled of time he was receiving robusties from won sande, he will loose all rights on the royalties due him.

THOMAS A. EDISON Ltd Walter H. Miller Eng - 2 -MILANO - Via Silvio Pellico, 6 The disc phonographs and records Smally reached us and both muself and Anselm are very much seedsed of the beautiful tone lot the instruments. This morning I received your letter of February 26 ult. O carefully moted its Contens and yours and Mr. Edison's instructions will be learned through by me in the best hossible manner Baritone (Tignalosa - Invite that the only bar. that Mr. VEdison humited us to use is Rynalwa. This curtof died a month ego The only other baritones approved by Mr. Edison ale Gleijeses, De Paldora, Bolducci and Grandini. TRefirst one I would consider only for neapolitar songs, De Cadora was once! apphored and once rejected by Mr. Edison. Balduca is only a fair artiste and Grandini is by fal the best of the your Knidly advide me which lone lof the four, you consider best suited for our

Waiter H. Miller Eg -3-MILANO - Via Silvio Pellico, 6 Regarding tenors, I note that the only Italian that Mr. Ordison permitted us to use is Ouseline Jawhe is French and Urlus Jamelmi is on high price man; Jamel it will be possible to get at reasonable Oconditions but he has a poor Staliam diction and probably we will have to Einst his work French pieces. no heed a good low price Halian tenor. I would alwise you to consider Tommasini that Mr. Edison already approved. We would use Tommarkini only til case we could not use Jaume for Italian Invite that the title of 5 concerted numbers from Faust are in French, to you want there recorded in the original French Canguage or in Stalian? You doon on Trusting to hear from the various matters With kindest personal regards, Deg to remain, Very truly yours

Edison General File Series 1914. Visitors (E-14-85)

This folder contains correspondence with individuals planning to meet with Edison, arranging for others to meet him, or thanking Edison for a recent meeting. Among the documents for 1914 are letters of introduction for Queen Eleonore of Bulgaria and British actress and political activist Oiga Nethersole. Other visitors and prospective visitors include Prof. Henry Walcott Farnum of Yale, Italian composer Luigi Romano, and New York Edison Co. officials Nikolais F. Brady, Thomas E. Murray, and Arthur Williams.

Less than 10 percent of the documents have been selected. Requests for appointments that were declined by Edison and letters that received no reply have not been selected.

THE PRUDENTIAL INSURANCE COMPANY
OF AMERICA

FREDERICK L. HOFFMAN STATISTICIAN

HOME OFFICE, NEWARK, NEW JERSEY

Harch

Thirty-first

Mr. Thomas A. Edison, Laboratory, Valley Road, West Orange, New Jersey. \mathcal{D}_{3}

Dear Mr. Edison:-

Frof. Henry M. Fernem, exchange professor for Germany this year, who expect to sail in about a month, would like vory much to visit your laboratory and the Orange factory, and if in any way possible, the privilege of a personal interview. Frof. Farmen sepace to come to Neueric No Wonderdy, April this, and he would like to come out to Granpo in the development of the Neueric No Wonderdy, April this, and he would like to come out to Granpo in the development to Sir Thomas Gliver, who is an intimate friend of Ford. Farmer's, and I'm privilege to Sir Thomas Gliver, who is an intimate friend of Ford. Farmer's, and I'm sure that your present kinds in this matter would be very highly approximated. Ford. Farmer is also a close friend of con-Fordischn Thit and he goes abroad this year as the Professor on Geometric and I believe that seem of the Professor of the Constant and I believe that seem of the Professor of the Constant and I believe kindness you can extend to Prof. Farmen thin be sincerely approximated.

Whatever kindness you can extend to rrot. Farmen till be saided by us both.

Anticipating the favor of an early reply, I remain,

Very truly yours,

very truly yours,

THE PRUDENTIAL INSURANCE COMPANY

FREDERICK L. HOFFMAN STATISTICIAN ILP

HOME OFFICE, NEWARK, NEW JERSEY

April Second 1914

Mr. Wm. H. Meadoweroft, Assistant to Mr. Edison, The Edison Laboratory, Valley Road, West Orango, N. J.

Dear Sir:-

I am obliged to you for your very cordial invitation to Prof. Heary W. Farnam and the cartests of your letter have been communicated to him. I take it that either Wednesday or Thursday of next week will be entirely saficatory, and you will be informed in a day or two, and certainly by Monday, as to which of the two days will be agreed upon. It had slipped my mind that Mr. Edison was in Florida; the fact that Prof. Farnam can not meet him will be learned by him with sincere recrut.

I remain,

Very truly yours,

THE PRUDENTIAL INSURANCE COMPANY

FREDERICK L. HOFFMAN STATISTICIAN

V

April 10, 1914.

Er. William H. Leedowcroft, Laboratory of Thomas A. Edison, Orange, H. J.

My dear Mr. Meadowcroft:-

I want to theak you once more for your exceptional kindness towards Professor Farman and myself on our proent visit to your laboratory. You will please express our regret to Ir. Edison that we could not have seen him.

I remain,

Very truly yours,

Thomas

BEN B. LINDSEY

Colonado

June 2, 1914.

My dear Sir:

I enclose a copy of a letter I have written Miss Olga Nethersele, who is now at the Plaza Hotel, New York City. It speaks for itself. If an arrangement could be made would do much to help spread some of the speaks of the spread some of the speaks of the

I know how busy Mr. Edison is and how valuable is his time, and I am sending this matter to you, hoping that if it is possible you may grant the favor requested.

With kindest regards to Mr. Edison and all ε ood wishes. I am,

Hon Muldenley

The Private Secretary, To Mr. Thomas A. Edison, C/o Edison Laboratories, East Orange, N.J.

[ATTACHMENT/ENCLOSURE]

DEN II. LIAND NEW

DEN III. LIAND NEW

June 2, 1914.

My dear Mr. Edison:

It they great pleasure in introducing Hiss Olga Hithreads, he distinguished Suglish actrees. Miss electroceals into data only one of the great; if not the greatest, artist among the wasen of England in he can choose prefendion, but she is a spillantinguist who has rendered the highest kind with the limit of the content
Che is tremendously interested in the problems of education and in some of the things we have discussed, and of course his some the things we have discussed, and of course his some the things we have the some problems of the some problems o

I am sending copy of this letter to you or your secretary. Miss Nethersole is at the Plaza Hotel, New York City, and if convenient to meet her at all before she sails for England, you can reach her there.

Very respectfully,

BEN B. LINDSEY

Mr. Thomas A. Edison, Llewellyn Park, East Orange, H.J. 2227 MAPLEWOOD AVENUE

menos.

I should deem it a joyn if for would let me know if her Majesty. The Queen of Bullance, may visit four Laboratory show she

Comes to the States at the end of their par.

Respectfully Jours

Roes Bainbrise

Thomas A Wison Sog

SHELDON H. BASSETT 30 EAST 429 STREET NEW YORK

June 16th, 1914

Mr. Thos. A. Edison,

Orango,

New Jersey.

Dear Sir:-

Your kind invitation of June 9th, addressed to Mr. P. W. Bassett, reached me tolay and I learn that same was intended for mo-

I accept, with much pleasure, your kind invitation to you you a visit at your Laboratory on Priday, June 19th, at one o'clock.

Yours vory truly,

S.1!.B.

SALES OFFICES ATLANTA BALTIMORE BOSTON BUFFALO BUTTE BUTTE CHICAGO DENVER

WESTINGHOUSE LAMP COMPANY

MANUFACTURERS OF

INCANDESCENT LAMPS

WORKS: BLOOMFIELD, N.J., & NEW YORK CITY, N.Y. GENERAL OFFICE BROADWAY (CORNER SIT! STREET) NEW YORK, N.Y. SALES OFFICES LOS ANGELES MINNEAPOLIS NEW ORLEANS NEW YORK PHILADELPHIA PHILADELPH PITTSBURG PORTLAND ST. LOUIS SALT LAKE CITY SAN FRANCISCO SEATTLE

oomfield, N. J. Hune 18th, 1914.

Edison Laboratory W Mr. W. H. Meadowcroft

Dear Sir:-

Our Engineer of Works Mr. W. F. Converse has often expressed himself to the effect that he would very much like to visit the Edison Plant.

I have been employed in the works for a period of about eight years naturally at times I mention the works as a criterion.

If you can see your way clear to invite him and myself to visit the Orange Plant I would appreciate it very much.

> Thanking you for your consideration, I am. Yours respectfully.

2227 MAPLEWOOD AVENUE

June 19th 1914

Dear Sir.

I am huly obliges by your lines letter a copy of which

I shall have much Measure in sensing to his Majerty, the Ever of Bulfaria, by Tobaj - post.

The fractions reception which for accorded me and my rich to four laboratory some pears ago is always pleasured

present to my mints.

Respectfully forms

Thouas A. Stran Sog.



NING MAIL

L. STODDARD

Goognagon my. June 27:14

Mr. Thowas Ecerson From Sir.

I remember will.

when I was a young parton of a Browself church, sing you, refractely, in The office of my prisule of washing Janach, who brown mately water y Davis Rino, in Loursaum 81.

Mr. Junch Told me much of the work dues of your inventions, notably in un ralegion wire for messoos in off back diction, I can hardly be in won man is industred you it whois inversion

would you give me an interview, as with Lines you

to more days! For Justication. you can have no down how incusting anything of your cause in it has would Dough win Guerasing.

Rapurpuly Smorth Haynes Odales michies, Beljakapais my

ESTABLISHED IGGS

H. L. HORTON & CO.

CABLE ADDRESS "INA" FLEDHONE RECTOR 1020 MEMINERS NEW YORK STOCK EXCHANGE

60 Broadway

New York September 1st, 1914

Mr. Thomas A. Edison

Llewellvn Park.

Dear Mr. Edison:

I would be pleased to have you appoint a time when I may have a private personal interview with you on the

subject of Alkaline Storage batteries.

Such an interview would I believe result in great advantage to you.

Yours very truly,

W. R. Hinsdale. W. P. Kemidak

L. Romano

210 Mott Street

Dear Fir

Sealeful lankt for the niteresting news your pare my in your latter.

possibility to ever for for more row, purity, I never postpour my enotes pleasure to see the great Juriston went Man.

With my fest regards

Af Lingi Romano

THE NEW YORK COMMERCIAL TERCENTENARY COMMISSION

INCORPORATED BY CHAPTER DIS OF THE LAWS OF 1016 OF THE STATE OF NEW YORK TO CELEBRATE IN 1014 THE DOOTS ANNIVESSALY OF THE ESGINNING OF THE CHARTERED COMMERCE OF NEW YORK

MUSEUM EXHIBITS COMMITTEE NO. 400 PIETH AVENUE, NEW YORK

November 16th 1914

OFFICERS
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Henry F. Osborn, Ph.D., LL.D.

Thomas A. Edison, Esq., Laboratory of Thomas A. Edison, Opposite Liewallyn Park, Orange, New Jersey.

Dear Mr. Edison:

I take ermat planeaus in presenting bereith the Lorean Anima Acet. Seely of the help, of Articulture, Sener Josef Pence, Chief of the Joveau of Information for the Equation of Chief of the Joveau of Information for United Parts of Chief of the Article of Chief of the Lorean Article of the United Parts of the United Parts of the Article of the Chief of the Article

Will you kindly do what you can for them. They will greatly appreciate any attention that you may show them and I will deen it a personal favor.

Relieve me.

rest 10

Geo. F. Kunz

WESTERN UNION

Form 1804

TELEGRAM

ECEIVED AT 238 MAIN ST.

SD NEWYORK DEC 14 1 14

W H MEADOWCROFT, EDISON LABORATORY.

MR BRADY MR MURRAY MR WILLIAMS AND MYSELF WILL COME OUT TO ORANGE
TOMORROW AFTERNOON ABOUT THREE THIRTY AND WILL CALL ON MR EDISON FOR
A FEW MINUTES PLEASE PHONE ME TOMORROW MORNING IF IT WILL BE
CONVENIENT.

ORANGE NJ

J W LIEB. 618PM

Perm 1864

WESTERN UNION

RECEIVED AT ORANGE, N. J.

26 NY R 14 KL

CATASAUQUA PA DEC 17

THOS A EDISON INC

CR MR. MEADOWCROFT

pee

ORANGE NJ

OUR MR WINTERS WILL CALL AT YOUR PLANT FRIDAY MORNING

TO INSPECT FULLER MILLS

LEHIGH CAR WHEEL AND AXLE WORKS 11 35 AM

MCCARTER & ENGLISH COUNSELLORS AT LAW NEWARK.N.J. Hewark, N. J. December 18, 1914. CONOVER ENGLISH ROBERTH MICARIER ANTHUR I. CONER Mr. Felican seed the form your like of the months of the form of t AUGUSTUS C.STUGER,JR. TELEPHONE 2025 HULBERRY Thomas A. Edison Esq., Orange, N. J. Dear Mr. Edison: -

The bearer of this letter is Mr. George W. Knight, an engineer of standing of this City, who desires to meet you. I will appreciate it if you can arrange to give him an audience.

medianical + Electrical Eurinee+ GEORGE W. KNIGHT, M.E. ENGINEER BOARD OF EDUCATION NEWARK, N.J.

Yours very truly. Connus light



THE BABCOCK & WILCOX CO.

BARCOCK & WILCOX-STIRLING-RUST WATER TUBE STEAM BOILERS

STEAM SUPERHEATERS MECHANICAL STOKERS

SS LIDERTY STREET

NEW YORK Ded. 30, 1914.

Wm. H. Meadowcroft, Sec'y., Thomas A. Edison. Orange, N. J.

My dear Mr. Meadowcroft:

I take pleasure in asking you to shake hands with Mr. B. S. Summers of Port Huron. Mich. Mr. Summers is an old personal friend of our General Superintendent, Mr. James P. Sneddon, and I am glad to say that Mr. Summer's father was a telegraph operator way back in Mr. Edison's early days and an associate of Mr. Edison's: consequently. I believe that Mr. Summer's acquaintance will prove of interest.

May I take the liberty of asking you to arrange it so that Mr. Summers can meet Mr. Edison? He is anxious to do this for specific reasons which he will explain to Mr. Edison personally. I might add that as nothing of a financial or other embarrassing nature is involved in this matter, you need not hesitate to accommodate Mr. Summers in any manner whatsoever.

With kind regards and trusting you will have a Happy New Year, I beg to remain,

Very truly yours,

Theed & Toheffeer

FAS-L

Edison General File Series

1914. Warren County Warehouse Company [not selected] (E-14-86)

This folder contains routine documents pertaining to the Warren County Warehouse Co., a subsidiary of the Edison Portland Cement Co. Among the items for 1914 is a notice of the annual stockholders meeting, along with correspondence concerning stock dividends.

Edison General File Series 1914. West Orange Laboratory (E-14-87)

This folder contains correspondence and other documents relating to operations at the West Orange laboratory. Included are notes, memoranda, and interoffice communications by Edison, personal assistant William H. Meadowcroft, chief engineer Miller Reese Hutchison, and members of the technical and experimental staff. Some of the documents pertain to Charles Edison's work at the laboratory. There are also references to the organization of a new fire department at the Edison laboratory in October 1914, two months before the fire that destroyed the Edison Phonograph Works. Also included are lists of employees at the laboratory and phonograph works and correspondence with Steinway & Sons concerning repairs to a grand plano. An incomplete set of minutes of the Engineering Dept. Committee appears at the end of the folder.

Approximately 20 percent of the documents have been selected. The unselected items include lists of furnishings and supplies in the chemical laboratory and balance room.

January 2, 1914.

MR. MILLER:

week of the time charged to the Laboratory, for the month of November. I will send over December's a little later.

from the Laboratory recently, as it did for a time - as we used to have so much work for a while from the Educational Film Dept., and that has been discontinued now, and also Mr. Meadowereft and Mr. Bing have not been sending over as many long jobs of copying as they did for a while. They used to both at times send in copying work which would keep one girl busy steadily for perhaps two or three weeks at a time, on just the one job; but their work has been lighter recently.

The Laboratory time for a while ran as high as 50, 60 and 70 or more hours a week - but of late it has run about 30 or 40, or thereabouts.

total amount charged to the Laboratory on the time reports I send to the Laboratory on the time reports I send to the Accounting Dept., so if there is eany difference when you receive your expense sheets, you will understand that it is some difference selects, you will understand that it is some difference selects, there make, and not in my reports themselves.

I trust this will give you what you desire, and remain,

Respectfully,

Ruth Coffin.

W.O. LAB. -PHOTOGRAPH DEPT

Oll with arrange to 1914

Mr. Edison:-

Our Photograph Department is getting more and more work all the time. We have been turning out quite a number of prints of our motion picture actors and actresses, and on this one job alone, saved, up to December first, 8200.00 ever that which it would have cost us to have had the work printed outside.

We have now another order for about a thousand prints of motion picture players, which would cost us about \$200.00, if made outside, from which we would make \$75.00 over and above the price it would cost us to have the prints made outside.

Since we have let Glaister go, we have no one in the Works that can make lantern slides for the Home F. K., so we have assigned this job to Lyman. This will necessitate another dark room.

You remember the room in which Dr. Greene used to do his work. It is not being used for anything now. Do you mind if I equip this room, at a cost not to exceed \$50.00, and let Iyman use this as his printing room, so that he can do the negative and the lanterm slides in his precent dark room?

We cannot very well put another dark room in the present photographic quarters, because we need the room on the outside of the dark room for photographic work of models, etc., drying of prints, etc.

The water and plumbing are already in this room downstairs in the Calvanometer Room, and all that it will be necessary to do will be to connect two tanks and the little piping necessary therefor. The printing machine would cost about \$25.00, or a total of \$50.00 on the outside.

Insemuch es our Photographic Department is making money, and Iyman is delivering the goods on his end of the game, I suppose there is no objection to extending his facilities to enable him to cut down his cost of production.

N. R. HOTCHISON.

Tryed vacuus to estract tali. Elates that bubbles could be seen in before pulling in van only made there appeals more promises to but ded not get rid of them - 10: 25 inches Some plates that I could not see bubbles in before putting on rac showed budbles up when in vac some remained one surface others disappeared when vac was released but giples sed not many outles showed up in this exp. from a to 5 in each plate vac 25 mm

after raking plates a few more showed on outside idas Poster that the a seem on their in center or uneven and bubb I don't think there is enough air speak in rack because when I use the one in the chamical room I don't get any onch plates It don't seem to make any dies. if the rack is 800 For 1300 at 130 they can be taken out in 15 min. this afternoon I will open doors part way to let more our in rack to so if it stops the Varnish from running

Me Edicin What he has now on your one and and success and success and make it and all own to see to have it oring.

1/20/14

Test yesterday came out good, but-14 grammes short of what Ducke got. Fred is now changing vibration as all the rollers in vibration did

not list on fine adjustment. They was not have - Nice by to make to make another run today, but will not get vibrators till afternoon,

Mr. Edison The oil rim will shoth be put on A150 + better models. all models (#60 4 up) will reller time granners with when motered of guide pin. Can put oil rim on # 60 + #80 by change as suggested by Lubr. Very simple and will be done on new motor

LENC

REPORT ON RECTIFIER

Week ending January 29th, 1914.

M. R. Hutchison, Esq.,

Chief Engineer.

The past week has been one of rapid progress. After making rough experiments with the new Single Armature model and locating several faults, I made a new armature, and devised a better contact collecting scheme. In an endeavor to eliminate condenser troubles, I used a variable inductance in series with the A.C. colls: In testing the instrument, I certainly did not spend more than 5 minutes in adjustment before closing the circuit. For 5 hours 60 cells were charged at a 10 amp. rate, when this was increased to 15 amps. A continuous operation of 24 hours has resulted, the rectifier still operating satisfactorily at this rate (15 amps). Two adjustments have been made. One as the "high spots" were worn off the carbons, another as the pivot screw required.

The instrument was built hurriedly and laminations were used only in the armature. The heating value is in consequence high. This can be much reduced. The carbon contacts were taken from a disused model and can be much improved.

Two entirely novel features distinguish this instrument.

No condenser is included in the circuit, and adjustment being obtained by means of a variable inductance. This is the first model to operate successfully under such conditions. The use of capacity has been a source of continued trouble in every previous effort, and its elimination one of the most trying problems. The effect of capacity during line fluctuation absolutely destroys

satisfactory operation in the case of a rectifier of the desired output; the contacts are burned up, and the instrument must be repaired. With the present model, using no capacity in the circuit, flashing is almost impossible to obtain even by violence.

In no other instruments using copper-carbon contacts, has the spark been in any way affected by use of condensers. In this model condensers across the contacts eliminates sparking; the operation has been sparkless.

Should the present satisfactory operation continue, a more rugged model will be entirely commercial. The cost will be small, much less than that of any previous model, and its form is nest comment, and strong.

A drawing of the instrument will be ready for you in a day or two. The scheme is as follows: -

A laminated armsture carrying strong interchangeable copper contacts is pirotted between the consequent poles of two magnets formed by four D. C. windings. The armsture vibrates between the four remaining poles and makes contact with spring carbon contacts. Round the armsture is the A. C. Winding and in series with this winding is a coil having a sliding laminated core, used to vary the inductance. The inductance is used to balance the mechanical lead due to the spring action of the contacts so that the wave used is at least 180 degrees shead of the applied voltage. Suitable windings can probably be determined experimentally, to tliminate this inductance. One side of the wave only is used, but by the application of independent armsture springs, both sides may be carried from the 110 volt lime.

An inexpensive attachment has been fitted to the amplified vibration model discarded by Mr. Rudolf, to be operated with sliding

contacts. Rectification was readily obtained, but flashing took place. The operation was of course silent. I am at present engaged in making a detailed drawing of the sliding contact sketched out by you some days ago. This will be submitted to you immediately it is complete.

A Cutler Hammer circuit breaker was adapted to a relay to give a time return action after opening the circuit in case of a flash. It was found that the long stroke necessary for this action could not be obtained, as the circuit was closed too quickly to allow the core to fall. The breaker in this case was useless to us. By a suitable arrangement of a second relay which out out the sclenoid of the breaker independently of the line relay, the difficulty was overcome, and a discarded magnetic contact proved to be the desired attachment. This outfit is now in successful operation. Any disturbance throws the circuit breaker, which automatically returns slowly, closing the circuit. This device ensures absolute protection, together with a continuous operation.

Respectfully submitted,

Staff Engineer.

- Mi Edison I fine the attracted on my Durato of Develor Burk 2 hours detail of Theirs leaves, a cartow to the mining mutter lich Im and note are discussed the matter in June 1910. Man I learned Horizony none of book on The will in For it marcha 1912. desisted is 2 free hi to was established to her aline. I down when To but in an amount ware Stutely 2/21/14

Mr. Edison: Whoole (lower !! you wice see report that the percentage good plates flowed is low, but Getter than yesterday. Moore says that he is discarding very closely, but, of Course, part of the loss is due to the stump in the variesh. He says it is similar to the varnish trouble, in some respects, to that we had a few months He is sure that viscosity has had a great deal to do with it-, but now thinks there is also something else - He Kinles there may be some difference in the materials, and he is investigating

every detail all along the line. He is spending a great deal of his time on this and has got Dally on the job, watching closely and checking up everything - The are starting on a new lot of Penta today, and one making up two lots of varnish, one in the day time and the other at night. It will be monday before cither of these two lots can reported upon - You wice get this letter on that day, and possibly I might telegraph you if there are any very special results, as I presume you will desire to know in such a case. -Now as to your memo. in regard to reprints showing on

reports, I have asked moore, and he soigs the reprints are wicheded in the figures, but they sometimes reprint the same seconds 5 or 6 times - The percentage of good reprints is low since this hand varnish matter has turned up. I am not satisfied with the way the figures are reported, and I am going to try to work out a plan to make these reports more satisfactory. However, I don't want to botten moore while he has this varnish matter on hand, but wice do it as soon as possible. It was reported in New York today that you were sick, The Evening mail called me up and I said I didn't think there was the slightest truth in the report or I would have beaut it.

I sent you the telegram about the Electrical World to tip you off" in case you did not wont to say anything about George Woodinglows.

Withleavawarfy elleh 13/14

Tunway & horas

Er. Thomas A. Edison. Attention Mr. Wm. H. Meadower

our There to take Is post Dear Sir.

We beg to advise you that from the examination made by us of your ebonized grand plano #66793 style B at our factory, we find that the following repairs will be necessary to restore and put the piano in a thorough and satisfactory condition (viz: New strangs, pins, new hammers and rebushing of keys, plate to be rebronzed, action to be repaired, rebushed, tone and action regulated, hardware to be remickelplated, etc. The expense of these repairs will be about \$200, carrages \$15

each way extra, we making no charge for the plane loaned in the interim nor the cartage of same.

These repairs will take about six to eight weeks to complete and above repairs do not include anything to be done to case or exterior of minno...

We await your kind reply before proceeding with repairs, and are, Dear Sir,

M. Edward modern Action of STEINWAY A Comment of STEINWAY A STEINW STRINWAY & SONS. gerd Mingsted

JHH/HK

(WENDONRY) WESTERN UNION DAY LETTER

FORT MYERS FLO MCH 23 1914

M R HUTCHINSON, CARE D EDISON LAB

ORANGE NJ WILL GUARANTEE GUN FIRING SET TWELVE YEARS UDER CONDITIONS 1223PM

Apr. 1, 1914.

Stoinmay & Sons. 109 East 14th St., How York City, H. Y.

Gontlomen:-

Referring to your favor of the 21th ultime to Mr. Edison

inregard to our obsolved grand plane \$66795, style !, now at your factory,

I beg to say that your letter was sent down to itr. Edison for his instructions.

He has sent me a memorinature to request you to go shead and make the repairs you mention, except that you need not de-carything to the case, as he does not care anything about the appearance of the instrument.

Yours very truly.

Assistant to Ur. Edison.

Steinway

STEINWAY & SONS

DANDERS OF A.

BERLIN,

KÖNIGORÁZERSTRASSE 6

LONDON,

STEINWAY HALL,

SEIT LOWER SEYMOUR STREET

CINCINNATI, OHIO,

IIS FOURTH AVEL, WEST

PIANO MAKERS STEINWAY HALL 107-109 EAST 14**STREET NEW YORK

April 2, 1914.

Mr. Wm. H. Mendowcroft.

care of Mr. Thos. A. Edison,

Orange, N. J.

Dear Sir,

Your favor of the let inst. is duly received, and beg to inform
that you we have given repairs to ir. Edison's grand in hand as per our
estimate. We take note that he desires nothing done to the case.

Yours very truly,

STEINWAY & SONS.

ЈНН/ ЦК

oer Ill Imported

LABORATORY LIST

/	C. W. Luhr,	54 So. Valley Road.	West Orange.		Married.
	P. Brody	23 Mead St.,	West Orange,		Married.
	P. Brady, A. H. Pierman,	Hotel Essex,	Long Beach, L.I.		Married.
i	C. F. Dally,	159 Valley Road,	West Orange.	-	Married.
	C & Madatan	63 Riggs Place,	West Orange.	-	Married.
	G. A. Meister, L. F. Ott,	34 Ridgewood Ave.,	Glenridge, N.J.	-	Married.
×	C. Haas.	25 Frederick Terrace.	Irvington, N.J.	-	Married.
	P. Christenson,	281 Watchung Ave.,	West Orange.	÷	Married.
,	R. Mudd,	29 West End Ave.	Newark.	-	Married.
/	0. Jacobi.	77 Watchung Ave.,	West Orange.	-	Single.
,	F. Clancy,	116 So. 9th St.,	Newark,	-	Married.
	R. Patzeuitch.	79 Watson Ave.,	West Crange,	÷	Married.
	Miss B. Dunwoody.	348 So. 11th St.,	Newark.	÷	
	0. Bing.	310 E. 13th St.,	New York,	-	Single.
	C. B. Hayes.	497 Valley Road.	West Orange,	-	
	J. Flanagan.	58 So. 14th St	Newark.	4	Married.
	L. Luder	21 Northfield Rd	Newark, West Orange, East Orange,	_	Married.
/	Z.P. Welnin	2 Carnegie Ave.,	East Orange,	_	Married.
	Z.P. Halpin, N. H. Holland,	21 Mt. Pleasant Ave.	West Orange.	-	Married.
	J. T. Chesler.	361 Glenwood Ave.,	East Orange.	4	Married.
/	R. H. Simpson.	39 Llewellyn Ave.,	West Orange.	4	Married.
	J. A. Brophy.	114 Midlend Ave	Montolair.	-	
,	A. M. Kennedy.	Valley Road Near ParkAve.		-	
	C. W. Norton.	95 Velley Road,	West Orange.	_	
•	C. W. Tathili.	45 Park Ave	West Crange.	-	Single.
	C. F. Spahn.	129 Chestnut St	West Orange.		Married.
J	S. Moore,	120 High St.,	West Orange.	-	Married.
	H. Edelhouser.	121 Watchung Ave.,	West Orange,	_	Married.
	W. A. Bonn.	136 No. Walnut St.	Bast Crange,	_	Single.
	W.W.Dinwiddie.	Gastor St.	Wost Orange,	4	Married.
	S.G. Warner.	35 Mt. Vernon Ave	orange,	4	Single.
•	L. E. Briggs,	29 So. Walnut St.,	East Orange.	÷	Single.
	H. W. Jones,	11 Gastor St.,	West Orange.	-	Single.
	G. A. House,	11 Gestor St	West Orange.	-	Married.
. ,	A. B. Meserlin,	26 Columbia St.	West Orange.	÷	Single.
•	J. P. Fralio.	119 North Park St	East Orange.	÷	
. ,	C. D. Reis.	Union St	Saybrook, N.J.	-	Married.
	J. W. Haller.	154 Stewart Ave.,	Arlington, N.J.	-	Single.
-	T. D. Smith.	59 Pillot Pl.,	East Orange,	÷	Married.
	W. C. Lyman,	154 Claremont Ave	Verona, N.J.	-	
	H. Allison.	175 Valley Road,	West Orange,	-	Single.
	R. Saville.	148 Eagle Rock Ave.,	West Orange,		Marrie d.
	D. J. Vanmarle,	119 Park St	Rest Orange,		Married.
٠.	Geo. Warner.	93 Main St	Elks Home,		Married.

EDISON LABORATORY FIRE DEPARTMENT

++++++++ The Volunteer Organization, formerly known by the name Edison Laboratory Fire Company, is hereby disbanded. A new Department is hereby substituted, and is organized as follows: CHIEF Charles W. Luhr ASSISTANT CHIEF..... A. M. Kennedy FOREMAN Fred Ott ASSISTANT FOREMAN.....) ELECTRICIAN......)Wm. Almquist SPRINKLERS AND GAS...... J. Francis +++++++++ HYDRANTS: 1st Floor and Front Yard....H. Barnes 3rd Floor.....Jos. Ziemba NOZZLE MEN: 1st Floor and Yard Load (D. Warden (R. Jackson .. (C. Hampson (Geo. Ott .. (J. Whelan (F. KlenzJ. Whelan F. Klenz D. Warden C. Hampson R. Jackson .J. Burns H. Meilner H. Coppel E. Kolver TO LOCATE AND WARN MR. EDISON: 3rd Floor......Z. P. Halpin NightT. Conroy

GATE						(D. D.	
Day						 .(J. Fr	alich
SALVAGE CORPS:							
Library records and Mr.	Edi	son's Not	te Books		••••	 (Charle (J. Co	s Dally stable
MR. MILLER'S OFFICE RECORDS	& FI	RE EXTIN	GUISHERS,	3rd F	LOOR.	 (George (Chas.	Meister Haas
MR. HUTCHISON'S OFFICE "			*	2nd		 (A. B. (C. W.	Mesrelin Norton
DRAWING ROOM RECORDS				2nd		 (R. H. (C. Ri	Simpson es
CHEMICAL LAB. NOTES AND VAL	UABL	E CHEMICA	LS			 .(Louis	Ott Christensen
MASTER RECORDS AND MUSIC, T							
AUTOMOBILES						 .(A. M	ueller ur Johnson
PHOTO CAMERA & SUPPLIES						 .L. La	ler
KINETOPHONE & RECORDING MA	CHINE	<u>ss</u>				 .Geo.	Herner

- All must be members who reside within a reasonable distance of the Laboratory, and who must come to the Laboratory immediately at sound of Box 23.
- 2. There will be at least one fire drill per month.
- 3. The alarm system must be tosted by the Electrician weekly, during noon hour or after hours.
- Every three months, the hose must be inspected, tested and tagged, showing date of Inspection, by Francis.
- 5. Any employee of the Laboratory, discovering a fire, should break the glass on the nearest fire box.
- 6. FIRE SIGNALS.
 - 1 tap at long intervals-testing

FIRE SIGNALS (Con.)

1 tap three times—lst Floor, Machine Shop 2 taps three times—2nd Floor, Machine Shop 3 taps three times—3rd Floor, Machine Shop 4 taps three times—Library and Out-Buildings.

taps three times hiorary and out

Suppose a fire occurs, say, on the third floor:

- 1. Man discovering same breaks glass on nearest box.
- Breaking of the glass causes bell to ring three taps, then pause, another three taps, etc.
- 3. J. Ziembu, on hearing this, runs to third floor hydrant, helps J. Whelan uncoll hose and stands by valve prepared to turn on water at signal from Chief, Assistant Chief, Foresan or Assistant Foreman, whoever is in charge, the man of highest rank being in charge. Ziemba remains by hydrant to cut off water on streat.
- 4. Simultaneously, Halpin, on third floor, and Dr. House on first and second floor, hunt for Mr. Edison, each on his respective floor. The man who finds him warms him and stays by him until he is out of the building.
- 5. Meanwhile, the ladder men will have erected ladder to third floor, and hose men will have run a lead of hose to third floor, via the ladder, the hydrant man standing by for orders to turn on water, and to turn it off again on order from commanding officer.
- J. Francis, on sounding of bell, stands by his gas valve, prepared to shut
 off the gas from building. Also stands by sprinkler valve to turn off water on
 orders from commanding officer.
- 7. All Salvage Corps son will repair at once to their respective posts and at their discretion until in receipt of orders, remove their charges to a safe distance from the building, but within the feace.
- 8. If found advisable, the commanding officer will pull or order pulled the West Orange Fire Box.

Whon the West Orange Fire Department arrives, the West Orange.
 Chief takes charge and our mon stand by their posts under orders from him.

10. If the fire should occur at night, the glass must be broken and if the blaze cannot be handled by the night force, Fralich pulls Box 23 and Coarcy hunts for Mr. Edison, if in the Laboratory. Fralich then opens and stands by the front gate.

- 11. When fire drill is over, roll call and putting away of all apparatus is in order.
- 12. Any hose that has been wet must be strung up on the derrick on northeast corner of Laboratory roof, for drying. Always put a reserve hose in place of that removed.

Whonever an alarm is sounded, whether in case of fire or practice drill all employees should immediately leave building in an orderly manner. These from 3rd and 3nd floor should march down the rear stairmay to the first floor and thence down the yard past the Phono. Works Office and out of the side gate to the stroot, with first floor mon.

The yard in the Laboratory, above the main Machine Shop door must be kept clear so as not to hamper our firemen in the performance of their duties.

To see that the above is carried out properly and that every employee has left his respective floor the following are appointed:

1st Floor.....F. Claney
2nd Floor.....A. Weinert
3rd Floor.....0. Jacobi

10/14/14

Manueluson.

Mr. Meadowcroft. Re. Mr. Edisou's questions: i). 2 sleam - healed pots for Benyolsulphonisacis are lead lines and now in course of being con neeled to pipe-lines. 2). First shipment of least pipe for evaporating fanks arrived this morning I will be in the Laboratory for wight at 8 o'clock in order for report to Mr. Todison. It hamm

Mr. Meadowcroft. Re. Mr. Edisou's questions: i). I steam-healed pots for Benjolsulphonicacis are lead lines and now in course of being con neeled to pipe-lines. 2). First shipment of least pipe for evaporating fanks arrived this morning I will be in the Laboratory for night at 8 o'clock in order to report to Mr. Todison. I hamm

November 18, 1914.

Mr. Edison:-

Please advise me as to who is in charge of the job on which George Werner is working in making cylinder records from the disc. He and the man who came over from London have been transferred, I understand, from the Laboratory to Thomas A. Edison, Inc. payroll, and are working in the Finetophone studio, as it is quiet.

If the job is a Laboratory job, I will put it on my list to follow up and check up. Just what are your wishes in the matter?

You will remember that Kennedy was in charge of this job while it was up in Fierman's room, but he does not know as to whether or not he is supposed to continue on it.

HUTCH.

Mr. Edison

Kammerheif says he will send up Joe to distilled filened this afternoon.

As to apparatus necessary for size to saily: It has all the lands, and is fulling them up.

He has I laye fixing pass in service. The second one is being exceled.

One for for distilling is in operation. The second for is being made at s had t promised for morning.

He is preparing fell answar to your 9 questions o hopes to let you have same this afternoon the matter and the same the

THE - ORG.

December 8, 1914.

Mr. Wilson:

Mr. Charles Edison handed me the following memorandum as a suggestion as to method of procedure regarding the phonograph engineer and his duties. Wont you please read it and let me have such expressions as you and Mr. Leeming wish to suggest?

"Phonograph Engineer: Mr. Constable.

- "The phonograph engineer's direct superior is Mr. Hutchison, Chief Engineer.
- * The phonograph engineer has charge of development work on all types of phonograph mechanisms.
- *To him shall be referred all suggestions for improvements or changes in phono mechanisms.
- "He shall be furnished with copies of all complaints regarding mechanisms originating either within the shops or in the trade.
- "Through the Sales Dept. he must keep informed as to the public demand for new types,
- "He is to be the custodion of all drawings and specifications relating to phono kechanisms, the said drawings to be kept in files in the Laboratory, and he is to be responsible for the condition of these files.
- 'Only such drawings as are actively used in the shops shall be given out by him to parties entitled to same.
- "All superceded drawings and specifications are to be returned to him and filed immediately on delivery of new drawings.
- "The physic engineer shall supervise all work from start to finish that relates to introducing whanges in the line, including the making of models, working drawings, specifications, automatic machine design, tool design, etc. i.e., all work preliminary to

10 / W

- ⁴ He shall be indirectly responsible for the maintainance of shop standards in phone manufacture, and for transgressions of limits, in that he shall, from time to time, conduct "surprise tests which would show up deviations from the same.
- The results of these tests are to be put in writing, copies of which are to be sent to Mr. Leeming and Mr. Hutchison.
- when shall collect and keep for ready reference all models of phono mechanisms that are made, and keep records as to why they were discarded or not introduced.
- "He is to furnish weekly reports to Mr. Edison and Mr. Hutchison on the status of all work under his supervision."

The above is not a final memorandum, but simply ideas which have some to Mr. Chas. Edison in an effort to get the matter under way. It is not intended to radically upset the organization other than clearly define the duties and responsibilities of the phonograph engineer, and is subject to detailed instructions to him as to how and through whom he is to proceed

It removes the drafting department from the Works to the Laboratory, where Mr. Edison Sr. wishes it to be, as I understand it.

The assistance of the operating tool and other experts in deciding upon processes of manufacture etc. is, of course, expected and desired, and a definite, orderly method of bringing this about must be devised to prevent confusion and upsetting necessary organization.

Before acting in this matter, it is my desire that a conference be called between Messrs Wilson, Leeming, Nicolai, Charles Edison, Luhr and Hutchison, for the purpose of clearly defining and systematizing the engire matter so as to bring about the desire of Mr. Thos. A. Edison with a minimum of confusion.

When we have worked out the temephone engineer's duties and status, we can than apply the same routine to the kinetoscope engineer, dictating machine engineer, and whatever additional subdivisions and assignments may be deemed advisable.

M. R. Hutchison.

[ATTACHMENT/ENCLOSURE]

m dus idison HAN SIM attactical nummer m Wilson Please note au Vitur the

Dec. 31, 1914.

Messrs. Bachman: Charles Edison: Hutchison: Leeming: Tahr: Mambert: Nicolai: Waterman: Wilson:

Owing to the concentration of the Draughting Department immediately after the fire, it is advisable to have a co-operative understanding of the Draughting Department organization.

All requests for Draughting Service should be addressed to Mr. R. H. Simpson, Chief Draughtsman, who will personally distribute all work.

Conversely, all draughting and listing work, whether on buildings, equipment, experimental work or commercial work, are under the supervision of the Chief 7. A. 5810. Draughtsman.

Don't want till some Day to trust people to peoples use brains - Start Today -

Marified Picide Together What part of 3rd floor you want, Don't want partitions of

Dear Sir & Please lind attached the results on the irons made by the fucion process, you will note that I have no number for the first sample which you gave to Mr. Henter but it was made de same as No. 111. I have duplicate eoffed the results. I am making 500 Businer and Rosen stiches the new way also 30 lls feller for the titles on Die Records also Eight Hilos Caramel Pope for 124. Dimindail also making a test for Me. Hetelunsin on a moisture absorber for use in the Film bane in which negatives taken alroad may be sent over for development. This test I made according to a formula given to Mr. Hutcherson by Mr. agleworth and is as follows.

[ATTACHMENT/ENCLOSURE]

9 sow. s 3B Number 1443 1	nade . Run 1	ly fusion from m.a. Has	20 5 V	sample No munito
	2.	200		
	. 3 .	220		
	4	/.2.5		
	5.	150		
	6	1.50		
	7	260		
	8	280	420	
Hot	9	480	560	
	10	450	535	
	11.	445	540	
	12	420	520	
	13	320	420	750F

[ATTACHMENT/ENCLOSURE]

2 nd Sample by fusion process morted 4.0.111.							
Number	Rin	ml.d.	.ta 5/10 V	Number	۳	ma. Ha	to 5/10 V
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LABORA TORY

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MINUTES OF THE FOURTH MEETING OF ENGINEERING DEFT. COMMITTEE HELD AT THE OFFICE OF THE CHIEF ENGINEER. July 23, 1914. 2:45 P. M.

Present - Messrs. Micclai, Luhr, Warner, Simpson, Curtiss, Halpin, Chesler, Farrell.

Absent - Messrs. Hutchison, Leeming (Who is away on business trip) and L. W. MoOhesney.

HOME P.K. BOTTOM TAKE-UP

Mr. Micolai states that he has tried out two other schemes; One of which is plandin three bells in the take-up real, backed up by springs, and one in which he is putting a setal spring behind the present type of roller. Finds that the system of using three bells was the best of all experiments tried out. But he believes the expense of outing these three store will practically profits the expense of outing these three store will practically profits the adoption of this. The own will be the plant. In view of the fact that the lose T. W. business has been partly abendoned, it is questionable whether it would be advisable to make this change, which is a matter for the Angineering Department to decide.

FEASTER FILM AUTOMATIC RE-WINDING DEVICE.

This is still in operation in the film plant, and is working satisfactorily, as Mr. Nicolai reports. There were no oriticisms made on same.

FIFTEEN-INCH REELS FOR HOLDING TWO THOUSAND FERT OF FILM.

Curtiss will furnish drawings of the new model which has been made up, and Mr. Nicolai will have Sharlow Brothers make up one-half dozen for approval by the committee.

FILM DRYING MACHINE.

Mr. Luhr reports that the castings have been machined, and the work on this will be completed early next week.

NEW PHONOGRAPH MOTOR FOR PROPOSED A-100 DISC PHONOGRAPH, ETC.

The changes on the new A-100 Model are well under way, and the machine will be submitted for approval at next week's meeting.

A-80 FEED SCREW.

Mr. Ricolai reports that he has not received engineering notice yet, but in view of the approval of the committee that this acme

thread be adopted, at last week's meeting, same was put into production. Mr. Simpson states that engineering notice is on the way down to the Works. Mr. Micolai states that a very great improvement has been made on the new machine with rack and sorew.

Mr. Muchai sports that some disentiafaction has been experienced as to the lowering and lifting knob of 60 and 80 types disc. He says he is making a model which will embody the use of the same principle now used in the larger type of discs, in other works using a wooden handle with own. The handle secsessfully with haveton in this type of motor, each of the same principle now of motor, which have the contract of the same will stand horizontal in same plane as the speaker. This becomes necessary, due to the limited head room of the oabinst cover. We believe that this method of raising and lowering the horn will be much sailor. Model of this arrangement will be submitted at a subsequent meeting.

REGULATION OF A-150 and A-250 DISC PHONOGRAPH.

Mr.Halpin reports that he mixed oil with dust, and after running the machine for some time, states that regulation was good in both machines.

TAKE-UP CHAIN.

Mr. Farrell reports that a form letter, requesting opinions from the trade as to which drive they would prefer (belt or chain) was sent the replies, after being tabulated, indicate that an other light drive, if prefer the chain drive and 14 are noncommittal. Mr. Biochai suggests that the 14 who are non-committal be added to the 48 who desire belt drive, making a total of 58 who desire this kind of drive. Mr. Luhr suggested that the belt drive machine in Mr. Biplin's Department be tried out for a longer period of time. Mr. Biochai suggested that we change the pulley from concave to a v groove pulley on the machine which Mr. Bislpin now has on test in his department. Mr. Luhr will see that this is done, and report will be submitted at next meeting.

HINGED TOP LAMP HOUSE.

It was decided that before the hinged top lemp house is submitted to the underwriters, further tests be made regarding suitable material for wise to yet a mind is too expensive Midanite will not held together and some question is raised as to whether frametic will stand up under the heat. This test will also aid us in selecting the proper material for the 1915 Super-Kinetoscope. Mr. Parreal reports that 70 of these lamp houses are in stock, and 125 on purchase order.

UNIVERSAL TOOL FOR KINETOSCOPE:

Two models of this universal tool were submitted by Mr. Simpson one model was eliminated and the following suggestions were made by the Committee, on the other: That round end of the present model be improved by adding three & wrench openings for 1/6", 5/16" model be improved by adding three & wrench openings for 1/6", 5/16" proved by changing same to Y form, embodying alligator wrench in the Y and two sets of sorew drivers at each end; that same be stamped "Compliments of THOMAS A. EDISON, INCORPORATED, ORANDE, INN JERSEY."

Mr. Luhr will have another model made, embodying these suggestions.

ADJUSTABLE ARC LAMP FOR MODEL D.

Change recommended in suggestion coming through, to change the eagle of the present output holders, will eliminate some of the recommendation of the contract of the contract of the todiustic holder could wear redesigning the complete approxime. It is the conceases of opinion of the Committee that the change of angle is all that should be done.

EIGHT-UMIT, TWO-WAVE, THIRTY-VOLT, THE-AMPERE, RECTIFIER FOR WESTERN ELECTRIC COMPANY.

Mr. Cheeler reports that he is operating the rectifiers ut the 15 ampers rate, and they seem to stand up under this load, but that after running 275 hours continuously, the ourrent becomes very unsteady, and he had to shut down. Then readjusted all units, closing up gaps that were worm and put back on ten ampere rate. We will now see how long it oun be run.

The 42 units are coming through the machine shop, and will probably be assembled by the next meeting.

ACETYLEUE GENERATORS.

Mr. Farrell suggests to the Furchasing Department that they canvass the export houses in New York City with a form letter, stating that these generators are for sale, etc.

HERNST LAMP AND BALLASTS FOR HOME KINETOSCOPE.

Same conditions as last week.

NEW TRANSFORMER FOR HOME KINETOSCOPE

Same as last week.

TRAIL ON FIRM GATE TO PREVENT SIDE MOTION OF FIRM.

Mr. Halpin reports that tests have been held up on this device, due to rush of other work. Two more models are being made up, and will be finished in a day or so. He will then pur same on test, and report at next meeting.

WELDING MACHINE FOR FILM

Mr. Chesler reports that he can get press, and this machine will be finished by next meeting.

FIRM RE-WINDING DEVICE BY TUTHILL.

Mr. Brophy was called in at this point, and he reports that he sent sketch on this device down to Mr. Edison, for final answer, but same has not yet been received from Mr. Edison.

HOME KINETOSCOPE

Same As last week.

Mr. Micolai states that a memorandum sent out My Mr. Vilson today would seem to indicate that the Home JeA. Department will finally be merged with the Kinetosoope Department, the services of a number of employees in both the memufacturing and sales end of this Department being dispensed with. This will indicate that the sale of a time of the services of the servic

CHEAP TITLES FOR PROFESSIONAL KINETOSCOPE FILM.

same as last week.

MOTOR DRIVE ATTACHMENT FOR MODEL D.

Halpin reports that this is same as last week. Tests have been held up due to pressure of other work.

A. C. Motor FOR SUPER-KINETOSCOPE.

Mr. Biochel reports that drawings have been received from Mr. Langley, and order has been issued to the Tool Room to make a single notohing die, to produce models for test before going ahead with expensive dies for punching out both stator and roter.

LEUS TURES FOR PROFESSIONAL KINETOSCOPES.

Mr. Nicolai has taken the matter up with the Purchasing Department but has received no answer yet.

RACK CASE FOR PROFESSIONAL P. K.

O. K. Has been covered by suggestion to make this change. Engineering notice on same has been issued.

PICTURE GAUGE ASSEMBLED MODEL D. P. K.

This has been covered by suggestion which has been passed today

Mr. Hicolai suggests that we try out a capillary cil feed device which would eliminate our depending on outstowers to cil their phonographs, except periodically and then only to refill the min reservoir. It is suggested that a rough mode be made not necessarily attabled to a phonograph; light of the control of the suggested that a rough mode is made in a good need, and that same but attable to a phonograph; light of the suggest of the terms of the control of the suggest of the suggest of the world of the suggest of the suggest of the world of the suggest of the wicks necessary to obtain the desired effect.

There being no further business, the meeting was adjourned at $3:40 \text{ F}_{\bullet}M_{\bullet}$

CHIEF ENGINEER.

Copies to Messrs. Edison and Wilson

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HINDES OF THE RIGHTH MERTING OF THE ENGINEERING DEPARTMENT COLAIL TENES HELD AT THE OFFICH OF THE CHIEF ENGINEER

Absent - Messrs. Butchison, McChesney and Farrell.

-0-0-0-0-0-0-0-0-0-0-

HE. LODEL H.P.R.

Mr. Luhr reports that this does not look satisfactory, and it is a question as to whether or not it will be. However, work will go on the same and report handed in at next meeting.

PEASTER FILM AUTOMATIC RE-WINDING DEVICE.

Mr. Curtiss reports that nothing has been done on this machine, as far as the development of same for the 1016 Super-Himetoscope is concerned, due to the runh of work for kr. Salson. He states however, that this will be gone after at the very first opportunity.

FIFTEEN-INCH REELS FOR HOLDING TWO THOUSAND FEET OF FIRM.

Mr. Bioclai states that a representative of Shurlow Brothers called on him recently, and raised some question as regards the assembly of these reels. Mr. Mioclai of raightened him out on the point in question, and states they will now be completed within a neek or so.

WITH DRVING MACHINE.

Mir. Nurner reports that the machine has been set up, and has been run experimentally for two days. The film showed come sproduct picks, and he was working to eliminate this trouble. The last but of film at through shows hardly any of this trouble, and he expects that by towners with all he entirely elimine the man in charge the strength of the machine, and some ville be instructed that for commercial use. Outside of these occasional sproket picks, which are not serious, no trouble has developed.

MODEL OF PROPOSED A-100 DISC PHOLOGRAPH.

This is still in Er. Leeming's office, awaiting Er. Edison's inspection and approval.

RECULATION OF A-150 and A-250 DISC PHONOGRAPAS.

Mr. Halpin reports as follows:

"As this test has shown no apparent difference in regulation between the machine fitted with new style governor disc sleeve and that with old some leeve, it is recommended that the test be discontinued."

En view of the above, the Committee decided it would be best for Mr. Halpin to bring the matter to Mr. Edison's attention, for his approval in discontinuing the tests.

TAKE UP BEGT DRIVE:

Eir. Halpin reports that no further tests have been made on this, owing to the fact that the trouble with large magazines has not been looked into.

HINGED TOP LAME HOUSE.

Mr. Halpin reports as follows:

"After running 88 hours, Transite showed no deterioration. Test was discontinued as lamp house was needed for other work.

"On the 1915 Model, Transite has been substituted for Ricanite, and has been run 23 hours to dute - average ourrent about 70 amperes."

Mr. Micolai suggested that this be run for 72 hours more, and then if it still shows up O.K., suggestion for improvement should be put through covering the adoption of same.

He also suggested that the Licanite be put through the same test, thus making a comparative test on the two materials.

UPIVERSAL TOOK FOR KINETOSCOPE.

As Mr. McChesney was absent, no report could be obtained, as to how the operators seem to take to the new tool.

EIGHT-UNIT, TWO-HAVE, THIRTY-VOLT, TER-AMPERE, RECTIFIER FOR WESTERE EMECTRIC GOMPANY

Mr. Cheeler reported that this rectifier was run for 300 hours, but was shut down in order to make tests on another rectifier which Mr. Durand desired tested out. The test of this new type of rectifier will only last a short time, and he will start test again as soon as it has been taken away.

He further reports that the 42 units are being assembled.

ACRIYLENE GENERATORS.

ir, halpin reports that as far as he knows, nothing has been done in the matter of yet. He states, however, that a man consulers up in Maine requested is cample, but it is not consuler as in the in obtaining call surple. If it very difficult to get a man good sample, but he will keep on trying until he does find

RERNST LAIPS AND TALLASTS FOR HOME KINETOSCOPE.

Same as last week.

MMG TRANSPORTERS FOR HOME KINETOSCOPE.

Nothing has been heard from the Outler-Hammer people al yet, and affer disousein, if twee decided by the Consultee that Ir. Oheeler better get in took lith ir. uset of the Outler-Hammer Company at this very earliest opportunity, and impresses the off Outcorer. Mr. Oneeler will accordingly urrange, and report at next meeting.

THESES FOR SUPER-KILETOSCOPE.

Mr. Earner states that he has received five leases from the Coundlool people, five from the Uron spicoal company are in transit, outlined anneal from the Uron spicoal company are in transit. Outlined the state is the different people where the transit of the placed on test as soon as they have been received by us, and tr. Earner extet with the transit of the transit of the unit of the un

Er. Marner will also go into the matter of having flanges put on the lenses, to enable the operator to know just what side goes into the lamp house, as discussed at last week's meeting.

EGEOTATORE EQUIPMENT FOR SUPER-KINETOSCOPE.

This is being taken ours of by Mr. Langley.

TRAIL ON FILM GATE TO PREVENT MADE MOTION OF FILM.

Mr. Nicolai received a report from Er. Davis of the Film Inspection Department, dated August 11th, as follows:

"The film gate with extension on tension springs is holding up in good shape regarding wear, as it has been going constantly for about four weeks;

There has been no noticeable improvement in pictures due to this device, although it might be good where old films with torn perforation are projected, as in a small theatre."

Mr. Malpin also reported that he has rum a 1000 ft. reel 377 times, and one extended runner shows near, but the film is in good condition.

In view of the report of Mr. Davis to the effect that there is no improvement in the pictures, it was decided by the Committee to drop this matter.

WELDING MACHINE FOR FIRM.

in Charler reports that this machine has been turned over to it, warner in connection with the fills drying machine. Hr. warner states that this has been set up and vired, in connection ofth the drying machine. A few experimental joints have been said some films, using this machine, but his narmer claims the bringenture is a little to sight, but out. He dill report on the success attending his efforts in this connection at the next meeting, togetter lith report on the operation of the film drying machine.

CHEAP TITLES FOR PROPESSIONAL KIMETOLOGIE.

The following report from Er. Kennedy, dated August 6th, was read:

Made one take of person writing title in usual trade mark rectangle, with monogram corners on blockboard, which seemed to be successful. I would like to call to the Chmmittee's attention the fact that a good grade of slate blackboard will answer this purpose admirably.

"No particular difficulty was experienced with this, and I think, from an experimental standpoint, it is successful and is completed.

From a commercial standpoint, there remains the necessity of getting a party with good-looking hands, stop, and one who can write legibly on a blackboard."

MOTOR DRIVE ATTACHMENT FOR MODEL D

Mr. Ohesler states that on the Model D modifie, there is a phase for the synchronizer bracket on all models. He is destrous of suscertaining mether is destroused to extend the models of the models and the synchronizer is used the motor will not be used. Will look up the bases on the Model D to determine whether there is a place for the synchronizer bracket und if there is,

it may be utilized for motor bracket. This will be reported on at next meeting.

As to the test Mr. Halpin is conducting on the motor driven machine, he reports as follows:

"After numning 447,000 feet of film with steel bushing bearing in take up bracket, a new take up bracket with long hearing, in custing was substituted. With this take up, 45 100° films have been run. No examination has been made for wear as yet?

LENS TUBES FOR PROPESSIONAL KINETOSCOPE.

Mr. McChesney being absent, no report could be obtained on these.

IMPTRUCTION FOR TORE MODIFIER FOR DISC MACHINES.

Mr. Micolai reports that the Gorks have received the printed instructions on this.

COMDENSER LENSES.

Mr. Marner states that Mr. Leening communicated with the Bauson and Lonb Option 1 configure to nist Last report on condensery tested out, which condensers the substituted for Cest of the Control of the

"6-1/2" F broke after 50 minutes' run when light was extinguished and condenser allowed to cool.

7-1/2" Funs substituted and has been on test for twenty hours. To date, lamp is extinguished about six times per day and lens allowed to cool. I fan blowing on lens hastens cooling, as in other condenser tests."

Mr. Ricolai says that Rr. Leeming prefers to deal with the Bausch and Lomb people, for business reasons.

STARTING DEVICE AND AUTOMATIC CUT OUT FOR KINETOSCOPE.

Mr. Hicolai reports that Mr. Langley's Department is bending every effort towards the early completion of this job.

There being no further new business, the meeting adjourned at 3:35 P.E.

M. R. hUTCHISON

CHIEF ENGINEER

COPIES TO MESSES. EDISON AND WILSON

MINUTES OF THE BINTH WERKLY MEETING OF THE ENGINEERING DEPARTMENT COMMITTEE, HELD IN THE OFFICE OF THE CHIEF ENGINEER, SEPTEMBER 17, 1914.

REC

Present - Messrs. Nicolai, Luhr, Simpson, Halpin son. Mr. L. W. McChesney came in later.

15" REEL FOR HOLDING 2000 FEET OF FILM.

Mr. Halpin reports that the real worked O. K. but that the method of attaching the film to the hub is open to criticism.

Mr. Micolsi reports, however, that Sharlow Brothers are making up 15 of these reels with six openings on the hub, three of which are right-handed and three left-handed. As soon as we get these fifteen reels, we are going to put them in the hends of practical operators for criticals.

FILM DRYING MACHINE.

Mr. Hoolai reports that the film drying machine is working perfectly maintenderfly and that practically all our "Enath Film", is dried on After a little further test of the machine, Mr. Macolai will, he in a position to recommend set to whether or not we should increase the number of these drying machines, to take care of all our drying.

The only criticism Mr. Bicolsi now finds to offer is the fact that if film is ellowed to remain on the mechine in a wet condition for any length of time, some of the perforations show deformations, due to the weight of the film and the bottom weight coming on the smell surface of the rollers on the overhead diving sprockets.

MODEL OF PROPOSED A-100 DISC PHONOGRAPH.

This has been returned to the Fostory by Mr. Edison, with criticisms, among which being that he wants more records per winding and which will necessitate gotting a way spring. The springs are now being made by the state of the

NEW MODEL H. P. K.

This has been dropped temporarily, owing to the outting down of force. FEASTER FIIM AUTOMATIC REWINDING DEVICE.

The commercial type of this device has been storted on in the Drawing Room, to decide upon s model to adopt to the Super-Kinetoscope, in a practicel manner. Subsequently, we will take up the Model D. followed

by the Powers end Simplex Models. One man is devoting his entire time to this work.

TRANSITE FOR INSULATOR OF HEAT INSIDE OF LAMP HOUSES.

As a result of tests conducted, it is the unminous opinion of this Committee that Transite be used instead of Mosnite br sheet mice for this purpose. It is very much expensive and equally good for this to the should be superior to Misenite which is simply built up in fact, it should be superior to Misenite which is simply built up this with ballies used as a binder. The shelles, of course, will not

The Transite is already specified for the sides of the lamp house, so that new engineering notice will cover Transite for the top of the lamp house.

Mr. Simpson will therefore drsw engineering notice to cover.

UNIVERSAL TOOL FOR KINETOS COFE

This is now in the hands of the commercial and who are testing it out among a number of operators, to see if everything is on this tool that the operators need.

LENSES FOR SUPER-KINETOSCOPE.

Mr. Hutchison saked the question why, in view of the fact that competitive tests revealed a superiority of other memfacturers! lenses over the Bausch and Lomb, for both near and motion picture lenses, that the Bausch and Lomb people still continue to get our business, and do not give us a butter product.

Mr. Werner reported that, confirming his written report handed in some weeks ago, he made competitiveless of a the different condensers and motion picture Kinstonogole lemes or a secult of these tests, it was found that the distribution of the second of the second was a second of the second of t

Later, the question come up with the Bausch and Lomb people as to why the heat id not furnish us with better lanese and condensorr. In the matter of lenses, they steted that they were giving us he best lens that the condensor with the second but for the money. We then told them to the know that we could buy for the money. We then told there more money. They what they could do in the way of a better lens for more money. They then cowned up that they only make one quality of motion picture lens, and that they were now giving us the best they could do. Shortly, and that they were now giving us the best they could be. Shortly, therefore, their Mr. Mixon come over with three sames, mounted in such manner that we could hot readily test them without remounting.

Mr. Werner told them that we would be delighted to test these lenses if they could get them over right sway with the proper mounting on them. Nothing further was head from them, until one day Mr. Werner was saked to ome down to Mr. Leeming 's office, and this same men was there with the same lenses in the same condition in which Mr. Warner had turned them down. They were again told that if they would mount them properly, we would test them. This was about three or four days ago, but since that time nothing further has been head from them

We are pushing the Super-Kinetoncope through the Factory as fast as we can, end Mr. Micolai is getting worried about the less preposition Mr. Mitchison contended that as Bausch and Lömb have not been able to give us good leanes up to date, that there is no reason to believe that they can give the good leanes up to date, that there is no reason to believe that they can give the good leanes up that there is no reason to believe that they can give the great that the good leanes up to the fort to Super-Kin toscope. It is hardly fell for us to say compatitive menufacturing comerns to send leanes in here for test, have then do so, have their leanes prove superior to the Leanes we have been using, and not give them a show for the business. This is, of course, one with the date of the three sends and the send of the control of the send of the control of the send of the control of the send of the control of the send of the control of the send of the

In the condenser tests, the Bensch and Lomb condensers byoke so frequently, four of them beying broken in three days, that Mr. Helyin and Mr. Warner got tired of putting them in. In fact, the Bensch and Lomb product is very much inferior to the other products, and we cannot see how, at any price, we could afford to use the Bensch and Lomb when we can get so much better goods out of the other manufacturers.

ELECTRICAL EQUIPMENT FOR SUPER-KINETOSCOPE.

The A. C. motor has been finished, and is now on test. The D. C. motors are on the way, the armsture punchings having just been finished.

Mr. Lengley will please attend the next meeting of this Committee, on Thursday, the 24th instant, and submit report on the out-out arrangement for the A. C. motor for this outfit.

Also the progress on the D. C. motors at that date.

TRANSFORMER FOR SUPER-KINETOSCOPE.

The Outlor-Hammer people have not, as yet, given us any further data regerding trensformers for this mechine. Mr. Hutchison celled up the New York Office, and requested immediate attention to this matter, under penelty of their losing the business.

WELDING MACHINE FOR PROFESSIONAL P. K. FILM.

One of these was designed up, but was found to be rather swkward for practical use. Mr. Warner thereupon made certain suggestions and de-

signs, which have been incorporated in a new machine, and it is now in use in connection with the film drying machine, and thus far has given satisfaction. Further time will be necessary to determine as to whether or not it is commercial.

MOTOR-DRIVE ATTACHMENT FOR MODEL D.

A model of this has been sent down to Mr. Nidolsi's office, on shout the lith instent. "e has teken steps to have this model instelled at the Eronx Studio. In the meantime, the Drefting Room is laying out a commercial manufacturing type, which is progressing.

We propose to substitute our 1915 A. C. motor on this machine.

BRONX STUDIO WORK.

Mr. Eutohison received a letter from Mr. Theiss, requesting a motor-driven projecting machine, curtein dissolving effect, drum end tank equipment, and en A. C. motor for title printer. Mr. Nicolai has taken steps to send the Model D motor-driven machine that came from the Laboratory, to the Studio, but sense will have to be equipmed with an A.C. motor, instead of the D.C.motor which is now on it. He will bend every effort toward getting this out, as so on sa possible.

The ourtean dissolving effect, produced by shutter, wes handed to Mr. Link by Mr. Normer, then those swap from Mr. Link by Mr. Werner, and as to what date if one heads. Mr. Juhr returned to give a statement as to what date if one he completed, until he sees the device again, and knows what is necessary to be done to it. Mr. Werner will the refror take the metter up with Mr. Link at once.

The drum end tenk equipment metter has been explained by Mr. Warner to Mr. McKlernen, at the Works, and Mr. Nicolai is heving a shop order issued to cover the seme, and will push it through as quickly as possible.

There being no further business, the meeting adjourned.

M.R.HUTCHISON

CHIEF ENGINEER.

Copies to Mr. Edison, Mr. Wilson.

MINUTES OF THE TENTH MESTING OF THE ENGINEERING DEPARTMENT COMMITTEES, HELD IN THE OFFICE OF THE CHIEF ENGINEER, SEPT. 24, 194

Present: Messrs. Nicolai, Luhr, Simpson, Warner, Lengley, Leming and Hutchison.

Absent: Mr. L. W. McChesney, deteined with Western Electric visitors. Mr. Helpin.

15" REEL FOR HOLDING 2000 FEET OF FILM.

Not as yet received from Sharlow Brothers. Mr. Nicolai will chase it up.

FITM DRYING MACHINE.

The latest development shows that the leader, with which we thread the meddine, dries out and gets brittle. Frequently it breaks. It was suggested that experiments be made toward using the same kind of meterial from which the characteristic are mad for the storage bettery, for this described his probably he could find an order that the could thought that probably he could find an order that the could thought that probably he could find an experimental problem slowly, get out sufficient length made at all to make a leader. He will look into this matter as as if it can be done without danger of putting the mechine out of businesses.

Mr. Nicolai also found that a wet film, without any apparent resson, som times get a but fust in it between the bottom end top appronents and the second of the film of the second off from time to time. He says it comes from the edge of the film. The mechine is still in its experimental stage, and these points will be looked into immediately and corrected.

MODEL OF PROPOSED A-100 DISC PHONOGRAPH.

The spring has not yet been received from the manufacturers.

Some changes of the horn are being made to conform to Mr. Edison's exiticisms regarding the lock of volume from the cld type horn we had in there, and when the model is sent up, these new improvements will be embodied in the machine.

FEASTER REWINDING DEVICE.

All the drawings for the attachment of this device to the 1916 Super-Kinetoscope, are in the shop, and a model is being made. A fartement is now working on the attachment for the Model D machine.

EIECTRICAL EQUIPMENT FOR SUFER-KINETOSCOFE.

Mr. Langley reports that the mater for the Super-Kinstoncope, for portation on alternating oursents, has been worked up and theroughly tried out from the stendpoint of prectical utility and operation of the meadons. He is now holding it up, waiting to hear from the Eccless Motor Coupany as to make the state of the S

As to the direct-current motor for the machine, he reports that he expects to have a complete motor finished within the coming week, and if so, will have a report on same by the next meeting.

Mr. Largier reports the the low-voltage release witch on the Super-Kintenory aloes not operate satisfactority on alternating output. It does work on direct ourrent, but on alternating our control the satisfactority feels, and it will be necessary to devise enother combination to be of service on alternating ourrent. This will be taken us at once.

LENSES FOR SUPER-KINETOSCOPE.

Mr. Leening entered the meeting at this time, and reed over the minutes of the last meeting, is asys that as for see he is conserred, there is a second property of the second seed that the second property of the second second second second second to control the second second second second second second the other product is within our means. It is therefore decided to order 25 seasorted foods lengths of lenses and he will proceed at once to get lowest met prices on Gundlech lenses, and endeavor to work them in on our product, for the time being, at least.

The condensers will also be selected according to quality and price from various manufacturers.

TRANSFORMER FOR SUPER-KINETOSCOPE.

The Cutler-Hammer people sent in quotations on the two sizes of transformer for the Super-Kinstoscope. Mr. Date called up. Rutchison on the Sind intent, saking if we want a model of each of the sizes, and Mr. Butchison replied in the effirmative, the models to be sent over here for test, on consignment. The letter containing these prices has been reforced to Mr. Heeming, and the Purchasing Department, for their attention.

WELDING MACHINE FOR PROFESSIONAL P. K. FILM.

The one we now have in use, on the drying machine, is working satisfactorily.

The question came up as to why it would not be a good plan to design the medium from the commercial steadpoint, and efter thoroughly trying it out and satisfying ourselves that it would be apable of being handled by the general nus of motion picture of the property of t

MOTOR DRIVE ATTACHMENT FOR MOLEL D.

Mr. Langlay stated he thought that the present motor that we have designed for numbing the Super-Linchasopp on he used for running the Model D mechine, but that on direct current with a speed of 1200, it may be necessary tor edesign the medicine as es to put more iron in the magnetic circuit, to prevent the motor from hearting up, it having beam designed for 1800 M. P. M. However, he will conduct experiments to ascertain as to whether this is necessary, and if it is not, this motor will be used on the Model D direct

BROWN STUDIO WORK.

The motor drive for the Model D for the Studio, is complete, with the expeption of the alternating current motor, on which Mr. Langley is now at work, awaiting some costings from Mr. Micolai. Mr. Hisolai, states that he will much those castings through at once, and Mr. Langley will put on the watch which he now has in stock, so that the machine will probably be gotten over to the Studio within ten days.

Mr. Warner submitted a developing ourtain effect appearsus, which Mr. Inhr designed up. Mr. Theise has seen this, but wants it mounted on an angle plate inteed of the box that was oontemplated, and this will be done and the device bent byer to the Stadiois quickly see possible. The design of the appearsus seems to be C. K.

In the drum and tunk equipment, the legs here been finished, waiting for metrifia to make the forks out of, and the furm work will be storted as quickly as possible. Mr. Micolai is mutting this through the Factory, giving it personnal stantion, in order that the quipment may reach the Bronx Studio at the exclisat possible date.

Driscoll has completed the air filtering apparatus for blower, etc., and the same has been accepted by the Studio asheing O. K.

PROPOSED IMPROVEMENTS ON MODEL D.

Cost of tools, iigs, etc. for this change was submitted by Mr. Hololai to Mr. Bison, and Mr. Bison and a language of Mr. Authorison take to whether, in his opin to werrent the expense. This was replied importance, both of the properties of the provided part of the provided the expense. This was replied to whock show a small scottine of said completely period. The provided to the parts in stock were read to expletely period. The provided was brought up that we will harders coming in from time to time, parts to take cars car when the print to take cars car will be a subject to the part of the provided the provided that the print to take cars car will be a subject to the part to take cars car will be the print to take cars car will be the subject to the part of the provided that the provided the provided that the provided the provided that the provided the provided that the provided the provided that the provided the provided that the provided that the provided the provided that the provided the provided that the provided the provided that the provided the provided that the provided that the provided the provided that the provided that the provided the provided that the provided that the provided the provided that the p ments.

Engineering notice will be sent out accordingly.

The machine will be known as the Model E.

PRINTING MACHINE FOR BRONX STUDIO.

We sent out a printing mechine, with a direct oursent motor on it. The Broxx Studie reported that they have alternating current and must have an alternating current motor. Ir. Wener requested that they send back the direct oursent motor, in order that we may use such parts of same on elternating current motors as we could feind van possible, but up to the preent time, the motor has not been received. But. Butchison addressed a memorandum to Mr. Plimpton, requesting. that the matter be given attention at his earliest convenience.

There being no further business before the Committee, the meeting was adjourned.

M. R. HUMCHISON

CHIEF BUGINEER.

Copies to Mr. Edison and Mr. Wilson.

MINUTES OF THE ELEVENTH MEETING OF THE ENGINEERING DEPARTMENT COMMITTEE, HELD IN THE OFFICE OF THE CHIEF ENGINEER. OCTOBER 7, 1914.

Present: Messrs. Hicolai, Warner, Simpson, Luhr, Lengley, McChesney, Farrell, Halpin and Hutchison. ------

15" REEL FOR HOLDING 2000 FEET OF FILM

Not as yet received from Sharlow Brothers.

FILM DRYING MACHINE

Owing to pressure of work, above the ordinary, and the fact that the film drying machine is working fairly well, no further time has been devoted to looking into the little difficulties enumerated in the Minutes of September 24th, 1914. As soon as the pressure of the Minutes of September 24th, 1914. As soon as work lets up a little, we will undertake it again.

MODEL OF PROPOSED A-100 DISC PHONOGRAPH

The new springs have arrived and the machine is being equipped with them. As soon as a suitable spring is found to give the results required by Mr. Edison, it will be sent up to the Laboratory for approval.

FEASTER RE-WINDING DEVICE

It looks very much as if Feaster and his associates are going to withdraw their proposition on this matter, and we are at present treading water on same.

Work has been stopped on the model, drawings, etc. in the factory.

ELECTRICAL EQUIPMENT FOR SUPER-KINETOSCOPE

The first alternating current motor for driving the Super-Kinetoscope is now up in Ressels Department, to be fifted with cones, belts, etc. The direct current motor is ready for assembly, with the exception of the commutator, the material for which is promised for delivery this week. Expect to have this motor finished up by next Wednesday, the 14th instant.

Mr. Langley submitted a model of a centrifugal cut-out switch for use on alternating current motor for the Super-Kinetoscope. states that the Peerless Company wants to sell us these switches states that the regriess company wants to sell us these switches at \$1.40 each for the Kinetoscope motor and \$1.20 each for the sharing machine motor. The workmanship on this switch is rather inferior, and not at all comparable with that on the switch which Mr. Langley got up, but which infringes the Peerless Motor Company's patents.

Mr. Redfearn said that it will cost to manufacture this centrifugal

switch which Mr. Langley devised, \$4.81, including all overhead. This would be without royalty to the Feerless Company. It is suggested that we communicate with the Feerless Company, to see what royalty they would charge, to permit us to manufacture our switch under their patents.

An estimate on tools for making Mr. Langley's type of switch would cost \$400.00, as per Otto Weber's figures.

It is left to the discretion of Mr. Wilson to decide as to whether or not we should proceed by using the switches that will be furnished by the Peerless Company at the above prices, or whether we would care to invest the money in the tools, and secure a license under the Peerless Company patents to manufacture our own type of switch. A reply to this from Mr. Wilson is respectfully requested.

This switch is the only thing that prevents our making our own shaving machine motors, at the present time, as we are buying all these shaving machine motors from the Emerson Company. We have all the tools made for the shaving machine motor, and further manufacture is being held up because of this switch.

In reference to the low-voltage release switch on the Super-Kineto-scope:

It has been found that the design of release switch, gotten up by Mr. Gall, operates satisfactorily on direct current, but it does not operate on alternating current. Insemuch as the majority of our machines are alternating current machines; it is necessary on alternating currents. Bewernd experiments there for a districting currents. Several experiments there for this purpose has not been darteed. The Cutter Company, Cutler-Hammer, and the Coller-Smith Company have been figuring on an alternating current out-out, to be used in connection with this machine, but nothing satisfactory has as yet been submitted.

We will proceed at once to devise some sort of out-out which can be used satisfactorily on the machine.

Mr. McCheeney recommended that in view of the fact that we do not at the present time, have a cut-out for the machine, that we put out the Super-Kinetoscope without the automatic out-out on the alternating ourrent machines, but put the present and satisfactory attended to the super-Kinetoscope awaiting the perfection of an alternating ourrent out-out device.

Before the next meeting, some definite action will have been taken in the matter, and reported on.

LENSES FOR SUPER-KINETOSCOPE.

It has been decided to use Gundloch lenses on the first 25 machines. The Bausch & Lomb people have submitted a condenser which they claim is superior to that which they previously furnished us, and insamnd as most of the other condenser come from Europe, we do not care, at the present time, to throw the Bausch & Lomb people down. The new

Bousch & Lomb condenser will be put on test by Mr. Halpin, at once, and report handed in.

It is suggested that when writing to the Bausch & Lomb people, that Mr. McCheenoy put in a paragraph, stating thatwe have decided to use foundlach lenses on our Super-Kinetoscopes, for the reason that the Bausch & Lomb lenses submitted by them were inferior to the Gundlach lenses.

TRANSFORMER FOR SUPER-KINETOSCOPE

Samples from Cutler-Hammer not yet received, as they are not due. Mr. Date will be out here next Tuesday, and we will try to hurry delivery on these samples.

WELDING MACHINE FOR PROFESSIONAL P.K. FILM

No further action on this, owing to pressure of other work.

MOTOR-DRIVE ATTACHMENT FOR MODEL D.

Mr. Langley reports that upon receipt of Motor case, he can finish up this motor very quickly. This motor also calls for an automatic cut-out switch, as per notes on "Motor Drive for Supe-Kinetoscope", of last meeting. Mr. Micolai reports that the case is ready, and will be sent to Mr. Langley's Department, at once.

BROWN STUDIO WORK.

The motor drive for the Model D for the Studio is covered in the paragraph above.

Mr. Werner is laying out the support for the dissolving curtain effect, and expects to have it finished within a day or two.

In the drum and tank equipment, everything is ready, except the drum. This is now being worked on.

PROPOSED IMPROVEMENTS ON MODEL D.

The patterns are being made for the proposed improvements, and the work is under way.

A suitable motor has, at last, been found for this printing machine, and we expect to make delivery to the Bronx Studio, on Friday, the 9th instable.

MICA WINDOW ON DOOR OF FILM MAGAZINE.

Someone submitted an idea embodying a mica window placed in the door of the magazines, to permit of the film being seem within the magazine, to enable the operator to know how near the end of the film he is getting. The Committee looked over a mobile but it was decided that the feature is not of sufficient importance to warrant the change that it would necessitate in the construction of the door.

Mr. McCheeney submitted a letter received from Mr. F. R. Richardson, Editor of the "Moving Picture World", New York City, in which he oriticizes, on the Super-Kinetoscope, the rack springs, the carbon stillingness to come out at any time the submitted willingness to come out at any time the submitted his signified his willingness to come out at any time time of the submitted his signified his "Moving Picture World". Mr. Farrell advises that this man has great influence with operators all over the Country, publishing hints, etc. for operation and construction, in the Projection Department of the "Moving Picture World", which are read with considerable availty by the operators. It therefore seems important that we have this man's good opinion.

He will be invited out for some day next week, and a general conference between those interested, take place. Mr. McChenney and Mr. Farrell will consult with Mr. Hutchison some day next week when it will be convenient to invite Mr. Richardson out.

The Committee inspected and approved a Home P.K. outfit for advertising novelty, Consists of an incandescent lamp Home P.K. with motor drive and endless 40 foct one row film, with magazine box. Works very well and will be made commercial on approval of Mr. Edison.

It is the concernue of opinion of the Committee that our friction taken up in not all that it should be, especially when a 2,000 foot real is put on the machine. It certainly subjects the film to more of a strain than the film should be subjected to, but this was decided upon by Mr. Gell as being the best take-up, and in lieu of better advice on the subject, we stopted it. Moreover, it is also deverable the original transfer of the subject is the subject of the first opening the original transfer of the subject is the subject of the subject is the subject of the subject is the subject of the subject is the subject of the subject is the subject of the subject is the subject of the subject is the subject of the subject is the subject of the subject is the subject of the subject of the subject is the subject of the subject

There being no further business, the meeting adjourned.

M. R. HUTCHISON,

CHIEF ENGINEER

Copies to Mr. Edison and Mr. Wilson

MINUTES OF THE TWELFTH INSTING OF THE ENGINEERING DEPAREMENTS COLUMN THE OF THE CHIEF ENGINEER. OCTOBER 15, 1914.

Present: Hessrs Gall, Micolei, Luhr, Warner, Farrell, Simpon, Langley Halpin and Mutchison.

Absent: Messrs. Leeming and L. W. McChesney.

15" REEL FOR HOLDING 2000 FERT OF FILL.

Received from Sherlow Brothers, but incorrectly made. Sent block for alteration.

FIEL DRYING MACHINE:

Same as last meeting. Working quite well.

MODEL OF PROPOSED A-100 DISC PHONOGRAPH.

The machine was assembled and ready for test, but when ready to be cant up to the inboratory, instructions were received by ir. Historia from it. Misson to have the motor taken out of the A-100 and with to the A-150, to see if it would be epplicable to this model. This model may not not ready. Will be sent up for ir. Suitson's imposition on the 15th instant.

Another motor, of seme design, is being built with two springs, for application to the QE50,00 model. This motor will also embody pressed steel top-plates, in place of cast-iron, for purposes of economy.

LEMSES FOR SUPER-KINETOSCOPE.

Same as last week.

CONDENSER LIQUIDS FOR SUPER-KINETOSCOPE.

in. Perrell presented for consideration two lens mounts, put up by J. D. Elbert, of Sen Prancisco, California. It is the contential of cortain motion picture experts that the breakage of content motion picture experts that the breakage of combinery, so that in by the greater thickness at the center, within the center, counting incoming down, the periphery cools given of the condenser. That lens mount termin strain, while the content of the Super-Kindstonope Londay afternoon, and it is his opinion that something should be done to correct this defect.

ir. Gall spake favorably on the matter, but concurs with ir. Hicolai that the mathod of mounting the lens is, in this particular case, too copenion and one to the subject of ro-design. In ony event, it could not be used as submitted to the committee, in the Super-Kinetocope. There is not the room for mounting it. Attempts will be made to dought dist facture on the condensors for Super-Kinetocope for trial, and ir. Indir will have this mounted so as to test.

ELECTRICAL EQUIPLEMT FOR SUPER-KIMETOSCOPE.

The first alternating current motor has been put together, and is on the machine.

Mr. Durand has taken up the matter of royalty, with the Peerless Company, in the matter of the centrifugal switch, but no reply has yet been received.

The first fifty of these will be bought from the Feerless Company, as the Peerless Company makes them, so as not to hold up production, ir. Inagery predicts that there will be some labor measury on these surticious, effort products that there will be some labor measury on the securities, effort allow it will be necessary to put on them, will determine us to whether or not it will be excessive to make on them, will determine us to whether or not it will be expedient for us to spend the four hundred dollars for tools, as brought out in the unites of the Eleventh locting of the Engineering Committee, ir. Wilson will read this as answer to his measurendum of cotober laby.

LOW VOLTAGE RELEASE SWITCH FOR SUPER-KINETOSCOPE.

Two direct current release switches will be made up and installed on the machine this week.

Ir. Langloy reports that the cutalry-minmer Company have submitted an alterning current out-out divisor which, clibing it is a little large, on he mounted on the title to the minime there there is lots of room. On the cutal the two cuts the model with this out-out device, which is now squipped with direct current out-out device and motor, to see if it is operative.

TRANSPORLERS FOR CUPER-KINETOSCOPE

Delivery of sample is promised between the first and tenth of Hovember.

WELDING MACHINE FOR PROFESSIONAL P.K. FIRM.

Owing to the fact that in. Kennedy has been busy on the phonograph demonstrators, he has not had the opportunity to do enything Aurthor in this matter.

MOTOR DRIVE ATTACHMENT FOR MODEL D.

The frame has just been received, and is being assembled.

BRONK STUDIO WORK.

The motor drive for the Hodel D for the Studio is covered in the paragraph above.

The dissolving curtain effect has been finished, with means of mounting on machine, and shipped to the Studio today.

In the drum and tank equipment, everything has been completed and was snipped on the 14th instant.

ADVERTISING WINDOW DISPLAY HOME KINETOSCOPE.

Some experiments have been made here in the Indoratory toward the resurrection of the advertising window display stunt evolved about two or three years ego, but with which nothing was done. There seems to be a temme for this device and, during odd times, we put one together. As a rough model, it are remarkably well.

A better model is now being assembled, and we expect it to be finished in a few days. Then it is, the model will be put to test, and such refinements as necessary subside for further completeration.

GAUGE FOR LINING UP SPROCKETS OF MODEL D KINETOSCOPE.

In August of this year, a suggestion came up from the Works, covering a gauge or templet to be used on the hidel D Kinetescope, for the purpose of liming up the sprokets.

This was objected to, for the reason that:

- 1. The size of aperture plate has been changed in the re-design of the Hodel D, now being smaller than before, and
- The forcible placing of this gauge into the die cast aperture plate of our present mediane would do the aperture damage, which would show up on the screen.

ilr. Gall suggested that if we desire to put out such a gauge, that the projections, formerly intended to be showed into the spectrum, superved, and nothing but a rectinguist opening by placed on the properties of the time operator con, by liming this upon the place of the place of the time string in Place of the place of the place of the place of the place of the place of the same of the place of the place of the properties with the gauge held in this control our old type mechine, the smaller apertured mechine being readily set for the same gauge.

Other objections to this device were found last Spring, as per report of lir. Halpin as follows:

 The aperture gauge itself must be perfectly true and, with the present punching operation, no doubt extra operations are necessary to obtain this. Page \$4

2 .- The lining up of aperture interferes with the ready lining up of the sprockets.

5. The two screws holding sperture bracket to mechanism head are not both everlable with the gauge in place, accordingly one has to be tightened after removing the gauge.

gauge is in place, sortions desired to the control of them gauge is in place, sortions desired become so capeture or its plate. This is an operation shall be come to a capeture or its plate. This is an operation shall be controlled by the control

There being no further business before the meeting, it adjourned at 4 P. H.

H. R. HUTCHISON

CHILF ENGINEER.

COPIES TO LESSES. EDISON, WILSON and DURAND.

MINUTES OF THE TUTTTEFATH MEETING OF THE ENGINEERING DEPARTMENT COMMITTEE, HELD THE OFFICE OF THE CHIEF ENGINEERA OCTOBER 28, 1914

Present Mossrs Gall, Micolei, Laker, Warner, Simpol Lyngley and

Absent: - Messrs: Leeming, L. W. McChesney and Farrell.

15" REFL FOR HOLDING TWO THOUSAND THET OF FILM.

After an extended discussion, it was decided that the real an authorities of could be dispressed referrially by hearing the result bases so not into the ends, that fills can be sligned in on either the order and residual pieces for a dispense of three relating to the measures to there the end of the Cilm' to firstlink the freeding up the meabline. If the end is no disposed with the present construction they could not goodstay rath the late of the relating to the first held of the relating to the first held of the relating to the first held of the relating the first held of the relating the first head the relating to the relating to the relating the relating the relating the relating the relating the rela

FILM DRYING MACHINE.

he for an the mediate is conserved. He dell reports that it is work and man enter satisfactorily, but to make the mediate of-feetre the der point of the room and the demonstrate must be kept constant. To bake one of this, Mr. Warner has easied Mr. Moollough to make some place of this, Mr. Warner has easied Mr. Moollough to make the second place that the duck in over the satisfact of the man of the duck in over the satisfact of the man of the satisfact of the sa

MODEL OF PROPOSED A 100 DISC PHONOGRAPH

Mr. Nicolei reports that the model is ready, and is now awaiting the return of Mr. Edison, for inspection and further comment.

The additional motor, of the same design, having two springs, for application to the \$250.00 model, will be recay by the time Mr Edison returns.

TAMSES FOR SUPER KINETOSCOPE

In the lenges of over three inches, the Sundlach is superior, but the Bauseh and Loub people are trying to build a lens to equal or surpass it. In tizes less thus three inches; there is not enough difference in favor of the Gundlach to garrent the delitional opposes, so we will use Baused and Loost for everything over three their freed lengths and Gradiach for everything over three inch focal lengths until further motion.

CONDRHSER MOUNTS FOR SUPER KINETOSCOPE.

The Condonner mounts cent over by J D Elbert of San Francisco Cellifornia, here been so altowed as to portant of their bailty amplied to the Super Einsteincope. This proparation has been completed, and the source have been seen so of Fig. 12 as for test.

Mr. Gall suggests that a good deed of the trouble caused in the break ing of condensers to occasional by draft. He suggests that a plose of French plate-class of 1/8" thickness and flawless be clipped in between the combouser and the erc. He feels that this piece of plate class will protect the inside condenser from breakage quite an effect treat as the nouthness shows referred to.

So so will make an expections (Mr. Warner) in which the estumbler Branch and found conditioner will be out into the super Missiscoper with the regular mounting, and with the plate class slove referred to an obspaced with another best with the new conditions mounting above referred to, without plate class called the new conditions that the desired the conditions of the c

REPORT CAL ROUIPMENT FOR SUPER KINETOSCOPE.

All the development work has been finished for A C. and D. C. motors for the Super-Minetoscope.

As to the myster to be paid to the Feerloss Company for the operation under their patents in the automatic entice; Mr. Lun, Ley reports they have setted they will change as requiry of \$-50 and for the first five handred. \$-50 and for the first five handred. \$-50 and for the first set of the handred of the predects

We have bought firty of these pricises which will have to be changed that reconver the first or confidences. Mr. Learley has a few order to cover the Labor charge on these servicies. Then this experiment that both such on well be solt to determine us we whether or not in this both such one will be solt to determine us whether or not in this both such particles. The solid property of the solid property of the solid property. This is a question which will be settled later.

The automatic number which we propose to use on the Super Minctoscope mater is not subject Nor use on the claving mechanic mater necessities ing our buying a cheaper switch from the same company for the claving machine motor, and this switch is countdevelopy interior to the superior materials of the sup

LOW VOLTAGE RELEASE SWITCH FOR SUPER RINETOSCOPE

The Alternating Current out out device submitted by the Outler Hamser Company has been criticised by Mr. Gall as being apt to produce excessive noise if any corrosion or dirt takes place between the Expect

and the armsture. We have of the Orthon Limener Company, was here this sorring, the label instant, and states that he will design and bould for me has been considered in the latest place in the latest place. The hard is the converte on the latest principle. That is to write the switch, but when the ourrent goes off the latest rill context the switch. It is exitably statest the way to be a superior to be sufficient to the latest rill factors than the present device submitted to the latest proposed. The latest proposed in the latest proposed in the switch but the switch between the submitted that the proposed in the latest proposed.

Mr. Langley reports that the direct current low voltage release has operated on test for 7,000 times, and has not failed ones in said 7,000 times. There is lines and has not failed ones in said points, but down the land ones the content of the said ones to be considered on the said ones of the content of

TRANSFORMERS FOR SUPER KINETOSCOPES

Mer. Date, of the Cutler Memmer Commany states that he is under the impression these transformers 'eve been shipped to us. They were thave come by express, and he is going to look the matter up and report later.

ELECTRIC WELDING MACHINE FOR PROFESSIONAL P.K. FILM.

Wr. Warmer submitted a sumple of cleatric worlding modeline for film, which has been in use for mite some time in the Film Flant which has been in use for the been given to understand joints have been stress than the use of cement, he has a himself been unable to make a common the use of cement, and naturally make a normal submitted in the machine is used, cement be used in configuration. The machine is used, cement be used in configuration with it further tests have seen make to go the joints can be under without cement in commercian with the problems make the machine.

On Mr. Gall's recomme latin, we turned the model over to Mr. Duvis for sotual test.

MOTOR DRIVE ATTACHMENT FOR MODEL D.

Mr. Langley reports that this will be ready temorrow, the 29th instant RRGEN SEUDIO WORE.

Motor drive for he Model D is covered in the Paragraph above.

The drum and to equal ment has been completed, and was shipped on the 14th instant is an introduced, so Mr. Call advisor was: is well to Studie to a to install it.

ADVERTISING WINDOW DISPLAY HOME KINETOSCOPE.

The model has been finished and it is now up to Mr. Much to finish the woods work. Expect to have it read, for report at the next mostling.

the aporture place is still up in the car, but during the coming cook, Mr. tell will endower to colve the problem-

There being no Author business before the Consisten, the meeting was edjourned at 4 50 P. M.

M. R. HUTCHISON

CHIEF ENGINEER

Copies to Mesers - Edison, Wilson, and Dermai

My Rit Mars.

MINITURES OF THE FOURTERN'S MARKETING OF THE MINITURESTING DEPARTMENT COMMITTEE HELD IN THE OFFICE OF THE CHIEF ENGINEER, NOVEMBER 6, 1914.

Present Messrs, Nicolai, Luhr, Simpson, Warner, Halpin, Langley and Hutchisons.
Absent Messrs, Leming, L.W.McChesney, Gall, Farrell.

2.58 REEL FOR HOLDING TWO THOUSAND FRET OF FILM

Lie real has come up for test, but at the present time, we have no menthme in the Laboratory on which to test it. If nicolar will lead us a magazine with another real in duplicate of that which has been scat up, and the tests will have been continued by the next meeting.

FILM DRYING MACHINE

Mr. Warner reports that by correcting the arrangement of the eprocket and rollers, all signs of perforation locking these disappeared, and the machine in riming sufficiently of the consequence of follow up the matter of the consequence of the room, with a view of designment of the consequence of the consequence of the consequence of the conpagement for accomplishing the same result as is now accomplished by manual regulation.

MODEL OF PROPOSED A-100 DISC PHONCGRAPH.

Mr. Micolai reports that although the mechanism and complete machine are O.K., he finds that they are not quite satisfied with the horr, in that sufficient volume is not given off. He proposes to try one or two experiments on horns; and will endeavor to correct this before the next neeting.

CONDENSER MOUNTS FOR SUPER-KINETOSCOPE

Mr. Warner reports that owing to the fact that the Loup houses on the third floor of the Labovetor have been robbed of their lamps, for supports and the state of

ELECTRICAL EQUIPMENT FOR SUPER-KINETOSCOPE

The Switches have been received (fifty in all) but nothing has been done in the way of changing them over to suit our conditions. Hr. Langley expects to get at this during the coming week. The rest of the subject can be closed, until further notice.

LOW-VOLTAGE RELEASE SWITCH FOR SUPER KINETOSCOPE

Mr. Langley reports that Mr. Gall is of the impression that a single pole switch will be sufficient for this purpose. If such is the case, we may be able to got it into the same space that is now occupied by the direct current low-voltage release mechanism. He is experimenting along those lines.

He further reports that the Gutler-Hemmer Company expect to have a commercially available emitth here for test, by Wednesday of next week. The Hart Manufacturing Company, and the Roller-Smith Company both expect to send in model switches.

TRANSFORMERS FOR SUPER-KINETOSCOPE

The Transformers have not, as yet, some in from the Gutler-Hamma and Mr. Date, of this Company, was communicated with this afternoon, over the telephone, as to delivery. They are already overdue.

ELECTRIC WELDING MACHINE FOR PROFESSIONAL P.K. FILM-

Mr. Warner reports that he took the machine down to try it out, but found that two dips were necessary to hold the film down onto the base of the machine. He thereupon brought the machine to the base of the machine to the theorem of the took the base of the base of the part on, after which he took the ock and the took down Laboratory and had the clips put on, after which he took to the Works and used it on the drying machine, and which have to retain it for use on the drying machine until some satisfactors when the top to the top the control of the produced for featening the film begether on that machine.

This will give the welding machine a good test.

Hr. Luhr suggested that we make up enother one of these welding machines, embodying features not contained on the present machine, and having the whole thing more practicable and servicable. He therefore will proceed to get out a machine in accordance with his ideas on the subject.

MOTOR DRIVE ATTACHMENT FOR MODEL D.

Finished and delivered to the Bronx. This will close this paragraph.

ARONX STUDIO WORK.

The drum and tank equipment has been completed for several weeks and delivered to the Bronx Studio. It has not, on yet, cars neat up.
Mr. Gall is now on the job and is waiting for the compressed air pressure tank and filters in conjunction with these tanks, upon receipt of which they will be set up and put into operation.

1915 SUPER KINETO C I

Mr. Nicolai makes th. fol. wir report:

"All that we were wan ing or to assemble the first machines were the bevel gears. These or enserved today. They look fine. They were out by the Gleast Company on a now small bevel gear planter they where just produced. We othere tweether that are they gear planter they will be profitable for us to tay one of these new gear outting machines for our work throughout the Shop."

Mr. Nicolai further goes on to say that the appearance is excellent and when he has had a little further experience with the gears, he will make his recommendations accordingly.

We will have two new Super-Kinetoscopes out within the next ten days. They will be for direct-oursent operation. One of them is for Mr. McCheeney to show to his outcomers, the other for the Underwriters to criticize. As soon as a definite within it doubted upon for the alternating current type, a machine of that type can be put together within a few days.

These two machines that are now being put together will also prove out all the tools jigs, etc. for the manufacture of the Super-Kinstoscope has soon as these have been proved out by these machines, we will be keeply to go shead and produce machines in quantity.

TELESCRIBE.

The tools for the manufacture of the Telescribe are coming along in good shape, and Mr. Nicolai expects to have the tools out in about two weeks.

PROPOSED NEW MODEL FOR AMBEROLA X

charles Mainor and Constable have "aken lows the proposed now model" or saberala X. The legal Department is now working on it, to see machine or not there are any patentable features which we want to cover. It has been substited to Mr. Rison, and has seem to upprove of it. An objection has been raised to this machine, and that is, the governor gear is made of libre. It has been our experience that all fibre gears we have put on the governor gear is made of ither. It has been our experience that all fibre gears we have put on the governor samples which a short that the material does replaced within a short. That is to say, it warps, gets out of shape, swells, blind etc., and has in the past been a source of constantly reporting to us that in their travels throughout the Country, they are continually exerving the old fibre general from the Triumph and is the standard that the control of the same standard to the control of the same standard to the same same than the same same than the same same than the same same and the same same than the same same than the same same than the same same than the same same than the same same than the same same of standing up to its work.

There being no further business before the meeting, it adjourned at $4\ P.M.$

H. R. HUTCHISON, CHIEF ENGINEER.

Copies to Messrs. Edigon, Wilson and Durana.

1914 M.P.

MINUTES OF THE FIFTEENTH MEETING
OF THE

ENGINEERING DEPARTMENT COMMITTEE, HELD IN THE OFFICE OF THE CHIEF ENGINEER NOVEMBER 19th, 1914.

Present - Messrs. Nicolai, Farrell, Simpson, Halpify, Gall, Langley, Constrble and Mutchison.

Absent - Hessrs, Leeming, L.W.McChesney, Luhr, Warner.

FIFTHEN INCH REEL FOR HOLDING TWO THOUSAND FRET OF FILM

Mr. Halpin reported that some difficulty had been experienced with the reel. On re-assembly, it seemed to work all right, except that on the end of the film next the hub it tears the sprocket holes. He is to determine as to what sumses this trouble and report on same at the next meeting.

FILM DRYING MACHINE.

Mr. Nicolai reports this machine is running O.K., and has been for the past two weeks. It is giving no trouble at all.

MODEL OF PROPOSED A-100 DISC PHONOGRAPH.

This was submitted to Mr. Edison. He objected to several features, among them being the pressed steel top plate, etc., and this matter will receive further consideration at once.

Mr. Edison has stated that he wants to work on it himself.

RECTRICAL EQUIPMENT FOR SUPER-KINNTOSCOPE,

Three of these switches have been changed over for embodiment in the three model Super-Kinetoscopes that are being made up as samples. Temporary templets are being made up to enable Longley to change over the blance of them (47 in all) and he Sypects to have these finished up within a week.

LOW-VOLTAGE RELEASE SWITCH FOR SUPER-KINETOSCOPE.

Langley reports that development has progressed to the extent of being able to see daylight on this alternating oursent, low-voltage release mechanism. He expects to have model ready for submitting to the Committee by next week's meeting. Thus for, we have not received anything from Outler-Hommer in the way of a commercially available switch for this purpose, but they are working on it. So also are the Hart Hamufacturing Company, The Roller-Smith Company have turned it down.

CONDENSER MODEL'S FOR SUPER-KINETOSCOPE.

The mounting submitted, and which has been tested by Mr. Halpin, has been referred to Mr. Parkhurst, and we have the following report from him:

"Tested the two lenses acrewith. Scened to stand the heat, without cracking, but did not show as alear a field on the curtain as our regular stock lenses. Show a dark spot or the curtain which we cannot get rid of by adjusting the lump or lenses."

Mr. Halbir brought down the sample, and it was found to be quite loose in its mount.

Steps will be taken immediately to experiment with the lens mourting, to see if we cannot revolve a more practical proposition chart will hold the lens pericetly rigid, and yet will prevent the lens from crucking. Mr. Parrell tates that we have he a great deal of trouble of late with the lenses cracking, and comething should be done at once to overcome this difficulty.

This especially applies to the Super-Kinetoscope, because of the larger are that will be used, and therefore the greater heat therefrom.

Mr. Hulpin reports that he is also testing the scheme which Mr. Goll evolved or watting spises of French plate glass so and the condenser, allowing an air space to sent between the glass and the condenser. These tests are proceeding in Mr. Hulpin's Depurtment, and full report will be submitted at the next meeting.

Mr. Gall suggested that we run the current up to about eighty amperes in making these condenser tests, so as to have the conditions exceeding those that occur in practice, and be on the safe side.

Mr. Langley reports that the Gutler-Hammer people sent over two transformers .. 60 to 80, and another 80 to 120 amperes.

The 60 .80 worked out very well indeed, but the 80-120 did not seem to be a very good proposition. Mr. Gall raised the point er to whether there is really a market for an 80--120 transformer in this Country, saying that if we have occasion to furnish the Super-Kinetoscope to Europe, they can best us out on transformer construction, as far as price goes, and that we had better cell the machine without transformer for European use.

Therefore the Committee $h_{\rm GS}$ decided to concentrate at present on the 60 $\cdot\cdot$ 80 ampere transformer.

Mr. Langley will therefore return the 80 - 120 ampere trumformer be father Hamser Company, and will send the 60 - 80 transformer over to the Laboratory, to Mr. Halpin. Mr.Halpin with one-lineh carbons in an are, end will report on some at the next needing.

MOTOR DRIVE ATTACHMENT FOR MODEL D.

The attachment that was intended for the Bronx has been finished and sent there. Mr. Gall reports that the machine runs above normal speed - 68 r.p.m instead of 60 r.p.m. lw. Gall also reports that Theiss has advised him that the machine does not start up promptly. Hr. Lengley brought up the point that possibly the belt is too stiff, and that if a more flexible belt is used, the condition will be 0.K. Hr. Gall is going to take one of these flexible belts out to the Bronx, and try it. Further report will be made at the next meeting.

Mr. Farrell says that he has quite a stack of mail on his desk from prospective purchasers of Model D motor attachments, and wanted to know what he should write them.

We have decided that we would test the apparatus at the Bronx in practical service, but immeade as the machine at the Bronx is not run remy often, we will duplicate this outfit, and put it down in Davis' place, where it will get a sure-enough run in, in a very short time.

Mr. Langley will therefore get this outfit together.

ELECTRIC WELDING MACHINE FOR PROFESSIONAL P.K. FILM.

As Mr. Luhr and Mr. Warner are both absent, there is no report on this.

SITPER_HINETOSCOPE.

Mr. Micolai reports that two of the Super-Kinetoscopes are practically finished now. Tools appear to be in first-class condition and no trouble has been run into, in assembly.

The third one will be made up by next Wednesday.

One of these goes to the Underwriters, another to Mr. McChesney and the third one goes to Breck, of San Francisco.

Mr. Gall reports that he looked at one of the mechanisms of this new product, and was highly pleased with it. In fact, he says the gears run smoother, are out better, and the whole assembly is superior to that originally sent down to the factory.

TMLESCRIBE

Mr. Nicolai reports progress on the tools.

GAUGE FOR ALIGNING SPROCKETS WITH APERTURE PLATE.

Mr. Luhr submitted a model, which looks very good to the Committee, This will be sent down to the Inspection Dept. of kinetoscope Assembly and given a practical test. Mr. Hicolal will report on this next week.

DICTATING MACHINE

Mr. Hutchison reported that out of four mandanes of his immediate knowledge, the one into which he dictates at the office, the one his secretary as, the one by Norton's desk, and the other one which the blank had not used at more, three of the hard had been the control to the short steel apron or guard in the name has control to the short steel apron or guard in the property of the control to the control to the control to middle the cylinder. The Dictating Machine Department was notified and an inspector came up and made them fact, but there is evidently some defect in design, or they would not work loose in practice.

Copy of these minutes will be sent to Mr. Darand, for his information, and porhaps this difficulty can be remedied.

Mr. Hatchison also desires to call attention to the tendency for the small set sorse which holds the recorder in its frame, of the work loose. Owing to the fact that the floaths the strain all comes on the recorder, in time this arraw seems to work loose and cause trouble. He suggested that a more substantial method of clamping the recorder in its mount be devised.

Mr. Nicolai suggests that possibly it would be a good plan to split these rings to clamp the recorder and reproducer on the business machine, and clamp them around the recorder and reproducer.

HAND REWINDER FOR SUPER-KINETOSCOPE-

Mr. McCheeney wrote a note, in his absence, stating that he is unclose to got a new hand rewinder for sale with the Super-Kinetoscope, and hopes exceedingly that it will not be increasing to soil the came old unactificatory rewinder we have always suppliedas part of our standard equipment on projecting mendates.

Use, hatchison called attaction to the fact that Tuchill before he went to South America, devined a hand rewinder having a time part arrangement. That is to say, that when first whiching up the film on the wall hab of the real, the residual, are speeded up no se to not make this part of the rewinding too above. But when the dissector increased, by around of the and in producing the rewinding very much less actions than at present

Mr. Simpson also remembered this design, but it was hid caide when Mr. Tuthill wont away. He will look it up and not if it common be reduced to commercial condition by the time the next meeting is hold.

ADJUSTMENT OF THE LEGS OF THE SUPER-KINETOSCOPE

Vr. Parrell brought up a nemoroudum be wrote Mr. Hutchison under dath of November 11th, for bringing up at the next meeting of the Engineering Committee, as follows:

"What provision has been made for edjusting the logaof the Super-Kinetoscope, so that if placed on an uneven floor, or one slightly on an angle, all four legs will fit ome and close to the floor?"

Hr. Gall brought up the point that this mending, weighing about 250; hims, should be treated to green as I hite in a machine show. They are not intended to be moved around, and when once installed, should be shimmed up and personnentar belief to the floor, so as to have a good foundation. Adjustable features on the legs could be put on, but this is deemed too expensive and unnecessary for one installation.

PROPOSED NEW MODEL FOR AMBEROLA X.

The machine was adopted unanimously, as far as quality of tone reproduction is concerned, but details of its construction are being redesigned to admit of more economical manufacture, etc. This is on the drawing board at the present time.

WIRE TERMINAL FOR SUPER-KINETOSCOPE

A model was submitted by E. B. Foote and Company, 184 Lette 84. Chicago, which we consider superior to that herotofore used, and we recommend that this be adopted as our terminal wire.

LEGSES FOR THE FIRST 25 SUPER-KINETOSCOPES.

For food langths up to and including three inches, Basson and bomb 1/2 size regular martin picture lens tube, only without jacket.

For all focal lengths over three tacher, Gundleen Manhatten Ontical Commany's No. 1 motion picture Lens.

For the stario-less, the same lenses now supplied with the Model B machine, are resommended.

All but the Gundlack lennes are regularly curried in stock and will be realiable at about notice. There lennes or greater found lengths than three inches are required, the Sales Department should give notice to the Furchasine Dept. Sales begaring the should be measured. This is necessary, because the Jundlach lennes must be ordered, not not not not the

Bound & Lomb and the Crown Optical Company are about to submit lenses for test, and final specifications may possibly be changed by the result of these tests.

There being no further business before the Committee, it adjourned at 4 P H.

M. R. 'UYCHISON

CHIEF ENGINEER

Copies to Messrs. Edison, Wilson and Durand.

1914 m.P.

MINUTES OF THE SIXTHENTH MEETING OF THE ENGINEERING DEPARTMENT COMMITTEE, HELD IN THE COFFICE OF THE CHIEF ENGINEER LOVEMBER 27th, 1914

Present: Messrs Nicolai Farrell Simpson Gall Luhr, Langley, Constable Warner & Hutchison.

Absent: Messrs Leeming L.W.McChesney & Halpin

PIFTEEN INCH REEL FOR HOLDING 2000 FEET OF FILM.

After an extended line of experiments, in producing a read hub having tests in conjunction with slots for holding the bottom ends of the film to the hub, we have found that in every instances the spreachet holes or defilm have been torm when running the real in the production madning the read in the property placed on the drum, and therefore Mr. Gall is requested to design up such a combination as he thinks will work, and the same will be tried. Up to the present, we have met with no success in our efforces in this direction.

Another method of retaining the film to the hub has been suggested by Mr. Halpin, and it looks quite reasonable. Mr. Luhr will now proceed to make up a reel ambodying this new feature, and the same will be put up for test.

This matter is not one of great importance, but simply an effort on our part to better the conditions that now obtain throughout the United States in holding film to reels-

FILM DRYING MACHINE

Mr. Nicolai reports that this machine is running satisfactorily MODEL OF PROPOSED A 100 DISC PHONOGRAPH.

Mr. Constable reports that the A 100 Disc Phonograph is being redesigned in certain features, and he expects to have the model out this coming week.

RIECTRICAL ROUIPMENT FOR SUPER-KINETOSCOPE

Three of the motors, made by us, embodying switches purchased from the Peerless Motor Company, which said switches have been changed to suit our requirement as to provide better operation are in work, and have tested out satisfactorily. Mr. Langley reports that the remaining 47 switches are now being changed over to embody these improvements and after such change, they will be put into stock and held for future use.

Our object in finishing up this lot of 50 is, to determine how much labor is necessary to change over the switches, in order that this change over out may be added to the purchasing cost, to determine as to whether it would be better for us to make our own switch, puying royalty to the Pearlies People; or whether the vould be controlled to the purchase the property of the period of the people of the peopl

CONDENSER MOUNTS FOR SUPER KINETOSCOPES

in. Gall and Mr. Warner report that they just have finished a series of tests of condenser lesses, in which the mounts are of considerable mass. Hr. Gall specifies that these mounts should in practice, be copper, if adopted. The object of the heavy mount is, when it becomes heated with the condenser; it prevents the thin edge of the condenser of the stronger on his side of the condenser or a piece of glass on the side of the condenser or a piece of glass on the side of the condenser or a piece of perspective or the side of the condenser of the side of the condenser optically. It must be supported from its perchipery, and have nothing on either surface.

Experiments conducted in the placing of a sheet of glass between the arc and the condenser have failed thus far, for the reason that it is practically impossible to get Schott glass that 'optically place. If the glass put in between the arc end the condenser is not perfectly flat, it will dishared, be get their class expert to make some appeal thin plate glass pieces, which are now being annealed, and which he hopes will overcome the difficulty.

Mr. Gall has conceived the idea of using a condenser of 7-1/2" fool length, instead of 6-1/2". This will remove the arc lamp about one inoh further from the condenser, and thereby cut down the heast to which the condenser is subjected without materially affecting the screen illumination. Then, if we are able to get the proper piece of glass to put in between the arc and the condenser, we hope that the difficulty will be creezome.

Form manufacturer of motion picture machines is experiencing the same difficulty in the breaking of condenser glasses. This condition has arisen. By reason of the fact that in latter day practice the use of an arc which takes considerated by the condition of th

Mr. Gall advises that he does not expect this condition to obtain with the new machine to anything like the extent to which it obtains with the present machine, for the reason that he uses a new lens system which does not employ a lens having such a great disparity between the thickness at the centre and th'eriess at the edges. Therefore, as such a lens becomes neated, it will not tend to break as rapidly as does one of the present construction.

There are two feesthle lens systems that are open to use, and Mr Gell and Mr. Warmer are now at work, determining which of them will be the cheepest to adopt. In addition to remedying the breaking trouble which we are having, to a large extent, these two new systems climinate the knowledge of the contract of the cont

TRANSFORMERS FOR SUPER-KINETOSCOPE

Mr. Longley reports that the 80-120 ampere trunsformer has been sent hack to the ottler Hammer Mfg. Company, and the 60-00 one is being tested in the Kinetophone Studio, under the state of the Hammer and the trunsformer and the state of the Hammer and the trunsformer as to being tested in: norder that the current may not be wasted by applying two lamp houses with current for this purpose.

MOTOR DRIVE ATTACHMENT FOR MODEL "D"

MR. Gall took the softer belt to the Bronx Studio, and put it on the motor drive machine. They report back that the machine is now all right. In fact, they are so pleased with it, they will not allow us to take it away for test here in Dayls' Department. We are, therefore, making up a motor

drive for D.C. and another one for A.C., to reduce it to commercial promison. As soon as the coastings are received from the foundry; work will be started on them at once, and every effort made to get both types of the machines the conditions of the coasting and the earliest place in the conditions of the coasting to the coasting the started promises the coasting the started promises the coasting the started promises the coasting the started promises the coasting the started promises the coasting the started promises the coasting the started promises the coasting the started promises the coasting the started promises the coasting the started promises the coasting the started promises the coasting the started promises the coasting the started promises the started promises the coasting to the started promises the start

NEGATIVE FILM INSPECTION

Under the present regime, the Studio is not sufficiently far shead of negative production to enable us to impact the film properly here at the Works. In other worts, a negative, coming in, in the morning, much considered the production of the pro

Mr. Warner's time is practically all taken up inspecting negative firm along with Mr. Davis. That is to say his time is broken up by reason of constant interruption in that he is doing here at the Abbaratory, to go down to the Flins Plant and go ever negatives as they come in. Mr. Davis is considered on the principle of the pri

a ...

This will enable Mr. Warner to proceed with a lot of work that has piled up on him in development and other lines.

SUPER KINETOS COPES

The two finished Super-Kinetoscopes have been turned over to Kr. Gall by Mr. Nicolai, for comprehensive test and criticism. One of them is in the Kinetophone Studio, on the main floor, and the other one is in the P.K. Testing Department. It is project to substitute a plug fuse instead of a cartridge Gueen on the Super-Kinetoscope.

Mr. Gall reports that, on direct current of high or low emperage, there is no film in the machine. On alternating ourrent, there is a perceptible fileder, but very much less than anything we have heretofore seen, but more than Mr. Gall will be satisfied with. Therefore, he has in mind a special form of churter, which he hopes will climinate thereon is proceeding, and we hope that by meth meeting to have a definite report in this matter. This does not mean a change of any moment or hold up in the machine production.

Mr. Richardson and Mr. Wiley of the Motion Picture World, were here a few days, and we gave them a demonstration. They expressed themselves as being highly pleased with the machine, and Mr. Richardson stated that it is the first time in his life he had ever seen a flickerless soreen.

Mr. Richardson wrote quite an article, which will soon be published in the Motion Picture World, devoting about two pages to the Supre-Kinetoscope.

Within one week's time, we hope to have one of these machines all ready to send to the National Board of Fire Underwriters.

LOW VOLTAGE RELEASE SWITCH.

Mr. Langley submitted a semple from the Hart Mfg. Company of Hartford, Conns. on an alternating current, low-woltage release switch. Being submitted to the Committee, it was criticized on various points.

A model, mulmitt of Mr. Langley's design and submitted by him, has been approved for further investigation. It seems to embody all necessary salient features of a successful switch. With this approval, Mr. Langley will now proceed to work the switch up into commercial shape, and submit it

to the Committee at the next meeting, but to submit it to the Chief Engineer as soon as possible for such criticism as may be deemed rescensive. The pattern work (not very much of it) will be put through, and a commercially perfected type made available prografy.

The Cutler Heamer Company here been endesoring to got the N.Y. and of their business interested in making one of these surthers, but the New York and hes not done so. Er. Beto has therefore taken it up with Billmukes, and hopes to have a semple submitted to use by the next meeting.

TELESCRIBE

Mr. Bicolsi reports that tools have been finished, and the article is now in work. So this paragraph may be closed.

GAUGE FOR ALIGNING SPRICKETS WITH APPRIORS PLATE.

The model spoken of in last moeting has been send don to the festing Department, the men all approve of it, and suggestion for improvement, subodying this design, has been sent up. Engineering notice is being prepared on same, and will be issued Saturday.

DICTATING MACHINE

Ex. Butshiss is in resetor of a measurable from Mr. Durend state that the little sen for receiving the shearing of distating meshing sylinder is in place, that the basis attaind will not become displaced and rub scalars the record. The meshing in tr. Butshispris offices the place of the holding the little sen is the scalars the place of the holding the little sen income is broken off, on this perticular minding. But set it is soldered on, it is reasonable to suppose that this truthe is taking place submoorially. However, Mr. Durent hea, with Mr. Holland, meant for morning the difficulty, which will be estudied to vary shortly.

He has also decided to drill a radial hale into the priphery of the recorder and the reproducer, in order that the sot sores may enter these holes, and tend to hold the same in their outvol plates more securely. Upon motion made by the Chief Engineer, and seconded by the assembled members of the Committee, it was decided to request that Ex. Noticed attend the meetings of the Engineering Committee, for such questions regarding Dictating Machine as may come up. He will therefore be included in the membership, and notice sent to him to attend meetings every Thursday, at 3 P.M.

HAND REWINDER FOR SUPER-KIMETOSCOPE.

Other manufacturers of motion picture projecting machines are supplying rewinding devices with their machines. Some are supplying rewinding devices are dutte clover. On the other channel assumptly, with our machine, an antiqueted device that although it operates, cannot be compared with some of the rewinders on the market.

It is therefore considered advisable that we design up a hard reviction, device which combe made for a few dollars, analysis with the Super-Kinetoscope. Something that represent the Super-Kinetoscope. Something that expectably necessary, for the reason that our present expectably necessary, for the reason that our present receives well not handle a 2000 foot real, and 2000 foot reals are now the rule, rather than the exceptionistic of the law in the foot of the confirmation of the reason with get together our constitution, conferring with Mr. Gall, can be for consisting practical cannot be designed up. before the next meeting

The device conceived by Mr. Tuthill, before his departure, was inventioned by the Committee, and it is not desmed advisable to embody the two speed dwart ratio, for the reason that we are using large hubs on the 2000-ft reels. The particular rewinder was designed for the old, small-hub reels, in connection with which the two-speed device was quite a feature.

PROPOSED NEW MODEL FOR AMBEROLA X

Mr. Constable reports that the design is progressing, and expects to have about six models finished in about three weeks.

DEVICE FOR HOLDING FILM AFTER IT HAS BEEN WOUND ON THE REEL.

There was submitted by a Hr H. B. Alten, of Austin, Toxas, a little wire day to eee for indiding the top end of a film, when it has enough on the real. The fact that it is when it has from the film is pretty good evidence that it will become lost, and furt amore, it is too small. It is doubtful whether a man, unter, possessed of artistic fangers, could

get down in between the two sides of a reel and apply
it. Furthermore, it takes time to apply. It is therefore not considered practicable, and we would not care to
take it up. An elastic band is far more practicable.

There being no further business before the meeting, it adjourned at 4:35 P.M.

M. R. HUTCHISON,

CHIEF ENGINEER

Copies to Messrs. Edison, Wilson, Durand and Holland

Edison General File Series 1914, World War I (E-14-88)

This folder contains correspondence and other documents relating to Biomodification of the Control of the Control of the Control of the Control of the Control of Co

Approximately 50 percent of the documents have been selected. The unselected material consists primarily of unsolicited correspondence and circulars.

Edward T.A. - On War

1 Arthur street.

Yonkers, H. Y.

Sept 18, 1914.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Mr. Edison:

Hay I ask you to perform a great

service for humanity?

In the enclosed olipping from The World, I have advocated the democritization of the war-making power.

I have said that no aggressive war should be waged except after war had been doclared by direct vote of the people.

Within a month, I have put these ideas in publications having 1,150,000 circulation.

If the ideas appeal to you, and you

will enderse them in your own handwriting, I will undertake to put your endersement before the whole country.

In making this request of you, I am not looking for "copy". I am trying to do some good.

I onclose stamped envelope.

Yours Truly,

allan & Lewson

[ATTACHMENT/ENCLOSURE]

Berran

WE WE BUCK CHO CHOL

your scheme while desirable seems impracticable I am so chocouraged by this worr that I feel it is usaless for me to ade anything -

Dear Mr. Edison:

Miss Jane Addams joins me in asking you to be one of a small group of people to come to the Honry Street Settlement for a round table conference on the war on Tuesday, September twenty-ninth. Miss Addams and I hope that our guests will meet us at luncheon at half-past one, remain through the afternoon and assemble at dinner at half-past seven.

We suppose that never before has Society been self-conscious enough carefully to note the subtle reactions of war, inevitably disastrous to the humano instincts which had been asserting themselves in the social order. We feel that, whatever the outcome of the conflict, we are concerned that cortain things in the civilization of Europe and in each of the warring countries shall not perish.

While the United States must, as a non-combatant

nation maintain a neutral attitude, so much is at stake in both war and reconstruction that on the day when, as President Wilson has said, the nations of Europe come together for settlement, Americans should, as freemen and democrats and peace-lovers, express themselves in some affirmative way.

This round table is suggested as a means by which, in humbleness and quiet, some of us who deal with the social fabric may come together to clarify our minds and, if it seems wise, to act in concert.

Please regard the meeting as a matter of confidence. Kindly reply immediately, and by wire if out of town.

Sincerely yours

Mr. Thomas A. Edison

Llewellyn Park

Kllian D. Mala, Mrs Sillian D. Wald.

Orange, N. J.

[ATTACHMENT/ENCLOSURE]

NEW YORK, 265, HENRY STREET.

List of those invited by Miss Weld and Miss Addame to participate in the conference at the Henry Street Settlement, September 29, 1914

Professor Felix Adler
Rice Emily Balch
Mr. Remant F. Bicknell
Mr. Louis Brandeis
Mr. Charles R. Grene
Dr. Edward T. Dovine
Mr. Thomas A. Edicon
President Hilot
Mr. John Gewit
Mrs. John K. Glenn
President Godnew
Rev. John Bayres Molmes
Mr. Resilton Both

Mr. William Dean Howells
Mrs. Florence Kelley
Mr. Paul U. Kellogg
Ongresomen William Kont
Dean Kirchwey
Miss Julia Lathrop
Dr. Segmel Kodume Lindsay
Mr. Owen R. Lovejoy
Judge Julian Mack
Professor Graham Taylor
President Von Miss
Mr. Renney Williams
Mrs. Skenben S. Wiss
Mrs. Skenben S. Wiss

SIGMUND BENGMANN Oudenarder Strasse 23-32 BERLIN N. 23rd October 1914

Bernard A. Mein, Esq. c/o Mr. H. P. Kjein 172 Duane Street New York, N.Y.

Dear Mr. Klein:

Your letter of September 28th regarding your trunk has come duly to hand. Your trunk was returned to us by Masers. Brash & Rothenstein on the 21st of August and, on September 19th, the American Express Oo. of this city called for it stating that they had instructions from you in America to ship this trunk to your New York address. We turned it over to them and it will doubtless have reached you safely in the meantime.

I sincerely trust that by this time the American newspapers will have been able to secure the true reports of the brilliant victories of our gallant troops and that the American public will get the actual facts about this terrible war.

With kind regards to your father and yourself,

Yours sincerely

(signed) Bergmann.

TAE - Ongere

Milliam and Dine Streets NewYork, 1101. 101. 191. 4.

KUHN, LOEB & CO.

Dear Mr. Edison;

My attention has been called to an interview with you, printed recently in the Detroit Free Frees, which has actounded me, for I can hardly believe, from what I know of you, that you would willingly slander anyone - and certainly not a whole people. To say that the Jews in Germany are responsible for this terrible war and to sustain this opinion by such statements and reasons as have been secribed to you, is, to put it middly, a flighty if not a crisinal assertion, and I shall never believe that you are capable of this, unless you tell me yourself that you have given this interview and that you have been correctly reported.

Should such not have been the case, do you not feel that you owe it to yourself, if not to those, whom what has been printed has so seriously hurt, to insist that the published statement be withdrawn or corrected in as prominent a manner as it has been printed?

With assurances of esteem, believe me, dear Mr. Edison,

Yours faithfully,

н

Thomas A. Edison, Esq., Menlo Park, N.J.

ATTACHMENT/ENCLOSURE]

My Dear Wer Shift I have not seen the article but I vumber what 4 said a it was this that The Yermans took all the credit for the gocal advance of the German nation in Commercial prosperity, Whereso the Military Claw that rules Germ had brains Eneugh to take the advice of the

[ATTACHMENT/ENCLOSURE]

great Jacouch bankers of business men, or gook the the Captacins of udustry a free haud with they built up the the luormous Industry of watern germany + Vitalanced, the Palechrodens, Ballin Rathman Loews & Pound of you went

[ATTACHMENT/ENCLOSURE]

to the Cottom of things we the great industries you wont dry up a jew, who formulated the exacts that



Fovember Twenty-third

H would be 1914

Wr. Thomas A. Faison, Comes and in the press hundreds of Orange N. J. Comes and in the press hundreds of My dear Mr. Edison: Juka relavorens are published on

I trust you will peruo me for presuming to newer questioning to your attention o matter that is of supreme importance not only to the Jews of this country, but as well, I take it, to yourself.

I refer to the expression of opinion ascribed to you by the Detroit Free Press in its issue of October 26th, and which in substance you have repudiated in your letter to Mr. Jacob M. Schiff under date of November 12th. That I did not think you were correctly quoted in the original erticle, will be quite plain to you from my letter to the Free Press which was published on the dry following.

I would not trouble you with this retter egal.

were it not for the feet that the Free Freen refuses to
take ony notice of your letter to itr. Schiff, on the ground
that, in the first place they doe not have personal honder
that you ever wrote such a letter, and in the second, se
they plain, you denied nothing that was ascribed to you in
the oridinal article. Both of these positions, it seems
me, are ridioulfured that was a server of the original article. The company of the original articles are the original articles. The company of the original articles are the original articles.

RABBI LEO M. FRANKLIN TEMPLE BETH EL DETROIT

In view of the feet that the Jewish people have suffered greatly through the wide-spread publication of the fact that a man of your outhority and eminence holds them in the lest analysis responsible for the beginning of hoetilities. I feel that it will be a matter of justice to that to yourself if you will be good enough to write either to the Free Preas or to myself, a letter saying, as you did to Er. Schiff, that the article in question did not really express your views upon this subject.

Thanking you in edvence for your consideration in the matter, and assuring you of my high personal esteem. I beg to remain,

Very truly yours,

P.S. Should you desire to know who the writer of this letter is, and of his standing in the occumity, I take pleasure in referring you to my friend and neighbor, fr. Remy Ford.

DETROIT, MICHIGAN, MONDAY, OCTOBER 26, 1914.

German "Military Gangs" Dominated by Jewish Business Men.

N

ITALY AND TURKEY MAY

BOTH BE FORCED INTO CONFLICT BY ENEMIES

Electrical Genius Declares America Will Benefit Industrially From Contest.

"Making things which kill men is against my fiber; I would rather make people laugh. I leave that death-dealing work to my friends, the Maxim brothers," Thomas A.

PLE Edison, electrical genius, Sunday morning apoke his views on war in aises general, the conflict in Europe, and

the results that will come of it.

Standing in the center of the parties of the p

[ATTACHMENT/ENCLOSURE]

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[ATTACHMENT/ENCLOSURE]

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years.	statement in this morning a Free or of the business of Germany, and that the "military gang which governs the country does their bidding," a statement which lays the online for the beginning of the war online for the beginning of the war of less authority and prominence than Mr. Eddan, such a statement might easily be allowed to pass unificial testing the statement of the statement when the statement might easily be allowed to pass unificate easily be allowed to pass unificate easily be allowed to pass unificate easily the sallowed to pass unificate easily the easily	co
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irring	might easily be allowed to pass un- noticed as being too far from the	1
cipals	facts to require refutation. But Mr.	are
rnish-	Edison is a man whose word on any subject must be treated with re- spect, for it is not likely that he	fui
Adolf	spect, for it is not likely that he	,
erva-	spect, for it is not likely that he would make a statement of such tremendous importance as this	_ 4
The	without due consideration. I can	You
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er-	miration, has been misled by some- thing that he has heard or read.	Sh
	and that unless he is missuoted in	cost org.
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ial	that are really very obvious. In	worl
10,	the Taimud there is a maxim which reads "Ye wise men be cautious of	male
35	reads "Ye wise men be cautious of your words." I know that Mr. Edi- son does not wilfully misrepresent	De
it		next
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	broadcast and will unquestionably do the Jew a very great injustice	
i	unless their rejutation is an premi- uently published as the original statement.	B: Wea
	LEO M. PRANKLIN.	n.
	Detroit, October 26.	of o
	EXPECTS BEST OF RESULTS	Lii centi

-Ohe Detroit Free Press

OCTOBER 27, 1914.

Nov. 27th, 1914.

Rabbi Loo M. Franklin, Temple Beth el, Detroit, Michigan.

My dear Sir:-

I am in receipt of your favor of the 25rd instant, which has had my careful consideration.

Let me say in reply that it would be simply impossible to deny everything that appears in the Hewspapers. Hundreds of fake interviows are published. There are published hundreds of interview purporting to have been with me, but that were never given, and are purely "faked". Some of these are very injurious to me, as they put words in my mouth that I never uttered, nor that I would ever dream of uttering. Many years ago I fought this falsification, but soon found it hopeless and gave it up.

Don't worry. The Jew is holding up in this War,

all right.

Yours very truly,

6. de "Karen, Mill of Chemicalo in Scaler, Hannover I Scaler, Hannover I Scale you en glosson to the Soverencial of the W. S. To the Soverencial of the W. S. A. State of Smories manufactures of course and american to supply the Country of Semany and two precions the course. Why account the U.S. societain as horself amount the U.S. societain as horself amount of School resolutely! Horse can the Rainfall truge to people to pray in the charles of the free for peace and of the Same time alone a flow peach by precise to half the horself of States and some alone alone a great projection to half the horself of States and the Alone alone a flow a flow to the half the horself of States and the St

Edison General File Series 1914. X-Rays (E-14-89)

This folder contains correspondence relating to the development of x-rays. The selected items for 1914 are primarily by medical doctors from New York City.

Approximately 20 percent of the documents have been selected, including all letters with substantive marginalia by Edison. The unselected material consists of routine requests and unsolicited correspondence seeking advice or information about x-rays.

Dilut Try all the fluorent of the the third of the third

We are about to take up some experimental work in the hope of finding a material which under the influence of x-rays will fluoresce with a sufficiently powerful actinic light to enable us to photograph the fluorescent screen without unduly long exposures. The present intensifying screens which are made with calcium tungstate are not fast enough, and we suspect that there may be some salt which may give a good actinic action which is beyond the range of the visible spectrum and which, therefore, has not been noticed. Years ago Mr. Edison made an exhaustive set of experiments which led to the use of calcium tungstate. Before beginning our experiments, we would like to know whether Mr. Edison's observations were extended to cover the photographic effect as well as the visual effect. We, naturally, do not want to duplicate work that has already been done.

Would it be difficult for you to put me in touch with as much information as possible about these experiments. I have not had the pleasure of moeting Mr. Edison personally and, therefore, instead of taking the matter up directly with him, I am bothering you about it.

With kindest regards. I am.

Yours very truly,

2. (N. baldwell

W. M. Lord Company

WOLFBORD FALLS, N. H.
UNION, N. H.
GARAGITY

Coarse, Medium, Fine Extra Fine

EXCELSIOR

Union, N. H., July 15, 1914.

Thomas A. Edison, West Orange, N. J.

Dear Sir:-

Will you kindly advise me whether there is any electrical instrument more powerful than the Ray, or that is used for a similar purpose?

Thanking you in advance for the information,

I remain

Yours truly,

J. Lord.

Walking is more passarful for seeing or phologing than The X may Liewellen Past. How Jorney. Door Sir:-The enclosed illust Asions are of cancer Ames before and

after treatment with electricity. The carreens "have n't get much on us, have they?" I have been doing this research work with Cornell University Medical dellege and or so pleased with my results, and I believe them to be so epoch making that I am making bold to soud prints to you. Ay paper on the subject will be published in the M.Y. Ardical Journal soon. If you are interested I would esteem it an honor to demonstrate my methods to you or any of your staff who might he interested. I cm doing this work at one of the Maspitals.

Enthusiastically yours,

ATE/E

Dr. Arthur F. Holding

METCOMORDIA

September Fourteenth Finction Fourteen.

Thorne X. Edison, Faquire Orange, New Jersey.

Dear Mr. Edison:

Reglying to your kind favor of the lOth inst., ay results are obtained by the use of electricity in these mays:-

- 1 X-Pays in deep massive doses using Coolidge tubes and a current of 100,000 volts and 5 militaryones.
- £ A unipolar high frequency current for superficial destruction of cancer tissue.
- 3 A bijolar high frequency current for deep destruction of career tiesue.
 I will take pleasure in formarding you a reprint

of my work just as soon as it is issued. I believe my results will justify your interest and I have I way look forward to this placeure.

af Holding MD

AFH/RE

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A SELECTIVE MICROFILM EDITION PART V (1911–1919)

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CENTIMETERS



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